



SPECIAL MEETING OF THE BOARD OF DIRECTORS

THURSDAY, OCTOBER 6, 2011 at 10:00 a.m.

San Carlos Library
Conference Room A/B
610 Elm Street, San Carlos, CA 94070

1. **Roll Call**

2. **Public Comment**

Persons wishing to address the Board on matters NOT on the posted agenda may do so.

Each speaker is limited to two minutes. If there are more than five individuals wishing to speak during public comment, the Chairman will draw five speaker cards from those submitted to speak during this time. The balance of the Public Comment speakers will be called upon at the end of the Board Meeting.

If the item you are speaking on is not listed on the agenda, please be advised that the Board may briefly respond to statements made or questions posed as allowed under The Brown Act (Government Code Section 54954.2). The Board's general policy is to refer items to staff for attention, or have a matter placed on a future Board agenda for a more comprehensive action or report and formal public discussion and input at that time.

3. **Old Business:**

- A. Resolution Approving 2012 Recology San Mateo County Compensation Application
- B. Presentation on Consolidated 2012 Rate Report

4. **Board Member Comments**

5. **Adjourn Next Regular meeting scheduled for October 27, 2011, San Carlos Library at 2 pm**

MEMBER AGENCIES

ATHERTON * BELMONT * BURLINGAME * EAST PALO ALTO * FOSTER CITY * HILLSBOROUGH * MENLO PARK * REDWOOD CITY
* SAN CARLOS * SAN MATEO * COUNTY OF SAN MATEO * WEST BAY SANITARY DISTRICT



OLD BUSINESS



STAFF REPORT

To: SBWMA Board Members
From: Cliff Feldman, Recycling Programs Manager
Marshall Moran, Finance Manager
Date: October 6, 2011 Board of Director's Meeting
Subject: Resolution Approving 2012 Recology San Mateo County Compensation Application

Recommendation

It is recommended that the SBWMA Board of Directors approve Resolution No. 2011-24 attached hereto authorizing the following action:

1. Approve the SBWMA Final Report on Review of the 2012 Recology San Mateo County (Recology) Compensation Application (Final Report) which delineates the recommended base contractor's compensation due to Recology for 2012 as follows:
 - a. Total Annual Cost of Operations and Profit – \$51,091,278
 - b. Total Contractor Pass-Through Costs – \$2,225,107

This Final Report (see **Exhibit A**) is to address the contractor's compensation for 2012. It does not include the total rate impact which would need to include the following other issues: final balancing accounts with Allied Waste/Republic Services, the 2011 estimated Revenue Reconciliation, and continued cart migration. The total rate impact from all issues is addressed in the staff report for agenda item 3B.

Analysis

The 2012 Recology Compensation Application was considered by the Board at the September 22, 2011 Board meeting as agenda item 4D; however, Resolution 2011-24 authorizing approval of the Application was not approved. For more details on analysis of the 2012 Compensation Application than provided below, please refer to **Exhibit B** – September 22, 2011 SBWMA Staff Report: Resolution Approving 2012 Recology San Mateo County Compensation Application.

There have been two modifications that impact costs included in the Final Report, as follows:

- Revisions per feedback from individual Member Agencies on agency fees (Burlingame, Menlo Park, and San Mateo) and the change to the allocation of cost to service agency facilities.
- Modification to Member Agency Facility Cost Allocation:
Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a "dummy" billing system to keep track of these accounts separately. This affects the allocation methodology which is based on Route Labor Hours, because the accounts billing system, on-board computer and Routeware interface to track the Route Labor Hours. Therefore, since this specific metric was not available for this service sector (i.e., Member Agency Facilities), the company allocated the costs based on the number of lifts that were actually attributable to each Agency. Thus, the alternate allocation methodology used by Recology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.88%), the allocation of these costs appears to have yielded inequitable results. At the September 22, 2011 there was discussion on Recology potentially compiling route labor hours data to reallocate these costs; however, the company has determined that this cannot be done in a timely manner because this data cannot retroactively be recreated and more time is needed to establish the system to do this accurately and audit the results. To wait until enough time has elapsed to get new data will adversely delay adopting the 2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The methodology used in 2011 was based on the company's assumptions included with its proposal and illustrated in Attachment N of the Franchise Agreements.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** (in the **Exhibit A** Final Report) for the revised total Member Agency Facility cost.

Background

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology and the Member Agencies executing Franchise Agreements ("Agreements") for Collection Services. Eleven of the twelve SBWMA Member Agency Agreements have the same methodology used to calculate the compensation paid to RSMC. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K and Attachment N. Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. As described in Article 11 of the Agreements, Recology's compensation includes three components: Annual Cost of Operations, Profit and Contractor Pass-Through Costs. The Final Report is primarily focused on the first two components of Recology's compensation, the Annual Cost of Operations and Profit, although, other pass-through costs are included in order to calculate projected rate impacts.

Fiscal Impact

Rate revenue from the Member Agencies is calculated to require an increase of 5.8% for 2012 rates to cover only the Recology cost and pass-through costs (please refer to Table 8 in the attached Final Report). A table showing the components of the 2012 rate adjustments and associated percentage of each is included in **Exhibit A** Final Report as **Appendix C – Member Agency Components of Rate Adjustments**.

Attachments:

Resolution No. 2011-24

Exhibit A – SBWMA Final Report on Review of the 2012 Recology San Mateo County Compensation Application

Exhibit B – September 22, 2011 SBWMA Staff Report: Resolution Approving 2012 Recology San Mateo County Compensation Application



RESOLUTION NO. 2011- 24

RESOLUTION OF THE SOUTH BAYSIDE WASTE MANAGEMENT AUTHORITY BOARD OF DIRECTORS APPROVING THE SBWMA FINAL REPORT ON REVIEW OF THE 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

WHEREAS, The South Bayside Waste Management Authority (SBWMA) prepared and issued to the SBWMA Board of Director's on September 1, 2011 the SBWMA Draft Report on Review of the 2012 Recology San Mateo County (Recology) Compensation Application (Report); and

WHEREAS, The Member Agencies Franchise Agreement for Collection of Recyclable Materials, Organic Materials and Solid Waste with Recology specifies that the SBWMA Board of Directors' was required to submit comments, questions and concerns on the Draft Report to the SBWMA by September 11, 2011; and

WHEREAS, SBWMA revised the Draft Report based on comments received from the Member Agencies and additional information provided by RSMC and issued the Final Report (**Exhibit A**) to the Board of Directors on September 15, 2011; and

WHEREAS, SBWMA revised the Final Report based on comments received from the Member Agencies and additional information provided by Recology and issued the revised Final Report (**Exhibit A**) to the Board of Directors on September 30, 2011; and

WHEREAS, The Final Report recommends a **3.8%** increase over one year in the total contractor's compensation (\$53,316,386) when compared to the 2011 costs approved by the SBWMA Board of Director's on September 23, 2010 per SBWMA Resolution No. 2010-28.

NOW, THEREFORE BE IT RESOLVED that the South Bayside Waste Management Authority hereby approves the SBWMA Final Report on Review of the 2012 Recology San Mateo County Compensation Application.

PASSED AND ADOPTED by the Board of Directors of the South Bayside Waste Management Authority, County of San Mateo, State of California on the this 6th day of October, 2011, by the following vote:

Agency	Yes	No	Abstain	Absent	Agency	Yes	No	Abstain	Absent
Atherton					Menlo Park				
Belmont					Redwood City				
Burlingame					San Carlos				
East Palo Alto					San Mateo				
Foster City					County of San Mateo				
Hillsborough					West Bay Sanitary Dist				

I HEREBY CERTIFY that the foregoing Resolution No. 2011-24 was duly and regularly adopted at a regular meeting of the South Bayside Waste Management Authority on October 6, 2011.

ATTEST:

Brian Moura, Chairperson of SBWMA

Cyndi Urman, Board Secretary



SBWMA FINAL REPORT ON REVIEW OF 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

October 1, 2011

October 1, 2011

Subject: Review of 2012 Recology San Mateo County Compensation Application

Dear SBWMA Board Members:

This Final Report documents findings and recommendations made by the South Bayside Waste Management Authority (SBWMA) staff from review and analysis of the 2012 Recology San Mateo County (Recology) Compensation Application for completeness, accuracy and consistency with the Member Agency Franchise Agreements (“Agreements”). Article 11.04 of the Agreements prescribes the process by which this application is reviewed and the company’s compensation approved. The SBWMA is required to submit to the Board the Final Report on or before September 1 each year. The Board Members and Member Agencies are in turn required to submit questions, comments and concerns to the SBWMA in writing by September 11, 2010. The revised Report was then issued to the Board on September 15, 2011 and discussed at the September 22, 2011 Board meeting. However, the Report was not approved at this meeting.

The attached Final Report has been revised based on comments from the Member Agencies, including additional information and per an agreement with Recology. Specifically, this agreement with Recology is related to using an alternate allocation method for Agency Facilities which will result in a more equitable allocation of costs for providing service to Agency Facilities. The Board is responsible for approving the Final Report which will then be binding between each Member Agency and Recology.

This Final Report provides the details of the approved Recology compensation by Member Agency along with estimates of other pass-through costs (i.e., Member Agency franchise and other fees and charges billed by the SBWMA for processing and disposal of materials delivered by Recology and Member Agencies to the Shoreway facility). Thus, the sum total of Recology compensation and other pass-through costs will make up the total costs reflected in Member Agency Revenue Requirements.

We look forward to receiving your comments and answering any questions you may have.

Sincerely,

Kevin McCarthy
Executive Director

Marshall Moran
Finance Manager

Cliff Feldman
Recycling Programs Manager

TABLE OF CONTENTS

SECTION 1 EXECUTIVE SUMMARY	ii
1.A Background.....	ii
1.B Review of Compensation Application and Issuance of SBWMA Report	ii
1.C Summary of Special Issues in this Rate Application	iii
1.D Member Agency Recology Cost Allocation Process.....	iv
1.E Recommendation	v
SECTION 2 BACKGROUND	1
2.A Contractor Procurement Process.....	1
2.B Franchise Agreement Terms	1
2.C Description of Cost Categories	1
2.D Cost Adjustment Process	2
2.E Review of Compensation Application and Issuance of SBWMA Report	2
SECTION 3 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION	3
3.A Description of Cost Adjustments	3
3.B Adjustment of 2011 Costs to 2012.....	5
3.C Recommended Adjustment to Recology’s Compensation for 2012.....	9
SECTION 4 RECOLOGY COST ALLOCATION TO MEMBER AGENCIES ...	10
4.A Member Agency Recology Cost Allocation Process.....	10
4.B Results of Cost Allocation	12
SECTION 5 MEMBER AGENCY REVENUE REQUIREMENT OBLIGATIONS FOR 2012	13
5.A Components of Member Agency Rates Included in this Report	13
5.B Other Pass-Through Costs	13
5.C Explanation of the Recology Component of Member Agency Rate Adjustments	13
5.D Additional Components of Member Agency Rates	17
SECTION 6 CONCLUSION	17

APPENDICES

APPENDIX A – Agency Facility Cost Allocation Proposed Change

APPENDIX B – Revised Attachment N (For 2012) to the Member Agencies Franchise Agreements for Recyclable Materials, Organic Materials, and Solid Waste Collection Services

APPENDIX C – 2012 Recology San Mateo County Compensation Application

APPENDIX D – Member Agency Components of Rate Adjustments

APPENDIX E – Menlo Park Example of Attachment K From Franchise Agreement for Recyclable Materials, Organic Materials and Solid Waste Collection Services

SECTION 1 EXECUTIVE SUMMARY

1.A Background

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology San Mateo County (Recology) and the Member Agencies executing Franchise Agreements (“Agreements”) for Collection Services. Eleven of the twelve SBWMA Member Agency Agreements have the same methodology used to calculate the compensation paid to Recology. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K and Attachment N. Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. As described in Article 11 of the Agreements, Recology’s compensation includes three components: Annual Cost of Operations, Profit and Contractor Pass-Through Costs.

Cost Adjustment Process

Attachment K, Table 1 of the Agreements prescribe a detailed process to adjust Recology’s costs during the full ten year term of the Agreements from the costs in the company’s proposal submitted in March 2008 to a cost for 2011, then annually thereafter (see **Appendix E**).

1.B Review of Compensation Application and Issuance of SBWMA Report

The Recology compensation application (**Appendix C**) is due to the SBWMA on July 1 each year. The SBWMA is required to review and analyze the company’s compensation application and submit its Report to the Member Agencies on or before September 1. The Member Agencies are obligated to submit written comments on the Report within ten days after distribution of the Report. The Final Report will then be issued to the SBWMA Board of Directors one week prior to the September Board meeting for consideration at the September Board meeting. The schedule for this year is provided below.

2011 Schedule

Due Date	Milestone
July 1, 2011	2012 Recology Compensation Application Submitted to SBWMA
September 1, 2011	SBWMA Draft Report Issued to Member Agencies
September 11, 2011	Member Agencies Written Comments Due to SBWMA
September 15, 2011	SBWMA Releases Final Report to Board
September 22, 2011	SBWMA Board Meeting: Consideration of Final Report
October 6, 2011	SBWMA Board Meeting: Consideration of Final Report

1.C Summary of Special Issues in this Rate Application

Three special issues or one time cost adjustments have been applied to the 2012 Recology Compensation Application. These include adjustments related to a change in the mechanics collective bargaining agreement (CBA), discontinuing providing service to non-franchise public schools, and a negotiated cost adjustment for Hillsborough.

Mechanics CBA

The Agreements prescribe that Recology is entitled to receive compensation for CBA covered employees based on the wages and benefits costs contained in the CBA's in place at the time the Agreements were executed for the full term of those CBAs. The Agreements also state that any changes or amendments to these CBA's prior to the expiration date of these contracts would result in the company's compensation for CBA covered employees to revert to an index based cost adjustment methodology also set forth in the Agreements. Since the CBA covering the mechanics contained an opening clause to increase wages on July 1, 2011 and the company anticipates increasing wages effective July 1, 2011, commencing with the 2012 rate year these costs will be adjusted for the full term of the Agreements annually based on the related index prescribed in the Agreements for this cost category.

SBWMA Initiated Changes to the 2012 Recology Compensation Application

In addition to the above expected (pending) change in the Mechanics CBA, the following two other one time cost adjustments were initiated by the SBWMA:

Removing the Cost to Provide Service to Non-Franchise Public Schools

The scope of services of the Agreements does not include providing service to public schools since these accounts are State agencies and non-franchised. Even though the public schools in the SBWMA service area have historically been provided service by Allied Waste/Republic Services, commencing on July 1, 2011 Recology has discontinued providing service to these accounts through franchised operations. Therefore, a cost adjustment has been calculated for 2011 and 2012 to provide a credit to the Member Agencies for Recology providing service to public schools. The total cost reduction is \$205,014. Recology does not agree with this cost reduction.

Hillsborough Cost Adjustment

In 2009, the Town of Hillsborough negotiated a lower cost for back yard service of \$378,157. When Recology submitted the 2012 Rate Application, the company provided a lower cost by removing \$57,334 for truck depreciation. The SBWMA discovered this change and the Town of Hillsborough does not accept this change; therefore, the cost reduction for the Town included this depreciation amount. However, Recology does not agree with this change because it claims it is needed to reconcile an error in the original proposal that was accepted by Hillsborough.

Modification to Member Agency Facility Cost Allocation

Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a "dummy" billing system to keep track of these accounts separately. Because the billing system is tied to the system to calculate Route Labor

Hours, the company could not generate the data needed for the Agency Facilities service sector. Thus, the company allocated the costs based on the number of lifts that were actually attributable to each Agency. This alternate allocation methodology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency. The month of May was used to collect this statistic.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.87%), the allocation of these costs appears to have yielded inequitable results. Although Recology had recently proposed to compile and use updated labor hours data to reallocate, they have determined that this cannot be done in a timely manner because this data cannot retroactively be recreated. To wait until enough time has elapsed to get new data will adversely delay adopting the 2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these facility costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The company is working on setting up the system needed to calculate this metric and the SBWMA agrees that this should not be rushed to ensure it is done right and provide adequate time to employ effective checks and auditing of the results. Therefore, this new system will not be in place until a November-December 2011 timeframe.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** for the revised total Member Agency Facility cost.

1.D Member Agency Recology Cost Allocation Process

The process to allocate Recology's cost equitably across all Member Agencies is prescribed in Article 11 and Attachment K of the Agreements. Recology's costs are broken into nine cost categories and each is allocated based on four operational statistics specific to each Member Agency. These operational statistics include:

1. Annual route labor hours
2. Annual route hours
3. Number of containers in service
4. Number of customer accounts serviced

The sources to derive these statistics for the 2012 Recology Compensation Application are based on the current route labor hours and route hours. However, per section 7.12 of the Franchise Agreements, Recology is required to conduct an Annual Route Assessment and while this was not conducted in 2011, the company has provided assurance that it will be conducted in future years. Therefore, the statistics used to allocate costs for 2012 are based on the company's current operational metrics. The cost allocation process is similar to the practice used under the Allied

Waste/Republic Services compensation methodology. The results of the cost allocation process are provided in **Table 10**. The 2012 Recology Compensation Application Section 3, Tables 1, 2 and 3 show the changes in statistics from 2010 to 2011 by Member Agency.

1.E Recommendation

Based on the net results of all the cost adjustments described above and the analysis of the 2012 Recology Compensation Application, SBWMA is recommending that the Board approve an adjustment to Recology's 2012 compensation as delineated in the below table. This table provides a summary of the adjusted 2012 costs, the percentage each cost category contributes to the total cost and the overall change in costs and compensation.

Summary of Adjusted 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,489	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Adjustment for Public Schools		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,386	100.0%	1,932,633	3.8%
excludes Agency specific contract changes					

SECTION 2 BACKGROUND

2.A Contractor Procurement Process

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology San Mateo County (Recology) and the Member Agencies executing Franchise Agreements (Agreements) for Collection Services. This process entailed formation of two committees comprised of Member Agency staff, convening numerous committee meetings to develop the scope of services and contract terms, developing and issuing a request for proposals, evaluation and analysis of four proposals, recommendation of Recology, negotiation of contracts with Recology, and approvals from the governing bodies of each Member Agency.

2.B Franchise Agreement Terms

Eleven of the twelve SBWMA Member Agency Agreements use the same methodology to calculate the compensation paid to Recology. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K (see **Appendix E**) and Attachment N (see **Appendix B**). Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. Attachment K provides more detail on this process including the specific rules governing adjusting costs and how these costs will be allocated amongst the Member Agencies. Attachment N is an example of the process to implement the compensation adjustment procedures and structure to accomplish this as set forth in Attachment K.

2.C Description of Cost Categories

As described in Article 11 of the Agreements, Recology's compensation includes three components: annual cost of operations, profit, and contractor pass-through costs. The nine cost categories that comprise the company's annual cost of operations are defined in the Agreements (i.e., Attachment K), as follows:

1. Wages and benefits for all employees represented through collective bargaining agreements (CBA) – This category is all inclusive of the wages and benefits of the CBA employees.
2. Wages and benefits for employees not represented through CBAs – This category is all inclusive of the non-CBA employees.
3. Payroll taxes – This category includes the payroll taxes for all of the company's employees.
4. Worker's compensation– This category includes all worker's compensation premium expense for all of Recology's employees.
5. Fuel for route and service vehicles – This category includes the fuel cost for all of the company's vehicles.

6. Other, excluding depreciation, wages and benefits – This category includes vehicle maintenance parts, insurance, general office equipment, and other miscellaneous expenses not included in the other major cost categories.
7. Depreciation for collection vehicles and containers – This category includes the depreciation expense for Recology’s capital equipment consisting of its collection service and support vehicles and containers.
8. Allocated indirect depreciation costs for maintenance equipment, shop equipment, office equipment – This category includes the depreciation expense for miscellaneous assets not included in the vehicles and containers capital costs.
9. Implementation costs – This category includes all implementation costs such as container delivery, Recycling Blitz, public education, driver training, etc.

2.D Cost Adjustment Process

Attachment K, Table 1 of the Agreements prescribes a detailed process to adjust Recology’s costs during the full ten year term of the Agreements. In addition to this cost adjustment process prescribed in Table 1, there is one other type of cost adjustment that was included to adjust costs for 2011 and will also apply to the 2013 rate year only. Therefore, this cost adjustment does not apply to 2012 compensation. This cost adjustment is to capture the service level changes in the number of residential accounts (i.e., single-family customers) and commercial (includes multi-family dwellings and Agency facilities) lifts (i.e., service events for bins and carts) and pulls (i.e., service events for drop-box and compactors). This final adjustment to costs related to changes in service levels will be derived from data obtained from Recology in 2012 for inclusion in the compensation application for 2013.

Lastly, another type of compensation related adjustment applies to rate years 2013 through 2020 and reconciles annually what Recology is owed to what the company has been paid during the prior year. This compensation adjustment is the annual revenue reconciliation of gross revenue billed to approved contractor’s compensation for the prior year as prescribed in Article 11 and Attachment K. As stated in Attachment K, each year, the company’s gross revenues billed for the prior year will be reconciled to the compensation approved for the prior year. The difference between what is billed by Recology and the approved contractor’s compensation will be added to or subtracted from the company’s compensation for the rate year following submittal of the revenue reconciliation report due from the company annually. The first revenue reconciliation report that Recology must submit to the SBWMA is due on March 31, 2012 and any adjustment to payments made to Recology will be applied to the 2013 rate year. The SBWMA is responsible for analyzing this report and the findings will be incorporated in that year’s SBWMA Report on Recology’s Compensation Application. To summarize, the adjustment for rate year 2011 will be provided to the SBWMA in 2012 and applied to the 2013 rate year. This process will continue annually through the full ten year term of the Agreements.

2.E Review of Compensation Application and Issuance of SBWMA Report

Article 11 and Attachment K of the Agreements stipulate that the SBWMA is responsible for conducting the annual review and analysis of Recology’s compensation application.

The SBWMA conducts a preliminary review to ensure the application is complete and a thorough review that is used to draft the analysis contained in this report. Recology is obligated to promptly provide to the SBWMA any missing information and explanations upon request during the compensation application review process (i.e., July 1 – September 1).

The Recology compensation application is due to the SBWMA on July 1 each year. This SBWMA Report is scheduled to be submitted to the Member Agencies on or before September 1 each year. The Member Agencies are obligated to submit written comments on the Report within ten days after distribution of the Report. The Final Report will then be issued to the SBWMA Board of Directors one week prior to the September Board meeting for consideration at the September Board meeting. The schedule for this year is provided in **Table 1**.

Table 1 – 2011 Schedule

Due Date	Milestone
July 1, 2011	2012 Recology Compensation Application Submitted to SBWMA
September 1, 2011	SBWMA Draft Report Issued to Member Agencies
September 11, 2011	Member Agencies Written Comments Due to SBWMA
September 15, 2011	SBWMA Releases Final Report to Board
September 22, 2011	SBWMA Board Meeting: Consideration of Final Report
October 6, 2011	SBWMA Board Meeting: Consideration of Final Report

SECTION 3 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

3.A Description of Cost Adjustments

The 2012 Recology Compensation Application is based on adjusting 2011 costs by applying the changes in several indices and the wages and benefits schedule from the CBAs in order to reflect the costs that will be used for 2012. Additional cost adjustments have been made for one time events related to a change in the mechanics CBA, removing the cost to provide service to non-franchise public schools, and an adjustment to Hillsborough's back yard cost reduction as follows:

Mechanics CBA

The Agreements prescribe that Recology is entitled to receive compensation for CBA covered employees based on the wages and benefits costs contained in the CBA's in place at the time the Agreements were executed for the full term of those CBAs. The Agreements also state that any changes or amendments to these CBA's prior to the expiration date of these contracts would result in the company's compensation for CBA covered employees to revert to an index based cost adjustment methodology also set forth in the Agreements. Since the CBA covering the mechanics contained an opening clause to increase wages on July 1, 2011 and the company anticipates increasing wages effective July 1, 2011, commencing with the 2012 rate year these costs will be adjusted for the full

term of the Agreements annually based on the related index prescribed in the Agreements for this cost category.

SBWMA Initiated Changes to the 2012 Recology Compensation Application

In addition to the above expected (pending) change in the Mechanics CBA, the following two other one time cost adjustments were initiated by the SBWMA:

Removing the Cost to Provide Service to Non-Franchise Public Schools

The scope of services of the Agreements does not include providing service to public schools since these accounts are State agencies and non-franchised. Even though the public schools in the SBWMA service area have historically been provided service by Allied Waste/Republic Services, commencing on July 1, 2011 Recology has discontinued providing service to these accounts through franchised operations. Therefore, a cost adjustment has been calculated for 2011 and 2012 to provide a credit to the Member Agencies for Recology providing service to public schools. The total cost reduction is \$205,014. Recology does not agree with this cost reduction.

Hillsborough Cost Adjustment

In 2009, the Town of Hillsborough negotiated a lower cost for back yard service of \$378,157. When Recology submitted its 2012 Compensation Application, the company changed the method for calculating this cost reduction and removed the cost of truck depreciation by \$57,334. The SBWMA discovered this change and the Town of Hillsborough does not accept this change; therefore, the cost reduction for the Town included this depreciation amount. However, Recology does not agree with this change because it claims it is needed to reconcile an error in the original proposal that was accepted by Hillsborough.

Modification to Member Agency Facility Cost Allocation

Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a “dummy” billing system to keep track of these accounts separately. Because the billing system is tied to the system to calculate Route Labor Hours, the company could not generate the data needed for the Agency Facilities service sector. Thus, the company allocated the costs based on the number of lifts that were actually attributable to each Agency. This alternate allocation methodology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency. The month of May was used to collect this statistic.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.87%), the allocation of these costs appears to be have yielded inequitable results. Although Recology had recently proposed to compile and use updated labor hours data to reallocate, they have determined that this cannot be done in a timely manner because this data cannot retroactively be recreated. To wait until enough time has elapsed to get new data will adversely delay adopting the

2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these facility costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The company is working on setting up the system needed to calculate this metric and the SBWMA agrees that this should not be rushed to ensure it is done right and provide adequate time to employ effective checks and auditing of the results. Therefore, this new system will not be in place until a November-December 2011 timeframe.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** for the revised total Member Agency Facility cost.

3.B Adjustment of 2011 Costs to 2012

As prescribed in Article 11, Attachment K and Attachment N of the Agreements, the adjustment to the 2011 costs to 2012 costs is based on: 1) the current CBA's; and, 2) the percentage change over the last year in select indices to various cost categories.

The following table on the next page (**Table 2**) provides the overall results from making all compensation adjustments from 2011 to 2012. More specifically, this table provides the details of the adjusted 2012 costs, the percentage each cost category contributes to the total cost and the overall change in costs. The application of all adjustment factors to the costs approved in the company's 2011 compensation application results in an overall increase in Recology's 2012 cost of operations totaling \$2,439,489 (i.e., 5.0% increase over one year). With the inclusion of contractor's pass-through costs, the total result is a net increase in total contractor's compensation of \$1,932,633 (i.e., 3.8%).

Table 2 – Results of Adjustments of 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages	13,997,860	14,528,909	27.3%	531,050	3.8%
Benefits	5,122,097	5,603,623	10.5%	481,526	9.4%
Payroll Taxes	1,164,622	1,208,805	2.3%	44,183	3.8%
Workers Compensation Insurance	1,259,325	1,293,962	2.4%	34,636	2.8%
Total Direct Labor Related-Costs	21,543,904	22,635,299	42.5%	1,091,395	5.1%
Direct Fuel Costs	2,613,085	3,316,690	6.2%	703,605	26.9%
Other Direct Costs	1,981,052	2,007,400	3.8%	26,348	1.3%
Depreciation					
- Collection Vehicles	4,039,614	4,039,614	7.6%	-	0.0%
- Containers	1,882,550	1,882,550	3.5%	-	0.0%
Total Depreciation	5,922,164	5,922,164	11.1%	-	0.0%
Allocated Indirect Costs excluding Depreciation					
General and Administrative	6,533,263	6,738,254	12.6%	204,991	3.1%
Operations	1,560,305	1,601,348	3.0%	41,042	2.6%
Vehicle Maintenance	2,624,720	2,724,762	5.1%	100,042	3.8%
Container Maintenance	898,038	938,352	1.8%	40,314	4.5%
Total Allocated Indirect Costs excluding Depreciation	11,616,326	12,002,595	22.5%	386,269	3.3%
Total Allocated Indirect Depreciation Costs	166,164	166,164	0.3%	-	0.0%
Annual Implementation Cost Amortization	187,175	187,175	0.4%	-	0.0%
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,488	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Public Schools Adjustment		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	\$ 51,383,753	\$ 53,316,386	100.0%	\$ 1,932,632	3.8%
excludes Agency specific contract changes					

The specific adjustment factors based on indices are shown in **Table 3**.

Table 3 - Description of Index Based Cost Adjustments

<u>Cost Category</u>	<u>Index Based Adjustment Factor</u>	<u>Index Used</u>
Worker's Compensation	2.75%	U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Private Industry (Not seasonally adjusted, total compensation, series no. CIU2030000000000A).
Wages and Benefits for Non-CBA Employees	1.9%	U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, series no. cis201s000000000i successor to Ecs12102i ended 2005).
Fuel	26.9%	U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303).
Other Costs	80% of 1.67%	U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sao).
Depreciation – Collection Equipment	0.0%	No adjustment in 2012
Depreciation – Indirect Equipment Costs	0.0%	No adjustment in 2012

Table 4 below denotes the cost categories and the total cost adjustments.

Table 4 – Results of Two Cost Adjustments (Index and Non-index)

<u>Cost Category</u>	<u>Cost Adjustment</u>	<u>Explanation</u>
DIRECT LABOR:		
CBA Wages (Drivers)	3.80%	The CBA wage adjustment is based on the 2012 wage rates in the Teamsters Local 350 (drivers) CBA.
CBA Benefits (Drivers)	9.40%	The CBA benefit adjustment is based on estimated 2012 benefits rates in the Teamsters Local 350 (drivers) CBA.
Payroll Tax (Drivers)	3.80%	The payroll tax rate is adjusted by changes in Federal or state payroll tax rates. There are no tax rate changes for 2012; therefore, the payroll tax expense changes in accordance with change in wages.
Worker's Compensation Insurance (Drivers)	2.75%	The workers compensation insurance adjustment is based on an index which increased 2.75%.
Depreciation – Collection Vehicles	0.0%	No adjustment in 2012.
Depreciation - Containers	0.0%	No adjustment in 2012.
INDIRECT COSTS:	3.28%	Total indirect costs increased by 3.28% The Indirect Cost components are detailed below:
CBA Mechanics Wages and Benefits	3.92%	The CBA wages increased by 1.94% based on the Mechanics CBA effective 1/1/10. The CBA benefits increased by 9.19% as compared to the benefit rates in the prior Machinists CBA.
CBA Clerical Wages and Benefits	6.83%	The CBA Clerical employee's wages increased 4.02% and benefits increased 8.73%.
Non-CBA Labor	1.94%	The Indirect Non-CBA Labor costs, which is composed of management and supervisors, increased by 1.94% based on changes in the CPI index.
Fuel	26.90%	The Fuel expense is adjusted by the change in a fuel index of 26.9%.
Other Indirect	1.34%	The Other Indirect expense includes insurance, general office expense, safety, etc. Other Indirect expenses are adjusted by 80% of an CPI index change of 1.67%.

3.C Recommended Adjustment to Recology's Compensation for 2012

Based on the net results of the cost adjustments described above and the analysis of the 2012 Recology Compensation Application, SBWMA is recommending that the SBWMA Board approve an adjustment to Recology's 2012 compensation as delineated in **Table 5 – Summary of Adjusted 2011 Costs to 2012 Costs**. This table provides a summary of the adjusted 2011 costs, the percentage each cost category contributes to the total cost and the overall change in costs and compensation. The total adjustment to Recology's compensation is 3.8%.

Table 5 – Summary of Adjusted 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,489	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Adjustment for Public Schools		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,386	100.0%	1,932,633	3.8%
excludes Agency specific contract changes					

SECTION 4 RECOLOGY COST ALLOCATION TO MEMBER AGENCIES

4.A Member Agency Recology Cost Allocation Process

Article 11 and Attachment K of the Agreements prescribe the process to allocate the company's cost equitably across the Member Agencies. Components of the nine cost categories described in Section 2.C of this report shall each be allocated by four operational statistics specific to each Member Agency. These operational statistics include:

1. Annual route labor hours
2. Annual route hours
3. Number of containers in service
4. Number of customer accounts serviced

The factors used to apply the Member Agency Cost Allocation process per Attachment K of the Franchise Agreements are based on actual operational metrics from 2012 in lieu of assumptions used in the 2011 compensation application. The cost allocation for Rate Year One (i.e., 2011) was based on the company's assumptions included in its 2008 proposal submitted in response to the SBWMA Collection Services RFP issued in 2007. The 2008 assumptions were then updated based on data provided by Allied Waste/Republic Services in mid-2010 (for the current routes) as the first of two service level adjustments over the term of the Agreement with Recology. Thus, Rate Year One was based on assumptions made in 2008, then updated based on data received from Allied in mid-2010, whereas commencing with Rate Year Two (i.e., 2012) and for Rate Years Three through Ten (i.e., 2013-2020), the cost allocation will be based on Recology's actual operating metrics. However, per section 7.12 of the Franchise Agreements, Recology is required to conduct an Annual Route Assessment and while this was not conducted in 2011, the company has provided assurance that it will be conducted in future years. Therefore, as stated above, the statistics used to allocate costs for 2012 are based on the company's current operational metrics. The cost allocation process is similar to the practice used under the Allied Waste/Republic Services compensation methodology. The results of the cost allocation process are provided in **Table 7**.

In addition, the metric used by Recology for the Venues and Events line of business to allocate costs across the Member Agencies, is different than that prescribed in the Agreements. Recology believes that if the method prescribed for this line of business were used, the allocation of these costs would likely not be apportioned equitably. Thus, the company has allocated these specific costs based on the of number of single-family accounts in service and not the route labor hours or route hours to provide this service as delineated in the Agreements.

The process to allocate costs across the Member Agencies is described in detail in Attachment K of the Agreements. After determining the total contractor's compensation for a given rate year, this process will be used to allocate the total costs to each Member Agency. This method was employed in the 2012 Recology Compensation Application.

As explained in the Executive Summary and Section 3.A above, Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Specifically, the Route Labor Hours metric was not available for this service sector (i.e., Member Agency Facilities) and the company allocated the costs based on the number of lifts that were actually attributable to each Agency in its 2012 Compensation Application. However, this method was changed to use the same allocation results used for 2011 which was based on the company's assumptions for Route Labor Hours included with its original proposal, then illustrated in Attachment N of the Franchise Agreements.

Table 6 provides a description of the specific cost category and operational statistic used to allocate costs.

Table 6 – Operational Statistics Used for Allocation of Costs

General Cost Category	Specific Cost Category	Operational Statistic
Costs of Operation		
	Wages for Direct Labor	Annual Route Labor Hours
	Benefits for Direct Labor	Annual Route Labor Hours
	Payroll Taxes	Annual Route Labor Hours
	Worker's Compensation Expense	Annual Route Labor Hours
	Direct Fuel Costs	Annual Route Hours
	Other Direct Costs	Annual Route Hours
	Route Vehicles	Annual Route Hours
	Collection Containers	Containers in Service
	Other	Annual Route Hours
Allocated Indirect Costs Excluding Depreciation and Interest		
	General and Administrative	Number of Customer Accounts
	Vehicle Maintenance	Annual Route Hours
	Container Maintenance	Number of Containers in Service
	Operations	Annual Route Hours
Implementation	Implementation	Annual Route Hours
Allocated Indirect Depreciation	Allocated Indirect Depreciation	Annual Route Hours

4.B Results of Cost Allocation

Table 7 – Member Agency Cost Allocation provides the cost allocation by Member Agency for each cost category and total contractor's compensation for all Member Agencies combined. Please note that **Table 7** has been revised to reflect the change in Agency Facilities cost allocation.

Table 7 – Member Agency Cost Allocation

TOTAL COLLECTION COSTS	2012 Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages	\$14,528,909	\$381,686	\$955,790	\$1,358,836	\$539,294	\$866,253	\$668,166	\$1,477,000	\$404,110	\$2,567,750	\$1,262,039	\$3,252,718	\$244,803	\$550,465
Benefits	\$5,603,623	\$148,669	\$371,121	\$518,439	\$210,249	\$328,713	\$261,440	\$566,590	\$156,469	\$988,678	\$489,383	\$1,252,998	\$96,190	\$214,685
Payroll Taxes	\$1,208,805	\$31,756	\$79,522	\$113,055	\$44,869	\$72,072	\$55,591	\$122,886	\$33,622	\$213,637	\$105,002	\$270,626	\$20,368	\$45,799
Workers Compensation Insurance	\$1,293,962	\$33,993	\$85,124	\$121,019	\$48,030	\$77,149	\$59,508	\$131,543	\$35,991	\$228,687	\$112,399	\$289,691	\$21,802	\$49,025
Total Direct Labor Related-Costs	\$22,635,299	\$596,104	\$1,491,557	\$2,111,350	\$842,442	\$1,344,187	\$1,044,705	\$2,298,020	\$630,191	\$3,998,751	\$1,968,823	\$5,066,033	\$383,163	\$859,974
Direct Fuel Costs	\$3,316,690	\$93,893	\$213,596	\$296,150	\$126,426	\$209,105	\$169,945	\$341,200	\$92,211	\$585,549	\$289,197	\$708,828	\$58,449	\$132,142
Other Direct Costs	\$2,007,400	\$54,837	\$128,690	\$182,339	\$75,079	\$128,985	\$98,891	\$208,739	\$55,190	\$356,483	\$174,562	\$431,608	\$34,326	\$77,670
Depreciation														
- Collection Vehicles	\$4,039,614	\$117,765	\$254,098	\$370,302	\$148,700	\$250,177	\$206,465	\$434,205	\$109,148	\$718,363	\$347,776	\$853,361	\$70,272	\$158,982
- Containers	\$1,882,550	\$57,859	\$119,663	\$159,462	\$87,404	\$117,304	\$56,100	\$184,464	\$57,727	\$344,849	\$168,542	\$411,761	\$36,048	\$81,365
Total Depreciation	\$5,922,164	\$175,624	\$373,761	\$529,764	\$236,104	\$367,482	\$262,566	\$618,669	\$166,875	\$1,063,212	\$516,319	\$1,265,122	\$106,320	\$240,347
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$6,738,134	\$116,753	\$390,845	\$618,724	\$327,911	\$423,890	\$166,127	\$720,246	\$191,368	\$1,266,791	\$638,697	\$1,523,715	\$101,984	\$251,083
Operations	\$1,601,348	\$47,806	\$98,069	\$151,940	\$55,266	\$104,365	\$84,198	\$171,598	\$39,847	\$285,098	\$133,316	\$337,818	\$27,859	\$64,169
Vehicle Maintenance	\$2,724,762	\$81,343	\$166,868	\$258,533	\$94,037	\$177,581	\$143,267	\$291,981	\$67,801	\$485,107	\$226,844	\$574,811	\$47,404	\$109,186
Container Maintenance	\$938,352	\$24,516	\$54,131	\$84,331	\$43,946	\$57,674	\$23,524	\$103,669	\$26,472	\$176,826	\$84,125	\$208,951	\$15,488	\$34,697
Total Allocated Indirect Costs excluding Depreciation	\$12,002,595	\$270,418	\$709,913	\$1,113,528	\$521,161	\$763,510	\$417,115	\$1,287,494	\$325,488	\$2,213,822	\$1,082,982	\$2,645,295	\$192,735	\$459,135
Total Allocated Indirect Depreciation Costs	\$166,164	\$4,892	\$10,128	\$15,924	\$5,690	\$10,905	\$8,614	\$17,887	\$4,113	\$29,672	\$13,782	\$35,126	\$2,850	\$6,580
Annual Implementation Cost Amortization	\$187,175	\$5,771	\$11,889	\$16,036	\$7,611	\$11,092	\$10,451	\$19,402	\$5,002	\$33,612	\$16,121	\$38,805	\$3,495	\$7,888
Total Annual Cost of Operations ¹	46,237,607	1,201,539	2,939,533	4,265,090	1,814,513	2,835,267	2,012,287	4,791,410	1,279,070	8,281,102	4,061,785	10,190,817	781,337	1,783,737
Profit	\$4,853,671	\$126,128	\$308,570	\$447,717	\$190,474	\$297,625	\$211,235	\$502,966	\$134,267	\$869,287	\$426,375	\$1,069,754	\$82,019	\$187,243
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$51,091,278	\$1,327,667	\$3,248,103	\$4,712,807	\$2,004,987	\$3,132,891	\$2,223,521	\$5,294,375	\$1,413,337	\$9,150,389	\$4,488,160	\$11,260,572	\$863,356	\$1,970,980
Contractor Pass-Through Costs														
Interest Expense	\$2,763,885	\$75,696	\$172,908	\$257,769	\$108,516	\$175,967	\$111,106	\$294,016	\$79,677	\$495,744	\$240,227	\$600,524	\$46,455	\$105,279
Interest Expense on Implementation Cost	\$91,195	\$2,508	\$5,806	\$8,216	\$3,700	\$5,734	\$4,465	\$9,449	\$2,575	\$16,349	\$7,819	\$19,473	\$1,553	\$3,548
Public Schools Adjustment - 2011	(\$108,105)	(\$14,718)	(\$9,130)	(\$15,278)	(\$2,530)	(\$17,343)	(\$12,449)	(\$6,186)	(\$4,661)	(\$25,810)	(\$25,810)			
Public Schools Adjustment - 2012	(\$112,753)	(\$15,351)	(\$9,522)	(\$15,935)	(\$2,639)			(\$12,984)	(\$6,452)	(\$4,861)	(\$26,920)			
Contract Changes to Specific Agencies ¹	(\$409,115)						(\$409,115)							
Total Contractor Pass-Through Costs	\$2,225,107	\$48,134	\$160,062	\$234,772	\$107,047	\$181,702	(\$328,976)	\$278,032	\$69,614	\$502,570	\$195,316	\$619,997	\$48,009	\$108,828
TOTAL CONTRACTOR'S COMPENSATION per 9/22/2011 Handout #1	\$53,316,386	\$1,375,802	\$3,408,166	\$4,947,578	\$2,112,033	\$3,314,593	\$1,894,545	\$5,572,408	\$1,482,951	\$9,652,959	\$4,683,476	\$11,880,569	\$911,365	\$2,079,808
Agency Facility Cost Allocation Change	\$0	\$13,325	\$55,747	\$24,796	\$119,849	\$15,926	\$70,457	(\$231,484)	(\$5,044)	(\$161,083)	(\$23,630)	\$120,818	(\$1)	\$324
TOTAL CONTRACTOR'S COMPENSATION FINAL 9/30/2011 ¹	\$53,316,386	\$1,389,127	\$3,463,913	\$4,972,374	\$2,231,882	\$3,330,519	\$1,965,002	\$5,340,924	\$1,477,907	\$9,491,876	\$4,659,846	\$12,001,387	\$911,364	\$2,080,132

SECTION 5 MEMBER AGENCY REVENUE REQUIREMENT OBLIGATIONS FOR 2012

5.A Components of Member Agency Rates Included in this Report

The compensation paid to Recology for 2012 collection service is only one of several components that make up the costs reflected in the Member Agency's collection service customer rates. The costs contained in this Report which include the Recology compensation and other pass-through costs (discussed below) are used to determine a component of the Member Agencies revenue requirement (see **Table 8 –Member Agency Projected Rate Impacts** on page 14).

This report does not provide the Total Revenue Requirement as it does not contain the adjustment for the final 2010 Allied Waste/Republic Services Balancing Account, impact of additional cart migration, or a true-up of estimated 2011 payments made to Recology. The Total Recommended Rate Adjustment was provided to the Board on September 15, 2011 and updated figures were sent out on September 30th.

5.B Other Pass-Through Costs

The other pass-through costs which are included in the total contractor's compensation include the following:

1. Disposal and processing expense – Disposal and processing expenses are based on estimated tip fees at Shoreway and projected tonnage delivered for 2012.
2. Franchise fee – Franchise and other Member Agency fees and programs (e.g., Curbside Inc. Door-to-Door HHW Collection Service).
3. Agency specific changes – Agency specific changes to the Agreements are captured and applied to each Member Agency. Examples of these changes include: Recology billing for Menlo Park, change to Hillsborough organics carts, and adjustment for kitchen pails to San Carlos.

5.C Explanation of the Recology Component of Member Agency Rate Adjustments

As shown in **Table 8**, the Recology and Other Pass-Through Costs component of the 2012 rate increases shows an average SBWMA rate adjustment of 5.8%. These rate adjustments are broken down into the following components:

1. The 2012 projected revenue before 2012 rate increases is compared to the current estimated revenue requirement for 2011 (i.e., \$87,782,051). This shows a shortfall of \$1,527,463 due to lower customer volume or agencies delaying or not raising rates enough to achieve the revenue requirement. This has an overall impact a 1.8% increase over 2011 rates.

2. Recology Compensation increased 3.8% or \$1,932,633 over 2011 compensation with a rate impact of 2.2%.
3. Tip fee increases at Shoreway have an approximate 1.25% rate impact in 2012 and a total 4.1% increase in disposal expense.
4. Member Agency fees increased by \$575,545 or 4.8% and have an overall rate impact of 0.7%.

The specific explanation for each agency is contained in **Appendix D** and will vary in accordance with the specific circumstances for each Member Agency.

Table 8 – Explanation of Recology and Other Pass-Through Costs Rate Adjustment

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA				
	2012 Variance				
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact
Estimated Net Revenue	\$84,383,775	\$86,254,588			
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%	
2011 Estimated Revenue Reconciliation	(\$3,398,277)				
2012 Rate Adjustment		(\$5,041,267)			
Rate Adjustment		5.8%			5.8%
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval					
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)					
² 2012 collection cost adjusted for Agency Facility cost allocation change					

The Total Revenue Requirement delineated in **Table 9** is shown before the Allied final 2010 Balancing Account, any new cart migration attributable to 2012 and the 2011 Recology Revenue Reconciliation (i.e., this report from Recology is due on March 31, 2012 and will confirm the amount of revenue surplus or shortfall billed by the company for Rate Year 2011). The projected collection revenue in this table was reduced by the amount of revenue included in the 2011 rates to pay off Allied's Balancing Account but does include estimated Agency Fees on "2012 Rate Adjustment" (as specified in Table 8). The projected 2012 net collection revenue is compared to the 2012 Recology revenue requirement to determine the 2012 revenue adjustment as shown in section A.

Table 9 – Member Agency Projected Recology and Other Pass-Through Cost Increases Impact on Rates

SBWMA								
TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012								
(Includes Allied 2010 Balancing Account)								
	2012 Rate Year							
	2012 Total	Atherton	Belmont	Burlingame	East Palo Alto	Foster City	Hillsborough	Menlo Park
2012 Collection Revenue @ 2011 Rates	\$ 87,425,024	\$ 2,439,707	\$ 5,250,933	\$ 8,570,031	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ (1,170,436)	\$ -	\$ -	\$ (394,221)	\$ -	\$ -	\$ -	\$ -
2012 Net Collection Revenue	\$ 86,254,588	\$ 2,439,707	\$ 5,250,933	\$ 8,175,809	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Total Contractor's Compensation - 9/22/2011	\$ 53,316,386	\$ 1,375,804	\$ 3,408,173	\$ 4,947,591	\$ 2,112,040	\$ 3,314,602	\$ 1,894,549	\$ 5,572,422
Change to Agency Facility Services	\$ -	\$ 13,325	\$ 55,747	\$ 24,796	\$ 119,849	\$ 15,926	\$ 70,457	\$ (231,486)
Total Contractor's Compensation - Adjusted	\$ 53,316,386	\$ 1,389,129	\$ 3,463,921	\$ 4,972,386	\$ 2,231,889	\$ 3,330,527	\$ 1,965,006	\$ 5,340,936
Other Pass-Through Costs								
Disposal & Processing Fees	\$ 25,484,802	\$ 966,819	\$ 1,190,587	\$ 2,880,613	\$ 1,356,588	\$ 1,702,751	\$ 769,536	\$ 2,845,806
Agency Franchise Fees	\$ 12,509,958	\$ 260,925	\$ 1,412,871	\$ 1,038,405	\$ 725,902	\$ 385,054	\$ 250,401	\$ 2,161,267
Agency Specific Contract Changes	\$ (15,291)						\$ (31,562)	\$ 23,002
Total Other Pass-Through Costs	\$37,979,469	\$1,227,744	\$2,603,459	\$3,919,019	\$2,082,490	\$2,087,804	\$988,376	\$5,030,076
RSMC REVENUE REQUIREMENT	\$91,295,855	\$2,616,874	\$6,067,379	\$8,891,405	\$4,314,379	\$5,418,332	\$2,953,381	\$10,371,012
A. 2012 RATE YEAR REVENUE REQUIREMENT								
A.1 Subtotal Year Surplus/(Shortfall)	(\$5,041,267)	(\$177,167)	(\$816,447)	(\$715,596)	\$279,612	(\$143,524)	(\$433,981)	(\$546,142)
A.2 Agency Fees on A.1	(\$754,737)	(\$17,717)	(\$212,276)	(\$124,514)	\$16,497	(\$7,176)	(\$43,398)	(\$70,999)
A.3 Rate Adjustment Percentage	6.6%	8.0%	19.6%	9.8%	-6.4%	2.9%	18.9%	6.3%
<i>(See Rate Variance Analysis for detail.)</i>								

Table 9 – Member Agency Projected Recology and Other Pass-Through Cost Increases Impact on Rates (continued)

TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012						
(Includes Allied 2010 Balancing Account)						
	2012 Rate Year					
	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
2012 Collection Revenue @ 2011 Rates	\$ 2,480,309	\$ 16,066,119	\$ 7,217,752	\$ 19,492,294	\$ 1,103,248	\$ 2,591,563
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ -	\$ -	\$ (55,000)	\$ (721,215)	\$ -	\$ -
2012 Net Collection Revenue	\$ 2,480,309	\$ 16,066,119	\$ 7,162,752	\$ 18,771,080	\$ 1,103,248	\$ 2,591,563
Total Contractor's Compensation - 9/22/2011	\$ 1,482,955	\$ 9,652,984	\$ 4,683,489	\$ 11,880,599	\$ 911,367	\$ 2,079,813
Change to Agency Facility Services	\$ (5,044)	\$ (161,083)	\$ (23,630)	\$ 120,818	\$ (1)	\$ 324
Total Contractor's Compensation	\$ 1,477,912	\$ 9,491,901	\$ 4,659,859	\$ 12,001,417	\$ 911,365	\$ 2,080,137
Other Pass-Through Costs						
Disposal & Processing Fees	\$ 646,481	\$ 4,707,280	\$ 1,937,774	\$ 5,399,265	\$ 356,716	\$ 724,586
Agency Franchise Fees	\$ 130,962	\$ 2,193,025	\$ 916,431	\$ 2,811,613	\$ 73,373	\$ 149,727
Agency Specific Contract Changes			\$ (6,731)			
Total Other Pass-Through Costs	\$777,443	\$6,900,305	\$2,847,474	\$8,210,878	\$430,089	\$874,313
RSMC REVENUE REQUIREMENT	\$2,255,355	\$16,392,206	\$7,507,333	\$20,212,295	\$1,341,454	\$2,954,450
A. 2012 RATE YEAR REVENUE REQUIREMENT						
A.1 Subtotal Year Surplus/(Shortfall)	\$224,955	(\$326,087)	(\$344,581)	(\$1,441,215)	(\$238,206)	(\$362,888)
A.2 Agency Fees on A.1	\$11,248	(\$44,511)	(\$34,458)	(\$194,996)	(\$14,292)	(\$18,144)
A.3 Rate Adjustment Percentage	-9.5%	2.3%	5.3%	8.4%	22.9%	14.7%
<i>(See Rate Variance Analysis for detail)</i>						

5.D Additional Components of Member Agency Rates

It is important to note that this Report excludes adjustments to Member Agency final 2010 balancing accounts with Allied Waste/Republic Services.

The Allied Waste/Republic Services 2010 Rate Review Report prepared by Hilton, Farnkopf and Hobson was issued to the Board on September 15, 2011 for consideration and approved at the September 22, 2011 Board meeting.

SECTION 6 CONCLUSION

The analysis of the 2012 Recology Compensation Application provided in this Report recommends Recology's compensation for 2012 (i.e., Total Contractor's Compensation) of \$53,316,386 (3.8% increase over approved 2011 costs), as denoted in **Table 2**. With the inclusion of pass-through costs, the 2012 Total Revenue Requirement is \$91,295,855 (4.3% increase over 2011) as denoted in **Table 8**.

It is important to note that this Report is not establishing the final revenue requirement that will be used as the basis for setting 2012 rates. This Report only provides information on the Recology component (and associated pass-through costs) of the total revenue requirement for 2012 for solid waste, recycling and organic materials collection and processing services.

Article 11 of the Agreements states the following:

- Each Member Agency is obligated to set rates as necessary to generate annual gross revenues billed by Recology equal to the approved Total Revenue Requirement.
- If an Agency sets a rate that is below the approved recommendation contained in the final Rate Report, or if an Agency delays imposing a rate increase effective January 1, 2012, and net revenues billed by Recology in 2012 are less than needed to cover the approved Total Revenue Requirement delineated in the Final Report for any reason, the Agency will be obligated to pay interest to Recology on the payment shortfall to Recology.

Staff will provide updated tables that capture all of the components that make up the 2012 total revenue requirement so Member Agencies can then determine their respective 2012 rates.

RECOLOGY COST TO PROVIDE SERVICES TO AGENCY FACILITIES							
	2011 ALLOCATION		ORIGINAL - 2012		PROPOSED - 2012		CHANGE
RECOLOGY COST TO PROVIDE SERVICES TO AGENCY FACILITIES	2011 Cost Allocation	% Allocation	2012 Cost Allocation	% Allocation	2012 Cost Allocation	% Allocation	2012 Cost Allocation
Atherton	\$ 24,502	2.5%	\$ 12,016	1.2%	\$ 25,341	2.5%	\$ 13,325
Belmont	\$ 70,561	7.3%	\$ 17,231	1.7%	\$ 72,978	7.3%	\$ 55,747
Burlingame	\$ 119,854	12.4%	\$ 99,164	9.9%	\$ 123,960	12.4%	\$ 24,796
East Palo Alto	\$ 128,130	13.2%	\$ 12,670	1.3%	\$ 132,519	13.2%	\$ 119,849
Foster City	\$ 48,948	5.1%	\$ 34,699	3.5%	\$ 50,625	5.1%	\$ 15,926
Hillsborough	\$ 80,222	8.3%	\$ 12,513	1.3%	\$ 82,970	8.3%	\$ 70,457
Menlo Park	\$ 61,608	6.4%	\$ 295,204	29.5%	\$ 63,718	6.4%	\$ (231,486)
North Fair Oaks	\$ 597	0.1%	\$ 5,661	0.6%	\$ 617	0.1%	\$ (5,044)
Redwood City	\$ 116,660	12.1%	\$ 281,739	28.2%	\$ 120,656	12.1%	\$ (161,083)
San Carlos	\$ 46,242	4.8%	\$ 71,456	7.1%	\$ 47,826	4.8%	\$ (23,630)
San Mateo	\$ 268,659	27.8%	\$ 157,044	15.7%	\$ 277,862	27.8%	\$ 120,818
West Bay	\$ 282	0.0%	\$ 293	0.0%	\$ 292	0.0%	\$ (1)
Uninc. County	\$ 974	0.1%	\$ 683	0.1%	\$ 1,007	0.1%	\$ 324
TOTAL	\$ 967,239	100.0%	\$ 1,000,373	100.0%	\$ 1,000,373	100.0%	\$ (0)
			\$ 1				
TOTAL COLLECTION COST			\$ 53,316,386				
AGENCY COST AS % OF TOTAL				1.9%			

RECOLOGY SAN MATEO COUNTY

REPORT ATTACHMENT DESCRIPTIONS

Depreciation Schedule

Lists the description, purchase cost and ten year annual depreciation of capital assets.

A. SBWMA Summary

This attachment provides a summary of the total SBWMA approved 2011 costs and calculated Rate Year 2012 costs. This worksheet indicates the change in Operating Costs, Pass-Through Costs, and Total Contractor's Compensation from Rate Year 2011 to Rate Year 2012.

B. Contractor's Compensation by Service Sector

This attachment provides the allocation of total costs and contractor's compensation by Service Sector for the Rate Year 2012.

C. Total by Member Agency

This attachment provides the Rate Year 2012 Total Contractor's Compensation and Revenue Requirement with costs (i.e., Operating Costs, Pass-Through Costs and total Revenue Requirement) for the Total SBWMA Service Area and each Member Agency.

E. Single-Family Dwelling (SFD)

This attachment provides calculated Rate Year 2012 Cost of Operations for the Single-Family Dwelling Service Sector for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

F. Commercial and Multi-Family Dwelling (MFD and Commercial)

This attachment provides calculated Rate Year 2012 Cost of Operations for the Multi-Family Dwelling and Commercial Service Sectors for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

G. Services to Member Agency

This attachment provides provides calculated Rate Year 2012 Cost of Operations for the Member Agency Service Sector for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

H. Index Calculations

This attachment provides the indices and adjustments used to calculate the period to period change in Costs specified in attachments "Detail 1 - Indirect Cost Change" and "Detail 4 - Updated Total Costs" worksheets.

I. CBA Calculations

This attachment provides the wages and benefits costs specified in the current collective bargaining agreements and the calculations used to determine the adjustment in these costs Rate Year 2012. The wage and benefits costs specified in this attachment are used to populate the changes to these cost categories in attachments "Detail 1 - Indirect Cost Change" and the "Detail 4 - Updated Total Costs" worksheet.

RECOLOGY SAN MATEO COUNTY

REPORT ATTACHMENT DESCRIPTIONS

J. Service Metrics Summary

This attachment provides total annual route labor hours, annual route hours, tonnage and service level data by Service Sector in total and for the Member Agency.

K. Detailed Steps to Adjust Collection Costs and Service Level Changes

Detail 1 - Indirect Cost Change

This attachment provides the calculations used to generate the projected Rate Year 2012 costs for the "Indirect Costs excluding Depreciation and Interest" cost category. An explanation of the methodology used to adjust this cost category is delineated in Attachment K, Table 2. The indirect costs specified in this attachment are used to populate the changes to this cost category in attachment "Detail 2 - Adjust Cost" worksheet.

Detail 2 - Adjust Cost

This attachment provides the calculations used to generate the projected Rate Year 2012 costs for the "Indirect Costs excluding Depreciation and Interest" cost category by Line of Business and are based on the costs calculated in attachment "Detail 1 - Indirect Costs Change" worksheet. The costs specified in this attachment are used to populate the changes to this cost category in attachment "Detail 3 - Service Level Changes" worksheet.

Detail 3 - Service Level Changes

This attachment provides the calculations to adjust the costs delineated on attachment "Detail 2 - Adjust Cost" worksheet for changes in service levels. The adjustment to costs based on service level changes are calculated for each Service Sector by Line of Business. The costs that are updated based on service level changes are used to populate the effected costs in attachment "Detail 4 - Updated Total Costs" worksheet. The adjustment to costs based on changes in service levels will only be calculated for Rate Year One (2011) and Rate Year Three (2013).

Detail 4 - Updated Total Costs

This attachment provides the updated costs for the next Rate Year by Service Sector and Line of Business that are calculated in attachment "Detail 3 - Service Level Change" worksheet. The calculations used to adjust costs by the annual average percentage change in various indices is included in attachments "H. Index Calcs" and "I. CBA Calcs" worksheets. A description of the methodology used to make these calculations which includes the specific indices is specified in Attachment K, Table 2. The updated total costs are included by Service Sector in attachment "C. Total" worksheet.

D. Agency Detail

This attachment provides the specific Agency allocated Cost of Operations by Service Sector and by Line of Business for calculated Rate Year 2012. The specific Agency allocated Cost of Operations are calculated using the Agency's percentage of the total SBWMA Service Area Cost of Operations. A description of the methodology to allocate the Cost of Operations to each Agency is described in Attachment K, Section 6.

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

**Cost Projection: Next Rate Year vs. Current Year
Combined Collection - SBWMA SUMMARY**

A. SBWMA SUMMARY

SBWMA ADJUSTED

TOTAL COLLECTION COSTS	Costs - 2011	Costs - 2012	Change	% Change
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	13,997,860	14,528,909	531,050	3.8%
Benefits for CBAs	5,122,097	5,603,623	481,526	9.4%
Payroll Taxes	1,164,622	1,208,805	44,183	3.8%
Workers Compensation Insurance	1,259,325	1,293,962	34,636	2.8%
Total Direct Labor Related-Costs	21,543,904	22,635,299	1,091,395	5.1%
Direct Fuel Costs	2,613,085	3,316,690	703,605	26.9%
Other Direct Costs	1,981,052	2,007,400	26,348	1.3%
Depreciation				
- Collection Vehicles	4,039,614	4,039,614	-	0.0%
- Containers	1,882,550	1,882,550	-	0.0%
Total Depreciation	5,922,164	5,922,164	-	0.0%
Allocated Indirect Costs excluding Depreciation				
General and Administrative	6,533,263	6,738,254	204,991	3.1%
Operations	1,560,305	1,601,348	41,042	2.6%
Vehicle Maintenance	2,624,720	2,724,762	100,042	3.8%
Container Maintenance	898,038	938,352	40,314	4.5%
Total Allocated Indirect Costs excluding Depreciation	11,616,326	12,002,716	386,389	3.3%
Total Allocated Indirect Depreciation Costs	166,164	166,164	-	0.0%
Annual Implementation Cost Amortization	187,175	187,175	-	0.0%
Total Annual Cost of Operations	44,029,869	46,237,607	2,207,738	5.0%
Profit	4,621,920	4,853,671	231,751	5.0%
Operating Ratio	90.5%	90.5%		
Total Operating Costs	48,651,789	51,091,278	2,439,489	5.0%
Contractor Pass-Through Costs				
Regulatory Agency Fees	-	-	-	
Interest Expense	3,010,779	2,763,885	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	(8,146)	-8.2%
Public Schools Adjustment		(220,858)	(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	(506,857)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,385	1,932,632	3.8%

B. CONTRACTOR'S COMPENSATION BY SERVICE SECTOR

TOTAL COLLECTION COSTS	2012 Total Costs			
	Single-Family Costs	Multi-Family and Commercial Costs	Member Agency Costs	Total Costs
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	\$8,072,754	\$6,281,186	\$174,969	\$14,528,909
Benefits for CBAs	\$3,184,737	\$2,351,182	\$67,703	\$5,603,623
Payroll Taxes	\$671,653	\$522,595	\$14,557	\$1,208,805
Workers Compensation Insurance	\$718,970	\$559,410	\$15,582	\$1,293,962
Total Direct Labor Related-Costs	\$12,648,114	\$9,714,372	\$272,812	\$22,635,299
Direct Fuel Costs	\$1,946,249	\$1,323,473	\$46,968	\$3,316,690
Other Direct Costs	\$1,130,783	\$837,959	\$38,657	\$2,007,400
Depreciation				
- Collection Vehicles	\$2,359,057	\$1,537,734	\$142,823	\$4,039,614
- Containers	\$1,401,267	\$481,282	\$0	\$1,882,550
Total Depreciation	\$3,760,324	\$2,019,016	\$142,823	\$5,922,164
Allocated Indirect Costs excluding Depreciation				
General and Administrative	\$3,977,491	\$2,569,483	\$191,280	\$6,738,254
Operations	\$945,252	\$610,638	\$45,458	\$1,601,348
Vehicle Maintenance	\$1,608,387	\$1,039,027	\$77,348	\$2,724,762
Container Maintenance	\$553,894	\$357,820	\$26,637	\$938,352
Total Allocated Indirect Costs excluding Depreciation	\$7,085,024	\$4,576,969	\$340,723	\$12,002,716
Total Allocated Indirect Depreciation Costs	\$96,376	\$64,804	\$4,984	\$166,164
Annual Implementation Cost Amortization	\$122,719	\$57,762	\$6,694	\$187,175
Total Annual Cost of Operations	\$26,789,590	\$18,594,355	\$853,661	\$46,237,607
Profit	\$2,812,167	\$1,951,894	\$89,611	\$4,853,671
Operating Ratio	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$29,601,757	\$20,546,249	\$943,272	\$51,091,278
Contractor Pass-Through Costs				
Regulatory Agency Fees				
Interest Expense	\$1,575,414	\$1,133,193	\$55,278	\$2,763,885
Interest Expense on Implementation Cost	\$51,981	\$37,390	\$1,824	\$91,195
Public Schools Adjustment		(\$220,858)		(\$220,858)
Contract Changes to Specific Agencies	(\$409,115)	\$0	\$0	(\$409,115)
Total Contractor Pass-Through Costs	\$1,218,280	\$949,725	\$57,102	\$2,225,107
TOTAL CONTRACTOR'S COMPENSATION	\$30,820,038	\$21,495,974	\$1,000,374	\$53,316,385

C. REVENUE REQUIREMENT BY MEMBER AGENCY

TOTAL COLLECTION COSTS	2012 Costs													
	2012 Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$14,528,909	\$381,686	\$955,790	\$1,358,836	\$539,294	\$866,253	\$668,166	\$1,477,000	\$404,110	\$2,567,750	\$1,262,039	\$3,252,718	\$244,803	\$550,465
Benefits for CBAs	\$5,603,623	\$148,669	\$371,121	\$518,439	\$210,249	\$328,713	\$261,440	\$566,590	\$156,469	\$988,678	\$489,383	\$1,252,998	\$96,190	\$214,685
Payroll Taxes	\$1,208,805	\$31,756	\$79,522	\$113,055	\$44,869	\$72,072	\$55,591	\$122,886	\$33,622	\$213,637	\$105,002	\$270,626	\$20,368	\$45,799
Workers Compensation Insurance	\$1,293,962	\$33,993	\$85,124	\$121,019	\$48,030	\$77,149	\$59,508	\$131,543	\$35,991	\$228,687	\$112,399	\$289,691	\$21,802	\$49,025
Total Direct Labor Related-Costs	\$22,635,299	\$596,104	\$1,491,557	\$2,111,350	\$842,442	\$1,344,187	\$1,044,705	\$2,298,020	\$630,191	\$3,998,751	\$1,968,823	\$5,066,033	\$383,163	\$859,974
Direct Fuel Costs	\$3,316,690	\$93,893	\$213,596	\$296,150	\$126,426	\$209,105	\$169,945	\$341,200	\$92,211	\$585,549	\$289,197	\$708,828	\$58,449	\$132,142
Other Direct Costs	\$2,007,400	\$54,837	\$128,690	\$182,339	\$75,079	\$128,985	\$98,891	\$208,739	\$55,190	\$356,483	\$174,562	\$431,608	\$34,326	\$77,670
Depreciation														
- Collection Vehicles	\$4,039,614	\$117,765	\$254,098	\$370,302	\$148,700	\$250,177	\$206,465	\$434,205	\$109,148	\$718,363	\$347,776	\$853,361	\$70,272	\$158,982
- Containers	\$1,882,550	\$57,859	\$119,663	\$159,462	\$87,404	\$117,304	\$56,100	\$184,464	\$57,727	\$344,849	\$168,542	\$411,761	\$36,048	\$81,365
Total Depreciation	\$5,922,164	175,624	373,761	529,764	236,104	367,482	262,566	618,669	166,875	1,063,212	516,319	1,265,122	106,320	240,347
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$6,738,254	\$116,755	\$390,852	\$618,735	\$327,917	\$423,898	\$166,130	\$720,259	\$191,371	\$1,266,814	\$638,709	\$1,523,742	\$101,986	\$251,088
Operations	\$1,601,348	\$47,806	\$98,069	\$151,940	\$55,266	\$104,365	\$84,198	\$171,598	\$39,847	\$285,098	\$133,316	\$337,818	\$27,859	\$64,169
Vehicle Maintenance	\$2,724,762	\$81,343	\$166,868	\$258,533	\$94,037	\$177,581	\$143,267	\$291,981	\$67,801	\$485,107	\$226,844	\$574,811	\$47,404	\$109,186
Container Maintenance	\$938,352	\$24,516	\$54,131	\$84,331	\$43,946	\$57,674	\$23,524	\$103,669	\$26,472	\$176,826	\$84,125	\$208,951	\$15,488	\$34,697
Total Allocated Indirect Costs excluding Depreciation	\$12,002,716	\$270,420	\$709,920	\$1,113,539	\$521,167	\$763,518	\$417,118	\$1,287,506	\$325,491	\$2,213,845	\$1,082,994	\$2,645,322	\$192,737	\$459,139
Total Allocated Indirect Depreciation Costs	\$166,164	\$4,892	\$10,128	\$15,924	\$5,690	\$10,905	\$8,614	\$17,887	\$4,113	\$29,672	\$13,782	\$35,126	\$2,850	\$6,580
Annual Implementation Cost Amortization	\$187,175	\$5,771	\$11,889	\$16,036	\$7,611	\$11,092	\$10,451	\$19,402	\$5,002	\$33,612	\$16,121	\$38,805	\$3,495	\$7,888
Total Annual Cost of Operations ³	\$46,237,607	1,201,541	2,939,540	4,265,101	1,814,519	2,835,274	2,012,290	4,791,423	1,279,073	8,281,125	4,061,796	10,190,845	781,339	1,783,741
Profit	\$4,853,671	\$126,129	\$308,571	\$447,718	\$190,474	\$297,625	\$211,235	\$502,967	\$134,267	\$869,289	\$426,376	\$1,069,757	\$82,019	\$187,244
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$51,091,278	\$1,327,670	\$3,248,111	\$4,712,819	\$2,004,993	\$3,132,900	\$2,223,525	\$5,294,390	\$1,413,341	\$9,150,414	\$4,488,173	\$11,260,602	\$863,358	\$1,970,985
Contractor Pass-Through Costs														
Regulatory Agency Fees														
Interest Expense	\$2,763,885	\$75,696	\$172,908	\$257,769	\$108,516	\$175,967	\$111,106	\$294,016	\$79,677	\$495,744	\$240,227	\$600,524	\$46,455	\$105,279
Interest Expense on Implementation Cost	\$91,195	\$2,508	\$5,806	\$8,216	\$3,700	\$5,734	\$4,465	\$9,449	\$2,575	\$16,349	\$7,819	\$19,473	\$1,553	\$3,548
Public Schools Adjustment - 2011	(\$108,105)	(\$14,718)	(\$9,130)	(\$15,278)	(\$2,530)	(\$17,343)	(\$12,449)	(\$6,186)	(\$4,661)	(\$25,810)	(\$25,810)	(\$25,810)		
Public Schools Adjustment - 2012	(\$112,753)	(\$15,351)	(\$9,522)	(\$15,935)	(\$2,639)	(\$18,089)	(\$12,984)	(\$6,452)	(\$4,861)	(\$26,920)	(\$26,920)	(\$26,920)		
Contract Changes to Specific Agencies	(\$409,115)						(\$409,115)							
Total Contractor Pass-Through Costs	\$2,225,107	\$48,134	\$160,062	\$234,772	\$107,047	\$181,702	(\$328,977)	\$278,032	\$69,614	\$502,570	\$195,316	\$619,997	\$48,009	\$108,828
TOTAL CONTRACTOR'S COMPENSATION per 9/22/2011 Handout #1 ¹	\$53,316,385	\$1,375,804	\$3,408,173	\$4,947,591	\$2,112,040	\$3,314,602	\$1,894,548	\$5,572,422	\$1,482,955	\$9,652,984	\$4,683,489	\$11,880,599	\$911,367	\$2,079,813
Agency Facility Cost Allocation Change	\$0	\$13,325	\$55,747	\$24,796	\$119,849	\$15,926	\$70,457	(\$231,484)	(\$5,044)	(\$161,083)	(\$23,630)	\$120,818	(\$1)	\$324
TOTAL CONTRACTOR'S COMPENSATION FINAL 9/30/2011 ¹	\$53,316,385	\$1,389,129	\$3,463,920	\$4,972,387	\$2,231,889	\$3,330,528	\$1,965,005	\$5,340,938	\$1,477,911	\$9,491,901	\$4,659,859	\$12,001,417	\$911,366	\$2,080,137

¹ Costs do not reflect any Agency directed changes in service.

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling Cost of Operations

SFD COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL 2012
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,891,893	\$2,366,336	\$2,114,586	\$11,951	\$11,951	\$676,036	\$8,072,754
Benefits for CBAs	\$1,105,870	\$944,378	\$823,978	\$4,770	\$4,770	\$300,972	\$3,184,737
Payroll Taxes	\$240,606	\$196,879	\$175,934	\$994	\$994	\$56,246	\$671,653
Workers Compensation Insurance	\$257,562	\$210,746	\$188,325	\$1,064	\$1,064	\$60,209	\$718,970
Total Direct Labor Related-Costs	\$4,495,931	\$3,718,339	\$3,302,822	\$18,779	\$18,779	\$1,093,463	\$12,648,114
Direct Fuel Costs	\$645,289	\$655,217	\$571,586	\$3,309	\$3,309	\$67,538	\$1,946,249
Other Direct Costs	\$370,804	\$376,508	\$332,538	\$1,902	\$1,902	\$47,131	\$1,130,783
Depreciation							
- Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
- Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Total Depreciation	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Allocated Indirect Costs excluding Depreciation							
General and Administrative	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491
Operations	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Vehicle Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387
Container Maintenance	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Allocated Indirect Costs excluding Depreciation	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Allocated Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$9,087,294	\$8,345,794	\$7,910,212	\$42,570	\$42,570	\$1,361,150	\$26,789,590
Profit	\$953,915	\$876,078	\$830,354	\$4,469	\$4,469	\$142,883	\$2,812,167
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$10,041,209	\$9,221,872	\$8,740,565	\$47,039	\$47,039	\$1,504,034	\$29,601,757
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$518,064	\$497,575	\$533,113	\$2,512	\$2,512	\$21,637	\$1,575,414
Interest Expense on Implementation Cost	\$17,154	\$16,114	\$15,594	\$260	\$260	\$2,599	\$51,981
Contract Changes to Specific Agencies							(\$409,115)
Total Contractor Pass-Through Costs	\$535,218	\$513,689	\$548,707	\$2,772	\$2,772	\$24,237	\$1,218,280
TOTAL CONTRACTOR'S COMPENSATION	\$10,576,427	\$9,735,561	\$9,289,272	\$49,811	\$49,811	\$1,528,270	\$30,820,038

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling Cost of Operations

Annual Cost of Operations	Total	2012	North Fair											Unincorporated County - Total	
			Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo		West Bay
Direct Labor-Related Costs															
Wages for CBAs	8,072,754	340,589	553,313	556,120	345,720	400,735	642,998	689,840	188,778	1,400,871	734,188	1,556,136	210,549	452,916	
Benefits for CBAs	3,184,737	133,239	218,695	219,866	135,833	158,911	252,523	271,824	74,096	552,905	289,766	615,391	83,184	178,502	
Payroll Taxes	671,653	28,337	46,036	46,269	28,764	33,341	53,497	57,395	15,706	116,552	61,084	129,471	17,518	37,683	
Workers Compensation Insurance	<u>718,970</u>	<u>30,333</u>	<u>49,279</u>	<u>49,529</u>	<u>30,790</u>	<u>35,690</u>	<u>57,266</u>	<u>61,438</u>	<u>16,813</u>	<u>124,763</u>	<u>65,388</u>	<u>138,592</u>	<u>18,752</u>	<u>40,337</u>	
Total Direct Labor Related-Costs	12,648,114	532,498	867,322	871,784	541,108	628,677	1,006,285	1,080,498	295,394	2,195,092	1,150,427	2,439,589	330,002	709,439	
Direct Fuel Costs	1,946,249	84,915	130,381	134,438	85,023	95,754	164,200	167,870	46,166	332,483	173,364	370,565	50,269	110,819	
Other Direct Costs	1,130,783	49,221	75,886	78,300	49,311	55,828	94,828	97,476	26,763	193,186	100,706	215,738	29,222	64,318	
Depreciation - Collection Vehicles	2,359,057	105,407	158,101	163,405	103,659	115,617	197,815	204,118	56,504	401,840	209,160	448,206	60,887	134,337	
Depreciation - Containers	1,401,267	53,319	98,182	97,125	62,884	91,332	54,935	117,953	40,815	257,618	126,900	294,413	31,997	73,795	
Total Depreciation	3,760,324	158,726	256,283	260,530	166,543	206,949	252,750	322,071	97,320	659,458	336,060	742,619	92,884	208,132	
Allocated Indirect Costs excluding Depreciation															
General and Administrative	3,977,491	101,704	285,953	281,311	180,432	267,611	155,912	334,996	111,886	733,228	367,712	851,942	91,637	213,167	
Operations	945,252	42,911	63,192	65,271	41,431	46,380	79,717	82,126	22,747	160,632	83,647	178,613	24,540	54,045	
Vehicle Maintenance	1,608,387	73,014	107,524	111,062	70,497	78,918	135,642	139,742	38,705	273,323	142,329	303,917	41,755	91,960	
Container Maintenance	553,894	20,234	38,931	38,532	24,759	36,475	21,616	46,619	16,047	101,969	50,176	116,744	12,664	29,128	
Total Allocated Indirect Costs excluding Depreciation	7,085,024	237,863	495,600	496,176	317,120	429,383	392,886	603,483	189,385	1,269,152	643,864	1,451,216	170,596	388,300	
Total Allocated Indirect Depreciation Costs	<u>96,376</u>	<u>4,375</u>	<u>6,443</u>	<u>6,655</u>	<u>4,224</u>	<u>4,729</u>	<u>8,127</u>	<u>8,373</u>	<u>2,319</u>	<u>16,378</u>	<u>8,529</u>	<u>18,211</u>	<u>2,502</u>	<u>5,510</u>	
Annual Implementation Cost Amortization	122,719	5,358	8,266	8,548	5,350	6,085	10,148	10,574	2,903	20,952	10,909	23,497	3,170	6,963	
Total Annual Cost of Operations	26,789,590	1,072,956	1,840,182	1,856,430	1,168,679	1,427,406	1,929,223	2,290,345	660,248	4,686,701	2,423,858	5,261,435	678,646	1,493,481	
Profit (insert Operating Ratio below)	2,812,167	112,631	193,168	194,874	122,679	149,838	202,515	240,423	69,308	491,974	254,438	552,305	71,239	156,774	
90.5%															
Total Operating Costs before Pass-Through Costs	29,601,757	1,185,586	2,033,350	2,051,304	1,291,358	1,577,244	2,131,739	2,530,768	729,556	5,178,675	2,678,297	5,813,741	749,885	1,650,256	
Contractor Pass-Through Costs															
Regulatory Agency Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Interest Expense	1,575,414	66,499	107,372	109,151	69,774	86,703	105,891	134,934	40,773	276,284	140,795	311,125	38,914	87,198	
Interest Expense on Implementation Cost	51,981	2,269	3,501	3,621	2,266	2,577	4,298	4,479	1,229	8,875	4,621	9,953	1,343	2,949	
Contract Changes to Specific Agencies	(409,115)	0	0	0	0	0	(409,115)	0	0	0	0	0	0	0	
Total Contractor Pass-Through Costs	1,218,280	68,769	110,873	112,771	72,041	89,280	(298,926)	139,413	42,002	285,159	145,415	321,078	40,257	90,148	
TOTAL CONTRACTOR'S COMPENSATION	30,820,038	1,254,355	2,144,223	2,164,076	1,363,399	1,666,524	1,832,813	2,670,181	771,558	5,463,834	2,823,712	6,134,819	790,142	1,740,403	

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

F. Commercial & Multi-Family Dwelling Cost of Operations

COMMERCIAL & MFD COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL 2012
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,878,183	\$1,482,310	\$405,259	\$327,520	\$48,136	\$30,809	\$108,969	\$6,281,186
Benefits for CBAs	\$1,530,619	\$549,561	\$105,572	\$90,521	\$18,626	\$11,921	\$44,361	\$2,351,182
Payroll Taxes	\$322,665	\$123,328	\$33,718	\$27,250	\$4,005	\$2,563	\$9,066	\$522,595
Workers Compensation Insurance	\$345,396	\$132,016	\$36,096	\$29,167	\$4,287	\$2,744	\$9,705	\$559,410
Total Direct Labor Related-Costs	\$6,076,863	\$2,287,216	\$580,644	\$474,458	\$75,054	\$48,037	\$172,101	\$9,714,372
Direct Fuel Costs	\$782,320	\$316,882	\$115,230	\$62,797	\$12,922	\$8,270	\$25,052	\$1,323,473
Other Direct Costs	\$469,796	\$222,576	\$60,996	\$52,007	\$10,677	\$6,863	\$15,044	\$837,959
Depreciation								
- Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
- Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Total Depreciation	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Allocated Indirect Costs excluding Depreciation								
General and Administrative	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Operations	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Vehicle Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
Container Maintenance	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Allocated Indirect Costs excluding Depreciation	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Allocated Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,597,851	\$4,655,334	\$2,393,557	\$1,254,303	\$242,998	\$171,701	\$278,611	\$18,594,355
Profit	\$1,007,509.27	\$488,682	\$251,257	\$131,667	\$25,508	\$18,024	\$29,246	\$1,951,894
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$10,605,361	\$5,144,016	\$2,644,814	\$1,385,970	\$268,506	\$189,725	\$307,857	\$20,546,249
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$551,653	\$309,249	\$201,820	\$28,006	\$14,003	\$14,003	\$14,458	\$1,133,193
Interest Expense on Implementation Cost	\$30,937	\$764	\$398	\$4,246	\$43	\$31	\$971	\$37,390
Total Contractor Pass-Through Costs	\$582,591	\$310,014	\$202,218	\$32,252	\$14,046	\$14,034	\$15,429	\$1,170,583
TOTAL CONTRACTOR'S COMPENSATION	\$11,187,951	\$5,454,029	\$2,847,033	\$1,418,222	\$282,552	\$203,759	\$323,286	\$21,716,832

F. Commercial & Multi-Family Dwelling Cost of Operations

Annual Cost of Operations	Total	2012	North Fair											Unincorporated County - Total	
			Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo		West Bay
Direct Labor-Related Costs															
Wages for CBAs	\$6,281,186	\$39,011	\$399,544	\$785,366	\$191,425	\$459,496	\$23,021	\$734,895	\$214,407	\$1,117,689	\$515,321	\$1,669,208	\$34,254	\$97,548	
Benefits for CBAs	\$2,351,182	\$14,623	\$151,291	\$291,859	\$73,584	\$167,472	\$8,085	\$274,542	\$82,014	\$416,739	\$194,769	\$627,015	\$13,006	\$36,183	
Payroll Taxes	\$522,595	\$3,246	\$33,242	\$65,342	\$15,927	\$38,230	\$1,915	\$61,143	\$17,839	\$92,992	\$42,875	\$138,878	\$2,850	\$8,116	
Workers Compensation Insurance	<u>\$559,410</u>	\$3,474	\$35,584	\$69,946	\$17,049	\$40,923	\$2,050	\$65,451	\$19,095	\$99,543	\$45,895	\$148,662	\$3,051	\$8,688	
Total Direct Labor Related-Costs	\$9,714,372	\$60,355	\$619,660	\$1,212,513	\$297,985	\$706,121	\$35,072	\$1,136,031	\$333,355	\$1,726,963	\$798,860	\$2,583,762	\$53,161	\$150,535	
Direct Fuel Costs	\$1,323,473	\$8,418	\$82,428	\$157,055	\$40,827	\$111,734	\$5,168	\$159,300	\$45,797	\$239,863	\$112,468	\$330,913	\$8,179	\$21,323	
Other Direct Costs	\$837,959	\$5,156	\$52,156	\$100,206	\$25,293	\$71,826	\$3,589	\$99,716	\$28,223	\$152,430	\$71,087	\$209,821	\$5,104	\$13,352	
Depreciation - Collection Vehicles	\$1,537,734	\$10,706	\$93,704	\$192,590	\$43,317	\$129,762	\$6,961	\$187,692	\$51,875	\$275,473	\$128,631	\$382,993	\$9,385	\$24,644	
Depreciation - Containers	\$481,282	\$4,540	\$21,481	\$62,337	\$24,520	\$25,973	\$1,165	\$66,511	\$16,912	\$87,231	\$41,643	\$117,348	\$4,051	\$7,571	
Total Depreciation	\$2,019,016	\$15,246	\$115,185	\$254,927	\$67,837	\$155,735	\$8,126	\$254,203	\$68,787	\$362,704	\$170,274	\$500,341	\$13,436	\$32,215	
Allocated Indirect Costs excluding Depreciation															
General and Administrative	\$2,569,483	\$12,617	\$101,169	\$318,708	\$144,782	\$149,308	\$7,585	\$330,584	\$78,198	\$480,801	\$257,068	\$641,170	\$10,116	\$37,378	
Operations	\$610,638	\$4,360	\$34,127	\$82,144	\$13,280	\$56,434	\$3,931	\$75,925	\$16,858	\$111,580	\$46,443	\$152,114	\$3,320	\$10,124	
Vehicle Maintenance	\$1,039,027	\$7,418	\$58,068	\$139,772	\$22,597	\$96,025	\$6,688	\$129,189	\$28,685	\$189,858	\$79,024	\$258,829	\$5,648	\$17,226	
Container Maintenance	<u>\$357,820</u>	\$3,943	\$14,681	\$43,192	\$18,811	\$20,228	\$1,542	\$49,435	\$10,246	\$67,507	\$32,010	\$87,941	\$2,792	\$5,493	
Total Allocated Indirect Costs excluding Depreciation	\$4,576,969	\$28,338	\$208,044	\$583,817	\$199,469	\$321,995	\$19,746	\$585,133	\$133,987	\$849,745	\$414,544	\$1,140,054	\$21,875	\$70,221	
Total Allocated Indirect Depreciation Costs	\$64,804	\$460	\$3,605	\$8,769	\$1,405	\$6,009	\$428	\$8,035	\$1,767	\$11,862	\$4,905	\$16,141	\$348	\$1,070	
Annual Implementation Cost Amortization	<u>\$57,762</u>	\$336	\$3,516	\$6,818	\$2,180	\$4,783	\$224	\$6,842	\$2,063	\$10,736	\$4,744	\$14,269	\$325	\$926	
Total Annual Cost of Operations	\$18,594,355	\$118,308	\$1,084,594	\$2,324,104	\$634,997	\$1,378,202	\$72,353	\$2,249,258	\$613,980	\$3,354,303	\$1,576,883	\$4,795,303	\$102,428	\$289,642	
Profit (insert Operating Ratio below)	<u>\$1,951,894</u>	\$12,419	\$113,852	\$243,967	\$66,657	\$144,673	\$7,595	\$236,110	\$64,451	\$352,109	\$165,529	\$503,374	\$10,752	\$30,404	
Total Operating Costs before Pass-Through Cost Allocation	\$20,546,249	\$130,727	\$1,198,447	\$2,568,071	\$701,654	\$1,522,875	\$79,948	\$2,485,368	\$678,431	\$3,706,412	\$1,742,412	\$5,298,677	\$113,180	\$320,046	
Contractor Pass-Through Costs															
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Interest Expense	\$1,133,193	\$8,557	\$64,649	\$143,080	\$38,074	\$87,408	\$4,561	\$142,674	\$38,607	\$203,571	\$95,568	\$280,822	\$7,541	\$18,081	
Interest Expense on Implementation Cost	<u>\$37,390</u>	<u>\$217</u>	<u>\$2,276</u>	<u>\$4,413</u>	<u>\$1,411</u>	<u>\$3,096</u>	<u>\$145</u>	<u>\$4,429</u>	<u>\$1,336</u>	<u>\$6,950</u>	<u>\$3,071</u>	<u>\$9,237</u>	<u>\$210</u>	<u>\$599</u>	
Total Contractor Pass-Through Costs	<u>\$1,170,583</u>	<u>\$8,775</u>	<u>\$66,925</u>	<u>\$147,493</u>	<u>\$39,486</u>	<u>\$90,504</u>	<u>\$4,706</u>	<u>\$147,102</u>	<u>\$39,943</u>	<u>\$210,521</u>	<u>\$98,639</u>	<u>\$290,058</u>	<u>\$7,752</u>	<u>\$18,680</u>	
TOTAL CONTRACTOR'S COMPENSATION	<u>\$21,716,832</u>	<u>\$139,502</u>	<u>\$1,265,372</u>	<u>\$2,715,564</u>	<u>\$741,140</u>	<u>\$1,613,379</u>	<u>\$84,654</u>	<u>\$2,632,470</u>	<u>\$718,374</u>	<u>\$3,916,933</u>	<u>\$1,841,050</u>	<u>\$5,588,735</u>	<u>\$120,932</u>	<u>\$338,727</u>	

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services Cost of Operations

MEMBER AGENCY COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$101,085	\$25,270	\$38,891	\$9,723	\$174,969
Benefits for CBAs	\$39,114	\$9,778	\$15,049	\$3,762	\$67,703
Payroll Taxes	\$8,410	\$2,102	\$3,236	\$809	\$14,557
Workers Compensation Insurance	\$9,002	\$2,250	\$3,463	\$866	\$15,582
Total Direct Labor Related-Costs	\$157,612	\$39,402	\$60,639	\$15,160	\$272,812
Direct Fuel Costs	\$27,135	\$6,784	\$10,439	\$2,610	\$46,968
Other Direct Costs	\$22,333	\$5,583	\$8,592	\$2,148	\$38,657
Depreciation					
- Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
- Containers	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Allocated Indirect Costs excluding Depreciation					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Allocated Indirect Costs excluding Depreciation	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Allocated Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$499,467	\$124,865	\$183,462	\$45,867	\$853,661
Profit	\$52,430	\$13,107	\$19,258	\$4,815	\$89,611
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$551,897	\$137,973	\$202,721	\$50,682	\$943,272
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$33,166	\$8,292	\$11,055	\$2,764	\$55,278
Interest Expense on Implementation Cost	\$1,094	\$274	\$365	\$91	\$1,824
Total Contractor Pass-Through Costs	\$34,261	\$8,565	\$11,420	\$2,855	\$57,102
TOTAL CONTRACTOR'S COMPENSATION	\$586,158	\$146,538	\$214,141	\$53,537	\$1,000,374

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services Cost of Operations

excludes change to cost allocation, 9/30/2011 - see Schedule C

Annual Cost of Operations	Total													Unincorporated County - Total
	2012	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	
Direct Labor-Related Costs														
Wages for CBAs	\$174,969	\$2,085	\$2,934	\$17,351	\$2,148	\$6,021	\$2,147	\$52,265	\$925	\$49,190	\$12,530	\$27,374	\$0	\$0
Benefits for CBAs	\$67,703	\$807	\$1,135	\$6,714	\$831	\$2,330	\$831	\$20,224	\$358	\$19,034	\$4,848	\$10,592	\$0	\$0
Payroll Taxes	\$14,557	\$173	\$244	\$1,444	\$179	\$501	\$179	\$4,348	\$77	\$4,093	\$1,042	\$2,278	\$0	\$0
Workers Compensation Insurance	\$15,582	\$186	\$261	\$1,545	\$191	\$536	\$191	\$4,654	\$82	\$4,381	\$1,116	\$2,438	\$0	\$0
Total Direct Labor Related-Costs	\$272,812	\$3,251	\$4,574	\$27,053	\$3,350	\$9,389	\$3,348	\$81,491	\$1,442	\$76,696	\$19,536	\$42,682	\$0	\$0
Direct Fuel Costs	\$46,968	\$559	\$787	\$4,657	\$577	\$1,617	\$576	\$14,030	\$248	\$13,203	\$3,364	\$7,350	\$0	\$0
Other Direct Costs	\$38,657	\$460	\$648	\$3,833	\$475	\$1,331	\$474	\$11,547	\$204	\$10,867	\$2,769	\$6,049	\$0	\$0
Depreciation - Collection Vehicles	\$142,823	\$1,652	\$2,293	\$14,307	\$1,723	\$4,798	\$1,690	\$42,395	\$768	\$41,050	\$9,985	\$22,162	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$142,823	\$1,652	\$2,293	\$14,307	\$1,723	\$4,798	\$1,690	\$42,395	\$768	\$41,050	\$9,985	\$22,162	\$0	\$0
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$191,280	\$2,433	\$3,731	\$18,716	\$2,703	\$6,979	\$2,633	\$54,679	\$1,287	\$52,784	\$13,928	\$30,630	\$233	\$543
Operations	\$45,458	\$536	\$750	\$4,525	\$555	\$1,551	\$550	\$13,547	\$242	\$12,886	\$3,227	\$7,091	\$0	\$0
Vehicle Maintenance	\$77,348	\$911	\$1,276	\$7,699	\$944	\$2,638	\$936	\$23,050	\$411	\$21,926	\$5,490	\$12,066	\$0	\$0
Container Maintenance	\$26,637	\$339	\$520	\$2,606	\$376	\$972	\$367	\$7,615	\$179	\$7,351	\$1,940	\$4,266	\$32	\$76
Total Allocated Indirect Costs excluding Depreciation	\$340,723	\$4,219	\$6,276	\$33,546	\$4,578	\$12,140	\$4,486	\$98,890	\$2,120	\$94,947	\$24,585	\$54,052	\$265	\$618
Total Allocated Indirect Depreciation Costs	\$4,984	\$58	\$80	\$499	\$60	\$167	\$59	\$1,479	\$27	\$1,432	\$348	\$773	\$0	\$0
Annual Implementation Cost Amortization	\$6,694	\$77	\$107	\$671	\$81	\$225	\$79	\$1,987	\$36	\$1,924	\$468	\$1,039	\$0	\$0
Total Annual Cost of Operations	\$853,661	\$10,277	\$14,764	\$84,566	\$10,843	\$29,666	\$10,713	\$251,820	\$4,846	\$240,120	\$61,055	\$134,106	\$265	\$618
Profit (insert Operating Ratio below)	\$89,611	\$1,079	\$1,550	\$8,877	\$1,138	\$3,114	\$1,125	\$26,434	\$509	\$25,206	\$6,409	\$14,077	\$28	\$65
	90.5%													
Total Operating Costs before Pass-Through Cost Allocation	\$943,272	\$11,356	\$16,314	\$93,443	\$11,981	\$32,780	\$11,838	\$278,254	\$5,354	\$265,327	\$67,464	\$148,184	\$293	\$683
Contractor Pass-Through Costs														
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$55,278	\$639	\$887	\$5,538	\$667	\$1,857	\$654	\$16,408	\$297	\$15,888	\$3,865	\$8,577	\$0	\$0
Interest Expense on Implementation Cost	\$1,824	\$21	\$29	\$183	\$22	\$61	\$22	\$541	\$10	\$524	\$128	\$283	\$0	\$0
Total Contractor Pass-Through Costs	\$57,102	\$660	\$917	\$5,720	\$689	\$1,918	\$676	\$16,950	\$307	\$16,412	\$3,992	\$8,860	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$1,000,374	\$12,016	\$17,231	\$99,164	\$12,670	\$34,699	\$12,513	\$295,204	\$5,662	\$281,739	\$71,456	\$157,044	\$293	\$683

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

H. INDEXES FOR COMPENSATION ADJUSTMENT

1. Worker's Comp

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Private Industry (Not seasonally adjusted, total compensation, series no. CIU203000000000A)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		113.7	110.4	108.2	106.5	103.2
Q2			111.0	108.4	107.0	104.3
Q3			111.7	108.7	107.5	105.0
Q4			111.9	108.8	107.7	105.6
Four quarters Total to Q1		448.3	436.3	430.4	421.4	
Average Index		112.1	109.1	107.6	105.4	
Factor	1.028	1.014	1.014	1.021		
Year Two Adjustment Factor		2.75%				

see Attachment K, Table 1, D.

2. Wages & Benefits for non-CBA Employees

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, series no. cis201s000000000i successor to Ecs12102i ended 2005)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		113.8	111.5	109.7	107.6	104.3
Q2			112.1	110.0	108.4	105.2
Q3			112.5	110.5	109.1	106.1
Q4			113.1	110.9	109.5	106.9
Four quarters Total to Q1		451.5	442.9	436.7	425.8	
Average Index		112.9	110.7	109.2	106.5	
Factor	1.019	1.014	1.014	1.026		
Year Two Adjustment Factor		1.94%				

see Attachment K, Table 1, B.

3. Fuel

Index: U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303).

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		270.0	229.4	161.6	278.2	180.9
Feb		289.2	206.9	147.2	287.5	193.5
Mar		321.4	225.5	139.2	353.7	220.2
Apr		339.8	240.0	167.4	365.1	238.0
May			235.8	166.4	398.2	226.5
Jun			221.8	191.1	421.0	227.6
Jul			218.5	172.8	431.9	243.5
Aug			231.1	204.1	346.7	231.2
Sep			227.7	193.2	342.3	246.2
Oct			243.7	202.8	281.8	249.6
Nov			255.3	215.7	224.1	296.7
Dec			259.2	205.1	168.0	271.9
Total May PY to April CY		3,113.5	2,453.0	3,229.4	3,277.7	2,605.8
Avg		259.5	204.4	269.1	273.1	217.2
%			-24.04%	-1.47%	25.78%	5.93%
Factor		1.269	0.760	0.985	1.258	1.059
Year Two Adjustment Factor		26.93%				

see Attachment K, Table 1, E.

Note: the montly 2010 index for Feb, Mar and Apr are changed to reflect final the index number.

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

H. INDEXES FOR COMPENSATION ADJUSTMENT

4. Other Costs

Index: U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sao)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		220.223	216.687	211.143	211.080	202.416
Feb		221.309	216.741	212.193	211.693	203.499
Mar		223.467	217.631	212.709	213.528	205.352
Apr		224.906	218.009	213.240	214.823	206.686
May			218.178	213.856	216.632	207.949
Jun			217.965	215.693	218.815	208.352
Jul			218.011	215.351	219.964	208.299
Aug			218.312	215.834	219.086	207.917
Sep			218.439	215.969	218.783	208.490
Oct			218.711	216.177	216.573	208.936
Nov			218.803	216.330	212.425	210.177
Dec			219.179	215.949	210.228	210.036
Total May PY to April CY		2,637.5	2,594.2	2,581.8	2,521.3	
Average Index		219.792	216.186	215.149	210.107	
Factor	1.0167	1.0050	1.0050	1.024		
80% of: Factor @ 80%	1.0133	1.0040	1.0040	1.0190		
Year One Adjustment Factor	1.33%	@ 80%				

see Attachment K, Table 1, F.

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT

Attachment N

I. CBA WAGES & BENEFITS WORKSHEET

DIRECT LABOR		2011 Rates					2012 Rates		
Drivers and Maintenance Personnel		Hourly Wage Rate	Proposed FTE	OT Hrs / FTE/Yr	Annual Cost	Hourly Wage Rate	Annual Cost		
<u>Route Labor</u>									
Helper	\$34.25	7	260	\$592,183	\$ 35.60	615,524			
Driver - Tag	\$34.88	0	0	\$0	\$ 36.23	-			
Recycling Driver	\$35.50	71	370	\$6,642,461	\$ 36.85	6,895,061			
Commercial Driver	\$36.00	42	370	\$3,984,686	\$ 37.35	4,134,112		Driver Wage Increase	
Route Manager	\$35.50	32	370	\$2,993,785	\$ 36.85	3,107,633		3.79%	
Subtotal		152	1,371	\$14,213,114		14,752,330			
<u>Mechanics - Vehicle Maintenance</u>									
Senior Mechanic	\$34.72	10	697	\$1,085,418	\$ 35.39	1,106,494			
Preventive Maintenance Technician	\$31.15	2	697	\$194,763	\$ 31.75	198,544		Vehicle Mechanic Wage Increase	
Welder	\$34.72	1	697	\$108,542	\$ 35.39	110,649		1.94%	
Shop Laborer (Utility)	\$17.85	1	260	\$44,090	\$ 18.20	44,946			
Subtotal		14	2,352	\$1,432,812		1,460,634			
<u>Mechanics - Container Maintenance</u>									
Senior Mechanic	\$34.72	0	0	\$0	\$ 35.39	-			
Preventive Maintenance Technician	\$31.15	0	0	\$0	\$ 31.75	-		Container Mechanic Wage Increase	
Welder	\$33.43	4	697	\$418,036	\$ 34.08	426,153		1.94%	
Shop Laborer (Utility)	\$17.85	1	260	\$44,090	\$ 18.20	44,946			
Subtotal		5	957	\$462,126		471,099			
Total			171	4,681	\$16,108,052		16,684,063		

BENEFITS		2011 Benefits Costs					2012 Benefits Costs		
Teamsters	/ Month Approved	/ Month Actual	/ Hour Approved	/ hour Actual	Difference Approved vs Actual	/ month	/ hour		
H&W	\$ 1,978.13	\$ 1,983.84	\$ 11.41	\$ 11.45	\$ 0.03	\$ 2,171.79	\$ 12.53		
Income Protection			\$ -			\$ -			
Total H&W	\$ 1,978.13	\$ 1,983.84	\$ 11.41	\$ 11.45	\$ 0.03	\$ 2,171.79	\$ 12.53		
Annual Cost per person	\$ 23,737.56	\$ 23,806.02				\$ 26,061.48	9.8%		
Pension	\$ 814.67	\$ 814.67	\$ 4.70	\$ 4.70	\$ -	\$ 884.00	\$ 5.10		
Annual Cost per person	\$ 9,776.00	\$ 9,776.00				\$ 10,608.00	8.5%		
Added 3 drivers to cover the effect of five additional personal days off. Benefits only									
Total Teamster			\$ 16.11	\$ 16.15	\$ 0.03		\$ 17.63	Driver Benefits Increase	
Rate Year 2011 Adjustment			\$ 5,194,602	\$ 5,205,213	\$ 10,611		9.2%	9.19%	
<u>Mechanics</u>		/ Month Approved	/ Month Actual	/ Hour Approved	/ hour Actual	Approved vs Actual	/ month	/ hour	
H&W	\$ 1,972.84	\$ 1,983.84	\$ 11.38	\$ 11.45	\$ 0.06	\$ 2,171.79	\$ 12.53		
Annual Cost per person	\$ 23,674.08	\$ 23,806.02				\$ 26,061.48	10.1%		
Pension	\$ 814.67	\$ 814.67	\$ 4.70	\$ 4.70	\$ -	\$ 884.00	\$ 5.10	Mechanics Benefits Increase	
Annual Cost per person	\$ 9,776	\$ 9,776				\$ 10,608	8.5%	9.19%	
Total Mechanics			\$ 16.08	\$ 16.15	\$ 0.06		\$ 17.63		
Rate Year 2011 Adjustment			\$ 635,552	\$ 638,058	\$ 2,507		9.2%		

INDIRECT LABOR		2011 Rates						2012 Rates		
Office Personnel	Hourly Wage Rate Approved	Hourly Wage Rate per CBA	Proposed FTE	OT Hrs / FTE/Yr	Annual Cost Approved	Annual Cost Actual	Hourly Wage Rate	Annual Cost		
Customer Service Representatives	\$21.53	\$21.63	16	89.29	\$762,655	\$766,197	\$ 22.50	797,015		
Accounting Clerks	\$22.51	\$22.62	5	89.29	\$249,178	\$250,396	\$ 23.53	260,469		
Maintenance Clerks	\$25.17	\$25.29	3	89.29	\$167,174	\$167,971	\$ 26.30	174,679		
Accounts Payable	\$23.19	\$23.30	1	89.29	\$51,341	\$51,585	\$ 24.23	53,644		
Payroll	\$28.64	\$28.78	1	89.29	\$63,407	\$63,717	\$ 29.93	66,263		
Total			26		\$1,293,755	\$1,299,865		1,352,069	Office Personnel Wage Increase	
Rate Year 2011 Adjustment					\$6,110				4.02%	
Customer Service Representatives	\$21.53	\$21.63	0.5	89.29	\$23,833	\$23,944	\$ 22.50	24,907	4.02%	
Rate Year 2011 Adjustment						\$111				

BENEFITS		2011 Benefits Costs					2012 Benefits Costs		
Office	/ Month Approved	/ Month Actual	/ Hour Approved	/ hour Actual	Difference Approved vs Actual	/ month	/ hour		
H&W Office Personnel	\$ 1,943.57	\$ 1,983.84	\$ 11.21	\$ 11.45	\$ 0.23	\$ 2,171.79	\$ 12.53		
Total H&W	\$ 1,943.57	\$ 1,983.84	\$ 11.21	\$ 11.45	\$ 0.23	\$ 2,171.79	\$ 12.53		
Annual Cost per person	\$ 23,322.84	\$ 23,806.02				\$ 26,061.48	11.7%		
Pension Office Personnel	\$ 468.00	\$ 468.00	\$ 2.70	\$ 2.70	\$ -	\$ 494.00	\$ 2.85		
Annual Cost per person	\$ 5,616.00	\$ 5,616.00	\$ 2.70	\$ 2.70	\$ -	\$ 5,928.00	5.6%	Office Personnel Benefits Increase	
Total Office Personnel			\$ 13.91	\$ 14.15	\$ 0.23		\$ 15.38	8.73%	
Rate Year 2011 Adjustment			\$ 781,348.68	\$ 794,394.54	\$ 13,046		8.7%	OK	

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

J. SERVICE METRICS BY MEMBER AGENCY

	Metrics Summary													
	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
<u>SINGLE-FAMILY DWELLING</u>														
# of Accounts	93,093	2,359	6,677	6,511	4,173	6,700	3,627	7,856	2,601	17,160	8,531	19,842	2,119	4,937
Total Route Labor hours year	185,542	7,803	12,753	12,819	7,889	9,295	14,687	15,847	4,315	32,167	16,860	35,840	4,860	10,406
# of route hours/year	164,364	6,795	11,204	11,613	7,085	8,315	13,120	14,006	3,786	28,221	14,687	32,077	4,230	9,225
Total Containers in Service	490,365	15,493	34,810	34,424	21,740	33,389	18,903	41,301	13,921	90,619	44,526	104,250	11,263	25,726
Tonnage	175,811	11,333	9,819	12,864	11,619	8,341	9,889	14,875	5,228	29,218	14,836	34,316	4,482	8,992
<u>COMMERCIAL & MFD</u>														
# of Lifts per week	21,516	60	906	2,801	814	1,159	33	2,511	900	4,142	2,401	5,342	73	374
Total Route Labor hours year	132,070	783	8,577	16,327	3,908	9,789	406	15,456	4,649	23,403	11,157	34,934	713	1,968
# of route hours/year	95,660	555	6,160	11,215	2,717	8,368	357	11,300	3,260	17,305	8,380	23,991	584	1,470
# of FTE Routes	57.71	0.38	2.96	7.41	1.79	4.36	0.29	7.31	2.09	10.83	5.04	14.34	0.44	0.46
Tonnage	157,090	919	5,745	26,133	6,116	13,174	377	19,524	2,324	31,762	9,762	38,923	690	1,641
<u>AGENCY SERVICES</u>														
# of Lifts per week	218,517	1,469	3,120	22,620	1,716	5,512	1,456	67,873	260	74,503	11,479	28,509	0	0
Total Route Labor hours year	8,062	63	125	819	70	222	64	2,511	13	2,621	461	1,093	0	0
# of route hours/year	5,057	50	91	495	52	161	52	1,589	11	1,491	334	732	0	0
# of FTE Routes	1.95	0.04	0.10	0.41	0.21	0.09	0.12	0.14	0.00	0.25	0.07	0.52	0.00	0.00

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 1 - INDIRECT COSTS, ONLY

Change in CBA Wages	1.94%	Increase in wages Vehicle Mechanics
Change in CBA Wages	1.94%	Increase in wages Container Mechanics
Change in CBA Wages	4.02%	Increase in wages Office Personnel
Change in CBA Benefits	9.19%	Increase in Benefits Vehicle and Container Mechanics
Change in CBA Benefits	8.73%	Increase in Benefits Office Personnel
Change in P/R Taxes	8.15%	Increases with wages at 8.15% of wages for Indirect Labor
Change in Series cis201s000000000i	1.94%	Increase in Wages and Benefits not represented by CBA
Change in Series ciu2030000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sao	1.33%	Increase in Other Direct costs
Fixed - No Change	0.00%	Indirect Depreciation - no change
Fuel deduction 91410	0.00%	Increase in Direct Fuel

Step 1 The first step is to increase the indirect costs for the prior rate year. This is done first as the accounts, lifts, pulls do not exist for indirect costs, therefore allocated costs will be adjusted for accounts, lifts and pulls at each Line of Business Level.

COLLECTION COSTS	2011 Indirect Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
Annual Cost of Operations					
Indirect Labor-Related Costs					
Wages for CBAs	\$ 1,147,735	\$ -	\$ 1,569,127	\$ 456,572	\$ 3,173,434
Benefits for CBAs	\$ 682,886	\$ -	\$ 541,490	\$ 165,240	\$ 1,389,616
Wages for non-CBAs	\$ 1,388,015	\$ 1,056,442	\$ 130,776	\$ 83,138	\$ 2,658,372
Benefits for non-CBAs	\$ 296,067	\$ 235,364	\$ 33,821	\$ 20,940	\$ 586,192
Payroll Taxes	\$ 206,664	\$ 86,100	\$ 138,542	\$ 43,986	\$ 475,292
Workers Compensation Insurance	\$ 244,860	\$ 105,131	\$ 159,452	\$ 50,893	\$ 560,336
Total Indirect Labor Related-Costs	\$ 3,966,227	\$ 1,483,037	\$ 2,573,207	\$ 820,769	\$ 8,843,241
Indirect Fuel Costs	\$ -	\$ 40,506	\$ 27,005	\$ 40,506	\$ 108,017
Other Indirect Costs	\$ 2,567,036	\$ 36,762	\$ 24,508	\$ 36,762	\$ 2,665,069
Indirect Costs excluding Depreciation	\$ 6,533,263	\$ 1,560,306	\$ 2,624,720	\$ 898,038	\$ 11,616,326
Indirect Depreciation	\$ 23,518	\$ 56,182	\$ 44,802	\$ 41,661	\$ 166,164
Total Annual Cost of Operations	\$ 6,556,781	\$ 1,616,488	\$ 2,669,522	\$ 939,699	\$ 11,782,490
	0.14153805	0.338114885	0.269625709	0.250723602	1

COLLECTION COSTS	2012 Indirect Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
	\$ 1,200,052	\$ -	\$ 1,599,595	\$ 465,437	\$ 3,265,085
	\$ 755,523	\$ -	\$ 593,194	\$ 181,018	\$ 1,529,735
	\$ 1,414,967	\$ 1,076,955	\$ 133,315	\$ 84,753	\$ 2,709,990
	\$ 301,816	\$ 239,934	\$ 34,478	\$ 21,346	\$ 597,574
	\$ 213,124	\$ 87,772	\$ 141,232	\$ 44,840	\$ 486,969
	\$ 251,595	\$ 108,022	\$ 163,837	\$ 52,293	\$ 575,747
	\$ 4,137,076	\$ 1,512,684	\$ 2,665,652	\$ 849,688	\$ 9,165,100
	\$ -	\$ 51,413	\$ 34,276	\$ 51,413	\$ 137,101
	\$ 2,601,178	\$ 37,251	\$ 24,834	\$ 37,251	\$ 2,700,514
	\$ 6,738,254	\$ 1,601,348	\$ 2,724,762	\$ 938,351	\$ 12,002,715
	\$ 23,518	\$ 56,182	\$ 44,802	\$ 41,661	\$ 166,164
	\$ 6,761,772	\$ 1,657,530	\$ 2,769,564	\$ 980,012	\$ 12,168,879

3.28%

Allocation to Service Sector					
Total Indirect Costs excluding Depr.	SFD	Commercial & MFD	Agency	Total	Variance s/ be "0"
3,856,488	921,025	1,549,333	530,098	6,856,944	
2,491,315	594,988	1,000,878	342,447	4,429,628	
185,461	44,293	74,508	25,493	329,755	
6,533,263	1,560,305	2,624,720	898,038	11,616,326	
	0	0	0	0	0
Indirect Depreciation					
SFD				96,376	
Commercial & MFD				64,804	
Agency				4,984	
Total				\$ 166,164	
				\$ -	

3,977,491	945,252	1,608,387	553,894	7,085,024	
2,569,483	610,638	1,039,027	357,820	4,576,969	
191,280	45,458	77,348	26,637	340,723	
6,738,254	1,601,348	2,724,762	938,352	12,002,716	
	0	0	0	0	0
				96,376	
				64,804	
				4,984	
				\$ 166,164	
				\$ -	

Data used in B3 - Step 2

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

Step 2 The next step is to update the prior year Line of Business Costs of Operations to include the increased Indirect Costs from Detail 1
The same percentage of total indirect cost will be allocated to each Line of Business (ie. Solid Waste, Recyclable Materials)

SINGLE FAMILY DWELLING

COLLECTION COSTS	2011 COST						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form A)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,656,124	\$7,946,101	\$7,548,990	\$40,551	\$40,551	\$1,288,939	\$25,521,257
Profit (Operating Ratio below)	\$908,654	\$834,121	\$792,435	\$4,257	\$4,257	\$135,303	\$2,679,027
%	90.5%						
Total Operating Costs before Pass-Through Cost Allocat	\$9,564,778	\$8,780,222	\$8,341,426	\$44,808	\$44,808	\$1,424,242	\$28,200,284

SINGLE FAMILY DWELLING

COLLECTION COSTS	2012 INDIRECT COSTS						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form A)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,316	\$842,023	\$800,417	\$4,297	\$4,297	\$135,621	\$2,702,969
%							
Total Operating Costs before Pass-Through Cost Allocat	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

MFD/Commercial		2011 COST						
COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315
Operations	\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988
Vehicle Maintenance	\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878
Container Maintenance	\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447
Total Indirect Costs excluding Depreciation and Interest	\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization (Form A)	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553
Profit (Operating Ratio below)	\$954,419	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467

MFD/Commercial		2012 INDIRECT COSTS						
COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601	
\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142	
\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493	
\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436	
\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672	
\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710	
\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961	
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734	
\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282	
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315	
\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988	
\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878	
\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447	
\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628	
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804	
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762	
\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553	
\$954,419	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914	
\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467	

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

Agency Services					
COLLECTION COSTS	2011 COST				
	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Lease (Yr 1 principal only) for Collection Equipment (vehicles, contain	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$108,693	\$27,173	\$39,676	\$9,919	\$185,461
Operations	\$25,959	\$6,489	\$9,476	\$2,369	\$44,293
Vehicle Maintenance	\$43,667	\$10,917	\$15,940	\$3,985	\$74,508
Container Maintenance	\$14,941	\$3,735	\$5,454	\$1,363	\$25,493
Total Indirect Costs excluding Depreciation and Interest	\$193,259	\$48,314	\$70,546	\$17,636	\$329,755
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization (Form A)	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$479,385	\$119,845	\$175,863	\$43,967	\$819,059
Profit (Operating Ratio below)	\$50,322	\$12,580	\$18,461	\$4,615	\$85,979
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$529,707	\$132,425	\$194,324	\$48,582	\$905,038

Agency Services

COLLECTION COSTS	2012 INDIRECT COSTS				
	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
\$97,391	\$24,347	\$37,469	\$9,367	\$168,574	
\$35,753	\$8,938	\$13,755	\$3,439	\$61,885	
\$8,103	\$2,026	\$3,117	\$779	\$14,025	
\$8,761	\$2,190	\$3,371	\$843	\$15,165	
\$150,008	\$37,501	\$57,713	\$14,428	\$259,650	
\$21,378	\$5,345	\$8,225	\$2,057	\$37,004	
\$22,040	\$5,510	\$8,480	\$2,120	\$38,150	
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823	
\$0	\$0	\$0	\$0	\$0	
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823	
\$0	\$0	\$0	\$0	\$0	
\$112,103	\$28,025	\$40,921	\$10,230	\$191,280	
\$26,641	\$6,660	\$9,725	\$2,431	\$45,458	
\$45,331	\$11,333	\$16,547	\$4,137	\$77,348	
\$15,611	\$3,903	\$5,699	\$1,425	\$26,637	
\$199,687	\$49,921	\$72,892	\$18,223	\$340,723	
\$2,990	\$748	\$997	\$249	\$4,984	
\$4,016	\$1,004	\$1,339	\$335	\$6,694	
\$485,813	\$121,452	\$178,209	\$44,553	\$830,028	
\$50,997	\$12,749	\$18,707	\$4,677	\$87,130	
\$536,810	\$134,201	\$196,916	\$49,230	\$917,158	

from Detail 1

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 3 - COST CHANGE DUE TO SERVICE LEVEL CHANGES

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (i.e. SFD Costs are increased based on change in accounts, Commercial, MFD are increased by on the change in lifts, Agency costs based in the change in pulls)
 The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)
 Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)
 Fixed Costs do not change with changes in accounts

	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events
	A	B	C	D	D	J
SBWMA # of accounts current year	91,237	91,237	91,237	91,237	91,237	402
SBWMA # of accounts prior year	91,237	91,237	91,237	91,237	91,237	402
Change in accounts	-	-	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change						

SINGLE FAMILY DWELLING

Note - Change based on increase/decrease in Accounts

COLLECTION COSTS	2011 Cost & Indirect Cost adjusted to 2012						2011 Costs, except Indirect Costs, adjusted to 2012 Cost							
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	Total	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J		A	B	C	D	D	J	
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Indirect Costs excluding Depreciation and Interest														
General and Administrative	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491
Operations	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Vehicle Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387
Container Maintenance	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Indirect Costs excluding Depreciation and Interest	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12
%	90.5%													
Total Operating Costs	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

data in Table used as base for BI Cost Indexed Change

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (ie. SFD Costs are increased based on change in accounts, Commercial. MFD are increased by on the change in lifts, Agency costs based in the change in pulls)
 The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)
 Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)
 Fixed Costs do not change with changes in accounts

	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events
	E	F	G	H	H	H	J
SBWMA # of lifts/pulls current year	1,591,523	1,095,182	250,957	3,852	1,041	266	402
SBWMA # of lifts/pulls prior year	1,591,523	1,095,182	250,957	3,852	1,041	266	402
Change in accounts	-	-	-	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change							

COMMERCIAL AND MULTI-FAMILY DWELLING

2011 MFD/Commercial Costs of Operations with Indirect Increase

2011 Cost & Indirect Cost adjusted to 2012

COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$10,897	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor-Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Operations	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Vehicle Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
Container Maintenance	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Indirect Costs excluding Depreciation and Interest	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
Profit (Operating Ratio below)	\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,381
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

2011 MFD/Commercial Costs of Operations with Service level changes

2011 Costs, except Indirect Costs, adjusted to 2012 Cost

Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
\$1,399,092	\$502,337	\$96,500	\$82,743	\$10,897	\$10,897	\$40,549	\$2,149,142
\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,381
\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (ie. SFD Costs are increased based on change in accounts, Commercial. MFD are increased by on the change in lifts, Agency costs based in the change in pulls)

The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)

Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)

Fixed Costs do not change with changes in accounts

	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events
SBWMA # of lifts/pulls current year	2,513	778	2,901	90,461
SBWMA # of lifts/pulls prior year	2,513	778	2,901	90,461
Change in accounts	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change				

MEMBER AGENCY SERVICES

2011 Agency Costs of Operations with Indirect Increase

2011 Cost & Indirect Cost adjusted to 2012

COLLECTION COSTS	2011 Cost & Indirect Cost adjusted to 2012				
	Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	TOTAL
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

2011 Agency Costs of Operations with Service level changes

2011 Costs, except indirect Costs, adjusted to 2012 Cost

COLLECTION COSTS	2011 Costs, except indirect Costs, adjusted to 2012 Cost				
	Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	TOTAL
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

0.00%

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 4 - COST CHANGE DUE TO INDEXED COST CHANGES

Increase Updated Cost of Operations for increases in Attachment K indices (Step 4)

SINGLE FAMILY DWELLING

data from B2 (Step 3)

2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES

COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,497	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,055,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative Operations	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$3,977,491	\$3,977,491
Vehicle Maintenance	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Container Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,408,287
	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Indirect Costs excluding Depreciation and Interest	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12
Total Operating Costs before Pass-Through	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

Check \$0 \$0 \$0 \$0 \$0 \$0 \$0

Drivers benefits adjustment for rate year 2011, add above 10,611
 Approved total drivers benefits rate year 2011 5,122,097
 Allocation to Single Family Dwelling 0.57 6,031
 Allocation to Multi-Family Dwelling/Commercial 0.42 4,452
 Allocation to Member Agency 0.01 128
 Total drivers benefits adjustment for rate year 2011 10,611

Change in CBA Wages	3.79%	Increase in wages - Drivers
Change in CBA Benefits	9.19%	Increase in Benefits - Drivers
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages for Direct Labor
Change in Series ciu203000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000a0	1.33%	Increase in Other Direct costs
Change in Series pecu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pecu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

2012 COST (Service Level Changes and Cost Indexed Changes)

COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
\$2,891,893	\$2,266,336	\$2,114,586	\$11,951	\$11,951	\$676,036	\$8,072,754	
\$1,105,870	\$944,378	\$823,978	\$4,770	\$4,770	\$300,972	\$3,184,737	
\$240,606	\$196,879	\$175,934	\$994	\$994	\$56,246	\$671,653	
\$257,562	\$210,746	\$188,325	\$1,064	\$1,064	\$60,209	\$718,970	
\$4,495,931	\$3,718,339	\$3,302,822	\$18,779	\$18,779	\$1,093,463	\$12,648,114	
\$645,289	\$655,217	\$571,586	\$3,309	\$3,309	\$67,538	\$1,946,249	
\$370,804	\$376,508	\$332,538	\$1,902	\$1,902	\$47,131	\$1,130,783	
\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057	
\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267	
\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	
\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491	
\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252	
\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,408,287	
\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894	
\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024	
\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376	
\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719	
\$9,087,294	\$8,345,794	\$7,910,212	\$42,570	\$42,570	\$1,361,150	\$26,789,590	
\$953,915	\$876,078	\$830,354	\$4,469	\$4,469	\$142,883	\$2,812,167	
\$10,041,209	\$9,221,872	\$8,740,565	\$47,039	\$47,039	\$1,504,034	\$29,601,757	

2,094 1,788 1,560 9 9 570 6,031

Increase Updated Cost of Operations for increases in Attachment K indices (Step 4)

MULTI-FAMILY DWELLING/COMMERCIAL

data from B2 (Step 3)

2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES

COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	I	J	K	L
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$236,150	\$128,483	\$25,120	\$28,386	\$4,172	\$2,670	\$9,445	\$544,426
Total Direct Labor Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest								
General and Administrative Operations	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Vehicle Maintenance	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Container Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Indirect Costs excluding Depreciation and Interest	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization (Form)	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
Profit (Operating Ratio below)	\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,281
90.5%								
Total Operating Costs before Pass-Through	\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

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Change in CBA Wages	3.79%	Increase in wages
Change in CBA Benefits	9.19%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series giu203000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	1.33%	Increase in Other Direct costs
Change in Series pcu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
E	F	G	H	I	J	K	L
\$3,878,183	\$1,482,310	\$405,259	\$327,520	\$48,136	\$30,899	\$108,969	\$6,281,186
\$1,530,619	\$549,561	\$105,572	\$90,521	\$18,626	\$11,921	\$44,361	\$2,351,182
\$322,665	\$123,328	\$33,718	\$27,250	\$4,005	\$2,563	\$9,066	\$522,595
\$345,396	\$122,016	\$36,096	\$29,167	\$4,287	\$2,714	\$9,705	\$559,410
\$6,076,863	\$2,287,216	\$580,644	\$474,458	\$75,054	\$48,037	\$172,101	\$9,714,372
\$782,320	\$316,882	\$115,230	\$62,797	\$12,922	\$8,270	\$25,052	\$1,323,473
\$469,796	\$222,576	\$60,996	\$52,007	\$10,677	\$6,863	\$15,044	\$837,959
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
\$9,597,851	\$4,655,334	\$2,393,557	\$1,254,303	\$242,998	\$171,701	\$278,611	\$18,594,355
\$1,007,509	\$488,682	\$251,257	\$131,667	\$25,508	\$18,024	\$29,246	\$1,951,894
\$10,605,361	\$5,144,016	\$2,644,814	\$1,385,970	\$268,506	\$189,725	\$307,857	\$20,546,249

2,898 1,041 200 171 35 23 84 4,452

Increase Updated Cost of Operations for increases in Attachment K indicies (Step 4)

AGENCY COSTS

Change in CBA Wages	3.79%	Increase in wages
Change in CBA Benefits	9.19%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series ciiu2030000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	1.33%	Increase in Other Direct costs
Change in Series pcu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor-Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Lease	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest					
General and Administrative Operations	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization (Form	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
90.5%					
Total Operating Costs before Pass-Through	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
E	G	I	I	
\$101,085	\$25,270	\$38,891	\$9,723	\$174,969
\$39,114	\$9,778	\$15,049	\$3,762	\$67,703
\$8,410	\$2,102	\$3,236	\$809	\$14,557
\$9,002	\$2,250	\$3,463	\$866	\$15,582
\$157,612	\$39,402	\$60,639	\$15,160	\$272,812
\$27,135	\$6,784	\$10,439	\$2,610	\$46,968
\$22,333	\$5,583	\$8,592	\$2,148	\$38,657
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
\$2,990	\$748	\$997	\$249	\$4,984
\$4,016	\$1,004	\$1,339	\$335	\$6,694
\$499,467	\$124,865	\$183,462	\$45,867	\$853,661
\$52,430	\$13,107	\$19,258	\$4,815	\$89,611
\$551,897	\$137,973	\$202,721	\$50,682	\$943,272

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RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs							Total
City # of accounts	2,359	2,357	2,343	2,357	2,357	372	2,359
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	2,343.32	1,685.92	3,452.63	8.43	8.43	304.23	7,803
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,984.67	1,504.60	2,986.37	7.52	7.52	304.23	6,795
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	2,552	2,414	5,327	2,414	2,414	372	15,493
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,335.90	1,232.40	7,712.50	0.70	0.70	51.10	11,333
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$109,824	\$71,596	\$146,938	\$362	\$362	\$11,509	\$340,589
Benefits for CBAs	\$41,997	\$28,573	\$57,256	\$144	\$144	\$5,124	\$133,239
Payroll Taxes	\$9,137	\$5,957	\$12,225	\$30	\$30	\$958	\$28,337
Workers Compensation Insurance	\$9,781	\$6,376	\$13,086	\$32	\$32	\$1,025	\$30,333
Total Direct Labor Related-Costs	\$170,739	\$112,502	\$229,506	\$568	\$568	\$18,615	\$532,498
Direct Fuel Costs	\$23,673	\$20,131	\$39,758	\$102	\$102	\$1,150	\$84,915
Other Direct Costs	\$13,603	\$11,568	\$23,130	\$58	\$58	\$802	\$49,221
Depreciation - Collection Vehicles	\$29,628	\$23,046	\$51,621	\$116	\$116	\$879	\$105,407
Depreciation - Containers	\$11,548	\$11,289	\$30,368	\$57	\$57	\$0	\$53,319
Depreciation for Collection Equipment	\$41,176	\$34,335	\$81,988	\$173	\$173	\$879	\$158,726
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$32,255	\$33,368	\$34,846	\$169	\$169	\$898	\$101,704
Operations	\$11,098	\$9,585	\$21,918	\$48	\$48	\$213	\$42,911
Vehicle Maintenance	\$18,883	\$16,309	\$37,294	\$82	\$82	\$363	\$73,014
Container Maintenance	\$4,772	\$4,716	\$10,573	\$24	\$24	\$125	\$20,234
Total Allocated Indirect Costs excluding Depreciation and Interest	\$67,008	\$63,977	\$104,632	\$323	\$323	\$1,599	\$237,863
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,131	\$977	\$2,235	\$5	\$5	\$22	\$4,375
Annual Implementation Cost Amortization (Form A)	\$1,486	\$1,169	\$2,561	\$19	\$19	\$104	\$5,358
Total Annual Cost of Operations	\$318,818	\$244,659	\$483,810	\$1,249	\$1,249	\$23,172	\$1,072,956
Profit (insert Operating Ratio below)	\$33,467	\$25,682	\$50,787	\$131	\$131	\$2,432	\$112,631
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$352,285	\$270,342	\$534,596	\$1,380	\$1,380	\$25,604	\$1,185,586
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$17,251	\$14,385	\$34,350	\$73	\$73	\$368	\$66,499
Interest Expense on Implementation Cost	\$629	\$495	\$1,085	\$8	\$8	\$44	\$2,269
Total Contractor Pass-Through Costs	\$17,880	\$14,880	\$35,434	\$81	\$81	\$413	\$68,769
TOTAL CONTRACTOR'S COMPENSATION	\$370,165	\$285,222	\$570,031	\$1,460	\$1,460	\$26,017	\$1,254,355

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs								Total
City # of Accounts	26	20	11	1	1	1	372	60
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	504.67	179.45	73.45	0.00	0.00	25.60	304.23	783
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	293.80	165.43	69.87	0.00	0.00	25.60	304.23	555
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	28	73	37	3	3	3	372	147
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	509.28	140.40	269.16	0.00	0.00	0.00	51.10	919
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.14	0.08	0.07	0.00	0.01	0.00	0.07	0.38

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$25,141	\$6,209	\$4,771	\$0	\$0	\$1,034	\$1,855	\$39,011
Benefits for CBAs	\$9,923	\$2,302	\$1,243	\$0	\$0	\$400	\$755	\$14,623
Payroll Taxes	\$2,092	\$517	\$397	\$0	\$0	\$86	\$154	\$3,246
Workers Compensation Insurance	\$2,239	\$553	\$425	\$0	\$0	\$92	\$165	\$3,474
Total Direct Labor Related-Costs	\$39,395	\$9,581	\$6,836	\$0	\$0	\$1,613	\$2,930	\$60,355
Direct Fuel Costs	\$4,840	\$1,395	\$1,479	\$0	\$0	\$278	\$426	\$8,418
Other Direct Costs	\$2,907	\$980	\$783	\$0	\$0	\$230	\$256	\$5,156
Depreciation - Collection Vehicles	\$4,887	\$1,785	\$2,860	\$0	\$0	\$838	\$337	\$10,706
Depreciation - Containers	\$287	\$569	\$3,582	\$0	\$0	\$0	\$102	\$4,540
Depreciation for Collection Equipment	\$5,174	\$2,354	\$6,442	\$0	\$0	\$838	\$439	\$15,246
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$1,737	\$1,485	\$6,131	\$2,172	\$426	\$298	\$369	\$12,617
Operations	\$1,008	\$739	\$2,156	\$0	\$0	\$369	\$88	\$4,360
Vehicle Maintenance	\$1,715	\$1,258	\$3,669	\$0	\$0	\$627	\$149	\$7,418
Container Maintenance	\$142	\$385	\$2,577	\$591	\$116	\$81	\$51	\$3,943
Total Allocated Indirect Costs excluding Depreciation and Interest	\$4,602	\$3,867	\$14,533	\$2,763	\$542	\$1,375	\$658	\$28,338
Total Allocated Indirect Depreciation Costs (Form 9)	\$106	\$78	\$226	\$0	\$0	\$41	\$9	\$460
Annual Implementation Cost Amortization (Form A)	\$296	\$5	\$8	\$0	\$0	\$2	\$26	\$336
Total Annual Cost of Operations	\$57,319	\$18,259	\$30,307	\$2,763	\$542	\$4,377	\$4,743	\$118,308
Profit (insert Operating Ratio below)	\$6,016.88	\$1,917	\$3,181	\$290	\$57	\$459	\$498	\$12,419
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$63,336	\$20,175	\$33,488	\$3,053	\$599	\$4,837	\$5,241	\$130,727
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,904	\$1,321	\$3,616	\$0	\$0	\$470	\$246	\$8,557
Interest Expense on Implementation Cost	\$191	\$3	\$5	\$0	\$0	\$1	\$17	\$217
Total Contractor Pass-Through Costs	\$3,095	\$1,324	\$3,621	\$0	\$0	\$471	\$263	\$8,775
TOTAL CONTRACTOR'S COMPENSATION	\$66,431	\$21,500	\$37,109	\$3,053	\$599	\$5,308	\$5,504	\$139,502

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs					Totals
City # of Lifts per year	494	156	819	2,359	1,469.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	17.13	8.08	38.07	63.28	63.28
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	9.45	6.82	33.85	63.28	50.12
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	8	3	15	2,552	11.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.02	0.02	0.00	0.00	0.04

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$278	\$790	\$941	\$76	\$2,085
Benefits for CBAs	\$108	\$306	\$364	\$30	\$807
Payroll Taxes	\$23	\$66	\$78	\$6	\$173
Workers Compensation Insurance	\$25	\$70	\$84	\$7	\$186
Total Direct Labor Related-Costs	\$433	\$1,232	\$1,467	\$119	\$3,251
Direct Fuel Costs	\$75	\$212	\$253	\$20	\$559
Other Direct Costs	\$61	\$174	\$208	\$17	\$460
Depreciation - Collection Vehicles	\$235	\$669	\$691	\$56	\$1,652
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$235	\$669	\$691	\$56	\$1,652
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative (using lifts for Agency Costs)	\$308	\$876	\$990	\$259	\$2,433
Operations	\$73	\$208	\$235	\$19	\$536
Vehicle Maintenance	\$125	\$354	\$400	\$32	\$911
Container Maintenance (using lifts for Agency Costs)	\$43	\$122	\$138	\$36	\$339
Total Allocated Indirect Costs excluding Depreciation and Interest	\$549	\$1,560	\$1,763	\$347	\$4,219
Total Allocated Indirect Depreciation Costs (Form 9)	\$8	\$23	\$24	\$2	\$58
Annual Implementation Cost Amortization (Form A)	\$11	\$31	\$32	\$3	\$77
Total Annual Cost of Operations	\$1,373	\$3,902	\$4,439	\$564	\$10,277
Profit (insert Operating Ratio below)	\$144	\$410	\$466	\$59	\$1,079
	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$1,517	\$4,311	\$4,904	\$623	\$11,356
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$91	\$259	\$267	\$22	\$639
Interest Expense on Implementation Cost	\$3	\$9	\$9	\$1	\$21
Total Contractor Pass-Through Costs	\$94	\$268	\$276	\$22	\$660
TOTAL CONTRACTOR'S COMPENSATION	\$1,611	\$4,579	\$5,181	\$645	\$12,016

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs							Total
City # of accounts	6,677	6,647	6,409	6,647	6,647	1,776	6,677
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,116.90	3,558.85	3,589.50	17.79	17.79	1,452.44	12,753
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	3,712.35	2,977.22	3,032.68	14.89	14.89	1,452.44	11,204
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,672	6,648	6,418	6,648	6,648	1,776	34,810
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,831.60	2,427.20	4,321.00	6.60	6.60	225.50	9,819
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$192,946	\$151,133	\$152,763	\$763	\$763	\$54,944	\$553,313
Benefits for CBAs	\$73,783	\$60,315	\$59,526	\$305	\$305	\$24,461	\$218,695
Payroll Taxes	\$16,053	\$12,574	\$12,710	\$64	\$64	\$4,571	\$46,036
Workers Compensation Insurance	\$17,184	\$13,460	\$13,605	\$68	\$68	\$4,893	\$49,279
Total Direct Labor Related-Costs	\$299,966	\$237,482	\$238,604	\$1,199	\$1,199	\$88,870	\$867,322
Direct Fuel Costs	\$44,281	\$39,834	\$40,374	\$201	\$201	\$5,489	\$130,381
Other Direct Costs	\$25,445	\$22,890	\$23,489	\$116	\$116	\$3,831	\$75,886
Depreciation - Collection Vehicles	\$55,419	\$45,603	\$52,421	\$230	\$230	\$4,197	\$158,101
Depreciation - Containers	\$30,192	\$31,089	\$36,587	\$157	\$157	\$0	\$98,182
Depreciation for Collection Equipment	\$85,611	\$76,692	\$89,008	\$387	\$387	\$4,197	\$256,283
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$91,297	\$94,101	\$95,318	\$475	\$475	\$4,287	\$285,953
Operations	\$20,759	\$18,965	\$22,258	\$96	\$96	\$1,019	\$63,192
Vehicle Maintenance	\$35,321	\$32,270	\$37,873	\$163	\$163	\$1,733	\$107,524
Container Maintenance	\$12,476	\$12,989	\$12,738	\$66	\$66	\$597	\$38,931
Total Allocated Indirect Costs excluding Depreciation and Interest	\$159,853	\$158,325	\$168,187	\$800	\$800	\$7,636	\$495,600
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,116	\$1,934	\$2,269	\$10	\$10	\$105	\$6,443
Annual Implementation Cost Amortization (Form A)	\$2,779	\$2,313	\$2,601	\$37	\$37	\$499	\$8,266
Total Annual Cost of Operations	\$620,052	\$539,470	\$564,533	\$2,750	\$2,750	\$110,626	\$1,840,182
Profit (insert Operating Ratio below)	\$65,088.35	\$56,629.49	\$59,260.32	\$288.68	\$288.68	\$11,612.72	\$193,168.25
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$685,141	\$596,100	\$623,793	\$3,039	\$3,039	\$122,239	\$2,033,350
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$35,867	\$32,131	\$37,291	\$162	\$162	\$1,759	\$107,372
Interest Expense on Implementation Cost	\$1,177	\$980	\$1,102	\$16	\$16	\$211	\$3,501
Total Contractor Pass-Through Costs	\$37,044	\$33,110	\$38,392	\$178	\$178	\$1,970	\$110,873
TOTAL CONTRACTOR'S COMPENSATION	\$722,185	\$629,210	\$662,185	\$3,217	\$3,217	\$124,209	\$2,144,223

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs								Total
City # of Accounts	432	416	40	6	6	6	1,776	906
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	5,077.50	3,051.02	269.35	156.90	0.00	22.40	1,452.44	8,577
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	2,984.07	2,753.88	242.37	156.90	0.00	22.40	1,452.44	6,160
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	822	1,040	46	6	6	6	1,776	1,926
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	3,901.68	1,045.32	315.96	482.40	0.00	0.00	225.50	5,745
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.54	0.92	0.09	0.07	0.00	0.00	0.33	2.96

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$252,949	\$105,569	\$17,496	\$13,768	\$0	\$905	\$8,856	\$399,544
Benefits for CBAs	\$99,833	\$39,139	\$4,558	\$3,805	\$0	\$350	\$3,605	\$151,291
Payroll Taxes	\$21,045	\$8,783	\$1,456	\$1,146	\$0	\$75	\$737	\$33,242
Workers Compensation Insurance	<u>\$22,528</u>	<u>\$9,402</u>	<u>\$1,558</u>	<u>\$1,226</u>	<u>\$0</u>	<u>\$81</u>	<u>\$789</u>	<u>\$35,584</u>
Total Direct Labor Related-Costs	\$396,355	\$162,893	\$25,068	\$19,945	\$0	\$1,411	\$13,987	\$619,660
Direct Fuel Costs	\$49,159	\$23,218	\$5,131	\$2,640	\$0	\$243	\$2,036	\$82,428
Other Direct Costs	\$29,521	\$16,308	\$2,716	\$2,186	\$0	\$202	\$1,223	\$52,156
Depreciation - Collection Vehicles	\$49,634	\$29,711	\$9,921	\$2,098	\$0	\$733	\$1,608	\$93,704
Depreciation - Containers	\$8,436	\$8,106	\$4,454	\$0	\$0	\$0	\$485	\$21,481
Depreciation for Collection Equipment	\$58,070	\$37,817	\$14,374	\$2,098	\$0	\$733	\$2,094	\$115,185
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$28,853	\$30,885	\$22,294	\$13,030	\$2,555	\$1,789	\$1,762	\$101,169
Operations	\$10,237	\$12,306	\$7,479	\$3,363	\$0	\$323	\$419	\$34,127
Vehicle Maintenance	\$17,419	\$20,939	\$12,726	\$5,722	\$0	\$549	\$713	\$58,068
Container Maintenance	<u>\$4,173</u>	<u>\$5,483</u>	<u>\$3,204</u>	<u>\$1,182</u>	<u>\$232</u>	<u>\$162</u>	<u>\$245</u>	<u>\$14,681</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$60,682	\$69,614	\$45,703	\$23,297	\$2,787	\$2,822	\$3,139	\$208,044
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,073	\$1,290	\$784	\$378	\$0	\$36	\$43	\$3,605
Annual Implementation Cost Amortization (Form A)	\$3,003	\$87	\$27	\$276	\$0	\$1	\$122	\$3,516
Total Annual Cost of Operations	\$597,864	\$311,227	\$93,804	\$50,820	\$2,787	\$5,449	\$22,644	\$1,084,594
Profit (insert Operating Ratio below)	\$62,759.22	\$32,670	\$9,847	\$5,335	\$293	\$572	\$2,377	\$113,852
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$660,623	\$343,898	\$103,651	\$56,154	\$3,079	\$6,021	\$25,021	\$1,198,447
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$32,592	\$21,225	\$8,068	\$1,177	\$0	\$411	\$1,175	\$64,649
Interest Expense on Implementation Cost	\$1,944	\$56	\$18	\$179	\$0	\$1	\$79	\$2,276
Total Contractor Pass-Through Costs	\$34,537	\$21,281	\$8,085	\$1,356	\$0	\$412	\$1,254	\$66,925
TOTAL CONTRACTOR'S COMPENSATION	\$695,160	\$365,179	\$111,736	\$57,510	\$3,079	\$6,433	\$26,275	\$1,265,372

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs					Totals
City # of Lifts per week	1,716	52	1,352	6,677	3,120.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	59.52	2.70	62.83	125.05	125.05
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	32.85	2.27	55.88	125.05	91.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	20	1	24	6,672	21.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.09	0.01	0.00	0.00	0.10

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$966	\$264	\$1,553	\$151	\$2,934
Benefits for CBAs	\$374	\$102	\$601	\$58	\$1,135
Payroll Taxes	\$80	\$22	\$129	\$13	\$244
Workers Compensation Insurance	\$86	\$24	\$138	\$13	\$261
Total Direct Labor Related-Costs	\$1,506	\$412	\$2,422	\$235	\$4,574
Direct Fuel Costs	\$259	\$71	\$417	\$40	\$787
Other Direct Costs	\$213	\$58	\$343	\$33	\$648
Depreciation - Collection Vehicles	\$818	\$223	\$1,141	\$111	\$2,293
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$818	\$223	\$1,141	\$111	\$2,293
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$1,071	\$292	\$1,634	\$734	\$3,731
Operations	\$254	\$69	\$388	\$38	\$750
Vehicle Maintenance	\$433	\$118	\$661	\$64	\$1,276
Container Maintenance	\$149	\$41	\$228	\$102	\$520
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,907	\$520	\$2,911	\$938	\$6,276
Total Allocated Indirect Depreciation Costs (Form 9)	\$29	\$8	\$40	\$4	\$80
Annual Implementation Cost Amortization (Form A)	\$38	\$10	\$53	\$5	\$107
Total Annual Cost of Operations	\$4,770	\$1,301	\$7,327	\$1,367	\$14,764
Profit (insert Operating Ratio below)	\$501	\$137	\$769	\$143	\$1,550
90.5%					
Total Operating Costs before Pass-Through Cost Allocation	\$5,271	\$1,437	\$8,096	\$1,510	\$16,314
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$317	\$86	\$441	\$43	\$887
Interest Expense on Implementation Cost	\$10	\$3	\$15	\$1	\$29
Total Contractor Pass-Through Costs	\$327	\$89	\$456	\$44	\$917
TOTAL CONTRACTOR'S COMPENSATION	\$5,598	\$1,526	\$8,552	\$1,554	\$17,231

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs							Total
City # of accounts	6,511	6,462	6,404	6,462	6,462	1,920	6,511
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,237.83	3,238.68	3,740.32	16.19	16.19	1,570.20	12,819
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	3,893.52	2,796.55	3,325.07	13.98	13.98	1,570.20	11,613
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,570	6,499	6,437	6,499	6,499	1,920	34,424
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	4,055.60	2,881.10	5,639.40	6.50	6.50	274.60	12,864
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$198,613	\$137,536	\$159,182	\$695	\$695	\$59,399	\$556,120
Benefits for CBAs	\$75,950	\$54,889	\$62,027	\$277	\$277	\$26,444	\$219,866
Payroll Taxes	\$16,525	\$11,443	\$13,244	\$58	\$58	\$4,942	\$46,269
Workers Compensation Insurance	<u>\$17,689</u>	<u>\$12,249</u>	<u>\$14,177</u>	<u>\$62</u>	<u>\$62</u>	<u>\$5,290</u>	<u>\$49,529</u>
Total Direct Labor Related-Costs	\$308,778	\$216,117	\$248,630	\$1,092	\$1,092	\$96,076	\$871,784
Direct Fuel Costs	\$46,442	\$37,417	\$44,267	\$189	\$189	\$5,934	\$134,438
Other Direct Costs	\$26,687	\$21,501	\$25,754	\$109	\$109	\$4,141	\$78,300
Depreciation - Collection Vehicles	\$58,124	\$42,836	\$57,475	\$216	\$216	\$4,538	\$163,405
Depreciation - Containers	\$29,730	\$30,393	\$36,695	\$153	\$153	\$0	\$97,125
Depreciation for Collection Equipment	\$87,854	\$73,228	\$94,171	\$370	\$370	\$4,538	\$260,530
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$89,027	\$91,482	\$95,244	\$462	\$462	\$4,634	\$281,311
Operations	\$21,772	\$17,815	\$24,404	\$90	\$90	\$1,101	\$65,271
Vehicle Maintenance	\$37,045	\$30,312	\$41,524	\$153	\$153	\$1,874	\$111,062
Container Maintenance	\$12,285	\$12,698	\$12,776	\$64	\$64	\$645	<u>\$38,532</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$160,129	\$152,306	\$173,947	\$769	\$769	\$8,255	\$496,176
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,220	\$1,816	\$2,488	\$9	\$9	\$113	<u>\$6,655</u>
Annual Implementation Cost Amortization (Form A)	\$2,915	\$2,172	\$2,851	\$35	\$35	\$539	\$8,548
Total Annual Cost of Operations	\$635,024	\$504,558	\$592,108	\$2,572	\$2,572	\$119,596	\$1,856,430
Profit (insert Operating Ratio below)	\$66,660.02	\$52,964.64	\$62,154.97	\$270.01	\$270.01	\$12,554.25	\$194,873.91
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$701,684	\$557,523	\$654,263	\$2,842	\$2,842	\$132,150	\$2,051,304
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$36,807	\$30,679	\$39,453	\$155	\$155	\$1,901	\$109,151
Interest Expense on Implementation Cost	\$1,235	\$920	\$1,208	\$15	\$15	\$228	\$3,621
Total Contractor Pass-Through Costs	\$38,042	\$31,600	\$40,661	\$170	\$170	\$2,130	\$112,771
TOTAL CONTRACTOR'S COMPENSATION	\$739,726	\$589,122	\$694,924	\$3,012	\$3,012	\$134,279	\$2,164,076

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs								Total
City # of Accounts	1,345	1,253	152	17	17	17	1,920	2,801
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	9,601.85	4,640.38	939.13	578.30	65.50	501.90	1,570.20	16,327
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	5,384.47	3,885.70	798.82	578.30	65.50	501.90	1,570.20	11,215
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	2,607	2,324	175	20	20	20	1,920	5,166
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	12,550.32	2,397.24	1,780.92	8,994.36	139.32	270.84	274.60	26,133
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	3.69	2.28	0.33	0.70	0.08	0.01	0.31	7.41

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$478,342	\$160,562	\$61,002	\$50,747	\$4,856	\$20,282	\$9,574	\$785,366
Benefits for CBAs	\$188,789	\$59,528	\$15,891	\$14,026	\$1,879	\$7,848	\$3,898	\$291,859
Payroll Taxes	\$39,798	\$13,359	\$5,075	\$4,222	\$404	\$1,687	\$797	\$65,342
Workers Compensation Insurance	<u>\$42,602</u>	<u>\$14,300</u>	<u>\$5,433</u>	<u>\$4,519</u>	<u>\$432</u>	<u>\$1,806</u>	<u>\$853</u>	<u>\$69,946</u>
Total Direct Labor Related-Costs	\$749,531	\$247,749	\$87,403	\$73,515	\$7,571	\$31,623	\$15,121	\$1,212,513
Direct Fuel Costs	\$88,703	\$32,761	\$16,912	\$9,730	\$1,304	\$5,444	\$2,201	\$157,055
Other Direct Costs	\$53,268	\$23,011	\$8,952	\$8,058	\$1,077	\$4,518	\$1,322	\$100,206
Depreciation - Collection Vehicles	\$89,559	\$41,922	\$32,697	\$7,731	\$2,517	\$16,424	\$1,739	\$192,590
Depreciation - Containers	\$26,756	\$18,113	\$16,943	\$0	\$0	\$0	\$524	\$62,337
Depreciation for Collection Equipment	\$116,316	\$60,035	\$49,640	\$7,731	\$2,517	\$16,424	\$2,263	\$254,927
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$89,832	\$93,028	\$84,718	\$36,919	\$7,239	\$5,067	\$1,905	\$318,708
Operations	\$18,472	\$17,364	\$24,650	\$12,395	\$1,582	\$7,228	\$453	\$82,144
Vehicle Maintenance	\$31,431	\$29,545	\$41,943	\$21,091	\$2,692	\$12,300	\$770	\$139,772
Container Maintenance	<u>\$13,234</u>	<u>\$12,252</u>	<u>\$12,189</u>	<u>\$3,939</u>	<u>\$772</u>	<u>\$541</u>	<u>\$265</u>	<u>\$43,192</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$152,969	\$152,189	\$163,500	\$74,344	\$12,286	\$25,136	\$3,394	\$583,817
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,937	\$1,821	\$2,584	\$1,392	\$178	\$812	\$46	\$8,769
Annual Implementation Cost Amortization (Form A)	\$5,419	\$122	\$90	\$1,016	\$7	\$31	\$132	\$6,818
Total Annual Cost of Operations	\$1,168,142	\$517,687	\$329,081	\$175,786	\$24,939	\$83,989	\$24,480	\$2,324,104
Profit (insert Operating Ratio below)	\$122,622.65	\$54,343	\$34,544	\$18,453	\$2,618	\$8,817	\$2,570	\$243,967
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,290,765	\$572,030	\$363,625	\$194,239	\$27,557	\$92,806	\$27,049	\$2,568,071
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$65,283	\$33,695	\$27,861	\$4,339	\$1,413	\$9,218	\$1,270	\$143,080
Interest Expense on Implementation Cost	\$3,508	\$79	\$58	\$658	\$4	\$20	\$85	\$4,413
Total Contractor Pass-Through Costs	\$68,791	\$33,774	\$27,919	\$4,997	\$1,417	\$9,239	\$1,356	\$147,493
TOTAL CONTRACTOR'S COMPENSATION	\$1,359,556	\$605,804	\$391,544	\$199,236	\$28,974	\$102,045	\$28,405	\$2,715,564

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs					Totals
City # of Lifts per week	19,890	520	2,210	6,511	22,620.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	689.77	26.93	102.72	819.42	819.42
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	380.78	22.73	91.35	819.42	494.86
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	73	3	28	6,570	76.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.01	0.01	0.39	0.00	0.41

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,191	\$2,633	\$2,539	\$988	\$17,351
Benefits for CBAs	\$4,330	\$1,019	\$983	\$382	\$6,714
Payroll Taxes	\$931	\$219	\$211	\$82	\$1,444
Workers Compensation Insurance	\$997	\$234	\$226	\$88	\$1,545
Total Direct Labor Related-Costs	\$17,449	\$4,105	\$3,959	\$1,541	\$27,053
Direct Fuel Costs	\$3,004	\$706	\$681	\$265	\$4,657
Other Direct Costs	\$2,472	\$581	\$561	\$218	\$3,833
Depreciation - Collection Vehicles	\$9,486	\$2,231	\$1,865	\$726	\$14,307
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$9,486	\$2,231	\$1,865	\$726	\$14,307
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$12,410	\$2,919	\$2,672	\$716	\$18,716
Operations	\$2,949	\$693	\$635	\$247	\$4,525
Vehicle Maintenance	\$5,018	\$1,180	\$1,080	\$420	\$7,699
Container Maintenance	\$1,728	\$407	\$372	\$100	\$2,606
Total Allocated Indirect Costs excluding Depreciation and Interest	\$22,106	\$5,199	\$4,759	\$1,483	\$33,546
Total Allocated Indirect Depreciation Costs (Form 9)	\$331	\$78	\$65	\$25	\$499
Annual Implementation Cost Amortization (Form A)	\$445	\$105	\$87	\$34	\$671
Total Annual Cost of Operations	\$55,292	\$13,004	\$11,977	\$4,292	\$84,566
Profit (insert Operating Ratio below)	\$5,804	\$1,365	\$1,257	\$451	\$8,877
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$61,097	\$14,370	\$13,234	\$4,743	\$93,443
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,672	\$863	\$722	\$281	\$5,538
Interest Expense on Implementation Cost	\$121	\$28	\$24	\$9	\$183
Total Contractor Pass-Through Costs	\$3,793	\$892	\$746	\$290	\$5,720
TOTAL CONTRACTOR'S COMPENSATION	\$64,889	\$15,261	\$13,980	\$5,033	\$99,164

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

2012 Costs							Total
City # of accounts	4,173	4,166	4,171	4,166	4,166	732	4,173
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,022.10	2,199.92	2,045.92	11.00	11.00	598.64	7,889
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,686.08	1,938.93	1,841.53	9.69	9.69	598.64	7,085
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	4,210	4,195	4,213	4,195	4,195	732	21,740
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	6,453.50	1,313.40	3,731.30	4.10	4.10	112.60	11,619
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$141,636	\$93,424	\$87,071	\$472	\$472	\$22,646	\$345,720
Benefits for CBAs	\$54,162	\$37,284	\$33,928	\$188	\$188	\$10,082	\$135,833
Payroll Taxes	\$11,784	\$7,773	\$7,244	\$39	\$39	\$1,884	\$28,764
Workers Compensation Insurance	<u>\$12,615</u>	<u>\$8,320</u>	<u>\$7,755</u>	<u>\$42</u>	<u>\$42</u>	<u>\$2,017</u>	<u>\$30,790</u>
Total Direct Labor Related-Costs	\$220,197	\$146,801	\$135,998	\$741	\$741	\$36,629	\$541,108
Direct Fuel Costs	\$32,040	\$25,942	\$24,517	\$131	\$131	\$2,262	\$85,023
Other Direct Costs	\$18,411	\$14,907	\$14,263	\$75	\$75	\$1,579	\$49,311
Depreciation - Collection Vehicles	\$40,099	\$29,699	\$31,832	\$150	\$150	\$1,730	\$103,659
Depreciation - Containers	\$19,051	\$19,618	\$24,017	\$99	\$99	\$0	\$62,884
Depreciation for Collection Equipment	\$59,149	\$49,317	\$55,849	\$249	\$249	\$1,730	\$166,543
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$57,059	\$58,978	\$62,033	\$298	\$298	\$1,767	\$180,432
Operations	\$15,020	\$12,351	\$13,516	\$62	\$62	\$420	\$41,431
Vehicle Maintenance	\$25,557	\$21,016	\$22,997	\$106	\$106	\$714	\$70,497
Container Maintenance	\$7,872	\$8,196	\$8,362	\$41	\$41	\$246	<u>\$24,759</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$105,508	\$100,541	\$106,908	\$508	\$508	\$3,147	\$317,120
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,531	\$1,259	\$1,378	\$6	\$6	\$43	<u>\$4,224</u>
Annual Implementation Cost Amortization (Form A)	\$2,011	\$1,506	\$1,579	\$24	\$24	\$206	\$5,350
Total Annual Cost of Operations	\$438,847	\$340,274	\$340,492	\$1,735	\$1,735	\$45,596	\$1,168,679
Profit (insert Operating Ratio below)	\$46,066.84	\$35,719.37	\$35,742.22	\$182.14	\$182.14	\$4,786.32	\$122,679.04
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$484,914	\$375,993	\$376,234	\$1,917	\$1,917	\$50,382	\$1,291,358
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$24,781	\$20,662	\$23,398	\$104	\$104	\$725	\$69,774
Interest Expense on Implementation Cost	\$852	\$638	\$669	\$10	\$10	\$87	\$2,266
Total Contractor Pass-Through Costs	<u>\$25,633</u>	<u>\$21,300</u>	<u>\$24,067</u>	<u>\$115</u>	<u>\$115</u>	<u>\$812</u>	<u>\$72,041</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$510,547</u>	<u>\$397,293</u>	<u>\$400,301</u>	<u>\$2,032</u>	<u>\$2,032</u>	<u>\$51,194</u>	<u>\$1,363,399</u>

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

								Total
City # of Accounts	331	320	145	6	6	6	732	814
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	3,036.40	725.93	61.34	84.40	0.00	0.00	598.64	3,908
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	1,942.82	630.47	58.85	84.40	0.00	0.00	598.64	2,717
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	527	588	148	10	10	10	732	1,293
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	4,743.00	398.52	300.12	618.24	56.28	0.00	112.60	6,116
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.05	0.37	0.11	0.02	0.00	0.00	0.24	1.79

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$151,266	\$25,118	\$3,984	\$7,406	\$0	\$0	\$3,650	\$191,425
Benefits for CBAs	\$59,701	\$9,312	\$1,038	\$2,047	\$0	\$0	\$1,486	\$73,584
Payroll Taxes	\$12,585	\$2,090	\$332	\$616	\$0	\$0	\$304	\$15,927
Workers Compensation Insurance	\$13,472	\$2,237	\$355	\$660	\$0	\$0	\$325	\$17,049
Total Direct Labor Related-Costs	\$237,025	\$38,757	\$5,709	\$10,729	\$0	\$0	\$5,765	\$297,985
Direct Fuel Costs	\$32,006	\$5,316	\$1,246	\$1,420	\$0	\$0	\$839	\$40,827
Other Direct Costs	\$19,220	\$3,734	\$660	\$1,176	\$0	\$0	\$504	\$25,293
Depreciation - Collection Vehicles	\$32,315	\$6,802	\$2,409	\$1,128	\$0	\$0	\$663	\$43,317
Depreciation - Containers	\$5,409	\$4,583	\$14,329	\$0	\$0	\$0	\$200	\$24,520
Depreciation for Collection Equipment	\$37,724	\$11,385	\$16,738	\$1,128	\$0	\$0	\$863	\$67,837
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$22,107	\$23,758	\$80,817	\$13,030	\$2,555	\$1,789	\$726	\$144,782
Operations	\$6,665	\$2,817	\$1,816	\$1,809	\$0	\$0	\$173	\$13,280
Vehicle Maintenance	\$11,341	\$4,794	\$3,090	\$3,078	\$0	\$0	\$294	\$22,597
Container Maintenance	\$2,675	\$3,100	\$10,308	\$1,970	\$386	\$270	\$101	\$18,811
Total Allocated Indirect Costs excluding Depreciation and Interest	\$42,788	\$34,469	\$96,031	\$19,887	\$2,941	\$2,059	\$1,294	\$199,469
Total Allocated Indirect Depreciation Costs (Form 9)	\$699	\$295	\$190	\$203	\$0	\$0	\$18	\$1,405
Annual Implementation Cost Amortization (Form A)	\$1,955	\$20	\$7	\$148	\$0	\$0	\$50	\$2,180
Total Annual Cost of Operations	\$371,417	\$93,976	\$120,580	\$34,692	\$2,941	\$2,059	\$9,333	\$634,997
Profit (insert Operating Ratio below)	\$38,988.49	\$9,865	\$12,658	\$3,642	\$309	\$216	\$980	\$66,657
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$410,405	\$103,841	\$133,237	\$38,334	\$3,250	\$2,275	\$10,313	\$701,654
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$21,173	\$6,390	\$9,394	\$633	\$0	\$0	\$484	\$38,074
Interest Expense on Implementation Cost	\$1,266	\$13	\$4	\$96	\$0	\$0	\$33	\$1,411
Total Contractor Pass-Through Costs	\$22,438	\$6,403	\$9,398	\$729	\$0	\$0	\$517	\$39,486
TOTAL CONTRACTOR'S COMPENSATION	\$432,843	\$110,243	\$142,636	\$39,063	\$3,250	\$2,275	\$10,829	\$741,140

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

2012 Costs					Totals
City # of Lifts per week	884	156	676	4,173	1,716.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	30.65	8.08	31.42	70.15	70.15
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	16.92	6.82	27.95	70.15	51.69
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	17	3	13	4,210	20.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C

0.14	0.05	0.02	0.00	0.21
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Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$497	\$790	\$777	\$85	\$2,148
Benefits for CBAs	\$192	\$306	\$301	\$33	\$831
Payroll Taxes	\$41	\$66	\$65	\$7	\$179
Workers Compensation Insurance	\$44	\$70	\$69	\$8	\$191
Total Direct Labor Related-Costs	\$775	\$1,232	\$1,211	\$132	\$3,350
Direct Fuel Costs	\$133	\$212	\$209	\$23	\$577
Other Direct Costs	\$110	\$174	\$172	\$19	\$475
Depreciation - Collection Vehicles	\$422	\$669	\$571	\$62	\$1,723
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$422	\$669	\$571	\$62	\$1,723
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$552	\$876	\$817	\$459	\$2,703
Operations	\$131	\$208	\$194	\$21	\$555
Vehicle Maintenance	\$223	\$354	\$331	\$36	\$944
Container Maintenance	\$77	\$122	\$114	\$64	\$376
Total Allocated Indirect Costs excluding Depreciation and Interest	\$982	\$1,560	\$1,456	\$580	\$4,578
Total Allocated Indirect Depreciation Costs (Form 9)	\$15	\$23	\$20	\$2	\$60
Annual Implementation Cost Amortization (Form A)	\$20	\$31	\$27	\$3	\$81
Total Annual Cost of Operations	\$2,457	\$3,902	\$3,664	\$820	\$10,843
Profit (insert Operating Ratio below)	\$258	\$410	\$385	\$86	\$1,138
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$2,715	\$4,311	\$4,049	\$906	\$11,981
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$163	\$259	\$221	\$24	\$667
Interest Expense on Implementation Cost	\$5	\$9	\$7	\$1	\$22
Total Contractor Pass-Through Costs	\$169	\$268	\$228	\$25	\$689
TOTAL CONTRACTOR'S COMPENSATION	\$2,884	\$4,579	\$4,277	\$931	\$12,670

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs							Total
City # of accounts	6,700	6,661	5,182	6,661	6,661	1,524	6,700
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	2,614.30	2,548.28	2,860.85	12.74	12.74	1,246.35	9,295
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,326.76	2,357.92	2,360.32	11.79	11.79	1,246.35	8,315
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,704	6,660	5,181	6,660	6,660	1,524	33,389
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,962.30	2,264.80	2,918.90	6.50	6.50	182.20	8,341
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$122,524	\$108,217	\$121,753	\$547	\$547	\$47,148	\$400,735
Benefits for CBAs	\$46,854	\$43,188	\$47,443	\$218	\$218	\$20,990	\$158,911
Payroll Taxes	\$10,194	\$9,004	\$10,130	\$45	\$45	\$3,923	\$33,341
Workers Compensation Insurance	\$10,912	\$9,638	\$10,843	\$49	\$49	\$4,199	\$35,690
Total Direct Labor Related-Costs	\$190,484	\$170,047	\$190,169	\$859	\$859	\$76,260	\$628,677
Direct Fuel Costs	\$27,754	\$31,548	\$31,423	\$159	\$159	\$4,710	\$95,754
Other Direct Costs	\$15,948	\$18,128	\$18,281	\$92	\$92	\$3,287	\$55,828
Depreciation - Collection Vehicles	\$34,735	\$36,117	\$40,799	\$182	\$182	\$3,602	\$115,617
Depreciation - Containers	\$30,336	\$31,145	\$29,535	\$157	\$157	\$0	\$91,332
Depreciation for Collection Equipment	\$65,071	\$67,262	\$70,335	\$340	\$340	\$3,602	\$206,949
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$91,611	\$94,299	\$77,069	\$476	\$476	\$3,678	\$267,611
Operations	\$13,011	\$15,020	\$17,323	\$76	\$76	\$874	\$46,380
Vehicle Maintenance	\$22,138	\$25,558	\$29,476	\$129	\$129	\$1,487	\$78,918
Container Maintenance	\$12,536	\$13,012	\$10,283	\$66	\$66	\$512	\$36,475
Total Allocated Indirect Costs excluding Depreciation and Interest	\$139,296	\$147,889	\$134,152	\$747	\$747	\$6,552	\$429,383
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,326	\$1,531	\$1,766	\$8	\$8	\$90	\$4,729
Annual Implementation Cost Amortization (Form A)	\$1,742	\$1,832	\$2,024	\$30	\$30	\$428	\$6,085
Total Annual Cost of Operations	\$441,621	\$438,238	\$448,150	\$2,234	\$2,234	\$94,929	\$1,427,406
Profit (insert Operating Ratio below)	\$46,358.00	\$46,002.92	\$47,043.35	\$234.46	\$234.46	\$9,964.96	\$149,838.16
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$487,979	\$484,241	\$495,193	\$2,468	\$2,468	\$104,894	\$1,577,244
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$27,262	\$28,180	\$29,467	\$142	\$142	\$1,509	\$86,703
Interest Expense on Implementation Cost	\$738	\$776	\$857	\$13	\$13	\$181	\$2,577
Total Contractor Pass-Through Costs	\$28,000	\$28,956	\$30,324	\$155	\$155	\$1,690	\$89,280
TOTAL CONTRACTOR'S COMPENSATION	\$515,979	\$513,197	\$525,518	\$2,623	\$2,623	\$106,585	\$1,666,524

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs								Total
City # of Accounts	530	531	53	15	15	15	1,524	1,159
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	4,384.38	4,239.37	571.50	525.60	22.90	45.70	1,246.35	9,789
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	3,555.03	3,743.10	475.57	525.60	22.90	45.70	1,246.35	8,368
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	1,043	1,272	51	17	17	17	1,524	2,417
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	8,056.44	986.40	1,557.96	2,208.36	66.36	298.56	182.20	13,174
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	2.21	1.03	0.30	0.38	0.02	0.01	0.41	4.36

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$218,420	\$146,687	\$37,123	\$46,123	\$1,698	\$1,847	\$7,600	\$459,496
Benefits for CBAs	\$86,205	\$54,384	\$9,671	\$12,748	\$657	\$715	\$3,094	\$167,472
Payroll Taxes	\$18,173	\$12,204	\$3,089	\$3,837	\$141	\$154	\$632	\$38,230
Workers Compensation Insurance	\$19,453	\$13,064	\$3,306	\$4,107	\$151	\$164	\$677	\$40,923
Total Direct Labor Related-Costs	\$342,249	\$226,339	\$53,188	\$66,815	\$2,647	\$2,879	\$12,003	\$706,121
Direct Fuel Costs	\$58,565	\$31,558	\$10,068	\$8,843	\$456	\$496	\$1,747	\$111,734
Other Direct Costs	\$35,169	\$22,167	\$5,330	\$7,324	\$377	\$411	\$1,049	\$71,826
Depreciation - Collection Vehicles	\$59,130	\$40,383	\$19,466	\$7,027	\$880	\$1,496	\$1,380	\$129,762
Depreciation - Containers	\$10,705	\$9,914	\$4,938	\$0	\$0	\$0	\$416	\$25,973
Depreciation for Collection Equipment	\$69,835	\$50,297	\$24,403	\$7,027	\$880	\$1,496	\$1,797	\$155,735
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$35,398	\$39,423	\$29,540	\$32,575	\$6,387	\$4,471	\$1,512	\$149,308
Operations	\$12,196	\$16,727	\$14,675	\$11,265	\$553	\$658	\$359	\$56,434
Vehicle Maintenance	\$20,752	\$28,461	\$24,970	\$19,169	\$941	\$1,120	\$612	\$96,025
Container Maintenance	\$5,295	\$6,706	\$3,552	\$3,348	\$657	\$460	\$211	\$20,228
Total Allocated Indirect Costs excluding Depreciation and Interest	\$73,641	\$91,317	\$72,737	\$66,358	\$8,538	\$6,709	\$2,694	\$321,995
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,279	\$1,754	\$1,539	\$1,265	\$62	\$74	\$37	\$6,009
Annual Implementation Cost Amortization (Form A)	\$3,578	\$118	\$54	\$924	\$2	\$3	\$105	\$4,783
Total Annual Cost of Operations	\$584,317	\$423,550	\$167,319	\$158,556	\$12,962	\$12,068	\$19,431	\$1,378,202
Profit (insert Operating Ratio below)	\$61,337.10	\$44,461	\$17,564	\$16,644	\$1,361	\$1,267	\$2,040	\$144,673
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$645,654	\$468,011	\$184,883	\$175,200	\$14,323	\$13,335	\$21,471	\$1,522,875
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$39,196	\$28,230	\$13,697	\$3,944	\$494	\$839	\$1,008	\$87,408
Interest Expense on Implementation Cost	\$2,316	\$76	\$35	\$598	\$2	\$2	\$68	\$3,096
Total Contractor Pass-Through Costs	\$41,512	\$28,306	\$13,731	\$4,542	\$495	\$841	\$1,076	\$90,504
TOTAL CONTRACTOR'S COMPENSATION	\$687,165	\$496,317	\$198,615	\$179,742	\$14,818	\$14,176	\$22,547	\$1,613,379

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs					Totals
City # of Lifts per week	3,068	312	2,132	6,700	5,512.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	106.40	16.15	99.08	221.63	221.63
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	58.73	13.65	88.13	221.63	160.51
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	9	4	21	6,704	13.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.04	0.01	0.05	0.00	0.09

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$1,726	\$1,579	\$2,449	\$267	\$6,021
Benefits for CBAs	\$668	\$611	\$948	\$103	\$2,330
Payroll Taxes	\$144	\$131	\$204	\$22	\$501
Workers Compensation Insurance	\$154	\$141	\$218	\$24	\$536
Total Direct Labor Related-Costs	\$2,692	\$2,462	\$3,819	\$417	\$9,389
Direct Fuel Costs	\$463	\$424	\$657	\$72	\$1,617
Other Direct Costs	\$381	\$349	\$541	\$59	\$1,331
Depreciation - Collection Vehicles	\$1,463	\$1,340	\$1,799	\$196	\$4,798
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,463	\$1,340	\$1,799	\$196	\$4,798
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$1,914	\$1,752	\$2,577	\$736	\$6,979
Operations	\$455	\$416	\$612	\$67	\$1,551
Vehicle Maintenance	\$774	\$709	\$1,042	\$114	\$2,638
Container Maintenance	\$267	\$244	\$359	\$103	\$972
Total Allocated Indirect Costs excluding Depreciation and Interest	\$3,410	\$3,121	\$4,591	\$1,019	\$12,140
Total Allocated Indirect Depreciation Costs (Form 9)	\$51	\$47	\$63	\$7	\$167
Annual Implementation Cost Amortization (Form A)	\$69	\$63	\$84	\$9	\$225
Total Annual Cost of Operations	\$8,529	\$7,804	\$11,554	\$1,779	\$29,666
Profit (insert Operating Ratio below)	\$895	\$819	\$1,213	\$187	\$3,114
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$9,424	\$8,624	\$12,767	\$1,966	\$32,780
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$566	\$518	\$696	\$76	\$1,857
Interest Expense on Implementation Cost	\$19	\$17	\$23	\$3	\$61
Total Contractor Pass-Through Costs	\$585	\$536	\$719	\$78	\$1,918
TOTAL CONTRACTOR'S COMPENSATION	\$10,009	\$9,159	\$13,486	\$2,045	\$34,699

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs							Total
City # of accounts	3,627	3,600	3,586	3,600	3,600	624	3,627
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,852.03	6,305.83	2,955.96	31.53	31.53	510.32	14,687
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,326.83	5,749.53	2,475.55	28.75	28.75	510.32	13,120
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	3,687	3,630	3,702	3,630	3,630	624	18,903
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,197.50	2,450.30	4,144.70	1.10	1.10	94.10	9,889
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$227,399	\$267,788	\$125,801	\$1,352	\$1,352	\$19,305	\$642,998
Benefits for CBAs	\$86,958	\$106,871	\$49,020	\$540	\$540	\$8,595	\$252,523
Payroll Taxes	\$18,920	\$22,280	\$10,467	\$113	\$113	\$1,606	\$53,497
Workers Compensation Insurance	<u>\$20,253</u>	<u>\$23,849</u>	<u>\$11,204</u>	<u>\$120</u>	<u>\$120</u>	<u>\$1,719</u>	<u>\$57,266</u>
Total Direct Labor Related-Costs	\$353,530	\$420,789	\$196,491	\$2,125	\$2,125	\$31,225	\$1,006,285
Direct Fuel Costs	\$51,611	\$76,926	\$32,957	\$389	\$389	\$1,929	\$164,200
Other Direct Costs	\$29,657	\$44,204	\$19,174	\$223	\$223	\$1,346	\$94,828
Depreciation - Collection Vehicles	\$64,592	\$88,067	\$42,791	\$445	\$445	\$1,475	\$197,815
Depreciation - Containers	\$16,684	\$16,976	\$21,104	\$86	\$86	\$0	\$54,935
Depreciation for Collection Equipment	\$81,276	\$105,043	\$63,895	\$530	\$530	\$1,475	\$252,750
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$49,593	\$50,965	\$53,333	\$257	\$257	\$1,506	\$155,912
Operations	\$24,195	\$36,626	\$18,169	\$185	\$185	\$358	\$79,717
Vehicle Maintenance	\$41,168	\$62,320	\$30,915	\$315	\$315	\$609	\$135,642
Container Maintenance	\$6,894	\$7,092	\$7,348	\$36	\$36	\$210	<u>\$21,616</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$121,850	\$157,002	\$109,764	\$793	\$793	\$2,683	\$392,886
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,467	\$3,734	\$1,852	\$19	\$19	\$37	<u>\$8,127</u>
Annual Implementation Cost Amortization (Form A)	\$3,239	\$4,466	\$2,123	\$72	\$72	\$175	\$10,148
Total Annual Cost of Operations	\$643,630	\$812,165	\$426,257	\$4,151	\$4,151	\$38,869	\$1,929,223
Profit (insert Operating Ratio below)	\$67,563.37	\$85,254.93	\$44,745.19	\$435.75	\$435.75	\$4,080.17	\$202,515.16
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$711,193	\$897,420	\$471,002	\$4,587	\$4,587	\$42,949	\$2,131,739
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$34,051	\$44,009	\$26,769	\$222	\$222	\$618	\$105,891
Interest Expense on Implementation Cost	\$1,372	\$1,892	\$899	\$31	\$31	\$74	\$4,298
Total Contractor Pass-Through Costs	<u>\$35,423</u>	<u>\$45,900</u>	<u>\$27,668</u>	<u>\$253</u>	<u>\$253</u>	<u>\$692</u>	<u>\$110,190</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$746,617</u>	<u>\$943,321</u>	<u>\$498,670</u>	<u>\$4,840</u>	<u>\$4,840</u>	<u>\$43,641</u>	<u>\$2,241,928</u>

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs								Total
City # of Accounts	12	14	4	1	1	1	624	33
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	90.37	164.15	27.82	61.80	0.00	61.80	510.32	406
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	61.00	149.95	22.35	61.80	0.00	61.80	510.32	357
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	16	32	6	3	3	3	624	63
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	255.96	36.72	84.24	0.00	0.00	0.00	94.10	377
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.07	0.05	0.03	0.00	0.00	0.00	0.14	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$4,502	\$5,680	\$1,807	\$5,423	\$0	\$2,497	\$3,112	\$23,021
Benefits for CBAs	\$1,777	\$2,106	\$471	\$1,499	\$0	\$966	\$1,267	\$8,085
Payroll Taxes	\$375	\$473	\$150	\$451	\$0	\$208	\$259	\$1,915
Workers Compensation Insurance	<u>\$401</u>	<u>\$506</u>	<u>\$161</u>	<u>\$483</u>	<u>\$0</u>	<u>\$222</u>	<u>\$277</u>	<u>\$2,050</u>
Total Direct Labor Related-Costs	\$7,054	\$8,764	\$2,589	\$7,856	\$0	\$3,894	\$4,915	\$35,072
Direct Fuel Costs	\$1,005	\$1,264	\$473	\$1,040	\$0	\$670	\$715	\$5,168
Other Direct Costs	\$603	\$888	\$250	\$861	\$0	\$556	\$430	\$3,589
Depreciation - Collection Vehicles	\$1,015	\$1,618	\$915	\$826	\$0	\$2,022	\$565	\$6,961
Depreciation - Containers	\$164	\$249	\$581	\$0	\$0	\$0	\$170	\$1,165
Depreciation for Collection Equipment	\$1,179	\$1,867	\$1,496	\$826	\$0	\$2,022	\$736	\$8,126
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$801	\$1,039	\$2,229	\$2,172	\$426	\$298	\$619	\$7,585
Operations	\$209	\$670	\$690	\$1,325	\$0	\$890	\$147	\$3,931
Vehicle Maintenance	\$356	\$1,140	\$1,174	\$2,254	\$0	\$1,514	\$250	\$6,688
Container Maintenance	<u>\$81</u>	<u>\$169</u>	<u>\$418</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$86</u>	<u>\$1,542</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,448	\$3,018	\$4,511	\$6,341	\$542	\$2,784	\$1,103	\$19,746
Total Allocated Indirect Depreciation Costs (Form 9)	\$22	\$70	\$72	\$149	\$0	\$100	\$15	\$428
Annual Implementation Cost Amortization (Form A)	\$61	\$5	\$3	\$109	\$0	\$4	\$43	\$224
Total Annual Cost of Operations	\$11,373	\$15,877	\$9,394	\$17,182	\$542	\$10,030	\$7,956	\$72,353
Profit (insert Operating Ratio below)	\$1,193.84	\$1,667	\$986	\$1,804	\$87	\$1,053	\$835	\$7,595
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$12,566.79	\$17,543	\$10,380	\$18,985	\$599	\$11,083	\$8,791	\$79,948
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$662	\$1,048	\$839	\$464	\$0	\$1,135	\$413	\$4,561
Interest Expense on Implementation Cost	\$40	\$3	\$2	\$70	\$0	\$2	\$28	\$145
Total Contractor Pass-Through Costs	\$701	\$1,051	\$841	\$534	\$0	\$1,138	\$441	\$4,706
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs					Totals
City # of Lifts per week	364	156	936	3,627	1,456.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	12.62	8.08	43.50	64.20	64.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	6.97	6.82	38.70	64.20	52.49
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	5	3	18	3,687	8.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.09 0.03 0.00 0.00 0.12

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$205	\$790	\$1,075	\$77	\$2,147
Benefits for CBAs	\$79	\$306	\$416	\$30	\$831
Payroll Taxes	\$17	\$66	\$89	\$6	\$179
Workers Compensation Insurance	\$18	\$70	\$96	\$7	\$191
Total Direct Labor Related-Costs	\$319	\$1,232	\$1,677	\$121	\$3,348
Direct Fuel Costs	\$55	\$212	\$289	\$21	\$576
Other Direct Costs	\$45	\$174	\$238	\$17	\$474
Depreciation - Collection Vehicles	\$174	\$669	\$790	\$57	\$1,690
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$174	\$669	\$790	\$57	\$1,690
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$227	\$876	\$1,131	\$399	\$2,633
Operations	\$54	\$208	\$269	\$19	\$550
Vehicle Maintenance	\$92	\$354	\$458	\$33	\$936
Container Maintenance	\$32	\$122	\$158	\$56	\$367
Total Allocated Indirect Costs excluding Depreciation and Interest	\$405	\$1,560	\$2,016	\$506	\$4,486
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$23	\$28	\$2	\$59
Annual Implementation Cost Amortization (Form A)	\$8	\$31	\$37	\$3	\$79
Total Annual Cost of Operations	\$1,012	\$3,902	\$5,073	\$727	\$10,713
Profit (insert Operating Ratio below)	\$106	\$410	\$533	\$76	\$1,125
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$1,118	\$4,311	\$5,606	\$803	\$11,838
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67	\$259	\$306	\$22	\$654
Interest Expense on Implementation Cost	\$2	\$9	\$10	\$1	\$22
Total Contractor Pass-Through Costs	\$69	\$268	\$316	\$23	\$676
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs

							Total
City # of accounts	7,856	7,840	7,497	7,840	7,840	1,644	7,856
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	5,154.35	4,817.92	4,481.95	24.09	24.09	1,344.48	15,847
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,379.92	4,182.88	4,057.20	20.91	20.91	1,344.48	14,006
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	8,082	7,967	7,674	7,967	7,967	1,644	41,301
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,709.30	3,224.50	7,688.00	7.70	7.70	238.10	14,875
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$241,568	\$204,602	\$190,744	\$1,033	\$1,033	\$50,860	\$689,840
Benefits for CBAs	\$92,376	\$81,654	\$74,326	\$412	\$412	\$22,643	\$271,824
Payroll Taxes	\$20,098	\$17,023	\$15,870	\$86	\$86	\$4,232	\$57,395
Workers Compensation Insurance	\$21,515	\$18,222	\$16,988	\$92	\$92	\$4,530	\$61,438
Total Direct Labor Related-Costs	\$375,557	\$321,500	\$297,928	\$1,624	\$1,624	\$82,265	\$1,080,498
Direct Fuel Costs	\$52,244	\$55,965	\$54,014	\$283	\$283	\$5,081	\$167,870
Other Direct Costs	\$30,021	\$32,159	\$31,424	\$162	\$162	\$3,546	\$97,476
Depreciation - Collection Vehicles	\$65,385	\$64,070	\$70,130	\$323	\$323	\$3,885	\$204,118
Depreciation - Containers	\$36,572	\$37,258	\$43,747	\$188	\$188	\$0	\$117,953
Depreciation for Collection Equipment	\$101,957	\$101,328	\$113,878	\$512	\$512	\$3,885	\$322,071
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$107,418	\$110,990	\$111,499	\$561	\$561	\$3,968	\$334,996
Operations	\$24,491	\$26,646	\$29,777	\$135	\$135	\$943	\$82,126
Vehicle Maintenance	\$41,673	\$45,339	\$50,667	\$229	\$229	\$1,605	\$139,742
Container Maintenance	\$15,113	\$15,566	\$15,231	\$79	\$79	\$553	\$46,619
Total Allocated Indirect Costs excluding Depreciation and Interest	\$188,695	\$198,540	\$207,175	\$1,003	\$1,003	\$7,068	\$603,483
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,497	\$2,717	\$3,036	\$14	\$14	\$97	\$8,373
Annual Implementation Cost Amortization (Form A)	\$3,279	\$3,249	\$3,479	\$52	\$52	\$462	\$10,574
Total Annual Cost of Operations	\$754,250	\$715,459	\$710,933	\$3,649	\$3,649	\$102,404	\$2,290,345
Profit (insert Operating Ratio below)	\$79,175.42	\$75,103.46	\$74,628.36	\$383.07	\$383.07	\$10,749.55	\$240,422.92
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$833,425	\$790,563	\$785,562	\$4,032	\$4,032	\$113,153	\$2,530,768
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$42,716	\$42,452	\$47,710	\$214	\$214	\$1,628	\$134,934
Interest Expense on Implementation Cost	\$1,389	\$1,376	\$1,474	\$22	\$22	\$196	\$4,479
Total Contractor Pass-Through Costs	\$44,104	\$43,829	\$49,184	\$237	\$237	\$1,823	\$139,413
TOTAL CONTRACTOR'S COMPENSATION	\$877,530	\$834,391	\$834,745	\$4,269	\$4,269	\$114,977	\$2,670,181

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs									Total
City # of Accounts	1,126	1,103	246	12	12	12	1,644		2,511
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852		21,516
City Total Route Labor hours year	9,305.95	4,778.38	908.83	353.30	97.50	12.20	1,344.48		15,456
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86		132,070
City # of route hours/year	5,831.23	4,131.63	873.87	353.30	97.50	12.20	1,344.48		11,300
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86		95,660
City Total Containers in Service	2,244	2,254	263	29	29	29	1,644		4,848
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852		39,601
City Tonnages	13,653.00	1,948.08	2,582.40	776.28	548.16	15.60	238.10		19,524
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60		157,090
	4.12	2.07	0.56	0.04	0.15	0.05	0.34		7.31

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$463,601	\$165,337	\$59,034	\$31,003	\$7,228	\$493	\$8,198	\$734,895
Benefits for CBAs	\$182,971	\$61,298	\$15,379	\$8,569	\$2,797	\$191	\$3,337	\$274,542
Payroll Taxes	\$38,572	\$13,756	\$4,912	\$2,579	\$601	\$41	\$682	\$61,143
Workers Compensation Insurance	<u>\$41,289</u>	<u>\$14,725</u>	<u>\$5,258</u>	<u>\$2,761</u>	<u>\$644</u>	<u>\$44</u>	<u>\$730</u>	<u>\$65,451</u>
Total Direct Labor Related-Costs	\$726,433	\$255,117	\$84,583	\$44,912	\$11,270	\$769	\$12,948	\$1,136,031
Direct Fuel Costs	\$96,063	\$34,834	\$18,501	\$5,944	\$1,940	\$132	\$1,885	\$159,300
Other Direct Costs	\$57,687	\$24,467	\$9,793	\$4,923	\$1,603	\$110	\$1,132	\$99,716
Depreciation - Collection Vehicles	\$96,990	\$44,575	\$35,769	\$4,723	\$3,746	\$399	\$1,489	\$187,692
Depreciation - Containers	\$23,031	\$17,568	\$25,463	\$0	\$0	\$0	\$449	\$66,511
Depreciation for Collection Equipment	\$120,021	\$62,143	\$61,232	\$4,723	\$3,746	\$399	\$1,938	\$254,203
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$75,205	\$81,891	\$137,109	\$26,060	\$5,110	\$3,577	\$1,631	\$330,584
Operations	\$20,005	\$18,463	\$26,966	\$7,572	\$2,355	\$176	\$388	\$75,925
Vehicle Maintenance	\$34,039	\$31,415	\$45,883	\$12,885	\$4,008	\$299	\$660	\$129,189
Container Maintenance	<u>\$11,391</u>	<u>\$11,883</u>	<u>\$18,318</u>	<u>\$5,712</u>	<u>\$1,120</u>	<u>\$784</u>	<u>\$227</u>	<u>\$49,435</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$140,640	\$143,652	\$228,277	\$52,229	\$12,593	\$4,836	\$2,906	\$585,133
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,098	\$1,936	\$2,827	\$850	\$264	\$20	\$40	\$8,035
Annual Implementation Cost Amortization (Form A)	\$5,869	\$130	\$99	\$621	\$10	\$1	\$113	<u>\$6,842</u>
Total Annual Cost of Operations	\$1,148,810	\$522,279	\$405,311	\$114,204	\$31,428	\$6,266	\$20,961	\$2,249,258
Profit (insert Operating Ratio below)	\$120,593.33	\$54,825	\$42,546	\$11,988	\$3,299	\$658	\$2,200	<u>\$236,110</u>
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$1,269,403	\$577,104	\$447,857	\$126,192	\$34,727	\$6,924	\$23,161	\$2,485,368
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67,363	\$34,878	\$34,367	\$2,651	\$2,103	\$224	\$1,088	\$142,674
Interest Expense on Implementation Cost	\$3,799	\$84	\$64	\$402	\$6	\$0	\$73	\$4,429
Total Contractor Pass-Through Costs	<u>\$71,162</u>	<u>\$34,962</u>	<u>\$34,431</u>	<u>\$3,053</u>	<u>\$2,109</u>	<u>\$225</u>	<u>\$1,161</u>	<u>\$147,102</u>
TOTAL CONTRACTOR'S COMPENSATION	\$1,340,565	\$612,066	\$482,288	\$129,245	\$36,836	\$7,149	\$24,322	\$2,632,470

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs					Totals
City # of Lifts per week	54,925	884	12,064	7,856	67,873.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	1,904.75	45.77	560.68	2,511.20	2,511.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	1,051.50	38.67	498.70	2,511.20	1,588.87
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers (Lifts for example)	349	17	143	8,082	366.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.01 0.01 0.12 0.00 0.14

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$30,903	\$4,474	\$13,860	\$3,028	\$52,265
Benefits for CBAs	\$11,958	\$1,731	\$5,363	\$1,172	\$20,224
Payroll Taxes	\$2,571	\$372	\$1,153	\$252	\$4,348
Workers Compensation Insurance	\$2,752	\$398	\$1,234	\$270	\$4,654
Total Direct Labor Related-Costs	\$48,183	\$6,976	\$21,610	\$4,722	\$81,491
Direct Fuel Costs	\$8,295	\$1,202	\$3,720	\$813	\$14,030
Other Direct Costs	\$6,827	\$989	\$3,062	\$669	\$11,547
Depreciation - Collection Vehicles	\$26,196	\$3,795	\$10,179	\$2,225	\$42,395
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$26,196	\$3,795	\$10,179	\$2,225	\$42,395
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$34,269	\$4,963	\$14,583	\$863	\$54,679
Operations	\$8,144	\$1,180	\$3,466	\$757	\$13,547
Vehicle Maintenance	\$13,858	\$2,007	\$5,897	\$1,288	\$23,050
Container Maintenance	\$4,772	\$691	\$2,031	\$120	\$7,615
Total Allocated Indirect Costs excluding Depreciation and Interest	\$61,043	\$8,841	\$25,977	\$3,029	\$98,890
Total Allocated Indirect Depreciation Costs (Form 9)	\$914	\$132	\$355	\$78	\$1,479
Annual Implementation Cost Amortization (Form A)	\$1,228	\$178	\$477	\$104	\$1,987
Total Annual Cost of Operations	\$152,686	\$22,113	\$65,381	\$11,639	\$251,820
Profit (insert Operating Ratio below)	\$16,028	\$2,321	\$6,863	\$1,222	\$26,434
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$168,714	\$24,434	\$72,244	\$12,861	\$278,254
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$10,139	\$1,469	\$3,940	\$861	\$16,408
Interest Expense on Implementation Cost	\$335	\$48	\$130	\$28	\$541
Total Contractor Pass-Through Costs	\$10,474	\$1,517	\$4,070	\$889	\$16,950
TOTAL CONTRACTOR'S COMPENSATION	\$179,188	\$25,952	\$76,314	\$13,751	\$295,204

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs							Total
City # of accounts	17,160	17,123	16,424	17,123	17,123	3,924	17,160
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	11,129.32	10,094.73	7,633.25	50.47	50.47	3,209.10	32,167
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	9,545.76	8,693.50	6,685.28	43.47	43.47	3,209.10	28,221
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	17,746	17,429	16,662	17,429	17,429	3,924	90,619
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	10,176.40	6,582.70	11,931.10	17.00	17.00	494.00	29,218
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$521,595	\$428,691	\$324,858	\$2,165	\$2,165	\$121,397	\$1,400,871
Benefits for CBAs	\$199,460	\$171,086	\$126,586	\$864	\$864	\$54,046	\$552,905
Payroll Taxes	\$43,397	\$35,667	\$27,028	\$180	\$180	\$10,100	\$116,552
Workers Compensation Insurance	<u>\$46,455</u>	<u>\$38,179</u>	<u>\$28,932</u>	<u>\$193</u>	<u>\$193</u>	<u>\$10,812</u>	<u>\$124,763</u>
Total Direct Labor Related-Costs	\$810,907	\$673,623	\$507,404	\$3,402	\$3,402	\$196,355	\$2,195,092
Direct Fuel Costs	\$113,863	\$116,316	\$89,002	\$587	\$587	\$12,128	\$332,483
Other Direct Costs	\$65,429	\$66,839	\$51,780	\$338	\$338	\$8,463	\$193,186
Depreciation - Collection Vehicles	\$142,502	\$133,161	\$115,558	\$672	\$672	\$9,274	\$401,840
Depreciation - Containers	\$80,303	\$81,507	\$94,985	\$412	\$412	\$0	\$257,618
Depreciation for Collection Equipment	\$222,805	\$214,668	\$210,543	\$1,084	\$1,084	\$9,274	\$659,458
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$234,634	\$242,408	\$244,266	\$1,224	\$1,224	\$9,471	\$733,228
Operations	\$53,377	\$55,379	\$49,066	\$280	\$280	\$2,251	\$160,632
Vehicle Maintenance	\$90,824	\$94,230	\$83,487	\$476	\$476	\$3,830	\$273,323
Container Maintenance	\$33,183	\$34,052	\$33,070	\$172	\$172	\$1,319	<u>\$101,969</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$412,019	\$426,070	\$409,889	\$2,152	\$2,152	\$16,871	\$1,269,152
Total Allocated Indirect Depreciation Costs (Form 9)	\$5,442	\$5,646	\$5,002	\$28	\$28	\$231	<u>\$16,378</u>
Annual Implementation Cost Amortization (Form A)	\$7,146	\$6,753	\$5,733	\$109	\$109	\$1,102	\$20,952
Total Annual Cost of Operations	\$1,637,611	\$1,509,913	\$1,279,352	\$7,700	\$7,700	\$244,424	\$4,686,701
Profit (insert Operating Ratio below)	\$171,903.89	\$158,499.20	\$134,296.65	\$808.32	\$808.32	\$25,657.77	\$491,974.15
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,809,515	\$1,668,413	\$1,413,649	\$8,509	\$8,509	\$270,082	\$5,178,675
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$93,346	\$89,937	\$88,209	\$454	\$454	\$3,885	\$276,284
Interest Expense on Implementation Cost	\$3,027	\$2,861	\$2,428	\$46	\$46	\$467	\$8,875
Total Contractor Pass-Through Costs	\$96,373	\$92,797	\$90,637	\$500	\$500	\$4,352	\$285,159
TOTAL CONTRACTOR'S COMPENSATION	\$1,905,887	\$1,761,210	\$1,504,286	\$9,009	\$9,009	\$274,434	\$5,463,834

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs								Total
City # of Accounts	2,071	1,772	200	33	33	33	3,924	4,142
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	13,527.37	7,772.32	1,051.62	861.20	110.20	80.10	3,209.10	23,403
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	8,564.38	6,755.58	933.65	861.20	110.20	80.10	3,209.10	17,305
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	3,637	3,197	247	55	55	55	3,924	7,246
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	20,043.48	4,432.44	1,831.08	4,474.56	147.76	832.68	494.00	31,762
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	5.24	3.27	0.52	0.67	0.18	0.04	0.91	10.83

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$673,902	\$268,931	\$68,309	\$75,573	\$8,170	\$3,237	\$19,568	\$1,117,689
Benefits for CBAs	\$265,972	\$99,705	\$17,795	\$20,887	\$3,161	\$1,252	\$7,966	\$416,739
Payroll Taxes	\$56,069	\$22,375	\$5,683	\$6,288	\$680	\$269	\$1,628	\$92,992
Workers Compensation Insurance	<u>\$60,019</u>	<u>\$23,951</u>	<u>\$6,084</u>	<u>\$6,730</u>	<u>\$728</u>	<u>\$288</u>	<u>\$1,743</u>	<u>\$99,543</u>
Total Direct Labor Related-Costs	\$1,055,961	\$414,962	\$97,872	\$109,477	\$12,738	\$5,047	\$30,905	\$1,726,963
Direct Fuel Costs	\$141,089	\$56,957	\$19,766	\$14,490	\$2,193	\$869	\$4,499	\$239,863
Other Direct Costs	\$84,726	\$40,006	\$10,463	\$12,000	\$1,812	\$721	\$2,702	\$152,430
Depreciation - Collection Vehicles	\$142,451	\$72,884	\$38,216	\$11,514	\$4,234	\$2,621	\$3,554	\$275,473
Depreciation - Containers	\$37,328	\$24,918	\$23,914	\$0	\$0	\$0	\$1,072	\$87,231
Depreciation for Collection Equipment	\$179,778	\$97,802	\$62,129	\$11,514	\$4,234	\$2,621	\$4,626	\$362,704
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$138,321	\$131,560	\$111,471	\$71,666	\$14,052	\$9,837	\$3,894	\$480,801
Operations	\$29,381	\$30,188	\$28,810	\$18,459	\$2,662	\$1,154	\$925	\$111,580
Vehicle Maintenance	\$49,993	\$51,367	\$49,022	\$31,408	\$4,530	\$1,963	\$1,575	\$189,858
Container Maintenance	<u>\$18,462</u>	<u>\$16,854</u>	<u>\$17,204</u>	<u>\$10,833</u>	<u>\$2,124</u>	<u>\$1,487</u>	<u>\$542</u>	<u>\$67,507</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$236,158	\$229,970	\$206,508	\$132,365	\$23,368	\$14,440	\$6,936	\$849,745
Total Allocated Indirect Depreciation Costs (Form 9)	\$3,081	\$3,165	\$3,021	\$2,072	\$299	\$130	\$95	\$11,862
Annual Implementation Cost Amortization (Form A)	\$8,619	\$212	\$105	\$1,514	\$11	\$5	\$269	\$10,736
Total Annual Cost of Operations	\$1,709,412	\$843,075	\$399,864	\$283,432	\$44,656	\$23,833	\$50,031	\$3,354,303
Profit (insert Operating Ratio below)	\$179,441.02	\$88,500	\$41,975	\$29,753	\$4,688	\$2,502	\$5,252	\$352,109
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,888,853	\$931,574	\$441,839	\$313,185	\$49,344	\$26,335	\$55,282	\$3,706,412
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$100,902	\$54,892	\$34,871	\$6,462	\$2,377	\$1,471	\$2,596	\$203,571
Interest Expense on Implementation Cost	\$5,579	\$137	\$68	\$980	\$7	\$3	\$174	\$6,950
Total Contractor Pass-Through Costs	\$106,482	\$55,030	\$34,939	\$7,442	\$2,384	\$1,474	\$2,771	\$210,521
TOTAL CONTRACTOR'S COMPENSATION	\$1,995,335	\$986,604	\$476,778	\$320,627	\$51,728	\$27,809	\$58,053	\$3,916,933

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs					Totals
City # of Lifts per week	71,656	624	2,223	17,160	74,503.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	2,484.97	32.32	103.32	2,620.61	2,620.61
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	1,371.80	27.28	91.90	2,620.61	1,490.98
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	440	11	38	17,746	451.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.06 0.01 0.17 0.00 0.25

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$40,316	\$3,159	\$2,554	\$3,160	\$49,190
Benefits for CBAs	\$15,600	\$1,223	\$988	\$1,223	\$19,034
Payroll Taxes	\$3,354	\$263	\$212	\$263	\$4,093
Workers Compensation Insurance	\$3,590	\$281	\$227	\$281	\$4,381
Total Direct Labor Related-Costs	\$62,861	\$4,926	\$3,982	\$4,927	\$76,696
Direct Fuel Costs	\$10,822	\$848	\$686	\$848	\$13,203
Other Direct Costs	\$8,907	\$698	\$564	\$698	\$10,867
Depreciation - Collection Vehicles	\$34,176	\$2,677	\$1,876	\$2,321	\$41,050
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$34,176	\$2,677	\$1,876	\$2,321	\$41,050
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$44,708	\$3,503	\$2,687	\$1,886	\$52,784
Operations	\$10,625	\$832	\$639	\$790	\$12,886
Vehicle Maintenance	\$18,079	\$1,416	\$1,087	\$1,345	\$21,926
Container Maintenance	\$6,226	\$488	\$374	\$263	\$7,351
Total Allocated Indirect Costs excluding Depreciation and Interest	\$79,638	\$6,239	\$4,787	\$4,283	\$94,947
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,192	\$93	\$65	\$81	\$1,432
Annual Implementation Cost Amortization (Form A)	\$1,602	\$125	\$88	\$109	\$1,924
Total Annual Cost of Operations	\$199,197	\$15,607	\$12,048	\$13,269	\$240,120
Profit (insert Operating Ratio below)	\$20,910	\$1,638	\$1,265	\$1,393	\$25,206
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$220,107	\$17,245	\$13,313	\$14,661	\$265,327
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$13,227	\$1,036	\$726	\$898	\$15,888
Interest Expense on Implementation Cost	\$436	\$34	\$24	\$30	\$524
Total Contractor Pass-Through Costs	\$13,664	\$1,070	\$750	\$928	\$16,412
TOTAL CONTRACTOR'S COMPENSATION	\$233,771	\$18,316	\$14,063	\$15,590	\$281,739

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs							Total
City # of accounts	8,531	8,494	8,387	8,494	8,494	2,016	8,531
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	5,783.97	5,400.75	3,972.77	27.00	27.00	1,648.71	16,860
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,892.17	4,757.40	3,341.37	23.79	23.79	1,648.71	14,687
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	8,547	8,514	8,421	8,514	8,514	2,016	44,526
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,960.20	3,703.40	6,896.00	8.40	8.40	259.10	14,836
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811

FTE Routes

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$271,076	\$229,352	\$169,074	\$1,158	\$1,158	\$62,369	\$734,188
Benefits for CBAs	\$103,660	\$91,532	\$65,882	\$462	\$462	\$27,767	\$289,766
Payroll Taxes	\$22,554	\$19,082	\$14,067	\$96	\$96	\$5,189	\$61,084
Workers Compensation Insurance	\$24,143	\$20,426	\$15,058	\$103	\$103	\$5,555	\$65,388
Total Direct Labor Related-Costs	\$421,433	\$360,393	\$264,081	\$1,820	\$1,820	\$100,880	\$1,150,427
Direct Fuel Costs	\$58,354	\$63,652	\$44,484	\$321	\$321	\$6,231	\$173,364
Other Direct Costs	\$33,532	\$36,576	\$25,880	\$185	\$185	\$4,348	\$100,706
Depreciation - Collection Vehicles	\$73,032	\$72,871	\$57,757	\$368	\$368	\$4,765	\$209,160
Depreciation - Containers	\$38,676	\$39,816	\$48,006	\$201	\$201	\$0	\$126,900
Depreciation for Collection Equipment	\$111,708	\$112,686	\$105,763	\$569	\$569	\$4,765	\$336,060
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$116,647	\$120,249	\$124,736	\$607	\$607	\$4,866	\$367,712
Operations	\$27,356	\$30,305	\$24,523	\$153	\$153	\$1,156	\$83,647
Vehicle Maintenance	\$46,547	\$51,566	\$41,728	\$260	\$260	\$1,968	\$142,329
Container Maintenance	\$15,982	\$16,634	\$16,714	\$84	\$84	\$678	\$50,176
Total Allocated Indirect Costs excluding Depreciation and Interest	\$206,532	\$218,755	\$207,701	\$1,105	\$1,105	\$8,668	\$643,864
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,789	\$3,090	\$2,500	\$16	\$16	\$119	\$8,529
Annual Implementation Cost Amortization (Form A)	\$3,662	\$3,696	\$2,865	\$60	\$60	\$566	\$10,909
Total Annual Cost of Operations	\$838,011	\$798,847	\$653,274	\$4,075	\$4,075	\$125,576	\$2,423,858
Profit (insert Operating Ratio below)	\$87,967.98	\$83,856.92	\$68,575.72	\$427.80	\$427.80	\$13,181.96	\$254,438.17
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$925,979	\$882,704	\$721,850	\$4,503	\$4,503	\$138,757	\$2,678,297
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$46,801	\$47,211	\$44,310	\$238	\$238	\$1,996	\$140,795
Interest Expense on Implementation Cost	\$1,551	\$1,565	\$1,214	\$25	\$25	\$240	\$4,621
Total Contractor Pass-Through Costs	\$48,352	\$48,776	\$45,524	\$264	\$264	\$2,236	\$145,415
TOTAL CONTRACTOR'S COMPENSATION	\$974,331	\$931,481	\$767,373	\$4,767	\$4,767	\$140,993	\$2,823,712

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs								Total
City # of Accounts	1,128	1,127	110	12	12	12	2,016	2,401
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	6,319.23	4,206.18	403.27	164.70	50.70	12.70	1,648.71	11,157
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	4,130.13	3,685.12	336.80	164.70	50.70	12.70	1,648.71	8,380
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	1,744	1,895	87	26	26	26	2,016	3,804
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	5,459.04	1,850.40	549.96	1,533.24	316.68	53.16	259.10	9,762
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	2.35	1.73	0.17	0.15	0.12	0.04	0.47	5.04

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$314,809	\$145,538	\$26,195	\$14,453	\$3,759	\$513	\$10,053	\$515,321
Benefits for CBAs	\$124,247	\$53,958	\$6,824	\$3,995	\$1,454	\$199	\$4,093	\$194,769
Payroll Taxes	\$26,192	\$12,109	\$2,179	\$1,202	\$313	\$43	\$836	\$42,875
Workers Compensation Insurance	\$28,037	\$12,962	\$2,333	\$1,287	\$335	\$46	\$895	\$45,895
Total Direct Labor Related-Costs	\$493,286	\$224,567	\$37,531	\$20,937	\$5,860	\$800	\$15,878	\$798,860
Direct Fuel Costs	\$68,039	\$31,070	\$7,130	\$2,771	\$1,009	\$138	\$2,311	\$112,468
Other Direct Costs	\$40,859	\$21,823	\$3,774	\$2,295	\$834	\$114	\$1,388	\$71,087
Depreciation - Collection Vehicles	\$68,696	\$39,758	\$13,786	\$2,202	\$1,948	\$416	\$1,826	\$128,631
Depreciation - Containers	\$17,899	\$14,770	\$8,423	\$0	\$0	\$0	\$551	\$41,643
Depreciation for Collection Equipment	\$86,595	\$54,527	\$22,209	\$2,202	\$1,948	\$416	\$2,377	\$170,274
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$75,338	\$83,673	\$61,309	\$26,060	\$5,110	\$3,577	\$2,000	\$257,068
Operations	\$14,169	\$16,468	\$10,393	\$3,530	\$1,225	\$183	\$475	\$46,443
Vehicle Maintenance	\$24,109	\$28,020	\$17,684	\$6,007	\$2,084	\$311	\$809	\$79,024
Container Maintenance	\$8,853	\$9,990	\$6,060	\$5,121	\$1,004	\$703	\$279	\$32,010
Total Allocated Indirect Costs excluding Depreciation and Interest	\$122,469	\$138,151	\$95,446	\$40,718	\$9,423	\$4,774	\$3,563	\$414,544
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,486	\$1,727	\$1,090	\$396	\$138	\$21	\$49	\$4,905
Annual Implementation Cost Amortization (Form A)	\$4,157	\$116	\$38	\$289	\$5	\$1	\$138	\$4,744
Total Annual Cost of Operations	\$816,891	\$471,981	\$167,218	\$69,609	\$19,217	\$6,263	\$25,704	\$1,576,883
Profit (insert Operating Ratio below)	\$85,750.98	\$49,545	\$17,553	\$7,307	\$2,017	\$657	\$2,698	\$165,529
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$902,642	\$521,526	\$184,772	\$76,916	\$21,234	\$6,921	\$28,402	\$1,742,412
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$48,602	\$30,604	\$12,465	\$1,236	\$1,093	\$233	\$1,334	\$95,568
Interest Expense on Implementation Cost	\$2,691	\$75	\$25	\$187	\$3	\$1	\$90	\$3,071
Total Contractor Pass-Through Costs	\$51,293	\$30,679	\$12,490	\$1,423	\$1,097	\$234	\$1,423	\$98,639
TOTAL CONTRACTOR'S COMPENSATION	\$953,935	\$552,205	\$197,261	\$78,339	\$22,331	\$7,155	\$29,825	\$1,841,050

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs					Totals
City # of Lifts per week	6,409	650	4,420	8,531	11,479.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	222.27	33.65	205.42	461.34	461.34
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	122.70	28.43	182.72	461.34	333.85
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	59	12	76	8,547	71.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.04 0.02 0.01 0.00 0.07

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$3,606	\$3,289	\$5,078	\$556	\$12,530
Benefits for CBAs	\$1,395	\$1,273	\$1,965	\$215	\$4,848
Payroll Taxes	\$300	\$274	\$422	\$46	\$1,042
Workers Compensation Insurance	\$321	\$293	\$452	\$50	\$1,116
Total Direct Labor Related-Costs	\$5,623	\$5,129	\$7,917	\$867	\$19,536
Direct Fuel Costs	\$968	\$883	\$1,363	\$149	\$3,364
Other Direct Costs	\$797	\$727	\$1,122	\$123	\$2,769
Depreciation - Collection Vehicles	\$3,057	\$2,790	\$3,730	\$409	\$9,985
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$3,057	\$2,790	\$3,730	\$409	\$9,985
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$3,999	\$3,649	\$5,343	\$938	\$13,928
Operations	\$950	\$867	\$1,270	\$139	\$3,227
Vehicle Maintenance	\$1,617	\$1,476	\$2,161	\$237	\$5,490
Container Maintenance	\$557	\$508	\$744	\$131	\$1,940
Total Allocated Indirect Costs excluding Depreciation and Interest	\$7,123	\$6,500	\$9,518	\$1,444	\$24,585
Total Allocated Indirect Depreciation Costs (Form 9)	\$107	\$97	\$130	\$14	\$348
Annual Implementation Cost Amortization (Form A)	\$143	\$131	\$175	\$19	\$468
Total Annual Cost of Operations	\$17,817	\$16,258	\$23,955	\$3,026	\$61,055
Profit (insert Operating Ratio below)	\$1,870	\$1,707	\$2,515	\$318	\$6,409
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$19,687	\$17,965	\$26,469	\$3,343	\$67,464
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$1,183	\$1,080	\$1,444	\$158	\$3,865
Interest Expense on Implementation Cost	\$39	\$36	\$48	\$5	\$128
Total Contractor Pass-Through Costs	\$1,222	\$1,115	\$1,491	\$163	\$3,992
TOTAL CONTRACTOR'S COMPENSATION	\$20,909	\$19,080	\$27,960	\$3,507	\$71,456

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs

							Total
City # of accounts	19,842	19,756	19,175	19,756	19,756	5,364	19,842
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	12,179.43	9,768.25	9,407.40	48.84	48.84	4,386.75	35,840
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	11,012.35	8,637.22	7,954.55	43.19	43.19	4,386.75	32,077
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	20,072	19,850	19,264	19,850	19,850	5,364	104,250
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	10,991.50	8,092.60	14,491.30	19.40	19.40	702.20	34,316
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$570,810	\$414,826	\$400,363	\$2,095	\$2,095	\$165,946	\$1,556,136
Benefits for CBAs	\$218,280	\$165,552	\$156,007	\$836	\$836	\$73,879	\$615,391
Payroll Taxes	\$47,491	\$34,514	\$33,310	\$174	\$174	\$13,807	\$129,471
Workers Compensation Insurance	\$50,838	\$36,944	\$35,656	\$187	\$187	\$14,779	\$138,592
Total Direct Labor Related-Costs	\$887,420	\$651,836	\$625,336	\$3,292	\$3,292	\$268,412	\$2,439,589
Direct Fuel Costs	\$131,357	\$115,563	\$105,900	\$584	\$584	\$16,579	\$370,565
Other Direct Costs	\$75,482	\$66,406	\$61,611	\$335	\$335	\$11,569	\$215,738
Depreciation - Collection Vehicles	\$164,396	\$132,299	\$137,498	\$668	\$668	\$12,678	\$448,206
Depreciation - Containers	\$90,828	\$92,828	\$109,818	\$469	\$469	\$0	\$294,413
Depreciation for Collection Equipment	\$255,224	\$225,127	\$247,316	\$1,137	\$1,137	\$12,678	\$742,619
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$271,306	\$279,683	\$285,180	\$1,413	\$1,413	\$12,947	\$851,942
Operations	\$61,578	\$55,021	\$58,381	\$278	\$278	\$3,077	\$178,613
Vehicle Maintenance	\$104,778	\$93,620	\$99,338	\$473	\$473	\$5,235	\$303,917
Container Maintenance	\$37,533	\$38,782	\$38,235	\$196	\$196	\$1,803	<u>\$116,744</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$475,195	\$467,106	\$481,134	\$2,359	\$2,359	\$23,062	\$1,451,216
Total Allocated Indirect Depreciation Costs (Form 9)	\$6,278	\$5,609	\$5,952	\$28	\$28	\$316	<u>\$18,211</u>
Annual Implementation Cost Amortization (Form A)	\$8,244	\$6,710	\$6,821	\$108	\$108	\$1,506	\$23,497
Total Annual Cost of Operations	\$1,839,199	\$1,538,358	\$1,534,070	\$7,843	\$7,843	\$334,121	\$5,261,435
Profit (insert Operating Ratio below)	\$193,065.13	\$161,485.07	\$161,035.00	\$823.35	\$823.35	\$35,073.46	\$552,305.35
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$2,032,264	\$1,699,843	\$1,695,105	\$8,667	\$8,667	\$369,194	\$5,813,741
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$106,928	\$94,319	\$103,615	\$476	\$476	\$5,311	\$311,125
Interest Expense on Implementation Cost	\$3,492	\$2,842	\$2,889	\$46	\$46	\$638	\$9,953
Total Contractor Pass-Through Costs	\$110,420	\$97,161	\$106,504	\$522	\$522	\$5,949	\$321,078
TOTAL CONTRACTOR'S COMPENSATION	\$2,142,684	\$1,797,004	\$1,801,609	\$9,189	\$9,189	\$375,144	\$6,134,819

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs								Total
City # of Accounts	2,590	2,346	253	51	51	51	5,364	5,342
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	21,443.43	10,710.70	1,589.45	888.00	302.50	0.00	4,386.75	34,934
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	11,780.12	9,699.87	1,320.57	888.00	302.50	0.00	4,386.75	23,991
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	5,120	5,033	249	66	66	66	5,364	10,600
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	25,734.60	6,190.32	2,929.32	3,561.96	506.40	0.00	702.20	38,923
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	7.46	4.17	0.73	0.68	0.17	0.01	1.13	14.34

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$1,068,262	\$370,602	\$103,245	\$77,924	\$22,426	\$0	\$26,749	\$1,669,208
Benefits for CBAs	\$421,616	\$137,399	\$26,896	\$21,537	\$8,678	\$0	\$10,889	\$627,015
Payroll Taxes	\$88,879	\$30,834	\$8,590	\$6,483	\$1,866	\$0	\$2,225	\$138,878
Workers Compensation Insurance	\$95,141	\$33,006	\$9,196	\$6,939	\$1,997	\$0	\$2,382	\$148,662
Total Direct Labor Related-Costs	\$1,673,897	\$571,842	\$147,926	\$112,884	\$34,966	\$0	\$42,246	\$2,583,762
Direct Fuel Costs	\$194,064	\$81,781	\$27,958	\$14,941	\$6,020	\$0	\$6,150	\$330,913
Other Direct Costs	\$116,539	\$57,442	\$14,799	\$12,374	\$4,974	\$0	\$3,693	\$209,821
Depreciation - Collection Vehicles	\$195,938	\$104,649	\$54,053	\$11,872	\$11,623	\$0	\$4,858	\$382,993
Depreciation - Containers	\$52,548	\$39,227	\$24,107	\$0	\$0	\$0	\$1,465	\$117,348
Depreciation for Collection Equipment	\$248,486	\$143,877	\$78,160	\$11,872	\$11,623	\$0	\$6,323	\$500,341
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$172,984	\$174,176	\$141,011	\$110,757	\$21,717	\$15,202	\$5,323	\$641,170
Operations	\$40,413	\$43,345	\$40,750	\$19,033	\$7,308	\$0	\$1,265	\$152,114
Vehicle Maintenance	\$68,765	\$73,754	\$69,338	\$32,385	\$12,434	\$0	\$2,152	\$258,829
Container Maintenance	\$25,991	\$26,534	\$17,343	\$12,999	\$2,549	\$1,784	\$741	\$87,941
Total Allocated Indirect Costs excluding Depreciation and Interest	\$308,153	\$317,809	\$268,442	\$175,174	\$44,008	\$16,987	\$9,481	\$1,140,054
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,237	\$4,545	\$4,272	\$2,137	\$820	\$0	\$130	\$16,141
Annual Implementation Cost Amortization (Form A)	\$11,856	\$305	\$149	\$1,561	\$31	\$0	\$368	\$14,269
Total Annual Cost of Operations	\$2,557,232	\$1,177,600	\$541,707	\$330,943	\$102,443	\$16,987	\$68,390	\$4,795,303
Profit (insert Operating Ratio below)	\$268,438.77	\$123,616	\$56,864	\$34,740	\$10,754	\$1,783	\$7,179	\$503,374
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$2,825,671	\$1,301,216	\$598,571	\$365,682	\$113,197	\$18,770	\$75,569	\$5,298,677
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$139,465	\$80,752	\$43,868	\$6,663	\$6,524	\$0	\$3,549	\$280,822
Interest Expense on Implementation Cost	\$7,674	\$197	\$97	\$1,010	\$20	\$0	\$238	\$9,237
Total Contractor Pass-Through Costs	\$147,139	\$80,949	\$43,965	\$7,673	\$6,544	\$0	\$3,787	\$290,058
TOTAL CONTRACTOR'S COMPENSATION	\$2,972,811	\$1,382,165	\$642,536	\$373,356	\$119,741	\$18,770	\$79,357	\$5,588,735

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs					Totals
City # of Lifts per week	20,267	1,326	6,916	19,842	28,509.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	702.56	68.67	321.42	1,092.65	1,092.65
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	388.00	58.00	285.90	1,092.65	731.90
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	118	32	73	20,072	150.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.24 0.04 0.23 0.00 0.52

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,398	\$6,713	\$7,945	\$1,318	\$27,374
Benefits for CBAs	\$4,410	\$2,597	\$3,074	\$510	\$10,592
Payroll Taxes	\$948	\$559	\$661	\$110	\$2,278
Workers Compensation Insurance	\$1,015	\$598	\$708	\$117	\$2,438
Total Direct Labor Related-Costs	\$17,772	\$10,467	\$12,388	\$2,054	\$42,682
Direct Fuel Costs	\$3,061	\$1,802	\$2,133	\$354	\$7,350
Other Direct Costs	\$2,519	\$1,483	\$1,755	\$291	\$6,049
Depreciation - Collection Vehicles	\$9,666	\$5,692	\$5,836	\$968	\$22,162
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$9,666	\$5,692	\$5,836	\$968	\$22,162
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$12,645	\$7,444	\$8,360	\$2,181	\$30,630
Operations	\$3,005	\$1,769	\$1,987	\$329	\$7,091
Vehicle Maintenance	\$5,113	\$3,011	\$3,381	\$561	\$12,066
Container Maintenance	\$1,761	\$1,037	\$1,164	\$304	\$4,266
Total Allocated Indirect Costs excluding Depreciation and Interest	\$22,525	\$13,261	\$14,892	\$3,374	\$54,052
Total Allocated Indirect Depreciation Costs (Form 9)	\$337	\$199	\$204	\$34	\$773
Annual Implementation Cost Amortization (Form A)	\$453	\$267	\$274	\$45	\$1,039
Total Annual Cost of Operations	\$56,333	\$33,171	\$37,482	\$7,121	\$134,106
Profit (insert Operating Ratio below)	\$5,913	\$3,482	\$3,935	\$747	\$14,077
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$62,247	\$36,653	\$41,416	\$7,868	\$148,184
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,741	\$2,203	\$2,259	\$375	\$8,577
Interest Expense on Implementation Cost	\$123	\$73	\$75	\$12	\$283
Total Contractor Pass-Through Costs	\$3,865	\$2,276	\$2,333	\$387	\$8,860
TOTAL CONTRACTOR'S COMPENSATION	\$66,111	\$38,928	\$43,749	\$8,255	\$157,044

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs							Total
City # of accounts	2,601	2,593	2,586	2,593	2,593	324	2,601
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	1,509.47	1,220.37	1,307.90	6.10	6.10	264.97	4,315
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,290.62	1,050.62	1,169.57	5.25	5.25	264.97	3,786
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	2,860	2,693	2,658	2,693	2,693	324	13,921
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,257.20	802.30	2,110.90	2.60	2.60	52.00	5,228
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$70,744	\$51,825	\$55,662	\$262	\$262	\$10,024	\$188,778
Benefits for CBAs	\$27,053	\$20,683	\$21,689	\$104	\$104	\$4,462	\$74,096
Payroll Taxes	\$5,886	\$4,312	\$4,631	\$22	\$22	\$834	\$15,706
Workers Compensation Insurance	<u>\$6,301</u>	<u>\$4,616</u>	<u>\$4,957</u>	<u>\$23</u>	<u>\$23</u>	<u>\$893</u>	<u>\$16,813</u>
Total Direct Labor Related-Costs	\$109,983	\$81,435	\$86,940	\$411	\$411	\$16,213	\$295,394
Direct Fuel Costs	\$15,395	\$14,057	\$15,571	\$71	\$71	\$1,001	\$46,166
Other Direct Costs	\$8,846	\$8,078	\$9,059	\$41	\$41	\$699	\$26,763
Depreciation - Collection Vehicles	\$19,267	\$16,093	\$20,217	\$81	\$81	\$766	\$56,504
Depreciation - Containers	\$12,942	\$12,594	\$15,152	\$64	\$64	\$0	\$40,815
Depreciation for Collection Equipment	\$32,209	\$28,686	\$35,369	\$145	\$145	\$766	\$97,320
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$35,564	\$36,709	\$38,460	\$185	\$185	\$782	\$111,886
Operations	\$7,217	\$6,693	\$8,584	\$34	\$34	\$186	\$22,747
Vehicle Maintenance	\$12,280	\$11,388	\$14,606	\$58	\$58	\$316	\$38,705
Container Maintenance	\$5,348	\$5,262	\$5,276	\$27	\$27	\$109	<u>\$16,047</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$60,409	\$60,051	\$66,926	\$303	\$303	\$1,393	\$189,385
Total Allocated Indirect Depreciation Costs (Form 9)	\$736	\$682	\$875	\$3	\$3	\$19	<u>\$2,319</u>
Annual Implementation Cost Amortization (Form A)	\$966	\$816	\$1,003	\$13	\$13	\$91	\$2,903
Total Annual Cost of Operations	\$228,544	\$193,806	\$215,742	\$988	\$988	\$20,182	\$660,248
Profit (insert Operating Ratio below)	\$23,990.76	\$20,344.23	\$22,646.92	\$103.69	\$103.69	\$2,118.52	\$69,307.81
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$252,534	\$214,150	\$238,389	\$1,092	\$1,092	\$22,300	\$729,556
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$13,494	\$12,018	\$14,818	\$61	\$61	\$321	\$40,773
Interest Expense on Implementation Cost	\$409	\$346	\$425	\$6	\$6	\$39	\$1,229
Total Contractor Pass-Through Costs	\$13,903	\$12,364	\$15,243	\$66	\$66	\$359	\$42,002
TOTAL CONTRACTOR'S COMPENSATION	\$266,438	\$226,514	\$253,632	\$1,158	\$1,158	\$22,660	\$771,558

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs								Total
City # of Accounts	461	409	30	0	0	0	324	900
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	3,077.78	1,402.93	168.12	0.00	0.00	0.00	264.97	4,649
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	1,975.00	1,122.93	161.65	0.00	0.00	0.00	264.97	3,260
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	743	559	50	0	0	0	324	1,352
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	1,426.20	518.40	379.32	0.00	0.00	0.00	52.00	2,324
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.10	0.62	0.21	0.00	0.03	0.03	0.09	2.09

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$153,328	\$48,543	\$10,920	\$0	\$0	\$0	\$1,616	\$214,407
Benefits for CBAs	\$60,515	\$17,997	\$2,845	\$0	\$0	\$0	\$658	\$82,014
Payroll Taxes	\$12,757	\$4,039	\$909	\$0	\$0	\$0	\$134	\$17,839
Workers Compensation Insurance	\$13,656	\$4,323	\$973	\$0	\$0	\$0	\$144	\$19,095
Total Direct Labor Related-Costs	\$240,255	\$74,902	\$15,647	\$0	\$0	\$0	\$2,552	\$333,355
Direct Fuel Costs	\$32,536	\$9,468	\$3,422	\$0	\$0	\$0	\$371	\$45,797
Other Direct Costs	\$19,538	\$6,650	\$1,812	\$0	\$0	\$0	\$223	\$28,223
Depreciation - Collection Vehicles	\$32,850	\$12,115	\$6,617	\$0	\$0	\$0	\$293	\$51,875
Depreciation - Containers	\$7,626	\$4,357	\$4,841	\$0	\$0	\$0	\$89	\$16,912
Depreciation for Collection Equipment	\$40,476	\$16,472	\$11,457	\$0	\$0	\$0	\$382	\$68,787
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$30,790	\$30,366	\$16,721	\$0	\$0	\$0	\$322	\$78,198
Operations	\$6,775	\$5,018	\$4,988	\$0	\$0	\$0	\$76	\$16,858
Vehicle Maintenance	\$11,529	\$8,538	\$8,488	\$0	\$0	\$0	\$130	\$28,685
Container Maintenance	\$3,772	\$2,947	\$3,483	\$0	\$0	\$0	\$45	\$10,246
Total Allocated Indirect Costs excluding Depreciation and Interest	\$52,866	\$46,869	\$33,679	\$0	\$0	\$0	\$573	\$133,987
Total Allocated Indirect Depreciation Costs (Form 9)	\$710	\$526	\$523	\$0	\$0	\$0	\$8	\$1,767
Annual Implementation Cost Amortization (Form A)	\$1,988	\$35	\$18	\$0	\$0	\$0	\$22	\$2,063
Total Annual Cost of Operations	\$388,369	\$154,922	\$66,558	\$0	\$0	\$0	\$4,131	\$613,980
Profit (insert Operating Ratio below)	\$40,767.98	\$16,263	\$6,987	\$0	\$0	\$0	\$434	\$64,451
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$429,137	\$171,185	\$73,545	\$0	\$0	\$0	\$4,565	\$678,431
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$22,717	\$9,245	\$6,431	\$0	\$0	\$0	\$214	\$38,607
Interest Expense on Implementation Cost	\$1,287	\$23	\$12	\$0	\$0	\$0	\$14	\$1,336
Total Contractor Pass-Through Costs	\$24,004	\$9,268	\$6,442	\$0	\$0	\$0	\$229	\$39,943
TOTAL CONTRACTOR'S COMPENSATION	\$453,141	\$180,452	\$79,987	\$0	\$0	\$0	\$4,793	\$718,374

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs					Totals
City # of Lifts per week	0	156	104	2,601	260.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	8.08	4.83	12.91	12.91
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	6.82	4.30	12.91	11.12
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers (Lifts for example)	16	3	2	2,860	19.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$790	\$119	\$16	\$925
Benefits for CBAs	\$0	\$306	\$46	\$6	\$358
Payroll Taxes	\$0	\$66	\$10	\$1	\$77
Workers Compensation Insurance	\$0	\$70	\$11	\$1	\$82
Total Direct Labor Related-Costs	\$0	\$1,232	\$186	\$24	\$1,442
Direct Fuel Costs	\$0	\$212	\$32	\$4	\$248
Other Direct Costs	\$0	\$174	\$26	\$3	\$204
Depreciation - Collection Vehicles	\$0	\$669	\$88	\$11	\$768
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$669	\$88	\$11	\$768
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$876	\$126	\$286	\$1,287
Operations	\$0	\$208	\$30	\$4	\$242
Vehicle Maintenance	\$0	\$354	\$51	\$7	\$411
Container Maintenance	\$0	\$122	\$18	\$40	\$179
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$1,560	\$224	\$336	\$2,120
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$23	\$3	\$0	\$27
Annual Implementation Cost Amortization (Form A)	\$0	\$31	\$4	\$1	\$36
Total Annual Cost of Operations	\$0	\$3,902	\$564	\$380	\$4,846
Profit (insert Operating Ratio below)	\$0	\$410	\$59	\$40	\$509
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$4,311	\$623	\$420	\$5,354
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$4,311	\$623	\$420	\$5,354

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs							Total
City # of accounts	2,119	2,107	2,094	2,107	2,107	576	2,119
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	1,408.10	1,558.48	1,407.10	7.79	7.79	471.06	4,860
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,185.23	1,334.52	1,225.55	6.67	6.67	471.06	4,230
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	2,136	2,134	2,149	2,134	2,134	576	11,263
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	1,058.30	1,055.90	2,296.70	2.00	2.00	67.30	4,482
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$65,993	\$66,184	\$59,884	\$334	\$334	\$17,820	\$210,549
Benefits for CBAs	\$25,236	\$26,413	\$23,335	\$133	\$133	\$7,933	\$83,184
Payroll Taxes	\$5,491	\$5,506	\$4,982	\$28	\$28	\$1,483	\$17,518
Workers Compensation Insurance	<u>\$5,878</u>	<u>\$5,894</u>	<u>\$5,333</u>	<u>\$30</u>	<u>\$30</u>	<u>\$1,587</u>	<u>\$18,752</u>
Total Direct Labor Related-Costs	\$102,597	\$103,998	\$93,534	\$525	\$525	\$28,823	\$330,002
Direct Fuel Costs	\$14,138	\$17,855	\$16,316	\$90	\$90	\$1,780	\$50,269
Other Direct Costs	\$8,124	\$10,260	\$9,492	\$52	\$52	\$1,242	\$29,222
Depreciation - Collection Vehicles	\$17,693	\$20,441	\$21,184	\$103	\$103	\$1,361	\$60,887
Depreciation - Containers	\$9,666	\$9,980	\$12,251	\$50	\$50	\$0	\$31,997
Depreciation for Collection Equipment	\$27,359	\$30,421	\$33,435	\$154	\$154	\$1,361	\$92,884
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$28,974	\$29,829	\$31,143	\$151	\$151	\$1,390	\$91,637
Operations	\$6,628	\$8,501	\$8,995	\$43	\$43	\$330	\$24,540
Vehicle Maintenance	\$11,277	\$14,465	\$15,305	\$73	\$73	\$562	\$41,755
Container Maintenance	\$3,994	\$4,169	\$4,265	\$21	\$21	\$194	<u>\$12,664</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$50,872	\$56,964	\$59,708	\$288	\$288	\$2,476	\$170,596
Total Allocated Indirect Depreciation Costs (Form 9)	\$676	\$867	\$917	\$4	\$4	\$34	<u>\$2,502</u>
Annual Implementation Cost Amortization (Form A)	\$887	\$1,037	\$1,051	\$17	\$17	\$162	\$3,170
Total Annual Cost of Operations	\$204,653	\$221,402	\$214,453	\$1,130	\$1,130	\$35,879	\$678,646
Profit (insert Operating Ratio below)	\$21,482.93	\$23,241.04	\$22,511.63	\$118.58	\$118.58	\$3,766.27	\$71,239.04
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$226,136	\$244,643	\$236,965	\$1,248	\$1,248	\$39,645	\$749,885
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$11,462	\$12,745	\$14,008	\$64	\$64	\$570	\$38,914
Interest Expense on Implementation Cost	\$376	\$439	\$445	\$7	\$7	\$69	\$1,343
Total Contractor Pass-Through Costs	\$11,838	\$13,184	\$14,453	\$71	\$71	\$639	\$40,257
TOTAL CONTRACTOR'S COMPENSATION	\$237,974	\$257,827	\$251,418	\$1,320	\$1,320	\$40,284	\$790,142

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs								Total
City # of Accounts	30	34	9	0	0	0	576	73
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	373.87	304.85	34.00	0.00	0.00	0.00	471.06	713
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	271.33	280.20	32.43	0.00	0.00	0.00	471.06	584
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service (Lifts for example)	25	94	30	0	0	0	576	149
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	533.16	115.44	40.92	0.00	0.00	0.00	67.30	690
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.18	0.10	0.03	0.00	0.00	0.00	0.12	0.44

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$18,625	\$10,548	\$2,209	\$0	\$0	\$0	\$2,872	\$34,254
Benefits for CBAs	\$7,351	\$3,911	\$575	\$0	\$0	\$0	\$1,169	\$13,006
Payroll Taxes	\$1,550	\$878	\$184	\$0	\$0	\$0	\$239	\$2,850
Workers Compensation Insurance	\$1,659	\$939	\$197	\$0	\$0	\$0	\$256	\$3,051
Total Direct Labor Related-Costs	\$29,185	\$16,276	\$3,164	\$0	\$0	\$0	\$4,536	\$53,161
Direct Fuel Costs	\$4,470	\$2,362	\$687	\$0	\$0	\$0	\$660	\$8,179
Other Direct Costs	\$2,684	\$1,659	\$363	\$0	\$0	\$0	\$397	\$5,104
Depreciation - Collection Vehicles	\$4,513	\$3,023	\$1,327	\$0	\$0	\$0	\$522	\$9,385
Depreciation - Containers	\$257	\$733	\$2,904	\$0	\$0	\$0	\$157	\$4,051
Depreciation for Collection Equipment	\$4,770	\$3,756	\$4,232	\$0	\$0	\$0	\$679	\$13,436
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$2,004	\$2,524	\$5,016	\$0	\$0	\$0	\$572	\$10,116
Operations	\$931	\$1,252	\$1,001	\$0	\$0	\$0	\$136	\$3,320
Vehicle Maintenance	\$1,584	\$2,131	\$1,703	\$0	\$0	\$0	\$231	\$5,648
Container Maintenance	\$127	\$496	\$2,090	\$0	\$0	\$0	\$80	\$2,792
Total Allocated Indirect Costs excluding Depreciation and Interest	\$4,645	\$6,403	\$9,809	\$0	\$0	\$0	\$1,018	\$21,875
Total Allocated Indirect Depreciation Costs (Form 9)	\$98	\$131	\$105	\$0	\$0	\$0	\$14	\$348
Annual Implementation Cost Amortization (Form A)	\$273	\$9	\$4	\$0	\$0	\$0	\$40	\$325
Total Annual Cost of Operations	\$46,124	\$30,596	\$18,364	\$0	\$0	\$0	\$7,344	\$102,428
Profit (insert Operating Ratio below)	\$4,841.78	\$3,212	\$1,928	\$0	\$0	\$0	\$771	\$10,752
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$50,966	\$33,808	\$20,292	\$0	\$0	\$0	\$8,115	\$113,180
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,677	\$2,108	\$2,375	\$0	\$0	\$0	\$381	\$7,541
Interest Expense on Implementation Cost	\$177	\$6	\$2	\$0	\$0	\$0	\$26	\$210
Total Contractor Pass-Through Costs	\$2,854	\$2,114	\$2,377	\$0	\$0	\$0	\$407	\$7,752
TOTAL CONTRACTOR'S COMPENSATION	\$53,820	\$35,921	\$22,669	\$0	\$0	\$0	\$8,522	\$120,932

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs					Totals
City # of Lifts per week	0	0	0	2,119	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	0	0	0	2,136	0.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$233	\$233
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$32	\$32
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$265	\$265
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$265	\$265
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$28	\$28
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$293	\$293
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$0	\$293	\$293

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Unincorporated County

2012 Costs

							Total
City # of accounts	4,937	4,917	4,895	4,917	4,917	1,056	4,937
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,353.45	3,324.07	2,831.25	16.62	16.62	863.61	10,406
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,861.88	2,990.47	2,478.97	14.95	14.95	863.61	9,225
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	4,958	4,929	4,925	4,929	4,929	1,056	25,726
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,460.50	2,129.30	4,270.90	4.90	4.90	121.00	8,992
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$157,165	\$141,163	\$120,493	\$713	\$713	\$32,669	\$452,916
Benefits for CBAs	\$60,101	\$56,336	\$46,952	\$285	\$285	\$14,544	\$178,502
Payroll Taxes	\$13,076	\$11,745	\$10,025	\$59	\$59	\$2,718	\$37,683
Workers Compensation Insurance	\$13,998	\$12,572	\$10,731	\$63	\$63	\$2,910	\$40,337
Total Direct Labor Related-Costs	\$244,340	\$221,816	\$188,201	\$1,120	\$1,120	\$52,842	\$709,439
Direct Fuel Costs	\$34,137	\$40,011	\$33,003	\$202	\$202	\$3,264	\$110,819
Other Direct Costs	\$19,616	\$22,992	\$19,200	\$116	\$116	\$2,278	\$64,318
Depreciation - Collection Vehicles	\$42,723	\$45,806	\$42,850	\$231	\$231	\$2,496	\$134,337
Depreciation - Containers	\$22,436	\$23,050	\$28,076	\$116	\$116	\$0	\$73,795
Depreciation for Collection Equipment	\$65,159	\$68,856	\$70,926	\$348	\$348	\$2,496	\$208,132
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$67,505	\$69,609	\$72,801	\$352	\$352	\$2,549	\$213,167
Operations	\$16,003	\$19,050	\$18,194	\$96	\$96	\$606	\$54,045
Vehicle Maintenance	\$27,230	\$32,414	\$30,958	\$164	\$164	\$1,031	\$91,960
Container Maintenance	\$9,271	\$9,630	\$9,775	\$49	\$49	\$355	\$29,128
Total Allocated Indirect Costs excluding Depreciation and Interest	\$120,009	\$130,703	\$131,728	\$660	\$660	\$4,540	\$388,300
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,631	\$1,942	\$1,855	\$10	\$10	\$62	<u>\$5,510</u>
Annual Implementation Cost Amortization (Form A)	\$2,142	\$2,323	\$2,126	\$37	\$37	\$297	\$6,963
Total Annual Cost of Operations	\$487,034	\$488,644	\$447,039	\$2,494	\$2,494	\$65,778	\$1,493,481
Profit (insert Operating Ratio below)	\$51,125.11	\$51,294.09	\$46,926.73	\$261.75	\$261.75	\$6,904.84	\$156,774.27
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$538,159	\$539,938	\$493,966	\$2,755	\$2,755	\$72,682	\$1,650,256
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$27,299	\$28,848	\$29,715	\$146	\$146	\$1,046	\$87,198
Interest Expense on Implementation Cost	\$907	\$984	\$900	\$16	\$16	\$126	\$2,949
Total Contractor Pass-Through Costs	\$28,206	\$29,832	\$30,615	\$162	\$162	\$1,171	\$90,148
TOTAL CONTRACTOR'S COMPENSATION	\$566,365	\$569,770	\$524,581	\$2,917	\$2,917	\$73,854	\$1,740,403

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County

2012 Costs								Total
City # of Accounts	182	174	15	1	1	1	1,056	374
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	1,104.73	664.30	141.07	58.10	0.00	0.00	863.61	1,968
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	715.13	580.95	116.02	58.10	0.00	0.00	863.61	1,470
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service (Lifts for example)	250	307	24	3	3	3	1,056	590
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	1,299.96	217.80	123.60	0.00	0.00	0.00	121.00	1,641
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.29	0.00	0.00	0.00	0.00	0.00	0.00	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$55,035	\$22,986	\$9,163	\$5,098	\$0	\$0	\$5,266	\$97,548
Benefits for CBAs	\$21,721	\$8,522	\$2,387	\$1,409	\$0	\$0	\$2,144	\$36,183
Payroll Taxes	\$4,579	\$1,912	\$762	\$424	\$0	\$0	\$438	\$8,116
Workers Compensation Insurance	<u>\$4,901</u>	<u>\$2,047</u>	<u>\$816</u>	<u>\$454</u>	<u>\$0</u>	<u>\$0</u>	<u>\$469</u>	<u>\$8,688</u>
Total Direct Labor Related-Costs	\$86,236	\$35,467	\$13,129	\$7,386	\$0	\$0	\$8,317	\$150,535
Direct Fuel Costs	\$11,781	\$4,898	\$2,456	\$978	\$0	\$0	\$1,211	\$21,323
Other Direct Costs	\$7,075	\$3,440	\$1,300	\$810	\$0	\$0	\$727	\$13,352
Depreciation - Collection Vehicles	\$11,895	\$6,268	\$4,749	\$777	\$0	\$0	\$956	\$24,644
Depreciation - Containers	\$2,566	\$2,393	\$2,324	\$0	\$0	\$0	\$288	\$7,571
Depreciation for Collection Equipment	\$14,461	\$8,660	\$7,072	\$777	\$0	\$0	\$1,245	\$32,215
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$12,156	\$12,918	\$8,360	\$2,172	\$426	\$298	\$1,048	\$37,378
Operations	\$2,453	\$2,596	\$3,580	\$1,245	\$0	\$0	\$249	\$10,124
Vehicle Maintenance	\$4,174	\$4,417	\$6,092	\$2,119	\$0	\$0	\$424	\$17,226
Container Maintenance	<u>\$1,269</u>	<u>\$1,618</u>	<u>\$1,672</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$146</u>	<u>\$5,493</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$20,053	\$21,550	\$19,704	\$6,127	\$542	\$379	\$1,867	\$70,221
Total Allocated Indirect Depreciation Costs (Form 9)	\$257	\$272	\$375	\$140	\$0	\$0	\$26	\$1,070
Annual Implementation Cost Amortization (Form A)	\$720	\$18	\$13	\$102	\$0	\$0	\$72	\$926
Total Annual Cost of Operations	\$140,582	\$74,306	\$44,050	\$16,318	\$542	\$379	\$13,464	\$289,642
Profit (insert Operating Ratio below)	\$14,757.23	\$7,800	\$4,624	\$1,713	\$57	\$40	\$1,413	\$30,404
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$155,339	\$82,107	\$48,674	\$18,031	\$599	\$419	\$14,877	\$320,046
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$8,116	\$4,861	\$3,969	\$436	\$0	\$0	\$699	\$18,081
Interest Expense on Implementation Cost	\$466	\$12	\$8	\$66	\$0	\$0	\$47	\$599
Total Contractor Pass-Through Costs	<u>\$8,582</u>	<u>\$4,873</u>	<u>\$3,978</u>	<u>\$502</u>	<u>\$0</u>	<u>\$0</u>	<u>\$746</u>	<u>\$18,680</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$163,921</u>	<u>\$86,979</u>	<u>\$52,652</u>	<u>\$18,533</u>	<u>\$599</u>	<u>\$419</u>	<u>\$15,623</u>	<u>\$338,727</u>

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County

2012 Costs					Totals
City # of Lifts per week	0	0.00	0	4,937	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	0	0	0	4,958	0.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.00 0.00 0.00 0.00 0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$543	\$543
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$76	\$76
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$618	\$618
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$618	\$618
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$65	\$65
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$683	\$683
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Interest Expense on Implementation Cost	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Contractor Pass-Through Costs	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TOTAL CONTRACTOR'S COMPENSATION	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

SBWMA ADJUSTED

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs							Total
City # of accounts	3,627	3,600	3,586	3,600	3,600	624	3,627
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,357.32	3,759.32	2,740.50	31.53	31.53	510.32	10,431
SBWMA Total Route Labor hours year	60,209.86	53,175.54	49,471.34	278.61	278.61	17,870.86	181,285
City # of route hours/year	3,066.33	3,210.95	2,394.58	28.75	28.75	510.32	9,240
SBWMA # of route hours/year	52,837.64	46,432.78	42,853.04	244.86	244.86	17,870.86	160,484
City Total Containers in Service	3,687	3,630	3,702	3,630	3,630	624	18,903
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,197.50	2,450.30	4,144.70	1.10	1.10	94.10	9,889
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811

FTE Routes

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$161,253	\$167,291	\$117,139	\$1,352	\$1,352	\$19,305	\$467,693
Benefits for CBAs	\$61,664	\$66,764	\$45,645	\$540	\$540	\$8,595	\$183,747
Payroll Taxes	\$13,416	\$13,919	\$9,746	\$113	\$113	\$1,606	\$38,912
Workers Compensation Insurance	<u>\$14,362</u>	<u>\$14,899</u>	<u>\$10,432</u>	<u>\$120</u>	<u>\$120</u>	<u>\$1,719</u>	<u>\$41,653</u>
Total Direct Labor Related-Costs	\$250,694	\$262,873	\$182,962	\$2,125	\$2,125	\$31,225	\$732,005
Direct Fuel Costs	\$37,448	\$45,310	\$31,940	\$389	\$389	\$1,929	\$117,403
Other Direct Costs	\$29,657	\$44,204	\$19,174	\$223	\$223	\$1,346	\$94,828
Depreciation - Collection Vehicles Deduction	(\$16,509)	(\$31,519)	(\$1,145)				(\$49,173)
Depreciation - Collection Vehicles	\$48,083	\$56,548	\$41,646	\$445	\$445	\$1,475	\$148,642
Depreciation - Containers	\$16,684	\$16,976	\$21,104	\$86	\$86	\$0	\$54,935
Depreciation for Collection Equipment	\$64,767	\$73,524	\$62,750	\$530	\$530	\$1,475	\$203,577
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$49,593	\$50,965	\$53,333	\$257	\$257	\$1,506	\$155,912
Operations	\$24,195	\$36,626	\$18,169	\$185	\$185	\$358	\$79,717
Vehicle Maintenance	\$41,168	\$62,320	\$30,915	\$315	\$315	\$609	\$135,642
Container Maintenance	\$6,894	\$7,092	\$7,348	\$36	\$36	\$210	\$21,616
Total Allocated Indirect Costs excluding Depreciation and Interest	\$121,850	\$157,002	\$109,764	\$793	\$793	\$2,683	\$392,886
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,467	\$3,734	\$1,852	\$19	\$19	\$37	\$8,127
Annual Implementation Cost Amortization (Form A)	\$3,239	\$4,466	\$2,123	\$72	\$72	\$175	\$10,148
Total Annual Cost of Operations	\$510,123	\$591,114	\$410,565	\$4,151	\$4,151	\$38,869	\$1,558,974
Profit (insert Operating Ratio below)	\$53,548.82	\$62,050.68	\$43,098.01	\$435.75	\$435.75	\$4,080.17	\$163,649.19
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$563,672	\$653,165	\$453,663	\$4,587	\$4,587	\$42,949	\$1,722,623
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$34,051	\$44,009	\$26,769	\$222	\$222	\$618	\$105,891
Interest Expense on Implementation Cost	\$1,372	\$1,892	\$899	\$31	\$31	\$74	\$4,298
Total Contractor Pass-Through Costs	\$35,423	\$45,901	\$27,668	\$253	\$253	\$692	\$110,190
TOTAL CONTRACTOR'S COMPENSATION	\$599,095	\$699,066	\$481,332	\$4,840	\$4,840	\$43,641	\$1,832,813
All Hours	\$746,617	\$943,321	\$498,670	\$4,840	\$4,840	\$43,641	\$2,241,928
	(\$147,522)	(\$244,255)	(\$17,339)	\$0	\$0	\$0	(\$409,115)

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs								Total
City # of Lifts per week	12	14	4	1	1	1	624	33
SBWMA # Lifts per week	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	90.37	164.15	27.82	61.80	0.00	61.80	510.32	406
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	61.00	149.95	22.35	61.80	0.00	61.80	510.32	357
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	16	32	6	3	3	3	624	63
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	255.96	36.72	84.24	0.00	0.00	0.00	94.10	377
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.07	0.05	0.03	0.00	0.00	0.00	0.14	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$4,502	\$5,680	\$1,807	\$5,423	\$0	\$2,497	\$3,112	\$23,021
Benefits for CBAs	\$1,777	\$2,106	\$471	\$1,499	\$0	\$966	\$1,267	\$8,085
Payroll Taxes	\$375	\$473	\$150	\$451	\$0	\$208	\$259	\$1,915
Workers Compensation Insurance	<u>\$401</u>	<u>\$506</u>	<u>\$161</u>	<u>\$483</u>	<u>\$0</u>	<u>\$222</u>	<u>\$277</u>	<u>\$2,050</u>
Total Direct Labor Related-Costs	\$7,054	\$8,764	\$2,589	\$7,856	\$0	\$3,894	\$4,915	\$35,072
Direct Fuel Costs	\$1,005	\$1,264	\$473	\$1,040	\$0	\$670	\$715	\$5,168
Other Direct Costs	\$603	\$888	\$250	\$861	\$0	\$556	\$430	\$3,589
Depreciation - Collection Vehicles	\$1,015	\$1,618	\$915	\$826	\$0	\$2,022	\$565	\$6,961
Depreciation - Containers	\$164	\$249	\$581	\$0	\$0	\$0	\$170	\$1,165
Depreciation for Collection Equipment	\$1,179	\$1,867	\$1,496	\$826	\$0	\$2,022	\$736	\$8,126
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$801	\$1,039	\$2,229	\$2,172	\$426	\$298	\$619	\$7,585
Operations	\$209	\$670	\$690	\$1,325	\$0	\$890	\$147	\$3,931
Vehicle Maintenance	\$356	\$1,140	\$1,174	\$2,254	\$0	\$1,514	\$250	\$6,688
Container Maintenance	<u>\$81</u>	<u>\$162</u>	<u>\$418</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$86</u>	<u>\$1,542</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,448	\$3,018	\$4,511	\$6,341	\$542	\$2,784	\$1,103	\$19,746
Total Allocated Indirect Depreciation Costs (Form 9)	\$22	\$70	\$72	\$149	\$0	\$100	\$15	\$428
Annual Implementation Cost Amortization (Form A)	\$61	\$5	\$3	\$109	\$0	\$4	\$43	<u>\$224</u>
Total Annual Cost of Operations	\$11,373	\$15,877	\$9,394	\$17,182	\$542	\$10,030	\$7,956	\$72,353
Profit (insert Operating Ratio below)	\$1,193.84	\$1,667	\$986	\$1,804	\$57	\$1,053	\$835	\$7,595
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$12,566.79	\$17,543	\$10,380	\$18,985	\$599	\$11,083	\$8,791	\$79,948
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$662	\$1,048	\$839	\$464	\$0	\$1,135	\$413	\$4,561
Interest Expense on Implementation Cost	\$40	\$3	\$2	\$70	\$0	\$2	\$28	\$145
Total Contractor Pass-Through Costs	\$701	\$1,051	\$841	\$534	\$0	\$1,138	\$441	\$4,706
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs					Totals
City # of Lifts per week	364	156	936	3,627	1,456.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	12.62	8.08	43.50	64.20	64.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	6.97	6.82	38.70	64.20	52.49
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	5	3	18	3,687	8.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$205	\$790	\$1,075	\$77	\$2,147
Benefits for CBAs	\$79	\$306	\$416	\$30	\$831
Payroll Taxes	\$17	\$66	\$89	\$6	\$179
Workers Compensation Insurance	\$18	\$70	\$96	\$7	\$191
Total Direct Labor Related-Costs	\$319	\$1,232	\$1,677	\$121	\$3,348
Direct Fuel Costs	\$55	\$212	\$289	\$21	\$576
Other Direct Costs	\$45	\$174	\$238	\$17	\$474
Depreciation - Collection Vehicles	\$174	\$669	\$790	\$57	\$1,690
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$174	\$669	\$790	\$57	\$1,690
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$227	\$876	\$1,131	\$399	\$2,633
Operations	\$54	\$208	\$269	\$19	\$550
Vehicle Maintenance	\$92	\$354	\$458	\$33	\$936
Container Maintenance	\$32	\$122	\$158	\$56	\$367
Total Allocated Indirect Costs excluding Depreciation and Interest	\$405	\$1,560	\$2,016	\$506	\$4,486
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$23	\$28	\$2	\$59
Annual Implementation Cost Amortization (Form A)	\$8	\$31	\$37	\$3	\$79
Total Annual Cost of Operations	\$1,012	\$3,902	\$5,073	\$727	\$10,713
Profit (insert Operating Ratio below)	\$106	\$410	\$533	\$76	\$1,125
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$1,118	\$4,311	\$5,606	\$803	\$11,838
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67	\$259	\$306	\$22	\$654
Interest Expense on Implementation Cost	\$2	\$9	\$10	\$1	\$22
Total Contractor Pass-Through Costs	\$69	\$268	\$316	\$23	\$676
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513
	\$0	\$0	\$0	\$0	\$0

**SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS**

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$84,383,775	\$86,254,588				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%	Rate impact from Shoreway tip fee increase is 1.25%.
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%	Increase in agencies fees and change in calculation method.
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%	
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%	c Total rate impact of all above.
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%		
2011 Estimated Revenue Reconciliation	(\$3,398,277)					
2012 Rate Adjustment		(\$5,041,267)				
Rate Adjustment		5.8%			5.8%	a+b+c
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Atherton					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$ 2,032,328	\$ 2,439,707				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$216,334)		8.9%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,529,988	\$1,389,129	(\$140,858)	-9.2%	-5.8%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$902,866	\$966,819	\$63,953	7.1%	2.6%	Rate impact from Shoreway tip fee increase is 3.2%.
Agency Franchise & Other Fees	\$223,187	\$260,925	\$37,738	16.9%	1.5%	Increase in revenue.
Subtotal Other Pass-Through Costs	\$1,126,053	\$1,227,744	\$101,692	9.0%	4.2%	c
TOTAL REVENUE REQUIREMENT	\$2,656,040	\$2,616,874	(\$39,167)	-1.5%		
Total Change			\$177,167			
2011 Estimated Revenue Reconciliation	(\$623,712)					
2012 Rate Adjustment		(\$177,167)				
Rate Adjustment		7.3%			7.3%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

**SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS**

2012 COLLECTION RATE VARIANCE ANALYSIS		Belmont				Percent Rate Impact	Comments
		2012 Variance					
		2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %		
Estimated Net Revenue		\$5,292,299	\$5,250,933				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>				\$2,829		-0.1%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²		\$2,964,813	\$3,463,921	\$499,108	16.8%	9.5%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees		\$1,156,775	\$1,190,587	\$33,812	2.9%	0.6%	Rate impact from Shoreway tip fee increase is 0.9%.
Agency Franchise Fees		\$1,126,516	\$1,412,871	\$286,355	25.4%	5.5%	Increase in revenue and change in calculation method.
Subtotal Other Pass-Through Costs		\$2,283,291	\$2,603,459	\$320,167	14.0%	6.1%	c
TOTAL REVENUE REQUIREMENT		\$5,248,104	\$6,067,379	\$819,275	15.6%		
2011 Estimated Revenue Reconciliatic		\$44,195					
2012 Rate Adjustment			(\$816,447)				
Rate Adjustment			15.5%			15.5%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Burlingame					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$8,196,127	\$8,175,809				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$700,465)		8.6%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$4,982,914	\$4,972,386	(\$10,528)	-0.2%	-0.1%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$2,866,083	\$2,880,613	\$14,531	0.5%	0.2%	Rate impact from Shoreway tip fee increase is 1.2%.
Agency Franchise Fees	\$1,027,277	\$1,038,405	\$11,128	1.1%	0.1%	Increase in revenue.
Subtotal Other Pass-Through Costs	\$3,893,360	\$3,919,019	\$25,659	0.7%	0.3%	c
TOTAL REVENUE REQUIREMENT	\$8,876,274	\$8,891,405	\$15,131	0.2%		
2011 Estimated Revenue Reconciliation	(\$680,147)					
2012 Rate Adjustment		(\$715,596)				
Rate Adjustment		8.8%			8.8%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	East Palo Alto					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$4,599,361	\$4,593,991					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$504,625			-11.0%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$2,047,591	\$2,231,889	\$184,298	9.0%		4.0%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$1,322,034	\$1,356,588	\$34,553	2.6%		0.8%	Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$719,740	\$725,902	\$6,162	0.9%		0.1%	Fees will be reviewed
Subtotal Other Pass-Through Costs	\$2,041,775	\$2,082,490	\$40,715	2.0%		0.9%	c
TOTAL REVENUE REQUIREMENT	\$4,089,366	\$4,314,379	\$225,013	5.5%			
2011 Estimated Revenue Reconciliation	\$509,995						
2012 Rate Adjustment		\$279,612					
Rate Adjustment		-6.1%				-6.1%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Foster City						Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact		
Estimated Net Revenue	\$5,312,841	\$5,274,808				a	Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$216,982)		4.1%		2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$3,491,936	\$3,330,527	(\$161,409)	-4.6%	-3.1%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$1,626,620	\$1,702,751	\$76,131	4.7%	1.4%		Rate impact from Shoreway tip fee increase is 1.4%.
Agency Franchise Fees	\$373,233	\$385,054	\$11,821	3.2%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$1,999,853	\$2,087,804	\$87,951	4.4%	1.7%	c	
TOTAL REVENUE REQUIREMENT	\$5,491,790	\$5,418,332	(\$73,458)	-1.3%			
2011 Estimated Revenue Reconciliation	(\$178,948)						
2012 Rate Adjustment		(\$143,524)					
Rate Adjustment		2.7%			2.7%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Hillsborough					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,456,792	\$2,519,401					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$574,499)		22.8%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$2,141,603	\$1,965,006	(\$148,911)	-7.0%	-5.9%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$735,830	\$769,536	\$33,707	4.6%	1.3%		Rate impact from Shoreway tip fee increase is 1.6%.
Agency Franchise Fees	\$244,153	\$250,401	\$6,248	2.6%	0.2%		Increase in revenue.
Agency Contract Changes	(\$27,687)	(\$31,562)	(\$31,562)		1.3%		Miscellaneous consultants for recycling projects
Subtotal Other Pass-Through Costs	\$952,296	\$988,376	\$8,393	0.9%	0.3%	c	
TOTAL REVENUE REQUIREMENT	\$3,093,900	\$2,953,381	(\$140,518)	-4.5%			
2011 Estimated Revenue Reconciliation	(\$637,108)						
2012 Rate Adjustment		(\$433,981)					
Rate Adjustment		17.2%			17.2%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Menlo Park				Percent Rate Impact		Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$9,800,222	\$9,824,869					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$57,512)		0.6%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$5,172,918	\$5,340,936	\$145,318	2.8%	1.5%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$2,670,882	\$2,845,806	\$174,924	6.5%	1.8%		Rate impact from Shoreway tip fee increase is 1.5%.
Agency Franchise Fees	\$2,015,882	\$2,161,267	\$145,386	7.2%	1.5%		Change in agency's fees.
Agency Contract Changes	\$22,700	\$23,002	\$23,002		0.2%		
Subtotal Other Pass-Through Costs	\$4,709,464	\$5,030,076	\$343,312	7.3%	3.5%	c	
TOTAL REVENUE REQUIREMENT	\$9,882,382	\$10,371,012	\$488,630	4.9%			
2011 Estimated Revenue Reconciliation	(\$82,159)						
2012 Rate Adjustment		(\$546,142)					
Rate Adjustment		5.6%			5.6%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	North Fair Oaks					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,474,605	\$2,480,309					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$135,450		-5.5%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,610,040	\$1,477,912	(\$132,128)	-8.2%	-5.3%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$616,955	\$646,481	\$29,526	4.8%	1.2%		Rate impact from Shoreway tip fee increase is 1.3%.
Agency Franchise Fees	\$117,864	\$130,962	\$13,098	11.1%	-0.5%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$734,819	\$777,443	\$42,624	5.8%	1.7%	c	
TOTAL REVENUE REQUIREMENT	\$2,344,859	\$2,255,355	(\$89,504)	-3.8%			
2011 Estimated Revenue Reconciliation	\$129,746						
2012 Rate Adjustment		\$224,955					
Rate Adjustment		-9.1%			-9.1%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Redwood City					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$15,522,193	\$16,066,119					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$134,831		-0.8%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$9,281,023	\$9,491,901	\$210,878	2.3%	1.3%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$4,483,109	\$4,707,280	\$224,171	5.0%	1.4%		Rate impact from Shoreway tip fee increase is 1.1%.
Agency Franchise Fees	\$2,167,157	\$2,193,025	\$25,869	1.2%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$6,650,265	\$6,900,305	\$250,040	3.8%	1.6%	c	
TOTAL REVENUE REQUIREMENT	\$15,931,288	\$16,392,206	\$460,918	2.9%			
2011 Estimated Revenue Reconciliation	(\$409,095)						
2012 Rate Adjustment		(\$326,087)					
Rate Adjustment		2.0%			2.0%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	San Carlos					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$6,728,391	\$7,162,752				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$196,171		-2.7%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$4,147,397	\$4,659,859	\$519,390	12.5%	7.3%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$1,845,331	\$1,937,774	\$92,443	5.0%	1.3%	Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$980,780	\$916,431	(\$64,349)	-6.6%	-0.9%	2011 fee estimate overstated
Agency Contract Changes	(\$6,928)	(\$6,731)	(\$6,731)		-0.1%	
Subtotal Other Pass-Through Costs	\$2,819,183	\$2,847,474	\$21,363	0.8%	0.3%	c
TOTAL REVENUE REQUIREMENT	\$6,966,580	\$7,507,333	\$540,753	7.8%		
2011 Estimated Revenue Reconciliation	(\$238,189)					
2012 Rate Adjustment		(\$344,581)				
Rate Adjustment		4.8%			4.8%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	San Mateo					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$18,330,628	\$18,771,080					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$731,083)		3.9%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$11,520,053	\$12,001,417	\$481,364	4.2%	2.6%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$5,237,111	\$5,399,265	\$162,154	3.1%	0.9%		Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$2,744,998	\$2,811,613	\$66,615	2.4%	0.4%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$7,982,109	\$8,210,878	\$228,769	2.9%	1.2%	c	
TOTAL REVENUE REQUIREMENT	\$19,502,162	\$20,212,295	\$710,132	3.6%			
2011 Estimated Revenue Reconciliation	(\$1,171,534)						
2012 Rate Adjustment		(\$1,441,215)					
Rate Adjustment		7.7%			7.7%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	West Bay					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$1,061,665	\$1,103,248					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$80,102)		7.3%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$781,687	\$911,365	\$129,678	16.6%	11.8%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$330,904	\$356,716	\$25,812	7.8%	2.3%		Rate impact from Shoreway tip fee increase is 1.8%.
Agency Franchise Fees	\$70,759	\$73,373	\$2,615	3.7%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$401,663	\$430,089	\$28,426	7.1%	2.6%	c	
TOTAL REVENUE REQUIREMENT	\$1,183,350	\$1,341,454	\$158,104	13.4%			
2011 Estimated Revenue Reconciliation	(\$121,686)						
2012 Rate Adjustment		(\$238,206)					
Rate Adjustment		21.6%			21.6%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Unincorporated					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,576,322	\$2,591,563					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$75,606		-2.9%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,711,790	\$2,080,137	\$368,348	21.5%	14.2%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$681,299	\$724,586	\$43,286	6.4%	1.7%		Rate impact from Shoreway tip fee increase is 1.5%.
Agency Franchise Fees	\$ 122,867	\$149,727	\$26,860	21.9%	1.0%		Change in agency's fees.
Subtotal Other Pass-Through Costs	\$804,167	\$874,313	\$70,146	8.7%	2.7%	c	
TOTAL REVENUE REQUIREMENT	\$2,515,957	\$2,954,450	\$438,494	17.4%			
2011 Estimated Revenue Reconciliation	\$60,366						
2012 Rate Adjustment		(\$362,888)					
Rate Adjustment		14.0%			14.0%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							



STAFF REPORT

To: SBWMA Board Members
From: Kevin McCarthy, Executive Director
Marshall Moran, Finance Manager
Date: October 6, 2011 Special Board of Director's Meeting
Subject: Consolidated 2012 Rate Report

Recommendation

This staff report is for discussion purposes only and no formal action is requested of the Board of Directors. **Attachment A** is a model staff report for use by Member Agencies for their 2012 solid waste rate setting. Staff looks forward to working with you individually to tailor this report as each Member Agency has a different rate scenario.

Analysis

The 2012 rate year is another transition year as the new collection services Franchise Agreement(s) with Recology San Mateo County (Recology) commences its second year and the final Allied Waste/Republic Services balancing account is finalized. The rate adjustment for 2012 covers the contractually required revenue requirement for Recology and also includes revenues sufficient to pay off the Allied Waste balancing account in its entirety. There is some discretion on the timing or frequency of the payment (e.g., quarterly payment, one lump sum, etc.) to Allied based on each Agency's review of this issue; however, this payment is due within twelve months after approval by the Board of Allied's final compensation. Therefore, payments will need to be made in total by October 2012. In addition, it is important to note that the Recology Franchise Agreement does not provide for a balancing account as did the Allied agreement. Thus depending on how each Agency set rates in the past, there may be some "catching up" with rates to generate revenues sufficient to pay off the old balance owed to Allied.

The rate adjustment for 2012 has two main components as shown in **Attachment B**: 1) the 2012 collection rate adjustment for Recology (section A); and 2) the Final 2010 Allied Waste/Republic Services Balancing Account (section B).

Attachment B can be summarized as follows

- a. 2012 Recology Collection Services Rate Adjustment (Section A). The 2012 total SBWMA collection rate adjustment of **6.6%**.
- b. Final 2010 Allied Balancing Account (Section B). The total shortfall needed to reconcile the final 2010 balancing account with Allied is \$2,507,643 or a **2.9%** rate impact.
- c. 2012 Required Revenue Adjustment (Section C of spreadsheet). Delineates the total 2012 Required Revenue Adjustment or the revenue required by totaling sections A and B.
- d. 2011 Estimated Revenue Reconciliation (Section D). Provides an estimate of the 2011 Recology Revenue Reconciliation, which is not required to be paid until 2013 after it is reconciled in 2012. The company will provide a report to the SBWMA by March 31, 2012 noting the shortfall or surplus of compensation to Recology in 2011 and the net amount shall be included in the company's 2013 compensation application due on July 1, 2012.
- e. Residential Cart Migration (Section E). This has been provided for Agency's to include a revenue impact associated with additional cart migration in 2012.

f. Total Rate Impact (Section F). Denotes the total 2012 rate impact by combining sections C, D and E.

Table 1 (below) provides a detailed break out of section A in Attachment B. This table provides a detailed SBWMA-wide variance analysis comparing the 2012 revenue requirement with the approved 2011 revenue requirement. It shows the variance and percent change in revenue for the cost categories that comprise the Collection Services rate impact. The variance is converted to a percent rate impact required for 2012 by category and in total.

Table 1

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA				
	2012 Variance				
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact
Estimated Net Revenue	\$84,383,775	\$86,254,588			
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%	
2011 Estimated Revenue Reconciliation	(\$3,398,277)				
2012 Rate Adjustment		(\$5,041,267)			
Rate Adjustment		5.8%			5.8%
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval					
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)					
² 2012 collection cost adjusted for Agency Facility cost allocation change					

It is important to note that Table 1 above does not include the rate impact (i.e., 0.9% or \$754,737) associated with Member Agency fees collected on the additional rate revenue, as this is shown in Attachment B, A.2, SBWMA-wide Components of 2012 Rate Adjustment (Variance Analysis). Similar detail as provided in Table 1 can be found for each Member Agency in Appendix D to the SBWMA Final Report on Review of the 2012 Recology Compensation Application (see agenda item 3A).

Background

On September 23, 2010 the Board approved the 2011 South Bay Recycling Compensation Application and the 2011 Recology San Mateo County Compensation Application. The 2012 compensation applications for these companies were considered by the Board on September 22, 2011. The SBR application was approved but the Recology application was deferred and will be considered again at the special Board meeting on October 6, 2011. The approved 2012 Recology application is binding on the Member Agencies in terms of establishing the final revenue requirement by Member Agency for setting 2012 solid waste rates.

On October 8, 2010 SBWMA staff sent all Member Agencies the 2010 Allied Waste preliminary balancing account figures. Revised final balancing account figures were included in the September 22, 2011 staff report for agenda

item 4B, Allied Waste/Republic Services 2010 Collection Rate Application; these figures were approved by the Board.

During 2011, Allied's actual revenue and expenses were compared to the projected revenue and expenses to determine the final year's (2010) operating surplus/shortfall, by Member Agency. In accordance with Section VI.J of Exhibit D – SBWMA Compensation Adjustment Guidelines of the agreement "Any surplus owed to the Member Agencies shall be paid by [Allied] to the [Member Agency] over a one-year period. Any shortfall owed to [Allied] will be paid to [Allied] over a one-year period."

Attachments:

Attachment A – Model Staff Report

Attachment B – Total Collection Rate Impact by Member Agency – 2012



MODEL STAFF REPORT

To:

From:

Date:

Subject: **APPROVAL OF RESOLUTION NO. ____ AUTHORIZING AN INCREASE IN SOLID WASTE RATES FOR 2012**

Recommendation

It is recommended that the {Council/Board} approve Resolution No. [REDACTED] attached (**Attachment A**) hereto authorizing...

Background

The South Bayside Waste Management Authority (SBWMA or RethinkWaste) and its Member Agencies are closing the first year of the new Collection Services provided by Recology San Mateo County. The transition to these new services in 2011 has been significant in not just the expanded scope of services but also on diversion as residential recycling has increased 30%, organic materials collection has increased 30% and solid waste generation is down 19%. In addition to the roll-out of new services with Recology, 2011 has marked the grand opening of the Shoreway Environmental Center in San Carlos. The new collection services now include more convenient weekly collection of single stream recycling, organic materials (yard trimmings and food scraps) and solid waste. The Shoreway Environmental Center which is now operated by South Bay Recycling has undergone substantial capital improvements to facilitate single stream recycling service provided by Recology, enhance onsite public recycling activities and greatly improve traffic circulation. These new contractors and the services they provide, and Shoreway facility upgrades were selected by the SBWMA Board of Director's and approved by the Member Agencies after an arduous and competitive contractor procurement process which commenced in 2005.

Compensation Methodology

Notably, the 2012 rate year also signifies a substantial change in the contractor compensation approach with the final transition from the cost-plus methodology of the prior collection services franchise agreement with Allied Waste/Republic Services to a fixed cost (i.e., base cost plus index adjustments) methodology included in the Franchise Agreement with Recology San Mateo County. The cost-plus compensation method which required a costly annual review of Allied's costs which guaranteed profit above allowable expenses has been concluded. However, the final 2010 Allied Balancing account portion that is unfunded needs to be included in the rates in 2012 to provide funds to meet this prior contractual obligation with Allied.

As described in the 2012 SBWMA Final Report on the Recology Compensation Application approved by the SBWMA Board on September 22, 2011, Recology's compensation adjustment for 2012 followed the new adjustment process. To arrive at the 2012 collection contractor compensation, four cost categories of the 2011 collection costs are adjusted by applicable indexes, depreciation expense is fixed after the first year, and collective bargaining agreement (CBA) cost categories are adjusted by actual cost changes required in the current CBA agreements until the current CBAs expire or are amended.

2012 Collection Rates

Adjustments to 2011 solid waste rates for rate year 2012 will cover the contractually required revenue requirement for Recology to deliver collection services effective January 1, 2012. Included within this revenue requirement are other pass-through costs (i.e., {Agency} franchise and other fees and charges billed by the SBWMA for processing and disposal of materials delivered by RSMC and {Agency} to the Shoreway facility). {Agency} is also obligated to adjust rates to compensate for estimated lost revenue associated with customers migrating to smaller carts (e.g., 64-gallons to 32 gallons) at lower rates. The new Recology services offer fewer sizes of collection containers/service levels than those historically offered by Allied (i.e., 4 cart sizes with Recology vs. 15 with Allied) and with the transition to weekly recycling and organic material collection service, a reduction in revenue has been experienced. Specifically, the enhanced recycling and moving to weekly service now allows residents to reduce their garbage service level to a lower rate and many customers may continue to subscribe to smaller cart can sizes given the reduced rates for smaller carts and the need for less garbage volume due to the convenience of the new weekly recycling and organics collection services.

On September 22, 2011, the SBWMA Board approved the 2012 compensation applications for both Recology and SBR, and the final 2010 Allied Balancing Account. The SBR contract is between the SBWMA (which owns the Shoreway Environmental Center) and SBR, while the Recology Franchise Agreement is between the {Agency} and Recology. In addition, the now expired Franchise Agreement with Allied was also between the {Agency} and Allied.

The Recology Franchise Agreement includes a provision whereby the compensation application approved annually by the SBWMA Board becomes binding between Recology and each individual SBWMA Member Agency. This provision therefore requires the {Agency} to raise rates sufficient to generate revenue to cover the total revenue requirement identified in the SBWMA report approved by the Board. If Agency's establish rates after January 1, 2012 or do not set rates sufficient to cover the revenue requirement in 2012, Recology will be entitled to charge the {Agency} interest on the shortfall experienced in 2012.

Allied Waste Balancing Account

{Agency} also has a balancing account with Allied Waste/Republic Services for final 2010 costs (i.e., January-December 2010), thus a final adjustment will be needed in 2012 to close the books with Allied Waste/Republic Services. Each Agency has been provided with the final balancing account figure for 2010.

During 2011, Allied's actual revenue and expenses were compared to the projected revenue and expenses to determine the final year's (2010) operating surplus/shortfall. {Agency's} final 2010 operating surplus/shortfall has been added to {or subtracted} from the current balancing account balance. In accordance with Section VI.J of Exhibit D – SBWMA Compensation Adjustment Guidelines of the Franchise Agreement with Allied Waste/Republic Services, "any surplus owed to the Member Agencies shall be paid by Allied to the [Agency] over a one-year period. Any shortfall owed to [Allied] will be paid by [Agency] over a one-year period." This language does not specify the frequency or timing of payments other than stating that the balance is settled "over a one-year period."

Analysis

The rate adjustment that is contractually required is determined by comparing the amount of projected revenue and the total relevant cost obligations of {Agency}. The difference or shortfall determines the amount of the rate adjustment. The required 2012 rate increase is comprised of two categories of cost or revenue adjustments which include:

1. The 2012 Rate Year Revenue Requirement. This is the difference between the 2012 Revenue Requirement including Recology contractor compensation, disposal fees at Shoreway, and Agency franchise and other fees and the estimated revenue based on 2011 rates. Attachment B provides a detailed breakout of the Recology revenue requirement.
2. The Final 2010 Allied Waste/Republic Services Balancing Account. The final 2010 Allied Waste Balancing Account approved by the SBWMA Board of Director's has also been included.

Attachment B shows the detail of collection rate impact from collection cost changes and other pass-throughs of disposal expense and agency fees. Attachment C shows the Cumulative Rate Impact from these two rate adjustments.

Since *{Agency}* has accrued a *{deficit or surplus}* of \$ [REDACTED] in the balancing account with Allied through 2010, including an supplemental rate adjustment to create additional revenue and begin paying back this amount to Allied in the 2012 rates is *{recommended/not recommended}*. This rate adjustment is based on the balancing account accrual due *{to/from}* Allied for 2010 and prior service. As described above, since the final 2010 Allied Rate Application was approved in the fall of 2011, payment to Allied must be completed by in October 2012.

The Estimated 2011 Revenue Reconciliation is shown in Section D of this attachment. It is an estimate of the 2011 Recology Revenue Reconciliation, which is not required to be paid until 2013 after it is reconciled in 2012. However, it may be prudent to begin including this shortfall in the 2012 rates to avoid a larger future deficit.

Fiscal Impact

Attachments:

Attachment A - Resolution [REDACTED]

Attachment B – Collection Rate Variance - 2011

Attachment C – Cumulative Rate Impact



RESOLUTION NO. _____

RESOLUTION OF THE {AGENCY COUNCIL/BOARD}

WHEREAS, On _____, 2010, {Agency} executed a Franchise Agreement with Recology San Mateo County for Collection of Recyclable Materials, Organic Materials and Solid Waste commencing on January 1, 2011; and

WHEREAS, On July 30, 2009 the South Bayside Waste Management Authority executed a contract with South Bay Recycling to operate the Shoreway Environmental Center; and

WHEREAS, On December 31, 2010, the {Agency} Franchise Agreement with Allied Waste/Republic Services for Solid Waste, Recyclable Materials and Plant Materials Collection Service expired; and

WHEREAS, On December 31, 2010, the South Bayside Waste Management Authority's contract with Allied Waste/Republic Services to operate the Shoreway facility expired, and

WHEREAS, On September 22, 2011, the South Bayside Waste Management Authority Board of Directors approved the 2012 Compensation Applications for Recology San Mateo County and South Bay Recycling; and

WHEREAS, On September 22, 2011, the South Bayside Waste Management Authority Board of Directors approved the final 2010 Allied Waste/Republic Services Rate Report.

NOW, THEREFORE BE IT RESOLVED that the {Agency Council/Board} hereby approves

PASSED AND ADOPTED by the {Agency Council/Board}, County of San Mateo, State of California on this ____ day of _____, 2011, by the following vote:

I HEREBY CERTIFY that the foregoing Resolution No. _____ was duly and regularly adopted at a regular meeting of the {Agency Council/Board} on _____, 2011.

ATTEST:

City Clerk

SBWMA								
TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012								
(Includes Allied 2010 Balancing Account)								
2012 Rate Year								
	2012 Total	Atherton	Belmont	Burlingame	East Palo Alto	Foster City	Hillsborough	Menlo Park
2012 Collection Revenue @ 2011 Rates	\$ 87,425,024	\$ 2,439,707	\$ 5,250,933	\$ 8,570,031	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ (1,170,436)	\$ -	\$ -	\$ (394,221)	\$ -	\$ -	\$ -	\$ -
2012 Net Collection Revenue	\$ 86,254,588	\$ 2,439,707	\$ 5,250,933	\$ 8,175,809	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Total Contractor's Compensation - 9/22/2011	\$ 53,316,386	\$ 1,375,804	\$ 3,408,173	\$ 4,947,591	\$ 2,112,040	\$ 3,314,602	\$ 1,894,549	\$ 5,572,422
Change to Agency Facility Services	\$ -	\$ 13,325	\$ 55,747	\$ 24,796	\$ 119,849	\$ 15,926	\$ 70,457	\$ (231,486)
Total Contractor's Compensation - Adjusted	\$ 53,316,386	\$ 1,389,129	\$ 3,463,921	\$ 4,972,386	\$ 2,231,889	\$ 3,330,527	\$ 1,965,006	\$ 5,340,936
Other Pass-Through Costs								
Disposal & Processing Fees	\$ 25,484,802	\$ 966,819	\$ 1,190,587	\$ 2,880,613	\$ 1,356,588	\$ 1,702,751	\$ 769,536	\$ 2,845,806
Agency Franchise Fees	\$ 12,509,958	\$ 260,925	\$ 1,412,871	\$ 1,038,405	\$ 725,902	\$ 365,054	\$ 250,401	\$ 2,161,267
Agency Specific Contract Changes	\$ (15,291)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (31,562)	\$ 23,002
Total Other Pass-Through Costs	\$37,979,469	\$1,227,744	\$2,603,459	\$3,919,019	\$2,082,490	\$2,087,804	\$988,376	\$5,030,076
RSMC REVENUE REQUIREMENT	\$91,295,855	\$2,616,874	\$6,067,379	\$8,891,405	\$4,314,379	\$5,418,332	\$2,953,381	\$10,371,012
A. 2012 RATE YEAR REVENUE REQUIREMENT								
A.1 Subtotal Year Surplus/(Shortfall)	(\$5,041,267)	(\$177,167)	(\$816,447)	(\$715,596)	\$279,612	(\$143,524)	(\$433,981)	(\$546,142)
A.2 Agency Fees on A.1	(\$754,737)	(\$17,717)	(\$212,276)	(\$124,514)	\$16,497	(\$7,176)	(\$43,398)	(\$70,999)
A.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail.)</i>	6.6%	8.0%		9.8%	-6.4%	2.9%	18.9%	6.3%
B. ALLIED 2010 BALANCING ACCOUNT	<i>(Paid back over one year after final balance approved in 2011)</i>							
B.1 Allied Balancing Account	(\$10,617,000)	(\$337,000)	(\$1,019,000)	(\$682,000)	(\$976,000)	(\$502,000)	(\$341,000)	(\$737,000)
B.2 Less Agency Funds	\$5,335,524				\$509,995	\$502,000	\$200,000	
B.3 Less Estimated Revenue in 2011 Rates (2 years)	\$2,773,832	\$ -	\$ -	\$ 670,361	\$ -	\$ -	\$ -	
B.4 Net Unfunded Allied Balance	(\$2,507,643)	(\$337,000)	(\$1,019,000)	(\$11,639)	(\$466,005)		(\$141,000)	(\$737,000)
B.5 Rate Adjustment Percentage	2.9%	13.8%	19.4%	0.1%	10.1%		5.6%	7.5%
C. 2012 REQUIRED REVENUE ADJUSTMENT (A+B)								
C.1 Cumulative Revenue Requirement	\$94,558,235	\$2,971,590	\$7,298,655	\$9,027,558	\$4,763,887	\$5,425,508	\$3,137,780	\$11,179,010
C.2 SubTotal Year Surplus/(Shortfall)	(\$8,303,647)	(\$531,884)	(\$2,047,723)	(\$851,748)	(\$169,896)	(\$150,700)	(\$618,379)	(\$1,354,141)
C.3 Rate Adjustment Percentage	9.5%	21.8%		9.9%	3.7%	2.9%	24.5%	13.8%
D. 2011 ESTIMATED REVENUE RECONCILIATION*								
D.1 Subtotal Year Surplus/(Shortfall)	(\$3,908,272)	(\$623,712)	\$44,195	(\$680,147)		(\$178,948)	(\$637,108)	(\$82,159)
D.2 Agency Fees on B.1	(\$488,530)	(\$62,371)	\$11,491	(\$118,346)		(\$8,947)	(\$63,711)	(\$10,681)
D.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail)</i> <i>*2011 actual revenue reconciliation covered in 2013 rates</i>	5.0%	28.1%		9.3%	surplus moved to B.2	3.6%	27.8%	0.9%
E. RESIDENTIAL CART MIGRATION ESTIMATED FUTURE REVENUE SHORTFALL								
E.1 Can Migration Impact								
E.2 Rate Adjustment Percentage								
F. TOTAL RATE IMPACT (C+D+E)**								
F.1 TOTAL REVENUE IMPACT	\$98,955,036	\$3,657,674	\$7,242,970	\$9,826,050	\$4,763,887	\$5,613,404	\$3,838,598	\$11,271,850
F.2 Total Year Surplus/(Shortfall)	(\$12,700,448)	(\$1,217,967)	(\$1,992,038)	(\$1,650,240)	(\$169,896)	(\$338,596)	(\$1,319,197)	(\$1,446,981)
F.3 Cumulative Rate Adjustment Percentage	14.5%	49.9%		19.3%	3.7%	6.4%	52.4%	14.7%

SBWMA TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012 (Includes Allied 2010 Balancing Account)						
	2012 Rate Year					
	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
2012 Collection Revenue @ 2011 Rates	\$ 2,480,309	\$ 16,066,119	\$ 7,217,752	\$ 19,492,294	\$ 1,103,248	\$ 2,591,563
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ -	\$ -	\$ (55,000)	\$ (721,215)	\$ -	\$ -
2012 Net Collection Revenue	\$ 2,480,309	\$ 16,066,119	\$ 7,162,752	\$ 18,771,080	\$ 1,103,248	\$ 2,591,563
Total Contractor's Compensation - 9/22/2011	\$ 1,482,955	\$ 9,652,984	\$ 4,683,489	\$ 11,880,599	\$ 911,367	\$ 2,079,813
Change to Agency Facility Services	\$ (5,044)	\$ (161,083)	\$ (23,630)	\$ 120,818	\$ (1)	\$ 324
Total Contractor's Compensation	\$ 1,477,912	\$ 9,491,901	\$ 4,659,859	\$ 12,001,417	\$ 911,365	\$ 2,080,137
Other Pass-Through Costs						
Disposal & Processing Fees	\$ 646,481	\$ 4,707,280	\$ 1,937,774	\$ 5,399,265	\$ 356,716	\$ 724,586
Agency Franchise Fees	\$ 130,962	\$ 2,193,025	\$ 916,431	\$ 2,811,613	\$ 73,373	\$ 149,727
Agency Specific Contract Changes			\$ (6,731)			
Total Other Pass-Through Costs	\$777,443	\$6,900,305	\$2,847,474	\$8,210,878	\$430,089	\$874,313
RSMC REVENUE REQUIREMENT	\$2,255,355	\$16,392,206	\$7,507,333	\$20,212,295	\$1,341,454	\$2,954,450
A. 2012 RATE YEAR REVENUE REQUIREMENT						
A.1 Subtotal Year Surplus/(Shortfall)	\$224,955	(\$326,087)	(\$344,581)	(\$1,441,215)	(\$238,206)	(\$362,888)
A.2 Agency Fees on A.1	\$11,248	(\$44,511)	(\$34,458)	(\$194,996)	(\$14,292)	(\$18,144)
A.3 Rate Adjustment Percentage	-9.5%	2.3%	5.3%	8.4%	22.9%	14.7%
<i>(See Rate Variance Analysis for detail)</i>						
B. ALLIED 2010 BALANCING ACCOUNT	<i>(Paid back over one year after final balance approved in 2011)</i>					n/a
B.1 Allied Balancing Account	\$15,000	(\$2,136,000)	(\$540,000)	(\$3,551,000)	\$189,000	
B.2 Less Agency Funds		\$1,711,589		\$2,411,940		
B.3 Less Estimated Revenue in 2011 Rates (2 years)		\$424,411	\$540,000	\$1,139,060		
B.4 Net Unfunded Allied Balance	\$15,000			\$0	\$189,000	
B.5 Rate Adjustment Percentage	-0.6%			0.0%	-17.1%	
C. 2012 REQUIRED REVENUE ADJUSTMENT (A+B)						
C.1 Cumulative Revenue Requirement	\$2,229,107	\$16,436,717	\$7,541,791	\$20,407,291	\$1,166,747	\$2,972,595
C.2 Total Year Surplus/(Shortfall)	\$251,202	(\$370,598)	(\$379,039)	(\$1,636,211)	(\$63,499)	(\$381,032)
C.3 Rate Adjustment Percentage	-10.1%	2.3%	5.3%	8.4%	5.8%	14.7%
D. 2011 ESTIMATED REVENUE RECONCILIATION*						
D.1 Subtotal Year Surplus/(Shortfall)	\$129,746	(\$409,095)	(\$238,189)	(\$1,171,534)	(\$121,686)	\$60,366
D.2 Agency Fees on b.1	\$6,487	(\$55,841)	(\$23,819)	(\$158,509)	(\$7,301)	\$3,018
D.3 Rate Adjustment Percentage	-5.5%	2.9%	5.6%	6.8%	11.7%	-2.4%
<i>(See Rate Variance Analysis for detail)</i>						
<i>*2011 actual revenue reconciliation covered in 2013 rates</i>						
E. RESIDENTIAL CART MIGRATION ESTIMATED FUTURE REVENUE SHORTFALL						
E.1 Can Migration Impact						
E.2 Rate Adjustment Percentage						
F. TOTAL RATE IMPACT (C+D+E)**						
F.1 TOTAL REVENUE IMPACT	\$2,092,874	\$16,901,653	\$7,803,799	\$21,737,334	\$1,295,733	\$2,909,210
F.2 Total Year Surplus/(Shortfall)	\$387,436	(\$835,534)	(\$641,047)	(\$2,966,254)	(\$192,485)	(\$317,648)
F.3 Total Rate Adjustment Percentage	-15.6%	5.2%	8.9%	15.2%	17.4%	12.3%
**If include estimated 2011 revenue reconciliation						
SBWMA TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2011 (Includes Allied 2010 Balancing Account)						
<p>Note: Revenue is based on 2011 monthly revenue since the last rate increase through June 2011. Revenue and Collection Cost exclude Attachment O services. Agencies need to add revenue to cover any unbilled Att. O services. This rate adjustment assumes a January 1, 2012 rate change date. The rate adjustment will need to be prorated for a later start date. Agencies are encouraged to consider additional Residential cart migration and adjust rates accordingly. Does not include any "surplus" funds available from Allied Balancing Account to use for other purposes.</p>						



STAFF REPORT

To: SBWMA Board Members
From: Cliff Feldman, Recycling Programs Manager
Marshall Moran, Finance Manager
Date: October 6, 2011 Board of Director's Meeting
Subject: Resolution Approving 2012 Recology San Mateo County Compensation Application

Recommendation

It is recommended that the SBWMA Board of Directors approve Resolution No. 2011-24 attached hereto authorizing the following action:

1. Approve the SBWMA Final Report on Review of the 2012 Recology San Mateo County (Recology) Compensation Application (Final Report) which delineates the recommended base contractor's compensation due to Recology for 2012 as follows:
 - a. Total Annual Cost of Operations and Profit – \$51,091,278
 - b. Total Contractor Pass-Through Costs – \$2,225,107

This Final Report (see **Exhibit A**) is to address the contractor's compensation for 2012. It does not include the total rate impact which would need to include the following other issues: final balancing accounts with Allied Waste/Republic Services, the 2011 estimated Revenue Reconciliation, and continued cart migration. The total rate impact from all issues is addressed in the staff report for agenda item 3B.

Analysis

The 2012 Recology Compensation Application was considered by the Board at the September 22, 2011 Board meeting as agenda item 4D; however, Resolution 2011-24 authorizing approval of the Application was not approved. For more details on analysis of the 2012 Compensation Application than provided below, please refer to **Exhibit B** – September 22, 2011 SBWMA Staff Report: Resolution Approving 2012 Recology San Mateo County Compensation Application.

There have been two modifications that impact costs included in the Final Report, as follows:

- o Revisions per feedback from individual Member Agencies on agency fees (Burlingame, Menlo Park, and San Mateo) and the change to the allocation of cost to service agency facilities.
- o Modification to Member Agency Facility Cost Allocation:
Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a "dummy" billing system to keep track of these accounts separately. This affects the allocation methodology which is based on Route Labor Hours, because the accounts billing system, on-board computer and Routeware interface to track the Route Labor Hours. Therefore, since this specific metric was not available for this service sector (i.e., Member Agency Facilities), the company allocated the costs based on the number of lifts that were actually attributable to each Agency. Thus, the alternate allocation methodology used by Recology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.88%), the allocation of these costs appears to have yielded inequitable results. At the September 22, 2011 there was discussion on Recology potentially compiling route labor hours data to reallocate these costs; however, the company has determined that this cannot be done in a timely manner because this data cannot retroactively be recreated and more time is needed to establish the system to do this accurately and audit the results. To wait until enough time has elapsed to get new data will adversely delay adopting the 2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The methodology used in 2011 was based on the company's assumptions included with its proposal and illustrated in Attachment N of the Franchise Agreements.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** (in the **Exhibit A** Final Report) for the revised total Member Agency Facility cost.

Background

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology and the Member Agencies executing Franchise Agreements ("Agreements") for Collection Services. Eleven of the twelve SBWMA Member Agency Agreements have the same methodology used to calculate the compensation paid to RSMC. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K and Attachment N. Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. As described in Article 11 of the Agreements, Recology's compensation includes three components: Annual Cost of Operations, Profit and Contractor Pass-Through Costs. The Final Report is primarily focused on the first two components of Recology's compensation, the Annual Cost of Operations and Profit, although, other pass-through costs are included in order to calculate projected rate impacts.

Fiscal Impact

Rate revenue from the Member Agencies is calculated to require an increase of 5.8% for 2012 rates to cover only the Recology cost and pass-through costs (please refer to Table 8 in the attached Final Report). A table showing the components of the 2012 rate adjustments and associated percentage of each is included in **Exhibit A** Final Report as **Appendix C – Member Agency Components of Rate Adjustments**.

Attachments:

Resolution No. 2011-24

Exhibit A – SBWMA Final Report on Review of the 2012 Recology San Mateo County Compensation Application

Exhibit B – September 22, 2011 SBWMA Staff Report: Resolution Approving 2012 Recology San Mateo County Compensation Application



RESOLUTION NO. 2011- 24

RESOLUTION OF THE SOUTH BAYSIDE WASTE MANAGEMENT AUTHORITY BOARD OF DIRECTORS APPROVING THE SBWMA FINAL REPORT ON REVIEW OF THE 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

WHEREAS, The South Bayside Waste Management Authority (SBWMA) prepared and issued to the SBWMA Board of Director's on September 1, 2011 the SBWMA Draft Report on Review of the 2012 Recology San Mateo County (Recology) Compensation Application (Report); and

WHEREAS, The Member Agencies Franchise Agreement for Collection of Recyclable Materials, Organic Materials and Solid Waste with Recology specifies that the SBWMA Board of Directors' was required to submit comments, questions and concerns on the Draft Report to the SBWMA by September 11, 2011; and

WHEREAS, SBWMA revised the Draft Report based on comments received from the Member Agencies and additional information provided by RSMC and issued the Final Report (**Exhibit A**) to the Board of Directors on September 15, 2011; and

WHEREAS, SBWMA revised the Final Report based on comments received from the Member Agencies and additional information provided by Recology and issued the revised Final Report (**Exhibit A**) to the Board of Directors on September 30, 2011; and

WHEREAS, The Final Report recommends a **3.8%** increase over one year in the total contractor's compensation (\$53,316,386) when compared to the 2011 costs approved by the SBWMA Board of Director's on September 23, 2010 per SBWMA Resolution No. 2010-28.

NOW, THEREFORE BE IT RESOLVED that the South Bayside Waste Management Authority hereby approves the SBWMA Final Report on Review of the 2012 Recology San Mateo County Compensation Application.

PASSED AND ADOPTED by the Board of Directors of the South Bayside Waste Management Authority, County of San Mateo, State of California on the this 6th day of October, 2011, by the following vote:

Agency	Yes	No	Abstain	Absent	Agency	Yes	No	Abstain	Absent
Atherton					Menlo Park				
Belmont					Redwood City				
Burlingame					San Carlos				
East Palo Alto					San Mateo				
Foster City					County of San Mateo				
Hillsborough					West Bay Sanitary Dist				

I HEREBY CERTIFY that the foregoing Resolution No. 2011-24 was duly and regularly adopted at a regular meeting of the South Bayside Waste Management Authority on October 6, 2011.

ATTEST:

Brian Moura, Chairperson of SBWMA

Cyndi Urman, Board Secretary



SBWMA FINAL REPORT ON REVIEW OF 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

October 1, 2011

October 1, 2011

Subject: Review of 2012 Recology San Mateo County Compensation Application

Dear SBWMA Board Members:

This Final Report documents findings and recommendations made by the South Bayside Waste Management Authority (SBWMA) staff from review and analysis of the 2012 Recology San Mateo County (Recology) Compensation Application for completeness, accuracy and consistency with the Member Agency Franchise Agreements (“Agreements”). Article 11.04 of the Agreements prescribes the process by which this application is reviewed and the company’s compensation approved. The SBWMA is required to submit to the Board the Final Report on or before September 1 each year. The Board Members and Member Agencies are in turn required to submit questions, comments and concerns to the SBWMA in writing by September 11, 2010. The revised Report was then issued to the Board on September 15, 2011 and discussed at the September 22, 2011 Board meeting. However, the Report was not approved at this meeting.

The attached Final Report has been revised based on comments from the Member Agencies, including additional information and per an agreement with Recology. Specifically, this agreement with Recology is related to using an alternate allocation method for Agency Facilities which will result in a more equitable allocation of costs for providing service to Agency Facilities. The Board is responsible for approving the Final Report which will then be binding between each Member Agency and Recology.

This Final Report provides the details of the approved Recology compensation by Member Agency along with estimates of other pass-through costs (i.e., Member Agency franchise and other fees and charges billed by the SBWMA for processing and disposal of materials delivered by Recology and Member Agencies to the Shoreway facility). Thus, the sum total of Recology compensation and other pass-through costs will make up the total costs reflected in Member Agency Revenue Requirements.

We look forward to receiving your comments and answering any questions you may have.

Sincerely,

Kevin McCarthy
Executive Director

Marshall Moran
Finance Manager

Cliff Feldman
Recycling Programs Manager

TABLE OF CONTENTS

SECTION 1 EXECUTIVE SUMMARY	ii
1.A Background.....	ii
1.B Review of Compensation Application and Issuance of SBWMA Report	ii
1.C Summary of Special Issues in this Rate Application	iii
1.D Member Agency Recology Cost Allocation Process.....	iv
1.E Recommendation	v
SECTION 2 BACKGROUND	1
2.A Contractor Procurement Process.....	1
2.B Franchise Agreement Terms	1
2.C Description of Cost Categories	1
2.D Cost Adjustment Process	2
2.E Review of Compensation Application and Issuance of SBWMA Report	2
SECTION 3 2012 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION	3
3.A Description of Cost Adjustments	3
3.B Adjustment of 2011 Costs to 2012.....	5
3.C Recommended Adjustment to Recology’s Compensation for 2012.....	9
SECTION 4 RECOLOGY COST ALLOCATION TO MEMBER AGENCIES ...	10
4.A Member Agency Recology Cost Allocation Process.....	10
4.B Results of Cost Allocation	12
SECTION 5 MEMBER AGENCY REVENUE REQUIREMENT OBLIGATIONS FOR 2012	13
5.A Components of Member Agency Rates Included in this Report	13
5.B Other Pass-Through Costs	13
5.C Explanation of the Recology Component of Member Agency Rate Adjustments	13
5.D Additional Components of Member Agency Rates	17
SECTION 6 CONCLUSION	17

APPENDICES

APPENDIX A – Agency Facility Cost Allocation Proposed Change

APPENDIX B – Revised Attachment N (For 2012) to the Member Agencies Franchise Agreements for Recyclable Materials, Organic Materials, and Solid Waste Collection Services

APPENDIX C – 2012 Recology San Mateo County Compensation Application

APPENDIX D – Member Agency Components of Rate Adjustments

APPENDIX E – Menlo Park Example of Attachment K From Franchise Agreement for Recyclable Materials, Organic Materials and Solid Waste Collection Services

SECTION 1 EXECUTIVE SUMMARY

1.A Background

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology San Mateo County (Recology) and the Member Agencies executing Franchise Agreements (“Agreements”) for Collection Services. Eleven of the twelve SBWMA Member Agency Agreements have the same methodology used to calculate the compensation paid to Recology. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K and Attachment N. Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. As described in Article 11 of the Agreements, Recology’s compensation includes three components: Annual Cost of Operations, Profit and Contractor Pass-Through Costs.

Cost Adjustment Process

Attachment K, Table 1 of the Agreements prescribe a detailed process to adjust Recology’s costs during the full ten year term of the Agreements from the costs in the company’s proposal submitted in March 2008 to a cost for 2011, then annually thereafter (see **Appendix E**).

1.B Review of Compensation Application and Issuance of SBWMA Report

The Recology compensation application (**Appendix C**) is due to the SBWMA on July 1 each year. The SBWMA is required to review and analyze the company’s compensation application and submit its Report to the Member Agencies on or before September 1. The Member Agencies are obligated to submit written comments on the Report within ten days after distribution of the Report. The Final Report will then be issued to the SBWMA Board of Directors one week prior to the September Board meeting for consideration at the September Board meeting. The schedule for this year is provided below.

2011 Schedule

Due Date	Milestone
July 1, 2011	2012 Recology Compensation Application Submitted to SBWMA
September 1, 2011	SBWMA Draft Report Issued to Member Agencies
September 11, 2011	Member Agencies Written Comments Due to SBWMA
September 15, 2011	SBWMA Releases Final Report to Board
September 22, 2011	SBWMA Board Meeting: Consideration of Final Report
October 6, 2011	SBWMA Board Meeting: Consideration of Final Report

1.C Summary of Special Issues in this Rate Application

Three special issues or one time cost adjustments have been applied to the 2012 Recology Compensation Application. These include adjustments related to a change in the mechanics collective bargaining agreement (CBA), discontinuing providing service to non-franchise public schools, and a negotiated cost adjustment for Hillsborough.

Mechanics CBA

The Agreements prescribe that Recology is entitled to receive compensation for CBA covered employees based on the wages and benefits costs contained in the CBA's in place at the time the Agreements were executed for the full term of those CBAs. The Agreements also state that any changes or amendments to these CBA's prior to the expiration date of these contracts would result in the company's compensation for CBA covered employees to revert to an index based cost adjustment methodology also set forth in the Agreements. Since the CBA covering the mechanics contained an opening clause to increase wages on July 1, 2011 and the company anticipates increasing wages effective July 1, 2011, commencing with the 2012 rate year these costs will be adjusted for the full term of the Agreements annually based on the related index prescribed in the Agreements for this cost category.

SBWMA Initiated Changes to the 2012 Recology Compensation Application

In addition to the above expected (pending) change in the Mechanics CBA, the following two other one time cost adjustments were initiated by the SBWMA:

Removing the Cost to Provide Service to Non-Franchise Public Schools

The scope of services of the Agreements does not include providing service to public schools since these accounts are State agencies and non-franchised. Even though the public schools in the SBWMA service area have historically been provided service by Allied Waste/Republic Services, commencing on July 1, 2011 Recology has discontinued providing service to these accounts through franchised operations. Therefore, a cost adjustment has been calculated for 2011 and 2012 to provide a credit to the Member Agencies for Recology providing service to public schools. The total cost reduction is \$205,014. Recology does not agree with this cost reduction.

Hillsborough Cost Adjustment

In 2009, the Town of Hillsborough negotiated a lower cost for back yard service of \$378,157. When Recology submitted the 2012 Rate Application, the company provided a lower cost by removing \$57,334 for truck depreciation. The SBWMA discovered this change and the Town of Hillsborough does not accept this change; therefore, the cost reduction for the Town included this depreciation amount. However, Recology does not agree with this change because it claims it is needed to reconcile an error in the original proposal that was accepted by Hillsborough.

Modification to Member Agency Facility Cost Allocation

Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a "dummy" billing system to keep track of these accounts separately. Because the billing system is tied to the system to calculate Route Labor

Hours, the company could not generate the data needed for the Agency Facilities service sector. Thus, the company allocated the costs based on the number of lifts that were actually attributable to each Agency. This alternate allocation methodology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency. The month of May was used to collect this statistic.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.87%), the allocation of these costs appears to have yielded inequitable results. Although Recology had recently proposed to compile and use updated labor hours data to reallocate, they have determined that this cannot be done in a timely manner because this data cannot retroactively be recreated. To wait until enough time has elapsed to get new data will adversely delay adopting the 2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these facility costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The company is working on setting up the system needed to calculate this metric and the SBWMA agrees that this should not be rushed to ensure it is done right and provide adequate time to employ effective checks and auditing of the results. Therefore, this new system will not be in place until a November-December 2011 timeframe.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** for the revised total Member Agency Facility cost.

1.D Member Agency Recology Cost Allocation Process

The process to allocate Recology's cost equitably across all Member Agencies is prescribed in Article 11 and Attachment K of the Agreements. Recology's costs are broken into nine cost categories and each is allocated based on four operational statistics specific to each Member Agency. These operational statistics include:

1. Annual route labor hours
2. Annual route hours
3. Number of containers in service
4. Number of customer accounts serviced

The sources to derive these statistics for the 2012 Recology Compensation Application are based on the current route labor hours and route hours. However, per section 7.12 of the Franchise Agreements, Recology is required to conduct an Annual Route Assessment and while this was not conducted in 2011, the company has provided assurance that it will be conducted in future years. Therefore, the statistics used to allocate costs for 2012 are based on the company's current operational metrics. The cost allocation process is similar to the practice used under the Allied

Waste/Republic Services compensation methodology. The results of the cost allocation process are provided in **Table 10**. The 2012 Recology Compensation Application Section 3, Tables 1, 2 and 3 show the changes in statistics from 2010 to 2011 by Member Agency.

1.E Recommendation

Based on the net results of all the cost adjustments described above and the analysis of the 2012 Recology Compensation Application, SBWMA is recommending that the Board approve an adjustment to Recology's 2012 compensation as delineated in the below table. This table provides a summary of the adjusted 2012 costs, the percentage each cost category contributes to the total cost and the overall change in costs and compensation.

Summary of Adjusted 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,489	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Adjustment for Public Schools		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,386	100.0%	1,932,633	3.8%
excludes Agency specific contract changes					

SECTION 2 BACKGROUND

2.A Contractor Procurement Process

In 2005, the SBWMA and its Member Agencies initiated a five and a half year collection services contractor selection process that resulted in Recology San Mateo County (Recology) and the Member Agencies executing Franchise Agreements (Agreements) for Collection Services. This process entailed formation of two committees comprised of Member Agency staff, convening numerous committee meetings to develop the scope of services and contract terms, developing and issuing a request for proposals, evaluation and analysis of four proposals, recommendation of Recology, negotiation of contracts with Recology, and approvals from the governing bodies of each Member Agency.

2.B Franchise Agreement Terms

Eleven of the twelve SBWMA Member Agency Agreements use the same methodology to calculate the compensation paid to Recology. One Member Agency (i.e., City of Belmont) used a different compensation methodology; however, use of this different methodology has no bearing on the costs or services provided to the other eleven Member Agencies. Inclusion of the City of Belmont in the cost calculations with the other eleven Member Agencies is necessary in order to accurately implement the cost allocation process prescribed in the Agreements.

The compensation methodology provisions in the Member Agency Agreements are contained in Article 11, Attachment K (see **Appendix E**) and Attachment N (see **Appendix B**). Article 11 provides an overview of the methodology and describes the process by which aspects of the compensation adjustment process shall be implemented. Attachment K provides more detail on this process including the specific rules governing adjusting costs and how these costs will be allocated amongst the Member Agencies. Attachment N is an example of the process to implement the compensation adjustment procedures and structure to accomplish this as set forth in Attachment K.

2.C Description of Cost Categories

As described in Article 11 of the Agreements, Recology's compensation includes three components: annual cost of operations, profit, and contractor pass-through costs. The nine cost categories that comprise the company's annual cost of operations are defined in the Agreements (i.e., Attachment K), as follows:

1. Wages and benefits for all employees represented through collective bargaining agreements (CBA) – This category is all inclusive of the wages and benefits of the CBA employees.
2. Wages and benefits for employees not represented through CBAs – This category is all inclusive of the non-CBA employees.
3. Payroll taxes – This category includes the payroll taxes for all of the company's employees.
4. Worker's compensation– This category includes all worker's compensation premium expense for all of Recology's employees.
5. Fuel for route and service vehicles – This category includes the fuel cost for all of the company's vehicles.

6. Other, excluding depreciation, wages and benefits – This category includes vehicle maintenance parts, insurance, general office equipment, and other miscellaneous expenses not included in the other major cost categories.
7. Depreciation for collection vehicles and containers – This category includes the depreciation expense for Recology’s capital equipment consisting of its collection service and support vehicles and containers.
8. Allocated indirect depreciation costs for maintenance equipment, shop equipment, office equipment – This category includes the depreciation expense for miscellaneous assets not included in the vehicles and containers capital costs.
9. Implementation costs – This category includes all implementation costs such as container delivery, Recycling Blitz, public education, driver training, etc.

2.D Cost Adjustment Process

Attachment K, Table 1 of the Agreements prescribes a detailed process to adjust Recology’s costs during the full ten year term of the Agreements. In addition to this cost adjustment process prescribed in Table 1, there is one other type of cost adjustment that was included to adjust costs for 2011 and will also apply to the 2013 rate year only. Therefore, this cost adjustment does not apply to 2012 compensation. This cost adjustment is to capture the service level changes in the number of residential accounts (i.e., single-family customers) and commercial (includes multi-family dwellings and Agency facilities) lifts (i.e., service events for bins and carts) and pulls (i.e., service events for drop-box and compactors). This final adjustment to costs related to changes in service levels will be derived from data obtained from Recology in 2012 for inclusion in the compensation application for 2013.

Lastly, another type of compensation related adjustment applies to rate years 2013 through 2020 and reconciles annually what Recology is owed to what the company has been paid during the prior year. This compensation adjustment is the annual revenue reconciliation of gross revenue billed to approved contractor’s compensation for the prior year as prescribed in Article 11 and Attachment K. As stated in Attachment K, each year, the company’s gross revenues billed for the prior year will be reconciled to the compensation approved for the prior year. The difference between what is billed by Recology and the approved contractor’s compensation will be added to or subtracted from the company’s compensation for the rate year following submittal of the revenue reconciliation report due from the company annually. The first revenue reconciliation report that Recology must submit to the SBWMA is due on March 31, 2012 and any adjustment to payments made to Recology will be applied to the 2013 rate year. The SBWMA is responsible for analyzing this report and the findings will be incorporated in that year’s SBWMA Report on Recology’s Compensation Application. To summarize, the adjustment for rate year 2011 will be provided to the SBWMA in 2012 and applied to the 2013 rate year. This process will continue annually through the full ten year term of the Agreements.

2.E Review of Compensation Application and Issuance of SBWMA Report

Article 11 and Attachment K of the Agreements stipulate that the SBWMA is responsible for conducting the annual review and analysis of Recology’s compensation application.

The SBWMA conducts a preliminary review to ensure the application is complete and a thorough review that is used to draft the analysis contained in this report. Recology is obligated to promptly provide to the SBWMA any missing information and explanations upon request during the compensation application review process (i.e., July 1 – September 1).

The Recology compensation application is due to the SBWMA on July 1 each year. This SBWMA Report is scheduled to be submitted to the Member Agencies on or before September 1 each year. The Member Agencies are obligated to submit written comments on the Report within ten days after distribution of the Report. The Final Report will then be issued to the SBWMA Board of Directors one week prior to the September Board meeting for consideration at the September Board meeting. The schedule for this year is provided in **Table 1**.

Table 1 – 2011 Schedule

Due Date	Milestone
July 1, 2011	2012 Recology Compensation Application Submitted to SBWMA
September 1, 2011	SBWMA Draft Report Issued to Member Agencies
September 11, 2011	Member Agencies Written Comments Due to SBWMA
September 15, 2011	SBWMA Releases Final Report to Board
September 22, 2011	SBWMA Board Meeting: Consideration of Final Report
October 6, 2011	SBWMA Board Meeting: Consideration of Final Report

**SECTION 3 2012 RECOLOGY SAN MATEO COUNTY
COMPENSATION APPLICATION**

3.A Description of Cost Adjustments

The 2012 Recology Compensation Application is based on adjusting 2011 costs by applying the changes in several indices and the wages and benefits schedule from the CBAs in order to reflect the costs that will be used for 2012. Additional cost adjustments have been made for one time events related to a change in the mechanics CBA, removing the cost to provide service to non-franchise public schools, and an adjustment to Hillsborough's back yard cost reduction as follows:

Mechanics CBA

The Agreements prescribe that Recology is entitled to receive compensation for CBA covered employees based on the wages and benefits costs contained in the CBA's in place at the time the Agreements were executed for the full term of those CBAs. The Agreements also state that any changes or amendments to these CBA's prior to the expiration date of these contracts would result in the company's compensation for CBA covered employees to revert to an index based cost adjustment methodology also set forth in the Agreements. Since the CBA covering the mechanics contained an opening clause to increase wages on July 1, 2011 and the company anticipates increasing wages effective July 1, 2011, commencing with the 2012 rate year these costs will be adjusted for the full

term of the Agreements annually based on the related index prescribed in the Agreements for this cost category.

SBWMA Initiated Changes to the 2012 Recology Compensation Application

In addition to the above expected (pending) change in the Mechanics CBA, the following two other one time cost adjustments were initiated by the SBWMA:

Removing the Cost to Provide Service to Non-Franchise Public Schools

The scope of services of the Agreements does not include providing service to public schools since these accounts are State agencies and non-franchised. Even though the public schools in the SBWMA service area have historically been provided service by Allied Waste/Republic Services, commencing on July 1, 2011 Recology has discontinued providing service to these accounts through franchised operations. Therefore, a cost adjustment has been calculated for 2011 and 2012 to provide a credit to the Member Agencies for Recology providing service to public schools. The total cost reduction is \$205,014. Recology does not agree with this cost reduction.

Hillsborough Cost Adjustment

In 2009, the Town of Hillsborough negotiated a lower cost for back yard service of \$378,157. When Recology submitted its 2012 Compensation Application, the company changed the method for calculating this cost reduction and removed the cost of truck depreciation by \$57,334. The SBWMA discovered this change and the Town of Hillsborough does not accept this change; therefore, the cost reduction for the Town included this depreciation amount. However, Recology does not agree with this change because it claims it is needed to reconcile an error in the original proposal that was accepted by Hillsborough.

Modification to Member Agency Facility Cost Allocation

Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Since Agency Facilities do not get billed for service, whereas all other accounts do, the company did not set up a “dummy” billing system to keep track of these accounts separately. Because the billing system is tied to the system to calculate Route Labor Hours, the company could not generate the data needed for the Agency Facilities service sector. Thus, the company allocated the costs based on the number of lifts that were actually attributable to each Agency. This alternate allocation methodology was not based on an arbitrary metric but instead was based on a metric used to allocate costs for the Commercial Sector for each Agency. The month of May was used to collect this statistic.

Although the Agency Facilities service sector represents approximately \$1.0 million of the \$53.3 million total contractor compensation (1.87%), the allocation of these costs appears to be have yielded inequitable results. Although Recology had recently proposed to compile and use updated labor hours data to reallocate, they have determined that this cannot be done in a timely manner because this data cannot retroactively be recreated. To wait until enough time has elapsed to get new data will adversely delay adopting the

2012 Compensation Application, thus delaying Member Agencies with moving forward with adopting rates for 2012. Therefore, the company proposed and the SBWMA staff agreed that the identical allocation that was used for these facility costs in the approved 2011 Compensation Application be applied to the 2012 Compensation Application until the actual Route Labor Hours can be determined. The company is working on setting up the system needed to calculate this metric and the SBWMA agrees that this should not be rushed to ensure it is done right and provide adequate time to employ effective checks and auditing of the results. Therefore, this new system will not be in place until a November-December 2011 timeframe.

In addition, the company will reconcile any discrepancies with the allocation used for 2012 to an allocation using the actual operational metric by including the changes that need to be made in the 2011 Revenue Reconciliation Report due from Recology on March 31, 2012. It is important to note that this does not change Recology's total compensation. However, it does slightly change the total cost to each Member Agency. Please refer to **Table 7** for the revised total Member Agency Facility cost.

3.B Adjustment of 2011 Costs to 2012

As prescribed in Article 11, Attachment K and Attachment N of the Agreements, the adjustment to the 2011 costs to 2012 costs is based on: 1) the current CBA's; and, 2) the percentage change over the last year in select indices to various cost categories.

The following table on the next page (**Table 2**) provides the overall results from making all compensation adjustments from 2011 to 2012. More specifically, this table provides the details of the adjusted 2012 costs, the percentage each cost category contributes to the total cost and the overall change in costs. The application of all adjustment factors to the costs approved in the company's 2011 compensation application results in an overall increase in Recology's 2012 cost of operations totaling \$2,439,489 (i.e., 5.0% increase over one year). With the inclusion of contractor's pass-through costs, the total result is a net increase in total contractor's compensation of \$1,932,633 (i.e., 3.8%).

Table 2 – Results of Adjustments of 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages	13,997,860	14,528,909	27.3%	531,050	3.8%
Benefits	5,122,097	5,603,623	10.5%	481,526	9.4%
Payroll Taxes	1,164,622	1,208,805	2.3%	44,183	3.8%
Workers Compensation Insurance	1,259,325	1,293,962	2.4%	34,636	2.8%
Total Direct Labor Related-Costs	21,543,904	22,635,299	42.5%	1,091,395	5.1%
Direct Fuel Costs	2,613,085	3,316,690	6.2%	703,605	26.9%
Other Direct Costs	1,981,052	2,007,400	3.8%	26,348	1.3%
Depreciation					
- Collection Vehicles	4,039,614	4,039,614	7.6%	-	0.0%
- Containers	1,882,550	1,882,550	3.5%	-	0.0%
Total Depreciation	5,922,164	5,922,164	11.1%	-	0.0%
Allocated Indirect Costs excluding Depreciation					
General and Administrative	6,533,263	6,738,254	12.6%	204,991	3.1%
Operations	1,560,305	1,601,348	3.0%	41,042	2.6%
Vehicle Maintenance	2,624,720	2,724,762	5.1%	100,042	3.8%
Container Maintenance	898,038	938,352	1.8%	40,314	4.5%
Total Allocated Indirect Costs excluding Depreciation	11,616,326	12,002,595	22.5%	386,269	3.3%
Total Allocated Indirect Depreciation Costs	166,164	166,164	0.3%	-	0.0%
Annual Implementation Cost Amortization	187,175	187,175	0.4%	-	0.0%
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,488	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Public Schools Adjustment		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	\$ 51,383,753	\$ 53,316,386	100.0%	\$ 1,932,632	3.8%
excludes Agency specific contract changes					

The specific adjustment factors based on indices are shown in **Table 3**.

Table 3 - Description of Index Based Cost Adjustments

<u>Cost Category</u>	<u>Index Based Adjustment Factor</u>	<u>Index Used</u>
Worker's Compensation	2.75%	U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Private Industry (Not seasonally adjusted, total compensation, series no. CIU2030000000000A).
Wages and Benefits for Non-CBA Employees	1.9%	U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, series no. cis201s000000000i successor to Ecs12102i ended 2005).
Fuel	26.9%	U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303).
Other Costs	80% of 1.67%	U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sao).
Depreciation – Collection Equipment	0.0%	No adjustment in 2012
Depreciation – Indirect Equipment Costs	0.0%	No adjustment in 2012

Table 4 below denotes the cost categories and the total cost adjustments.

Table 4 – Results of Two Cost Adjustments (Index and Non-index)

<u>Cost Category</u>	<u>Cost Adjustment</u>	<u>Explanation</u>
DIRECT LABOR:		
CBA Wages (Drivers)	3.80%	The CBA wage adjustment is based on the 2012 wage rates in the Teamsters Local 350 (drivers) CBA.
CBA Benefits (Drivers)	9.40%	The CBA benefit adjustment is based on estimated 2012 benefits rates in the Teamsters Local 350 (drivers) CBA.
Payroll Tax (Drivers)	3.80%	The payroll tax rate is adjusted by changes in Federal or state payroll tax rates. There are no tax rate changes for 2012; therefore, the payroll tax expense changes in accordance with change in wages.
Worker's Compensation Insurance (Drivers)	2.75%	The workers compensation insurance adjustment is based on an index which increased 2.75%.
Depreciation – Collection Vehicles	0.0%	No adjustment in 2012.
Depreciation - Containers	0.0%	No adjustment in 2012.
INDIRECT COSTS:	3.28%	Total indirect costs increased by 3.28% The Indirect Cost components are detailed below:
CBA Mechanics Wages and Benefits	3.92%	The CBA wages increased by 1.94% based on the Mechanics CBA effective 1/1/10. The CBA benefits increased by 9.19% as compared to the benefit rates in the prior Machinists CBA.
CBA Clerical Wages and Benefits	6.83%	The CBA Clerical employee's wages increased 4.02% and benefits increased 8.73%.
Non-CBA Labor	1.94%	The Indirect Non-CBA Labor costs, which is composed of management and supervisors, increased by 1.94% based on changes in the CPI index.
Fuel	26.90%	The Fuel expense is adjusted by the change in a fuel index of 26.9%.
Other Indirect	1.34%	The Other Indirect expense includes insurance, general office expense, safety, etc. Other Indirect expenses are adjusted by 80% of an CPI index change of 1.67%.

3.C Recommended Adjustment to Recology's Compensation for 2012

Based on the net results of the cost adjustments described above and the analysis of the 2012 Recology Compensation Application, SBWMA is recommending that the SBWMA Board approve an adjustment to Recology's 2012 compensation as delineated in **Table 5 – Summary of Adjusted 2011 Costs to 2012 Costs**. This table provides a summary of the adjusted 2011 costs, the percentage each cost category contributes to the total cost and the overall change in costs and compensation. The total adjustment to Recology's compensation is 3.8%.

Table 5 – Summary of Adjusted 2011 Costs to 2012 Costs

	Costs - 2011	Costs - 2012	% of Total Cost	Change	% Change
Total Annual Cost of Operations	44,029,869	46,237,607	86.7%	2,207,738	5.0%
Profit	4,621,920	4,853,671	9.1%	231,751	5.0%
Operating Ratio	90.5%	90.5%			
Total Operating Costs	48,651,789	51,091,278	95.8%	2,439,489	5.0%
Contractor Pass-Through Costs					
Interest Expense	3,010,779	2,763,885	5.2%	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	0.2%	(8,146)	-8.2%
Adjustment for Public Schools		(220,858)		(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	-0.8%	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	4.2%	(506,856)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,386	100.0%	1,932,633	3.8%
excludes Agency specific contract changes					

SECTION 4 RECOLOGY COST ALLOCATION TO MEMBER AGENCIES

4.A Member Agency Recology Cost Allocation Process

Article 11 and Attachment K of the Agreements prescribe the process to allocate the company's cost equitably across the Member Agencies. Components of the nine cost categories described in Section 2.C of this report shall each be allocated by four operational statistics specific to each Member Agency. These operational statistics include:

1. Annual route labor hours
2. Annual route hours
3. Number of containers in service
4. Number of customer accounts serviced

The factors used to apply the Member Agency Cost Allocation process per Attachment K of the Franchise Agreements are based on actual operational metrics from 2012 in lieu of assumptions used in the 2011 compensation application. The cost allocation for Rate Year One (i.e., 2011) was based on the company's assumptions included in its 2008 proposal submitted in response to the SBWMA Collection Services RFP issued in 2007. The 2008 assumptions were then updated based on data provided by Allied Waste/Republic Services in mid-2010 (for the current routes) as the first of two service level adjustments over the term of the Agreement with Recology. Thus, Rate Year One was based on assumptions made in 2008, then updated based on data received from Allied in mid-2010, whereas commencing with Rate Year Two (i.e., 2012) and for Rate Years Three through Ten (i.e., 2013-2020), the cost allocation will be based on Recology's actual operating metrics. However, per section 7.12 of the Franchise Agreements, Recology is required to conduct an Annual Route Assessment and while this was not conducted in 2011, the company has provided assurance that it will be conducted in future years. Therefore, as stated above, the statistics used to allocate costs for 2012 are based on the company's current operational metrics. The cost allocation process is similar to the practice used under the Allied Waste/Republic Services compensation methodology. The results of the cost allocation process are provided in **Table 7**.

In addition, the metric used by Recology for the Venues and Events line of business to allocate costs across the Member Agencies, is different than that prescribed in the Agreements. Recology believes that if the method prescribed for this line of business were used, the allocation of these costs would likely not be apportioned equitably. Thus, the company has allocated these specific costs based on the of number of single-family accounts in service and not the route labor hours or route hours to provide this service as delineated in the Agreements.

The process to allocate costs across the Member Agencies is described in detail in Attachment K of the Agreements. After determining the total contractor's compensation for a given rate year, this process will be used to allocate the total costs to each Member Agency. This method was employed in the 2012 Recology Compensation Application.

As explained in the Executive Summary and Section 3.A above, Recology changed the methodology to allocate the cost for service to Agency Facilities from the method prescribed in the Franchise Agreements due to the company not establishing a system to collect the data needed. Specifically, the Route Labor Hours metric was not available for this service sector (i.e., Member Agency Facilities) and the company allocated the costs based on the number of lifts that were actually attributable to each Agency in its 2012 Compensation Application. However, this method was changed to use the same allocation results used for 2011 which was based on the company's assumptions for Route Labor Hours included with its original proposal, then illustrated in Attachment N of the Franchise Agreements.

Table 6 provides a description of the specific cost category and operational statistic used to allocate costs.

Table 6 – Operational Statistics Used for Allocation of Costs

General Cost Category	Specific Cost Category	Operational Statistic
Costs of Operation		
	Wages for Direct Labor	Annual Route Labor Hours
	Benefits for Direct Labor	Annual Route Labor Hours
	Payroll Taxes	Annual Route Labor Hours
	Worker's Compensation Expense	Annual Route Labor Hours
	Direct Fuel Costs	Annual Route Hours
	Other Direct Costs	Annual Route Hours
	Route Vehicles	Annual Route Hours
	Collection Containers	Containers in Service
	Other	Annual Route Hours
Allocated Indirect Costs Excluding Depreciation and Interest		
	General and Administrative	Number of Customer Accounts
	Vehicle Maintenance	Annual Route Hours
	Container Maintenance	Number of Containers in Service
	Operations	Annual Route Hours
Implementation	Implementation	Annual Route Hours
Allocated Indirect Depreciation	Allocated Indirect Depreciation	Annual Route Hours

4.B Results of Cost Allocation

Table 7 – Member Agency Cost Allocation provides the cost allocation by Member Agency for each cost category and total contractor’s compensation for all Member Agencies combined. Please note that **Table 7** has been revised to reflect the change in Agency Facilities cost allocation.

Table 7 – Member Agency Cost Allocation

TOTAL COLLECTION COSTS	2012 Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages	\$14,528,909	\$381,686	\$955,790	\$1,358,836	\$539,294	\$866,253	\$668,166	\$1,477,000	\$404,110	\$2,567,750	\$1,262,039	\$3,252,718	\$244,803	\$550,465
Benefits	\$5,603,623	\$148,669	\$371,121	\$518,439	\$210,249	\$328,713	\$261,440	\$566,590	\$156,469	\$988,678	\$489,383	\$1,252,998	\$96,190	\$214,685
Payroll Taxes	\$1,208,805	\$31,756	\$79,522	\$113,055	\$44,869	\$72,072	\$55,591	\$122,886	\$33,622	\$213,637	\$105,002	\$270,626	\$20,368	\$45,799
Workers Compensation Insurance	\$1,293,962	\$33,993	\$85,124	\$121,019	\$48,030	\$77,149	\$59,508	\$131,543	\$35,991	\$228,687	\$112,399	\$289,691	\$21,802	\$49,025
Total Direct Labor Related-Costs	\$22,635,299	\$596,104	\$1,491,557	\$2,111,350	\$842,442	\$1,344,187	\$1,044,705	\$2,298,020	\$630,191	\$3,998,751	\$1,968,823	\$5,066,033	\$383,163	\$859,974
Direct Fuel Costs	\$3,316,690	\$93,893	\$213,596	\$296,150	\$126,426	\$209,105	\$169,945	\$341,200	\$92,211	\$585,549	\$289,197	\$708,828	\$58,449	\$132,142
Other Direct Costs	\$2,007,400	\$54,837	\$128,690	\$182,339	\$75,079	\$128,985	\$98,891	\$208,739	\$55,190	\$356,483	\$174,562	\$431,608	\$34,326	\$77,670
Depreciation														
- Collection Vehicles	\$4,039,614	\$117,765	\$254,098	\$370,302	\$148,700	\$250,177	\$206,465	\$434,205	\$109,148	\$718,363	\$347,776	\$853,361	\$70,272	\$158,982
- Containers	\$1,882,550	\$57,859	\$119,663	\$159,462	\$87,404	\$117,304	\$56,100	\$184,464	\$57,727	\$344,849	\$168,542	\$411,761	\$36,048	\$81,365
Total Depreciation	\$5,922,164	\$175,624	\$373,761	\$529,764	\$236,104	\$367,482	\$262,566	\$618,669	\$166,875	\$1,063,212	\$516,319	\$1,265,122	\$106,320	\$240,347
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$6,738,134	\$116,753	\$390,845	\$618,724	\$327,911	\$423,890	\$166,127	\$720,246	\$191,368	\$1,266,791	\$638,697	\$1,523,715	\$101,984	\$251,083
Operations	\$1,601,348	\$47,806	\$98,069	\$151,940	\$55,266	\$104,365	\$84,198	\$171,598	\$39,847	\$285,098	\$133,316	\$337,818	\$27,859	\$64,169
Vehicle Maintenance	\$2,724,762	\$81,343	\$166,868	\$258,533	\$94,037	\$177,581	\$143,267	\$291,981	\$67,801	\$485,107	\$226,844	\$574,811	\$47,404	\$109,186
Container Maintenance	\$938,352	\$24,516	\$54,131	\$84,331	\$43,946	\$57,674	\$23,524	\$103,669	\$26,472	\$176,826	\$84,125	\$208,951	\$15,488	\$34,697
Total Allocated Indirect Costs excluding Depreciation	\$12,002,595	\$270,418	\$709,913	\$1,113,528	\$521,161	\$763,510	\$417,115	\$1,287,494	\$325,488	\$2,213,822	\$1,082,982	\$2,645,295	\$192,735	\$459,135
Total Allocated Indirect Depreciation Costs	\$166,164	\$4,892	\$10,128	\$15,924	\$5,690	\$10,905	\$8,614	\$17,887	\$4,113	\$29,672	\$13,782	\$35,126	\$2,850	\$6,580
Annual Implementation Cost Amortization	\$187,175	\$5,771	\$11,889	\$16,036	\$7,611	\$11,092	\$10,451	\$19,402	\$5,002	\$33,612	\$16,121	\$38,805	\$3,495	\$7,888
Total Annual Cost of Operations ¹	46,237,607	1,201,539	2,939,533	4,265,090	1,814,513	2,835,267	2,012,287	4,791,410	1,279,070	8,281,102	4,061,785	10,190,817	781,337	1,783,737
Profit	\$4,853,671	\$126,128	\$308,570	\$447,717	\$190,474	\$297,625	\$211,235	\$502,966	\$134,267	\$869,287	\$426,375	\$1,069,754	\$82,019	\$187,243
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$51,091,278	\$1,327,667	\$3,248,103	\$4,712,807	\$2,004,987	\$3,132,891	\$2,223,521	\$5,294,375	\$1,413,337	\$9,150,389	\$4,488,160	\$11,260,572	\$863,356	\$1,970,980
Contractor Pass-Through Costs														
Interest Expense	\$2,763,885	\$75,696	\$172,908	\$257,769	\$108,516	\$175,967	\$111,106	\$294,016	\$79,677	\$495,744	\$240,227	\$600,524	\$46,455	\$105,279
Interest Expense on Implementation Cost	\$91,195	\$2,508	\$5,806	\$8,216	\$3,700	\$5,734	\$4,465	\$9,449	\$2,575	\$16,349	\$7,819	\$19,473	\$1,553	\$3,548
Public Schools Adjustment - 2011	(\$108,105)	(\$14,718)	(\$9,130)	(\$15,278)	(\$2,530)	(\$17,343)	(\$12,449)	(\$6,186)	(\$4,661)	(\$25,810)	(\$25,810)			
Public Schools Adjustment - 2012	(\$112,753)	(\$15,351)	(\$9,522)	(\$15,935)	(\$2,639)			(\$12,984)	(\$6,452)	(\$4,861)	(\$26,920)			
Contract Changes to Specific Agencies ¹	(\$409,115)						(\$409,115)							
Total Contractor Pass-Through Costs	\$2,225,107	\$48,134	\$160,062	\$234,772	\$107,047	\$181,702	(\$328,976)	\$278,032	\$69,614	\$502,570	\$195,316	\$619,997	\$48,009	\$108,828
TOTAL CONTRACTOR'S COMPENSATION per 9/22/2011 Handout #1	\$53,316,386	\$1,375,802	\$3,408,166	\$4,947,578	\$2,112,033	\$3,314,593	\$1,894,545	\$5,572,408	\$1,482,951	\$9,652,959	\$4,683,476	\$11,880,569	\$911,365	\$2,079,808
Agency Facility Cost Allocation Change	\$0	\$13,325	\$55,747	\$24,796	\$119,849	\$15,926	\$70,457	(\$231,484)	(\$5,044)	(\$161,083)	(\$23,630)	\$120,818	(\$1)	\$324
TOTAL CONTRACTOR'S COMPENSATION FINAL 9/30/2011 ¹	\$53,316,386	\$1,389,127	\$3,463,913	\$4,972,374	\$2,231,882	\$3,330,519	\$1,965,002	\$5,340,924	\$1,477,907	\$9,491,876	\$4,659,846	\$12,001,387	\$911,364	\$2,080,132

SECTION 5 MEMBER AGENCY REVENUE REQUIREMENT OBLIGATIONS FOR 2012

5.A Components of Member Agency Rates Included in this Report

The compensation paid to Recology for 2012 collection service is only one of several components that make up the costs reflected in the Member Agency's collection service customer rates. The costs contained in this Report which include the Recology compensation and other pass-through costs (discussed below) are used to determine a component of the Member Agencies revenue requirement (see **Table 8 –Member Agency Projected Rate Impacts** on page 14).

This report does not provide the Total Revenue Requirement as it does not contain the adjustment for the final 2010 Allied Waste/Republic Services Balancing Account, impact of additional cart migration, or a true-up of estimated 2011 payments made to Recology. The Total Recommended Rate Adjustment was provided to the Board on September 15, 2011 and updated figures were sent out on September 30th.

5.B Other Pass-Through Costs

The other pass-through costs which are included in the total contractor's compensation include the following:

1. Disposal and processing expense – Disposal and processing expenses are based on estimated tip fees at Shoreway and projected tonnage delivered for 2012.
2. Franchise fee – Franchise and other Member Agency fees and programs (e.g., Curbside Inc. Door-to-Door HHW Collection Service).
3. Agency specific changes – Agency specific changes to the Agreements are captured and applied to each Member Agency. Examples of these changes include: Recology billing for Menlo Park, change to Hillsborough organics carts, and adjustment for kitchen pails to San Carlos.

5.C Explanation of the Recology Component of Member Agency Rate Adjustments

As shown in **Table 8**, the Recology and Other Pass-Through Costs component of the 2012 rate increases shows an average SBWMA rate adjustment of 5.8%. These rate adjustments are broken down into the following components:

1. The 2012 projected revenue before 2012 rate increases is compared to the current estimated revenue requirement for 2011 (i.e., \$87,782,051). This shows a shortfall of \$1,527,463 due to lower customer volume or agencies delaying or not raising rates enough to achieve the revenue requirement. This has an overall impact a 1.8% increase over 2011 rates.

2. Recology Compensation increased 3.8% or \$1,932,633 over 2011 compensation with a rate impact of 2.2%.
3. Tip fee increases at Shoreway have an approximate 1.25% rate impact in 2012 and a total 4.1% increase in disposal expense.
4. Member Agency fees increased by \$575,545 or 4.8% and have an overall rate impact of 0.7%.

The specific explanation for each agency is contained in **Appendix D** and will vary in accordance with the specific circumstances for each Member Agency.

Table 8 – Explanation of Recology and Other Pass-Through Costs Rate Adjustment

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA				
	2012 Variance				
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact
Estimated Net Revenue	\$84,383,775	\$86,254,588			
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%	
2011 Estimated Revenue Reconciliation	(\$3,398,277)				
2012 Rate Adjustment		(\$5,041,267)			
Rate Adjustment		5.8%			5.8%
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval					
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)					
² 2012 collection cost adjusted for Agency Facility cost allocation change					

The Total Revenue Requirement delineated in **Table 9** is shown before the Allied final 2010 Balancing Account, any new cart migration attributable to 2012 and the 2011 Recology Revenue Reconciliation (i.e., this report from Recology is due on March 31, 2012 and will confirm the amount of revenue surplus or shortfall billed by the company for Rate Year 2011). The projected collection revenue in this table was reduced by the amount of revenue included in the 2011 rates to pay off Allied's Balancing Account but does include estimated Agency Fees on "2012 Rate Adjustment" (as specified in Table 8). The projected 2012 net collection revenue is compared to the 2012 Recology revenue requirement to determine the 2012 revenue adjustment as shown in section A.

Table 9 – Member Agency Projected Recology and Other Pass-Through Cost Increases Impact on Rates

SBWMA								
TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012								
(Includes Allied 2010 Balancing Account)								
	2012 Rate Year							
	2012 Total	Atherton	Belmont	Burlingame	East Palo Alto	Foster City	Hillsborough	Menlo Park
2012 Collection Revenue @ 2011 Rates	\$ 87,425,024	\$ 2,439,707	\$ 5,250,933	\$ 8,570,031	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ (1,170,436)	\$ -	\$ -	\$ (394,221)	\$ -	\$ -	\$ -	\$ -
2012 Net Collection Revenue	\$ 86,254,588	\$ 2,439,707	\$ 5,250,933	\$ 8,175,809	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Total Contractor's Compensation - 9/22/2011	\$ 53,316,386	\$ 1,375,804	\$ 3,408,173	\$ 4,947,591	\$ 2,112,040	\$ 3,314,602	\$ 1,894,549	\$ 5,572,422
Change to Agency Facility Services	\$ -	\$ 13,325	\$ 55,747	\$ 24,796	\$ 119,849	\$ 15,926	\$ 70,457	\$ (231,486)
Total Contractor's Compensation - Adjusted	\$ 53,316,386	\$ 1,389,129	\$ 3,463,921	\$ 4,972,386	\$ 2,231,889	\$ 3,330,527	\$ 1,965,006	\$ 5,340,936
Other Pass-Through Costs								
Disposal & Processing Fees	\$ 25,484,802	\$ 966,819	\$ 1,190,587	\$ 2,880,613	\$ 1,356,588	\$ 1,702,751	\$ 769,536	\$ 2,845,806
Agency Franchise Fees	\$ 12,509,958	\$ 260,925	\$ 1,412,871	\$ 1,038,405	\$ 725,902	\$ 385,054	\$ 250,401	\$ 2,161,267
Agency Specific Contract Changes	\$ (15,291)						\$ (31,562)	\$ 23,002
Total Other Pass-Through Costs	\$37,979,469	\$1,227,744	\$2,603,459	\$3,919,019	\$2,082,490	\$2,087,804	\$988,376	\$5,030,076
RSMC REVENUE REQUIREMENT	\$91,295,855	\$2,616,874	\$6,067,379	\$8,891,405	\$4,314,379	\$5,418,332	\$2,953,381	\$10,371,012
A. 2012 RATE YEAR REVENUE REQUIREMENT								
A.1 Subtotal Year Surplus/(Shortfall)	(\$5,041,267)	(\$177,167)	(\$816,447)	(\$715,596)	\$279,612	(\$143,524)	(\$433,981)	(\$546,142)
A.2 Agency Fees on A.1	(\$754,737)	(\$17,717)	(\$212,276)	(\$124,514)	\$16,497	(\$7,176)	(\$43,398)	(\$70,999)
A.3 Rate Adjustment Percentage	6.6%	8.0%	19.6%	9.8%	-6.4%	2.9%	18.9%	6.3%
<i>(See Rate Variance Analysis for detail.)</i>								

Table 9 – Member Agency Projected Recology and Other Pass-Through Cost Increases Impact on Rates (continued)

TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012						
(Includes Allied 2010 Balancing Account)						
	2012 Rate Year					
	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
2012 Collection Revenue @ 2011 Rates	\$ 2,480,309	\$ 16,066,119	\$ 7,217,752	\$ 19,492,294	\$ 1,103,248	\$ 2,591,563
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ -	\$ -	\$ (55,000)	\$ (721,215)	\$ -	\$ -
2012 Net Collection Revenue	\$ 2,480,309	\$ 16,066,119	\$ 7,162,752	\$ 18,771,080	\$ 1,103,248	\$ 2,591,563
Total Contractor's Compensation - 9/22/2011	\$ 1,482,955	\$ 9,652,984	\$ 4,683,489	\$ 11,880,599	\$ 911,367	\$ 2,079,813
Change to Agency Facility Services	\$ (5,044)	\$ (161,083)	\$ (23,630)	\$ 120,818	\$ (1)	\$ 324
Total Contractor's Compensation	\$ 1,477,912	\$ 9,491,901	\$ 4,659,859	\$ 12,001,417	\$ 911,365	\$ 2,080,137
Other Pass-Through Costs						
Disposal & Processing Fees	\$ 646,481	\$ 4,707,280	\$ 1,937,774	\$ 5,399,265	\$ 356,716	\$ 724,586
Agency Franchise Fees	\$ 130,962	\$ 2,193,025	\$ 916,431	\$ 2,811,613	\$ 73,373	\$ 149,727
Agency Specific Contract Changes			\$ (6,731)			
Total Other Pass-Through Costs	\$777,443	\$6,900,305	\$2,847,474	\$8,210,878	\$430,089	\$874,313
RSMC REVENUE REQUIREMENT	\$2,255,355	\$16,392,206	\$7,507,333	\$20,212,295	\$1,341,454	\$2,954,450
A. 2012 RATE YEAR REVENUE REQUIREMENT						
A.1 Subtotal Year Surplus/(Shortfall)	\$224,955	(\$326,087)	(\$344,581)	(\$1,441,215)	(\$238,206)	(\$362,888)
A.2 Agency Fees on A.1	\$11,248	(\$44,511)	(\$34,458)	(\$194,996)	(\$14,292)	(\$18,144)
A.3 Rate Adjustment Percentage	-9.5%	2.3%	5.3%	8.4%	22.9%	14.7%
<i>(See Rate Variance Analysis for detail)</i>						

5.D Additional Components of Member Agency Rates

It is important to note that this Report excludes adjustments to Member Agency final 2010 balancing accounts with Allied Waste/Republic Services.

The Allied Waste/Republic Services 2010 Rate Review Report prepared by Hilton, Farnkopf and Hobson was issued to the Board on September 15, 2011 for consideration and approved at the September 22, 2011 Board meeting.

SECTION 6 CONCLUSION

The analysis of the 2012 Recology Compensation Application provided in this Report recommends Recology's compensation for 2012 (i.e., Total Contractor's Compensation) of \$53,316,386 (3.8% increase over approved 2011 costs), as denoted in **Table 2**. With the inclusion of pass-through costs, the 2012 Total Revenue Requirement is \$91,295,855 (4.3% increase over 2011) as denoted in **Table 8**.

It is important to note that this Report is not establishing the final revenue requirement that will be used as the basis for setting 2012 rates. This Report only provides information on the Recology component (and associated pass-through costs) of the total revenue requirement for 2012 for solid waste, recycling and organic materials collection and processing services.

Article 11 of the Agreements states the following:

- Each Member Agency is obligated to set rates as necessary to generate annual gross revenues billed by Recology equal to the approved Total Revenue Requirement.
- If an Agency sets a rate that is below the approved recommendation contained in the final Rate Report, or if an Agency delays imposing a rate increase effective January 1, 2012, and net revenues billed by Recology in 2012 are less than needed to cover the approved Total Revenue Requirement delineated in the Final Report for any reason, the Agency will be obligated to pay interest to Recology on the payment shortfall to Recology.

Staff will provide updated tables that capture all of the components that make up the 2012 total revenue requirement so Member Agencies can then determine their respective 2012 rates.

RECOLOGY COST TO PROVIDE SERVICES TO AGENCY FACILITIES							
	2011 ALLOCATION		ORIGINAL - 2012		PROPOSED - 2012		CHANGE
RECOLOGY COST TO PROVIDE SERVICES TO AGENCY FACILITIES	2011 Cost Allocation	% Allocation	2012 Cost Allocation	% Allocation	2012 Cost Allocation	% Allocation	2012 Cost Allocation
Atherton	\$ 24,502	2.5%	\$ 12,016	1.2%	\$ 25,341	2.5%	\$ 13,325
Belmont	\$ 70,561	7.3%	\$ 17,231	1.7%	\$ 72,978	7.3%	\$ 55,747
Burlingame	\$ 119,854	12.4%	\$ 99,164	9.9%	\$ 123,960	12.4%	\$ 24,796
East Palo Alto	\$ 128,130	13.2%	\$ 12,670	1.3%	\$ 132,519	13.2%	\$ 119,849
Foster City	\$ 48,948	5.1%	\$ 34,699	3.5%	\$ 50,625	5.1%	\$ 15,926
Hillsborough	\$ 80,222	8.3%	\$ 12,513	1.3%	\$ 82,970	8.3%	\$ 70,457
Menlo Park	\$ 61,608	6.4%	\$ 295,204	29.5%	\$ 63,718	6.4%	\$ (231,486)
North Fair Oaks	\$ 597	0.1%	\$ 5,661	0.6%	\$ 617	0.1%	\$ (5,044)
Redwood City	\$ 116,660	12.1%	\$ 281,739	28.2%	\$ 120,656	12.1%	\$ (161,083)
San Carlos	\$ 46,242	4.8%	\$ 71,456	7.1%	\$ 47,826	4.8%	\$ (23,630)
San Mateo	\$ 268,659	27.8%	\$ 157,044	15.7%	\$ 277,862	27.8%	\$ 120,818
West Bay	\$ 282	0.0%	\$ 293	0.0%	\$ 292	0.0%	\$ (1)
Uninc. County	\$ 974	0.1%	\$ 683	0.1%	\$ 1,007	0.1%	\$ 324
TOTAL	\$ 967,239	100.0%	\$ 1,000,373	100.0%	\$ 1,000,373	100.0%	\$ (0)
			\$ 1				
TOTAL COLLECTION COST			\$ 53,316,386				
AGENCY COST AS % OF TOTAL				1.9%			

RECOLOGY SAN MATEO COUNTY

REPORT ATTACHMENT DESCRIPTIONS

Depreciation Schedule

Lists the description, purchase cost and ten year annual depreciation of capital assets.

A. SBWMA Summary

This attachment provides a summary of the total SBWMA approved 2011 costs and calculated Rate Year 2012 costs. This worksheet indicates the change in Operating Costs, Pass-Through Costs, and Total Contractor's Compensation from Rate Year 2011 to Rate Year 2012.

B. Contractor's Compensation by Service Sector

This attachment provides the allocation of total costs and contractor's compensation by Service Sector for the Rate Year 2012.

C. Total by Member Agency

This attachment provides the Rate Year 2012 Total Contractor's Compensation and Revenue Requirement with costs (i.e., Operating Costs, Pass-Through Costs and total Revenue Requirement) for the Total SBWMA Service Area and each Member Agency.

E. Single-Family Dwelling (SFD)

This attachment provides calculated Rate Year 2012 Cost of Operations for the Single-Family Dwelling Service Sector for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

F. Commercial and Multi-Family Dwelling (MFD and Commercial)

This attachment provides calculated Rate Year 2012 Cost of Operations for the Multi-Family Dwelling and Commercial Service Sectors for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

G. Services to Member Agency

This attachment provides provides calculated Rate Year 2012 Cost of Operations for the Member Agency Service Sector for the total SBWMA Service Area and each Member Agency. The costs are delineated by Line of Business for the total.

H. Index Calculations

This attachment provides the indices and adjustments used to calculate the period to period change in Costs specified in attachments "Detail 1 - Indirect Cost Change" and "Detail 4 - Updated Total Costs" worksheets.

I. CBA Calculations

This attachment provides the wages and benefits costs specified in the current collective bargaining agreements and the calculations used to determine the adjustment in these costs Rate Year 2012. The wage and benefits costs specified in this attachment are used to populate the changes to these cost categories in attachments "Detail 1 - Indirect Cost Change" and the "Detail 4 - Updated Total Costs" worksheet.

RECOLOGY SAN MATEO COUNTY

REPORT ATTACHMENT DESCRIPTIONS

J. Service Metrics Summary

This attachment provides total annual route labor hours, annual route hours, tonnage and service level data by Service Sector in total and for the Member Agency.

K. Detailed Steps to Adjust Collection Costs and Service Level Changes

Detail 1 - Indirect Cost Change

This attachment provides the calculations used to generate the projected Rate Year 2012 costs for the "Indirect Costs excluding Depreciation and Interest" cost category. An explanation of the methodology used to adjust this cost category is delineated in Attachment K, Table 2. The indirect costs specified in this attachment are used to populate the changes to this cost category in attachment "Detail 2 - Adjust Cost" worksheet.

Detail 2 - Adjust Cost

This attachment provides the calculations used to generate the projected Rate Year 2012 costs for the "Indirect Costs excluding Depreciation and Interest" cost category by Line of Business and are based on the costs calculated in attachment "Detail 1 - Indirect Costs Change" worksheet. The costs specified in this attachment are used to populate the changes to this cost category in attachment "Detail 3 - Service Level Changes" worksheet.

Detail 3 - Service Level Changes

This attachment provides the calculations to adjust the costs delineated on attachment "Detail 2 - Adjust Cost" worksheet for changes in service levels. The adjustment to costs based on service level changes are calculated for each Service Sector by Line of Business. The costs that are updated based on service level changes are used to populate the effected costs in attachment "Detail 4 - Updated Total Costs" worksheet. The adjustment to costs based on changes in service levels will only be calculated for Rate Year One (2011) and Rate Year Three (2013).

Detail 4 - Updated Total Costs

This attachment provides the updated costs for the next Rate Year by Service Sector and Line of Business that are calculated in attachment "Detail 3 - Service Level Change" worksheet. The calculations used to adjust costs by the annual average percentage change in various indicies is included in attachments "H. Index Calcs" and "I. CBA Calcs" worksheets. A description of the methodology used to make these calculations which includes the specific indices is specified in Attachment K, Table 2. The updated total costs are included by Service Sector in attachment "C. Total" worksheet.

D. Agency Detail

This attachment provides the specific Agency allocated Cost of Operations by Service Sector and by Line of Business for calculated Rate Year 2012. The specific Agency allocated Cost of Operations are calculated using the Agency's percentage of the total SBWMA Service Area Cost of Operations. A description of the methodology to allocate the Cost of Operations to each Agency is described in Attachment K, Section 6.

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

**Cost Projection: Next Rate Year vs. Current Year
Combined Collection - SBWMA SUMMARY**

A. SBWMA SUMMARY

SBWMA ADJUSTED

TOTAL COLLECTION COSTS	Costs - 2011	Costs - 2012	Change	% Change
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	13,997,860	14,528,909	531,050	3.8%
Benefits for CBAs	5,122,097	5,603,623	481,526	9.4%
Payroll Taxes	1,164,622	1,208,805	44,183	3.8%
Workers Compensation Insurance	1,259,325	1,293,962	34,636	2.8%
Total Direct Labor Related-Costs	21,543,904	22,635,299	1,091,395	5.1%
Direct Fuel Costs	2,613,085	3,316,690	703,605	26.9%
Other Direct Costs	1,981,052	2,007,400	26,348	1.3%
Depreciation				
- Collection Vehicles	4,039,614	4,039,614	-	0.0%
- Containers	1,882,550	1,882,550	-	0.0%
Total Depreciation	5,922,164	5,922,164	-	0.0%
Allocated Indirect Costs excluding Depreciation				
General and Administrative	6,533,263	6,738,254	204,991	3.1%
Operations	1,560,305	1,601,348	41,042	2.6%
Vehicle Maintenance	2,624,720	2,724,762	100,042	3.8%
Container Maintenance	898,038	938,352	40,314	4.5%
Total Allocated Indirect Costs excluding Depreciation	11,616,326	12,002,716	386,389	3.3%
Total Allocated Indirect Depreciation Costs	166,164	166,164	-	0.0%
Annual Implementation Cost Amortization	187,175	187,175	-	0.0%
Total Annual Cost of Operations	44,029,869	46,237,607	2,207,738	5.0%
Profit	4,621,920	4,853,671	231,751	5.0%
Operating Ratio	90.5%	90.5%		
Total Operating Costs	48,651,789	51,091,278	2,439,489	5.0%
Contractor Pass-Through Costs				
Regulatory Agency Fees	-	-	-	
Interest Expense	3,010,779	2,763,885	(246,894)	-8.2%
Interest Expense on Implementation Cost	99,342	91,195	(8,146)	-8.2%
Public Schools Adjustment		(220,858)	(220,858)	
Contract Changes to Specific Agencies	(378,157)	(409,115)	(30,958)	8.2%
Total Contractor Pass-Through Costs	2,731,964	2,225,107	(506,857)	-18.6%
TOTAL CONTRACTOR'S COMPENSATION	51,383,753	53,316,385	1,932,632	3.8%

B. CONTRACTOR'S COMPENSATION BY SERVICE SECTOR

TOTAL COLLECTION COSTS	2012 Total Costs			
	Single-Family Costs	Multi-Family and Commercial Costs	Member Agency Costs	Total Costs
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	\$8,072,754	\$6,281,186	\$174,969	\$14,528,909
Benefits for CBAs	\$3,184,737	\$2,351,182	\$67,703	\$5,603,623
Payroll Taxes	\$671,653	\$522,595	\$14,557	\$1,208,805
Workers Compensation Insurance	\$718,970	\$559,410	\$15,582	\$1,293,962
Total Direct Labor Related-Costs	\$12,648,114	\$9,714,372	\$272,812	\$22,635,299
Direct Fuel Costs	\$1,946,249	\$1,323,473	\$46,968	\$3,316,690
Other Direct Costs	\$1,130,783	\$837,959	\$38,657	\$2,007,400
Depreciation				
- Collection Vehicles	\$2,359,057	\$1,537,734	\$142,823	\$4,039,614
- Containers	\$1,401,267	\$481,282	\$0	\$1,882,550
Total Depreciation	\$3,760,324	\$2,019,016	\$142,823	\$5,922,164
Allocated Indirect Costs excluding Depreciation				
General and Administrative	\$3,977,491	\$2,569,483	\$191,280	\$6,738,254
Operations	\$945,252	\$610,638	\$45,458	\$1,601,348
Vehicle Maintenance	\$1,608,387	\$1,039,027	\$77,348	\$2,724,762
Container Maintenance	\$553,894	\$357,820	\$26,637	\$938,352
Total Allocated Indirect Costs excluding Depreciation	\$7,085,024	\$4,576,969	\$340,723	\$12,002,716
Total Allocated Indirect Depreciation Costs	\$96,376	\$64,804	\$4,984	\$166,164
Annual Implementation Cost Amortization	\$122,719	\$57,762	\$6,694	\$187,175
Total Annual Cost of Operations	\$26,789,590	\$18,594,355	\$853,661	\$46,237,607
Profit	\$2,812,167	\$1,951,894	\$89,611	\$4,853,671
Operating Ratio	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$29,601,757	\$20,546,249	\$943,272	\$51,091,278
Contractor Pass-Through Costs				
Regulatory Agency Fees				
Interest Expense	\$1,575,414	\$1,133,193	\$55,278	\$2,763,885
Interest Expense on Implementation Cost	\$51,981	\$37,390	\$1,824	\$91,195
Public Schools Adjustment		(\$220,858)		(\$220,858)
Contract Changes to Specific Agencies	(\$409,115)	\$0	\$0	(\$409,115)
Total Contractor Pass-Through Costs	\$1,218,280	\$949,725	\$57,102	\$2,225,107
TOTAL CONTRACTOR'S COMPENSATION	\$30,820,038	\$21,495,974	\$1,000,374	\$53,316,385

C. REVENUE REQUIREMENT BY MEMBER AGENCY

TOTAL COLLECTION COSTS	2012 Costs													Unincorporated County - Total
	2012 Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$14,528,909	\$381,686	\$955,790	\$1,358,836	\$539,294	\$866,253	\$668,166	\$1,477,000	\$404,110	\$2,567,750	\$1,262,039	\$3,252,718	\$244,803	\$550,465
Benefits for CBAs	\$5,603,623	\$148,669	\$371,121	\$518,439	\$210,249	\$328,713	\$261,440	\$566,590	\$156,469	\$988,678	\$489,383	\$1,252,998	\$96,190	\$214,685
Payroll Taxes	\$1,208,805	\$31,756	\$79,522	\$113,055	\$44,869	\$72,072	\$55,591	\$122,886	\$33,622	\$213,637	\$105,002	\$270,626	\$20,368	\$45,799
Workers Compensation Insurance	\$1,293,962	\$33,993	\$85,124	\$121,019	\$48,030	\$77,149	\$59,508	\$131,543	\$35,991	\$228,687	\$112,399	\$289,691	\$21,802	\$49,025
Total Direct Labor Related-Costs	\$22,635,299	\$596,104	\$1,491,557	\$2,111,350	\$842,442	\$1,344,187	\$1,044,705	\$2,298,020	\$630,191	\$3,998,751	\$1,968,823	\$5,066,033	\$383,163	\$859,974
Direct Fuel Costs	\$3,316,690	\$93,893	\$213,596	\$296,150	\$126,426	\$209,105	\$169,945	\$341,200	\$92,211	\$585,549	\$289,197	\$708,828	\$58,449	\$132,142
Other Direct Costs	\$2,007,400	\$54,837	\$128,690	\$182,339	\$75,079	\$128,985	\$98,891	\$208,739	\$55,190	\$356,483	\$174,562	\$431,608	\$34,326	\$77,670
Depreciation														
- Collection Vehicles	\$4,039,614	\$117,765	\$254,098	\$370,302	\$148,700	\$250,177	\$206,465	\$434,205	\$109,148	\$718,363	\$347,776	\$853,361	\$70,272	\$158,982
- Containers	\$1,882,550	\$57,859	\$119,663	\$159,462	\$87,404	\$117,304	\$56,100	\$184,464	\$57,727	\$344,849	\$168,542	\$411,761	\$36,048	\$81,365
Total Depreciation	\$5,922,164	175,624	373,761	529,764	236,104	367,482	262,566	618,669	166,875	1,063,212	516,319	1,265,122	106,320	240,347
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$6,738,254	\$116,755	\$390,852	\$618,735	\$327,917	\$423,898	\$166,130	\$720,259	\$191,371	\$1,266,814	\$638,709	\$1,523,742	\$101,986	\$251,088
Operations	\$1,601,348	\$47,806	\$98,069	\$151,940	\$55,266	\$104,365	\$84,198	\$171,598	\$39,847	\$285,098	\$133,316	\$337,818	\$27,859	\$64,169
Vehicle Maintenance	\$2,724,762	\$81,343	\$166,868	\$258,533	\$94,037	\$177,581	\$143,267	\$291,981	\$67,801	\$485,107	\$226,844	\$574,811	\$47,404	\$109,186
Container Maintenance	\$938,352	\$24,516	\$54,131	\$84,331	\$43,946	\$57,674	\$23,524	\$103,669	\$26,472	\$176,826	\$84,125	\$208,951	\$15,488	\$34,697
Total Allocated Indirect Costs excluding Depreciation	\$12,002,716	\$270,420	\$709,920	\$1,113,539	\$521,167	\$763,518	\$417,118	\$1,287,506	\$325,491	\$2,213,845	\$1,082,994	\$2,645,322	\$192,737	\$459,139
Total Allocated Indirect Depreciation Costs	\$166,164	\$4,892	\$10,128	\$15,924	\$5,690	\$10,905	\$8,614	\$17,887	\$4,113	\$29,672	\$13,782	\$35,126	\$2,850	\$6,580
Annual Implementation Cost Amortization	\$187,175	\$5,771	\$11,889	\$16,036	\$7,611	\$11,092	\$10,451	\$19,402	\$5,002	\$33,612	\$16,121	\$38,805	\$3,495	\$7,888
Total Annual Cost of Operations ³	\$46,237,607	1,201,541	2,939,540	4,265,101	1,814,519	2,835,274	2,012,290	4,791,423	1,279,073	8,281,125	4,061,796	10,190,845	781,339	1,783,741
Profit	\$4,853,671	\$126,129	\$308,571	\$447,718	\$190,474	\$297,625	\$211,235	\$502,967	\$134,267	\$869,289	\$426,376	\$1,069,757	\$82,019	\$187,244
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$51,091,278	\$1,327,670	\$3,248,111	\$4,712,819	\$2,004,993	\$3,132,900	\$2,223,525	\$5,294,390	\$1,413,341	\$9,150,414	\$4,488,173	\$11,260,602	\$863,358	\$1,970,985
Contractor Pass-Through Costs														
Regulatory Agency Fees														
Interest Expense	\$2,763,885	\$75,696	\$172,908	\$257,769	\$108,516	\$175,967	\$111,106	\$294,016	\$79,677	\$495,744	\$240,227	\$600,524	\$46,455	\$105,279
Interest Expense on Implementation Cost	\$91,195	\$2,508	\$5,806	\$8,216	\$3,700	\$5,734	\$4,465	\$9,449	\$2,575	\$16,349	\$7,819	\$19,473	\$1,553	\$3,548
Public Schools Adjustment - 2011	(\$108,105)	(\$14,718)	(\$9,130)	(\$15,278)	(\$2,530)	(\$17,343)	(\$12,449)	(\$6,186)	(\$4,661)	(\$25,810)	(\$25,810)	(\$25,810)		
Public Schools Adjustment - 2012	(\$112,753)	(\$15,351)	(\$9,522)	(\$15,935)	(\$2,639)	(\$18,089)	(\$12,984)	(\$6,452)	(\$4,861)	(\$26,920)	(\$26,920)	(\$26,920)		
Contract Changes to Specific Agencies	(\$409,115)						(\$409,115)							
Total Contractor Pass-Through Costs	\$2,225,107	\$48,134	\$160,062	\$234,772	\$107,047	\$181,702	(\$328,977)	\$278,032	\$69,614	\$502,570	\$195,316	\$619,997	\$48,009	\$108,828
TOTAL CONTRACTOR'S COMPENSATION per 9/22/2011 Handout #1 ¹	\$53,316,385	\$1,375,804	\$3,408,173	\$4,947,591	\$2,112,040	\$3,314,602	\$1,894,548	\$5,572,422	\$1,482,955	\$9,652,984	\$4,683,489	\$11,880,599	\$911,367	\$2,079,813
Agency Facility Cost Allocation Change	\$0	\$13,325	\$55,747	\$24,796	\$119,849	\$15,926	\$70,457	(\$231,484)	(\$5,044)	(\$161,083)	(\$23,630)	\$120,818	(\$1)	\$324
TOTAL CONTRACTOR'S COMPENSATION FINAL 9/30/2011 ¹	\$53,316,385	\$1,389,129	\$3,463,920	\$4,972,387	\$2,231,889	\$3,330,528	\$1,965,005	\$5,340,938	\$1,477,911	\$9,491,901	\$4,659,859	\$12,001,417	\$911,366	\$2,080,137

¹ Costs do not reflect any Agency directed changes in service.

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling Cost of Operations

SFD COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL 2012
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,891,893	\$2,366,336	\$2,114,586	\$11,951	\$11,951	\$676,036	\$8,072,754
Benefits for CBAs	\$1,105,870	\$944,378	\$823,978	\$4,770	\$4,770	\$300,972	\$3,184,737
Payroll Taxes	\$240,606	\$196,879	\$175,934	\$994	\$994	\$56,246	\$671,653
Workers Compensation Insurance	\$257,562	\$210,746	\$188,325	\$1,064	\$1,064	\$60,209	\$718,970
Total Direct Labor Related-Costs	\$4,495,931	\$3,718,339	\$3,302,822	\$18,779	\$18,779	\$1,093,463	\$12,648,114
Direct Fuel Costs	\$645,289	\$655,217	\$571,586	\$3,309	\$3,309	\$67,538	\$1,946,249
Other Direct Costs	\$370,804	\$376,508	\$332,538	\$1,902	\$1,902	\$47,131	\$1,130,783
Depreciation							
- Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
- Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Total Depreciation	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Allocated Indirect Costs excluding Depreciation							
General and Administrative	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491
Operations	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Vehicle Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387
Container Maintenance	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Allocated Indirect Costs excluding Depreciation	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Allocated Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$9,087,294	\$8,345,794	\$7,910,212	\$42,570	\$42,570	\$1,361,150	\$26,789,590
Profit	\$953,915	\$876,078	\$830,354	\$4,469	\$4,469	\$142,883	\$2,812,167
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$10,041,209	\$9,221,872	\$8,740,565	\$47,039	\$47,039	\$1,504,034	\$29,601,757
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$518,064	\$497,575	\$533,113	\$2,512	\$2,512	\$21,637	\$1,575,414
Interest Expense on Implementation Cost	\$17,154	\$16,114	\$15,594	\$260	\$260	\$2,599	\$51,981
Contract Changes to Specific Agencies							(\$409,115)
Total Contractor Pass-Through Costs	\$535,218	\$513,689	\$548,707	\$2,772	\$2,772	\$24,237	\$1,218,280
TOTAL CONTRACTOR'S COMPENSATION	\$10,576,427	\$9,735,561	\$9,289,272	\$49,811	\$49,811	\$1,528,270	\$30,820,038

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling Cost of Operations

Annual Cost of Operations	Total	2012	North Fair											Unincorporated County - Total		
			Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo		West Bay	
Direct Labor-Related Costs																
Wages for CBAs	8,072,754	340,589	553,313	556,120	345,720	400,735	642,998	689,840	188,778	1,400,871	734,188	1,556,136	210,549	452,916		
Benefits for CBAs	3,184,737	133,239	218,695	219,866	135,833	158,911	252,523	271,824	74,096	552,905	289,766	615,391	83,184	178,502		
Payroll Taxes	671,653	28,337	46,036	46,269	28,764	33,341	53,497	57,395	15,706	116,552	61,084	129,471	17,518	37,683		
Workers Compensation Insurance	<u>718,970</u>	<u>30,333</u>	<u>49,279</u>	<u>49,529</u>	<u>30,790</u>	<u>35,690</u>	<u>57,266</u>	<u>61,438</u>	<u>16,813</u>	<u>124,763</u>	<u>65,388</u>	<u>138,592</u>	<u>18,752</u>	<u>40,337</u>		
Total Direct Labor Related-Costs	12,648,114	532,498	867,322	871,784	541,108	628,677	1,006,285	1,080,498	295,394	2,195,092	1,150,427	2,439,589	330,002	709,439		
Direct Fuel Costs	1,946,249	84,915	130,381	134,438	85,023	95,754	164,200	167,870	46,166	332,483	173,364	370,565	50,269	110,819		
Other Direct Costs	1,130,783	49,221	75,886	78,300	49,311	55,828	94,828	97,476	26,763	193,186	100,706	215,738	29,222	64,318		
Depreciation - Collection Vehicles	2,359,057	105,407	158,101	163,405	103,659	115,617	197,815	204,118	56,504	401,840	209,160	448,206	60,887	134,337		
Depreciation - Containers	1,401,267	53,319	98,182	97,125	62,884	91,332	54,935	117,953	40,815	257,618	126,900	294,413	31,997	73,795		
Total Depreciation	3,760,324	158,726	256,283	260,530	166,543	206,949	252,750	322,071	97,320	659,458	336,060	742,619	92,884	208,132		
Allocated Indirect Costs excluding Depreciation																
General and Administrative	3,977,491	101,704	285,953	281,311	180,432	267,611	155,912	334,996	111,886	733,228	367,712	851,942	91,637	213,167		
Operations	945,252	42,911	63,192	65,271	41,431	46,380	79,717	82,126	22,747	160,632	83,647	178,613	24,540	54,045		
Vehicle Maintenance	1,608,387	73,014	107,524	111,062	70,497	78,918	135,642	139,742	38,705	273,323	142,329	303,917	41,755	91,960		
Container Maintenance	553,894	20,234	38,931	38,532	24,759	36,475	21,616	46,619	16,047	101,969	50,176	116,744	12,664	29,128		
Total Allocated Indirect Costs excluding Depreciation	7,085,024	237,863	495,600	496,176	317,120	429,383	392,886	603,483	189,385	1,269,152	643,864	1,451,216	170,596	388,300		
Total Allocated Indirect Depreciation Costs	<u>96,376</u>	<u>4,375</u>	<u>6,443</u>	<u>6,655</u>	<u>4,224</u>	<u>4,729</u>	<u>8,127</u>	<u>8,373</u>	<u>2,319</u>	<u>16,378</u>	<u>8,529</u>	<u>18,211</u>	<u>2,502</u>	<u>5,510</u>		
Annual Implementation Cost Amortization	122,719	5,358	8,266	8,548	5,350	6,085	10,148	10,574	2,903	20,952	10,909	23,497	3,170	6,963		
Total Annual Cost of Operations	26,789,590	1,072,956	1,840,182	1,856,430	1,168,679	1,427,406	1,929,223	2,290,345	660,248	4,686,701	2,423,858	5,261,435	678,646	1,493,481		
Profit (insert Operating Ratio below)	2,812,167	112,631	193,168	194,874	122,679	149,838	202,515	240,423	69,308	491,974	254,438	552,305	71,239	156,774		
90.5%																
Total Operating Costs before Pass-Through Costs	29,601,757	1,185,586	2,033,350	2,051,304	1,291,358	1,577,244	2,131,739	2,530,768	729,556	5,178,675	2,678,297	5,813,741	749,885	1,650,256		
Contractor Pass-Through Costs																
Regulatory Agency Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Interest Expense	1,575,414	66,499	107,372	109,151	69,774	86,703	105,891	134,934	40,773	276,284	140,795	311,125	38,914	87,198		
Interest Expense on Implementation Cost	51,981	2,269	3,501	3,621	2,266	2,577	4,298	4,479	1,229	8,875	4,621	9,953	1,343	2,949		
Contract Changes to Specific Agencies	(409,115)	0	0	0	0	0	(409,115)	0	0	0	0	0	0	0		
Total Contractor Pass-Through Costs	1,218,280	68,769	110,873	112,771	72,041	89,280	(298,926)	139,413	42,002	285,159	145,415	321,078	40,257	90,148		
TOTAL CONTRACTOR'S COMPENSATION	30,820,038	1,254,355	2,144,223	2,164,076	1,363,399	1,666,524	1,832,813	2,670,181	771,558	5,463,834	2,823,712	6,134,819	790,142	1,740,403		

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

F. Commercial & Multi-Family Dwelling Cost of Operations

COMMERCIAL & MFD COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL 2012
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,878,183	\$1,482,310	\$405,259	\$327,520	\$48,136	\$30,809	\$108,969	\$6,281,186
Benefits for CBAs	\$1,530,619	\$549,561	\$105,572	\$90,521	\$18,626	\$11,921	\$44,361	\$2,351,182
Payroll Taxes	\$322,665	\$123,328	\$33,718	\$27,250	\$4,005	\$2,563	\$9,066	\$522,595
Workers Compensation Insurance	\$345,396	\$132,016	\$36,096	\$29,167	\$4,287	\$2,744	\$9,705	\$559,410
Total Direct Labor Related-Costs	\$6,076,863	\$2,287,216	\$580,644	\$474,458	\$75,054	\$48,037	\$172,101	\$9,714,372
Direct Fuel Costs	\$782,320	\$316,882	\$115,230	\$62,797	\$12,922	\$8,270	\$25,052	\$1,323,473
Other Direct Costs	\$469,796	\$222,576	\$60,996	\$52,007	\$10,677	\$6,863	\$15,044	\$837,959
Depreciation								
- Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
- Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Total Depreciation	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Allocated Indirect Costs excluding Depreciation								
General and Administrative	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Operations	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Vehicle Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
Container Maintenance	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Allocated Indirect Costs excluding Depreciation	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Allocated Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,597,851	\$4,655,334	\$2,393,557	\$1,254,303	\$242,998	\$171,701	\$278,611	\$18,594,355
Profit	\$1,007,509.27	\$488,682	\$251,257	\$131,667	\$25,508	\$18,024	\$29,246	\$1,951,894
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$10,605,361	\$5,144,016	\$2,644,814	\$1,385,970	\$268,506	\$189,725	\$307,857	\$20,546,249
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$551,653	\$309,249	\$201,820	\$28,006	\$14,003	\$14,003	\$14,458	\$1,133,193
Interest Expense on Implementation Cost	\$30,937	\$764	\$398	\$4,246	\$43	\$31	\$971	\$37,390
Total Contractor Pass-Through Costs	\$582,591	\$310,014	\$202,218	\$32,252	\$14,046	\$14,034	\$15,429	\$1,170,583
TOTAL CONTRACTOR'S COMPENSATION	\$11,187,951	\$5,454,029	\$2,847,033	\$1,418,222	\$282,552	\$203,759	\$323,286	\$21,716,832

F. Commercial & Multi-Family Dwelling Cost of Operations

Annual Cost of Operations	Total	2012	North Fair											Unincorporated County - Total	
			Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo		West Bay
Direct Labor-Related Costs															
Wages for CBAs	\$6,281,186	\$39,011	\$399,544	\$785,366	\$191,425	\$459,496	\$23,021	\$734,895	\$214,407	\$1,117,689	\$515,321	\$1,669,208	\$34,254	\$97,548	
Benefits for CBAs	\$2,351,182	\$14,623	\$151,291	\$291,859	\$73,584	\$167,472	\$8,085	\$274,542	\$82,014	\$416,739	\$194,769	\$627,015	\$13,006	\$36,183	
Payroll Taxes	\$522,595	\$3,246	\$33,242	\$65,342	\$15,927	\$38,230	\$1,915	\$61,143	\$17,839	\$92,992	\$42,875	\$138,878	\$2,850	\$8,116	
Workers Compensation Insurance	<u>\$559,410</u>	\$3,474	\$35,584	\$69,946	\$17,049	\$40,923	\$2,050	\$65,451	\$19,095	\$99,543	\$45,895	\$148,662	\$3,051	\$8,688	
Total Direct Labor Related-Costs	\$9,714,372	\$60,355	\$619,660	\$1,212,513	\$297,985	\$706,121	\$35,072	\$1,136,031	\$333,355	\$1,726,963	\$798,860	\$2,583,762	\$53,161	\$150,535	
Direct Fuel Costs	\$1,323,473	\$8,418	\$82,428	\$157,055	\$40,827	\$111,734	\$5,168	\$159,300	\$45,797	\$239,863	\$112,468	\$330,913	\$8,179	\$21,323	
Other Direct Costs	\$837,959	\$5,156	\$52,156	\$100,206	\$25,293	\$71,826	\$3,589	\$99,716	\$28,223	\$152,430	\$71,087	\$209,821	\$5,104	\$13,352	
Depreciation - Collection Vehicles	\$1,537,734	\$10,706	\$93,704	\$192,590	\$43,317	\$129,762	\$6,961	\$187,692	\$51,875	\$275,473	\$128,631	\$382,993	\$9,385	\$24,644	
Depreciation - Containers	\$481,282	\$4,540	\$21,481	\$62,337	\$24,520	\$25,973	\$1,165	\$66,511	\$16,912	\$87,231	\$41,643	\$117,348	\$4,051	\$7,571	
Total Depreciation	\$2,019,016	\$15,246	\$115,185	\$254,927	\$67,837	\$155,735	\$8,126	\$254,203	\$68,787	\$362,704	\$170,274	\$500,341	\$13,436	\$32,215	
Allocated Indirect Costs excluding Depreciation															
General and Administrative	\$2,569,483	\$12,617	\$101,169	\$318,708	\$144,782	\$149,308	\$7,585	\$330,584	\$78,198	\$480,801	\$257,068	\$641,170	\$10,116	\$37,378	
Operations	\$610,638	\$4,360	\$34,127	\$82,144	\$13,280	\$56,434	\$3,931	\$75,925	\$16,858	\$111,580	\$46,443	\$152,114	\$3,320	\$10,124	
Vehicle Maintenance	\$1,039,027	\$7,418	\$58,068	\$139,772	\$22,597	\$96,025	\$6,688	\$129,189	\$28,685	\$189,858	\$79,024	\$258,829	\$5,648	\$17,226	
Container Maintenance	<u>\$357,820</u>	\$3,943	\$14,681	\$43,192	\$18,811	\$20,228	\$1,542	\$49,435	\$10,246	\$67,507	\$32,010	\$87,941	\$2,792	\$5,493	
Total Allocated Indirect Costs excluding Depreciation	\$4,576,969	\$28,338	\$208,044	\$583,817	\$199,469	\$321,995	\$19,746	\$585,133	\$133,987	\$849,745	\$414,544	\$1,140,054	\$21,875	\$70,221	
Total Allocated Indirect Depreciation Costs	\$64,804	\$460	\$3,605	\$8,769	\$1,405	\$6,009	\$428	\$8,035	\$1,767	\$11,862	\$4,905	\$16,141	\$348	\$1,070	
Annual Implementation Cost Amortization	<u>\$57,762</u>	\$336	\$3,516	\$6,818	\$2,180	\$4,783	\$224	\$6,842	\$2,063	\$10,736	\$4,744	\$14,269	\$325	\$926	
Total Annual Cost of Operations	\$18,594,355	\$118,308	\$1,084,594	\$2,324,104	\$634,997	\$1,378,202	\$72,353	\$2,249,258	\$613,980	\$3,354,303	\$1,576,883	\$4,795,303	\$102,428	\$289,642	
Profit (insert Operating Ratio below)	<u>\$1,951,894</u>	\$12,419	\$113,852	\$243,967	\$66,657	\$144,673	\$7,595	\$236,110	\$64,451	\$352,109	\$165,529	\$503,374	\$10,752	\$30,404	
Total Operating Costs before Pass-Through Cost Allocation	\$20,546,249	\$130,727	\$1,198,447	\$2,568,071	\$701,654	\$1,522,875	\$79,948	\$2,485,368	\$678,431	\$3,706,412	\$1,742,412	\$5,298,677	\$113,180	\$320,046	
Contractor Pass-Through Costs															
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Interest Expense	\$1,133,193	\$8,557	\$64,649	\$143,080	\$38,074	\$87,408	\$4,561	\$142,674	\$38,607	\$203,571	\$95,568	\$280,822	\$7,541	\$18,081	
Interest Expense on Implementation Cost	<u>\$37,390</u>	<u>\$217</u>	<u>\$2,276</u>	<u>\$4,413</u>	<u>\$1,411</u>	<u>\$3,096</u>	<u>\$145</u>	<u>\$4,429</u>	<u>\$1,336</u>	<u>\$6,950</u>	<u>\$3,071</u>	<u>\$9,237</u>	<u>\$210</u>	<u>\$599</u>	
Total Contractor Pass-Through Costs	<u>\$1,170,583</u>	<u>\$8,775</u>	<u>\$66,925</u>	<u>\$147,493</u>	<u>\$39,486</u>	<u>\$90,504</u>	<u>\$4,706</u>	<u>\$147,102</u>	<u>\$39,943</u>	<u>\$210,521</u>	<u>\$98,639</u>	<u>\$290,058</u>	<u>\$7,752</u>	<u>\$18,680</u>	
TOTAL CONTRACTOR'S COMPENSATION	<u>\$21,716,832</u>	<u>\$139,502</u>	<u>\$1,265,372</u>	<u>\$2,715,564</u>	<u>\$741,140</u>	<u>\$1,613,379</u>	<u>\$84,654</u>	<u>\$2,632,470</u>	<u>\$718,374</u>	<u>\$3,916,933</u>	<u>\$1,841,050</u>	<u>\$5,588,735</u>	<u>\$120,932</u>	<u>\$338,727</u>	

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services Cost of Operations

MEMBER AGENCY COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$101,085	\$25,270	\$38,891	\$9,723	\$174,969
Benefits for CBAs	\$39,114	\$9,778	\$15,049	\$3,762	\$67,703
Payroll Taxes	\$8,410	\$2,102	\$3,236	\$809	\$14,557
Workers Compensation Insurance	\$9,002	\$2,250	\$3,463	\$866	\$15,582
Total Direct Labor Related-Costs	\$157,612	\$39,402	\$60,639	\$15,160	\$272,812
Direct Fuel Costs	\$27,135	\$6,784	\$10,439	\$2,610	\$46,968
Other Direct Costs	\$22,333	\$5,583	\$8,592	\$2,148	\$38,657
Depreciation					
- Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
- Containers	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Allocated Indirect Costs excluding Depreciation					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Allocated Indirect Costs excluding Depreciation	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Allocated Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$499,467	\$124,865	\$183,462	\$45,867	\$853,661
Profit	\$52,430	\$13,107	\$19,258	\$4,815	\$89,611
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$551,897	\$137,973	\$202,721	\$50,682	\$943,272
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$33,166	\$8,292	\$11,055	\$2,764	\$55,278
Interest Expense on Implementation Cost	\$1,094	\$274	\$365	\$91	\$1,824
Total Contractor Pass-Through Costs	\$34,261	\$8,565	\$11,420	\$2,855	\$57,102
TOTAL CONTRACTOR'S COMPENSATION	\$586,158	\$146,538	\$214,141	\$53,537	\$1,000,374

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services Cost of Operations

excludes change to cost allocation, 9/30/2011 - see Schedule C

Annual Cost of Operations	Total													Unincorporated County - Total
	2012	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	
Direct Labor-Related Costs														
Wages for CBAs	\$174,969	\$2,085	\$2,934	\$17,351	\$2,148	\$6,021	\$2,147	\$52,265	\$925	\$49,190	\$12,530	\$27,374	\$0	\$0
Benefits for CBAs	\$67,703	\$807	\$1,135	\$6,714	\$831	\$2,330	\$831	\$20,224	\$358	\$19,034	\$4,848	\$10,592	\$0	\$0
Payroll Taxes	\$14,557	\$173	\$244	\$1,444	\$179	\$501	\$179	\$4,348	\$77	\$4,093	\$1,042	\$2,278	\$0	\$0
Workers Compensation Insurance	\$15,582	\$186	\$261	\$1,545	\$191	\$536	\$191	\$4,654	\$82	\$4,381	\$1,116	\$2,438	\$0	\$0
Total Direct Labor Related-Costs	\$272,812	\$3,251	\$4,574	\$27,053	\$3,350	\$9,389	\$3,348	\$81,491	\$1,442	\$76,696	\$19,536	\$42,682	\$0	\$0
Direct Fuel Costs	\$46,968	\$559	\$787	\$4,657	\$577	\$1,617	\$576	\$14,030	\$248	\$13,203	\$3,364	\$7,350	\$0	\$0
Other Direct Costs	\$38,657	\$460	\$648	\$3,833	\$475	\$1,331	\$474	\$11,547	\$204	\$10,867	\$2,769	\$6,049	\$0	\$0
Depreciation - Collection Vehicles	\$142,823	\$1,652	\$2,293	\$14,307	\$1,723	\$4,798	\$1,690	\$42,395	\$768	\$41,050	\$9,985	\$22,162	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$142,823	\$1,652	\$2,293	\$14,307	\$1,723	\$4,798	\$1,690	\$42,395	\$768	\$41,050	\$9,985	\$22,162	\$0	\$0
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$191,280	\$2,433	\$3,731	\$18,716	\$2,703	\$6,979	\$2,633	\$54,679	\$1,287	\$52,784	\$13,928	\$30,630	\$233	\$543
Operations	\$45,458	\$536	\$750	\$4,525	\$555	\$1,551	\$550	\$13,547	\$242	\$12,886	\$3,227	\$7,091	\$0	\$0
Vehicle Maintenance	\$77,348	\$911	\$1,276	\$7,699	\$944	\$2,638	\$936	\$23,050	\$411	\$21,926	\$5,490	\$12,066	\$0	\$0
Container Maintenance	\$26,637	\$339	\$520	\$2,606	\$376	\$972	\$367	\$7,615	\$179	\$7,351	\$1,940	\$4,266	\$32	\$76
Total Allocated Indirect Costs excluding Depreciation	\$340,723	\$4,219	\$6,276	\$33,546	\$4,578	\$12,140	\$4,486	\$98,890	\$2,120	\$94,947	\$24,585	\$54,052	\$265	\$618
Total Allocated Indirect Depreciation Costs	\$4,984	\$58	\$80	\$499	\$60	\$167	\$59	\$1,479	\$27	\$1,432	\$348	\$773	\$0	\$0
Annual Implementation Cost Amortization	\$6,694	\$77	\$107	\$671	\$81	\$225	\$79	\$1,987	\$36	\$1,924	\$468	\$1,039	\$0	\$0
Total Annual Cost of Operations	\$853,661	\$10,277	\$14,764	\$84,566	\$10,843	\$29,666	\$10,713	\$251,820	\$4,846	\$240,120	\$61,055	\$134,106	\$265	\$618
Profit (insert Operating Ratio below)	\$89,611	\$1,079	\$1,550	\$8,877	\$1,138	\$3,114	\$1,125	\$26,434	\$509	\$25,206	\$6,409	\$14,077	\$28	\$65
	90.5%													
Total Operating Costs before Pass-Through Cost Allocation	\$943,272	\$11,356	\$16,314	\$93,443	\$11,981	\$32,780	\$11,838	\$278,254	\$5,354	\$265,327	\$67,464	\$148,184	\$293	\$683
Contractor Pass-Through Costs														
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$55,278	\$639	\$887	\$5,538	\$667	\$1,857	\$654	\$16,408	\$297	\$15,888	\$3,865	\$8,577	\$0	\$0
Interest Expense on Implementation Cost	\$1,824	\$21	\$29	\$183	\$22	\$61	\$22	\$541	\$10	\$524	\$128	\$283	\$0	\$0
Total Contractor Pass-Through Costs	\$57,102	\$660	\$917	\$5,720	\$689	\$1,918	\$676	\$16,950	\$307	\$16,412	\$3,992	\$8,860	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$1,000,374	\$12,016	\$17,231	\$99,164	\$12,670	\$34,699	\$12,513	\$295,204	\$5,662	\$281,739	\$71,456	\$157,044	\$293	\$683

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

H. INDEXES FOR COMPENSATION ADJUSTMENT

1. Worker's Comp

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Private Industry (Not seasonally adjusted, total compensation, series no. CIU203000000000A)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		113.7	110.4	108.2	106.5	103.2
Q2			111.0	108.4	107.0	104.3
Q3			111.7	108.7	107.5	105.0
Q4			111.9	108.8	107.7	105.6
Four quarters Total to Q1		448.3	436.3	430.4	421.4	
Average Index		112.1	109.1	107.6	105.4	
Factor	1.028	1.014	1.014	1.021		
Year Two Adjustment Factor	2.75%					

see Attachment K, Table 1, D.

2. Wages & Benefits for non-CBA Employees

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, series no. cis201s000000000i successor to Ecs12102i ended 2005)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		113.8	111.5	109.7	107.6	104.3
Q2			112.1	110.0	108.4	105.2
Q3			112.5	110.5	109.1	106.1
Q4			113.1	110.9	109.5	106.9
Four quarters Total to Q1		451.5	442.9	436.7	425.8	
Average Index		112.9	110.7	109.2	106.5	
Factor	1.019	1.014	1.014	1.026		
Year Two Adjustment Factor	1.94%					

see Attachment K, Table 1, B.

3. Fuel

Index: U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303).

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		270.0	229.4	161.6	278.2	180.9
Feb		289.2	206.9	147.2	287.5	193.5
Mar		321.4	225.5	139.2	353.7	220.2
Apr		339.8	240.0	167.4	365.1	238.0
May			235.8	166.4	398.2	226.5
Jun			221.8	191.1	421.0	227.6
Jul			218.5	172.8	431.9	243.5
Aug			231.1	204.1	346.7	231.2
Sep			227.7	193.2	342.3	246.2
Oct			243.7	202.8	281.8	249.6
Nov			255.3	215.7	224.1	296.7
Dec			259.2	205.1	168.0	271.9
Total May PY to April CY		3,113.5	2,453.0	3,229.4	3,277.7	2,605.8
Avg		259.5	204.4	269.1	273.1	217.2
%			-24.04%	-1.47%	25.78%	5.93%
Factor		1.269	0.760	0.985	1.258	1.059
Year Two Adjustment Factor	26.93%					

see Attachment K, Table 1, E.

Note: the montly 2010 index for Feb, Mar and Apr are changed to reflect final the index number.

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

H. INDEXES FOR COMPENSATION ADJUSTMENT

4. Other Costs

Index: U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sao)

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		220.223	216.687	211.143	211.080	202.416
Feb		221.309	216.741	212.193	211.693	203.499
Mar		223.467	217.631	212.709	213.528	205.352
Apr		224.906	218.009	213.240	214.823	206.686
May			218.178	213.856	216.632	207.949
Jun			217.965	215.693	218.815	208.352
Jul			218.011	215.351	219.964	208.299
Aug			218.312	215.834	219.086	207.917
Sep			218.439	215.969	218.783	208.490
Oct			218.711	216.177	216.573	208.936
Nov			218.803	216.330	212.425	210.177
Dec			219.179	215.949	210.228	210.036
Total May PY to April CY		2,637.5	2,594.2	2,581.8	2,521.3	
Average Index		219.792	216.186	215.149	210.107	
Factor	1.0167	1.0050	1.0050	1.024		
80% of: Factor @ 80%	1.0133	1.0040	1.0040	1.0190		
Year One Adjustment Factor	1.33%	@ 80%				

see Attachment K, Table 1, F.

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT

Attachment N

I. CBA WAGES & BENEFITS WORKSHEET

DIRECT LABOR	2011 Rates					2012 Rates		
	Hourly Wage Rate		Proposed FTE	OT Hrs / FTE/Yr	Annual Cost	Hourly Wage Rate	Annual Cost	
Drivers and Maintenance Personnel								
<u>Route Labor</u>								
Helper	\$34.25		7	260	\$592,183	\$ 35.60	615,524	
Driver - Tag	\$34.88		0	0	\$0	\$ 36.23	-	
Recycling Driver	\$35.50		71	370	\$6,642,461	\$ 36.85	6,895,061	
Commercial Driver	\$36.00		42	370	\$3,984,686	\$ 37.35	4,134,112	
Route Manager	\$35.50		32	370	\$2,993,785	\$ 36.85	3,107,633	Driver Wage Increase
Subtotal			152	1,371	\$14,213,114		14,752,330	3.79%
<u>Mechanics - Vehicle Maintenance</u>								
Senior Mechanic	\$34.72		10	697	\$1,085,418	\$ 35.39	1,106,494	
Preventive Maintenance Technician	\$31.15		2	697	\$194,763	\$ 31.75	198,544	
Welder	\$34.72		1	697	\$108,542	\$ 35.39	110,649	Vehicle Mechanic Wage Increase
Shop Laborer (Utility)	\$17.85		1	260	\$44,090	\$ 18.20	44,946	
Subtotal			14	2,352	\$1,432,812		1,460,634	1.94%
<u>Mechanics - Container Maintenance</u>								
Senior Mechanic	\$34.72		0	0	\$0	\$ 35.39	-	
Preventive Maintenance Technician	\$31.15		0	0	\$0	\$ 31.75	-	
Welder	\$33.43		4	697	\$418,036	\$ 34.08	426,153	Container Mechanic Wage Increase
Shop Laborer (Utility)	\$17.85		1	260	\$44,090	\$ 18.20	44,946	
Subtotal			5	957	\$462,126		471,099	1.94%
Total			171	4,681	\$16,108,052		16,684,063	

BENEFITS	2011 Benefits Costs					2012 Benefits Costs		
	/ Month Approved	/ Month Actual	/ Hour Approved	/ hour Actual	Difference Approved vs Actual	/ month	/ hour	
<u>Teamsters</u>								
H&W	\$ 1,978.13	\$ 1,983.84	\$ 11.41	\$ 11.45	\$ 0.03	\$ 2,171.79	\$ 12.53	
Income Protection			\$ -			\$ -		
Total H&W	\$ 1,978.13	\$ 1,983.84	\$ 11.41	\$ 11.45	\$ 0.03	\$ 2,171.79	\$ 12.53	
Annual Cost per person	\$ 23,737.56	\$ 23,806.02				\$ 26,061.48	9.8%	
Pension	\$ 814.67	\$ 814.67	\$ 4.70	\$ 4.70	\$ -	\$ 884.00	\$ 5.10	
Annual Cost per person	\$ 9,776.00	\$ 9,776.00				\$ 10,608.00	8.5%	
Added 3 drivers to cover the effect of five additional personal days off. Benefits only								
Total Teamster			\$ 16.11	\$ 16.15	\$ 0.03		\$ 17.63	Driver Benefits Increase
Rate Year 2011 Adjustment			\$ 5,194,602	\$ 5,205,213	\$ 10,611		9.2%	9.19%
<u>Mechanics</u>								
H&W	\$ 1,972.84	\$ 1,983.84	\$ 11.38	\$ 11.45	\$ 0.06	\$ 2,171.79	\$ 12.53	
Annual Cost per person	\$ 23,674.08	\$ 23,806.02				\$ 26,061.48	10.1%	
Pension	\$ 814.67	\$ 814.67	\$ 4.70	\$ 4.70	\$ -	\$ 884.00	\$ 5.10	
Annual Cost per person	\$ 9,776	\$ 9,776				\$ 10,608	8.5%	Mechanics Benefits Increase
Total Mechanics			\$ 16.08	\$ 16.15	\$ 0.06		\$ 17.63	9.19%
Rate Year 2011 Adjustment			\$ 635,552	\$ 638,058	\$ 2,507		9.2%	

INDIRECT LABOR	2011 Rates						2012 Rates		
	Hourly Wage Rate Approved	Hourly Wage Rate per CBA	Proposed FTE	OT Hrs / FTE/Yr	Annual Cost Approved	Annual Cost Actual	Hourly Wage Rate	Annual Cost	
<u>Office Personnel</u>									
Customer Service Representatives	\$21.53	\$21.63	16	89.29	\$762,655	\$766,197	\$ 22.50	797,015	
Accounting Clerks	\$22.51	\$22.62	5	89.29	\$249,178	\$250,396	\$ 23.53	260,469	
Maintenance Clerks	\$25.17	\$25.29	3	89.29	\$167,174	\$167,971	\$ 26.30	174,679	
Accounts Payable	\$23.19	\$23.30	1	89.29	\$51,341	\$51,585	\$ 24.23	53,644	
Payroll	\$28.64	\$28.78	1	89.29	\$63,407	\$63,717	\$ 29.93	66,263	Office Personnel Wage Increase
Total			26		\$1,293,755	\$1,299,865		1,352,069	4.02%
Rate Year 2011 Adjustment					\$6,110				
Customer Service Representatives	\$21.53	\$21.63	0.5	89.29	\$23,833	\$23,944	\$ 22.50	24,907	4.02%
Rate Year 2011 Adjustment						\$111			

BENEFITS	2011 Benefits Costs					2012 Benefits Costs		
	/ Month Approved	/ Month Actual	/ Hour Approved	/ hour Actual	Difference Approved vs Actual	/ month	/ hour	
<u>Office</u>								
H&W Office Personnel	\$ 1,943.57	\$ 1,983.84	\$ 11.21	\$ 11.45	\$ 0.23	\$ 2,171.79	\$ 12.53	
Total H&W	\$ 1,943.57	\$ 1,983.84	\$ 11.21	\$ 11.45	\$ 0.23	\$ 2,171.79	\$ 12.53	
Annual Cost per person	\$ 23,322.84	\$ 23,806.02				\$ 26,061.48	11.7%	
Pension Office Personnel	\$ 468.00	\$ 468.00	\$ 2.70	\$ 2.70	\$ -	\$ 494.00	\$ 2.85	
Annual Cost per person	\$ 5,616.00	\$ 5,616.00	\$ 2.70	\$ 2.70	\$ -	\$ 5,928.00	5.6%	Office Personnel Benefits Increase
Total Office Personnel			\$ 13.91	\$ 14.15	\$ 0.23		\$ 15.38	8.73%
Rate Year 2011 Adjustment			\$ 781,348.68	\$ 794,394.54	\$ 13,046		8.7%	OK

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

J. SERVICE METRICS BY MEMBER AGENCY

	Metrics Summary													
	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
<u>SINGLE-FAMILY DWELLING</u>														
# of Accounts	93,093	2,359	6,677	6,511	4,173	6,700	3,627	7,856	2,601	17,160	8,531	19,842	2,119	4,937
Total Route Labor hours year	185,542	7,803	12,753	12,819	7,889	9,295	14,687	15,847	4,315	32,167	16,860	35,840	4,860	10,406
# of route hours/year	164,364	6,795	11,204	11,613	7,085	8,315	13,120	14,006	3,786	28,221	14,687	32,077	4,230	9,225
Total Containers in Service	490,365	15,493	34,810	34,424	21,740	33,389	18,903	41,301	13,921	90,619	44,526	104,250	11,263	25,726
Tonnage	175,811	11,333	9,819	12,864	11,619	8,341	9,889	14,875	5,228	29,218	14,836	34,316	4,482	8,992
<u>COMMERCIAL & MFD</u>														
# of Lifts per week	21,516	60	906	2,801	814	1,159	33	2,511	900	4,142	2,401	5,342	73	374
Total Route Labor hours year	132,070	783	8,577	16,327	3,908	9,789	406	15,456	4,649	23,403	11,157	34,934	713	1,968
# of route hours/year	95,660	555	6,160	11,215	2,717	8,368	357	11,300	3,260	17,305	8,380	23,991	584	1,470
# of FTE Routes	57.71	0.38	2.96	7.41	1.79	4.36	0.29	7.31	2.09	10.83	5.04	14.34	0.44	0.46
Tonnage	157,090	919	5,745	26,133	6,116	13,174	377	19,524	2,324	31,762	9,762	38,923	690	1,641
<u>AGENCY SERVICES</u>														
# of Lifts per week	218,517	1,469	3,120	22,620	1,716	5,512	1,456	67,873	260	74,503	11,479	28,509	0	0
Total Route Labor hours year	8,062	63	125	819	70	222	64	2,511	13	2,621	461	1,093	0	0
# of route hours/year	5,057	50	91	495	52	161	52	1,589	11	1,491	334	732	0	0
# of FTE Routes	1.95	0.04	0.10	0.41	0.21	0.09	0.12	0.14	0.00	0.25	0.07	0.52	0.00	0.00

RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 1 - INDIRECT COSTS, ONLY

Change in CBA Wages	1.94%	Increase in wages Vehicle Mechanics
Change in CBA Wages	1.94%	Increase in wages Container Mechanics
Change in CBA Wages	4.02%	Increase in wages Office Personnel
Change in CBA Benefits	9.19%	Increase in Benefits Vehicle and Container Mechanics
Change in CBA Benefits	8.73%	Increase in Benefits Office Personnel
Change in P/R Taxes	8.15%	Increases with wages at 8.15% of wages for Indirect Labor
Change in Series cis201s000000000i	1.94%	Increase in Wages and Benefits not represented by CBA
Change in Series ciu2030000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sao	1.33%	Increase in Other Direct costs
Fixed - No Change	0.00%	Indirect Depreciation - no change
Fuel deduction 91410	0.00%	Increase in Direct Fuel

Step 1 The first step is to increase the indirect costs for the prior rate year. This is done first as the accounts, lifts, pulls do not exist for indirect costs, therefore allocated costs will be adjusted for accounts, lifts and pulls at each Line of Business Level.

COLLECTION COSTS	2011 Indirect Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
Annual Cost of Operations					
Indirect Labor-Related Costs					
Wages for CBAs	\$ 1,147,735	\$ -	\$ 1,569,127	\$ 456,572	\$ 3,173,434
Benefits for CBAs	\$ 682,886	\$ -	\$ 541,490	\$ 165,240	\$ 1,389,616
Wages for non-CBAs	\$ 1,388,015	\$ 1,056,442	\$ 130,776	\$ 83,138	\$ 2,658,372
Benefits for non-CBAs	\$ 296,067	\$ 235,364	\$ 33,821	\$ 20,940	\$ 586,192
Payroll Taxes	\$ 206,664	\$ 86,100	\$ 138,542	\$ 43,986	\$ 475,292
Workers Compensation Insurance	\$ 244,860	\$ 105,131	\$ 159,452	\$ 50,893	\$ 560,336
Total Indirect Labor Related-Costs	\$ 3,966,227	\$ 1,483,037	\$ 2,573,207	\$ 820,769	\$ 8,843,241
Indirect Fuel Costs	\$ -	\$ 40,506	\$ 27,005	\$ 40,506	\$ 108,017
Other Indirect Costs	\$ 2,567,036	\$ 36,762	\$ 24,508	\$ 36,762	\$ 2,665,069
Indirect Costs excluding Depreciation	\$ 6,533,263	\$ 1,560,306	\$ 2,624,720	\$ 898,038	\$ 11,616,326
Indirect Depreciation	\$ 23,518	\$ 56,182	\$ 44,802	\$ 41,661	\$ 166,164
Total Annual Cost of Operations	\$ 6,556,781	\$ 1,616,488	\$ 2,669,522	\$ 939,699	\$ 11,782,490
	0.14153805	0.338114885	0.269625709	0.250723602	1

COLLECTION COSTS	2012 Indirect Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
	\$ 1,200,052	\$ -	\$ 1,599,595	\$ 465,437	\$ 3,265,085
	\$ 755,523	\$ -	\$ 593,194	\$ 181,018	\$ 1,529,735
	\$ 1,414,967	\$ 1,076,955	\$ 133,315	\$ 84,753	\$ 2,709,990
	\$ 301,816	\$ 239,934	\$ 34,478	\$ 21,346	\$ 597,574
	\$ 213,124	\$ 87,772	\$ 141,232	\$ 44,840	\$ 486,969
	\$ 251,595	\$ 108,022	\$ 163,837	\$ 52,293	\$ 575,747
	\$ 4,137,076	\$ 1,512,684	\$ 2,665,652	\$ 849,688	\$ 9,165,100
	\$ -	\$ 51,413	\$ 34,276	\$ 51,413	\$ 137,101
	\$ 2,601,178	\$ 37,251	\$ 24,834	\$ 37,251	\$ 2,700,514
	\$ 6,738,254	\$ 1,601,348	\$ 2,724,762	\$ 938,351	\$ 12,002,715
	\$ 23,518	\$ 56,182	\$ 44,802	\$ 41,661	\$ 166,164
	\$ 6,761,772	\$ 1,657,530	\$ 2,769,564	\$ 980,012	\$ 12,168,879

3.28%

Allocation to Service Sector					
Total Indirect Costs excluding Depr.	SFD	Commercial & MFD	Agency	Total	Variance s/ be "0"
3,856,488	921,025	1,549,333	530,098	6,856,944	
2,491,315	594,988	1,000,878	342,447	4,429,628	
185,461	44,293	74,508	25,493	329,755	
6,533,263	1,560,305	2,624,720	898,038	11,616,326	
	0	0	0	0	0
Indirect Depreciation					
SFD				96,376	
Commercial & MFD				64,804	
Agency				4,984	
Total				\$ 166,164	
				\$ -	

3,977,491	945,252	1,608,387	553,894	7,085,024	
2,569,483	610,638	1,039,027	357,820	4,576,969	
191,280	45,458	77,348	26,637	340,723	
6,738,254	1,601,348	2,724,762	938,352	12,002,716	
	0	0	0	0	
				96,376	
				64,804	
				4,984	
				\$ 166,164	
				\$ -	

Data used in B3 - Step 2

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

Step 2 The next step is to update the prior year Line of Business Costs of Operations to include the increased Indirect Costs from Detail 1
 The same percentage of total indirect cost will be allocated to each Line of Business (ie. Solid Waste, Recyclable Materials)

SINGLE FAMILY DWELLING

COLLECTION COSTS	2011 COST						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form A)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,656,124	\$7,946,101	\$7,548,990	\$40,551	\$40,551	\$1,288,939	\$25,521,257
Profit (Operating Ratio below)	\$908,654	\$834,121	\$792,435	\$4,257	\$4,257	\$135,303	\$2,679,027
%	90.5%						
Total Operating Costs before Pass-Through Cost Allocat	\$9,564,778	\$8,780,222	\$8,341,426	\$44,808	\$44,808	\$1,424,242	\$28,200,284

SINGLE FAMILY DWELLING

COLLECTION COSTS	2012 INDIRECT COSTS						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form A)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,316	\$842,023	\$800,417	\$4,297	\$4,297	\$135,621	\$2,702,969
%							
Total Operating Costs before Pass-Through Cost Allocat	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

from Detail 1

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

COLLECTION COSTS	2011 COST							
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315
Operations	\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988
Vehicle Maintenance	\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878
Container Maintenance	\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447
Total Indirect Costs excluding Depreciation and Interest	\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization (Form A)	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553
Profit (Operating Ratio below)	\$954,419	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467

COLLECTION COSTS	2012 INDIRECT COSTS							
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601	
\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142	
\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493	
\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436	
\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672	
\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710	
\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961	
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734	
\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282	
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315	
\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988	
\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878	
\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447	
\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628	
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804	
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762	
\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553	
\$954,419	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914	
\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467	

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - INDIRECT COSTS ADJUSTED BY SERVICE SECTOR

Agency Services					
COLLECTION COSTS	2011 COST				
	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Lease (Yr 1 principal only) for Collection Equipment (vehicles, contain	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$108,693	\$27,173	\$39,676	\$9,919	\$185,461
Operations	\$25,959	\$6,489	\$9,476	\$2,369	\$44,293
Vehicle Maintenance	\$43,667	\$10,917	\$15,940	\$3,985	\$74,508
Container Maintenance	\$14,941	\$3,735	\$5,454	\$1,363	\$25,493
Total Indirect Costs excluding Depreciation and Interest	\$193,259	\$48,314	\$70,546	\$17,636	\$329,755
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization (Form A)	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$479,385	\$119,845	\$175,863	\$43,967	\$819,059
Profit (Operating Ratio below)	\$50,322	\$12,580	\$18,461	\$4,615	\$85,979
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$529,707	\$132,425	\$194,324	\$48,582	\$905,038

Agency Services

2012 INDIRECT COSTS					
Solid Waste		Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
E		G	I	I	
\$97,391		\$24,347	\$37,469	\$9,367	\$168,574
\$35,753		\$8,938	\$13,755	\$3,439	\$61,885
\$8,103		\$2,026	\$3,117	\$779	\$14,025
\$8,761		\$2,190	\$3,371	\$843	\$15,165
\$150,008		\$37,501	\$57,713	\$14,428	\$259,650
\$21,378		\$5,345	\$8,225	\$2,057	\$37,004
\$22,040		\$5,510	\$8,480	\$2,120	\$38,150
\$85,693		\$21,424	\$28,564	\$7,142	\$142,823
\$0		\$0	\$0	\$0	\$0
\$85,693		\$21,424	\$28,564	\$7,142	\$142,823
\$0		\$0	\$0	\$0	\$0
\$112,103		\$28,025	\$40,921	\$10,230	\$191,280
\$26,641		\$6,660	\$9,725	\$2,431	\$45,458
\$43,331		\$11,333	\$16,547	\$4,137	\$75,348
\$15,611		\$3,903	\$5,699	\$1,425	\$26,637
\$199,687		\$49,921	\$72,892	\$18,223	\$340,723
\$2,990		\$748	\$997	\$249	\$4,984
\$4,016		\$1,004	\$1,339	\$335	\$6,694
\$485,813		\$121,452	\$178,209	\$44,553	\$830,028
\$50,997		\$12,749	\$18,707	\$4,677	\$87,130
\$536,810		\$134,201	\$196,916	\$49,230	\$917,158

from Detail 1

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 3 - COST CHANGE DUE TO SERVICE LEVEL CHANGES

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (i.e. SFD Costs are increased based on change in accounts, Commercial, MFD are increased by on the change in lifts, Agency costs based in the change in pulls)
 The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)
 Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)
 Fixed Costs do not change with changes in accounts

	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events
	A	B	C	D	D	J
SBWMA # of accounts current year	91,237	91,237	91,237	91,237	91,237	402
SBWMA # of accounts prior year	91,237	91,237	91,237	91,237	91,237	402
Change in accounts	-	-	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change						

SINGLE FAMILY DWELLING

Note - Change based on increase/decrease in Accounts

COLLECTION COSTS	2011 Cost & Indirect Cost adjusted to 2012						2011 Costs, except Indirect Costs, adjusted to 2012 Cost							
	Solid Waste A	Recyclable Materials B	Organic Materials (including Holiday Trees) C	Weekly Battery and Cell Phone D	Weekly Used Motor Oil and Oil Filters D	Two On-Call Collection Events J	Total	Solid Waste A	Recyclable Materials B	Organic Materials (including Holiday Trees) C	Weekly Battery and Cell Phone D	Weekly Used Motor Oil and Oil Filters D	Two On-Call Collection Events J	TOTAL
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Indirect Costs excluding Depreciation and Interest														
General and Administrative	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491
Operations	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Vehicle Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,608,387
Container Maintenance	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Indirect Costs excluding Depreciation and Interest	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12
%	90.5%													
Total Operating Costs	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

data in Table used as base for BI Cost Indexed Change

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (ie. SFD Costs are increased based on change in accounts, Commercial. MFD are increased by on the change in lifts, Agency costs based in the change in pulls)

The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)

Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)

Fixed Costs do not change with changes in accounts

	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events
	E	F	G	H	H	H	J
SBWMA # of lifts/pulls current year	1,591,523	1,095,182	250,957	3,852	1,041	266	402
SBWMA # of lifts/pulls prior year	1,591,523	1,095,182	250,957	3,852	1,041	266	402
Change in accounts	-	-	-	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change							

COMMERCIAL AND MULTI-FAMILY DWELLING

2011 MFD/Commercial Costs of Operations with Indirect Increase

2011 Cost & Indirect Cost adjusted to 2012

COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$10,897	\$40,549	\$2,149,142	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor-Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Operations	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Vehicle Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
Container Maintenance	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Indirect Costs excluding Depreciation and Interest	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
Profit (Operating Ratio below)	\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,381
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

2011 MFD/Commercial Costs of Operations with Service level changes

2011 Costs, except Indirect Costs, adjusted to 2012 Cost

COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$10,897	\$40,549	\$2,149,142	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor-Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$5,969	\$481,282	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Operations	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Vehicle Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
Container Maintenance	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
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Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
Profit (Operating Ratio below)	\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,381
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (ie. SFD Costs are increased based on change in accounts, Commercial. MFD are increased by on the change in lifts, Agency costs based in the change in pulls)

The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)

Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)

Fixed Costs do not change with changes in accounts

	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events
SBWMA # of lifts/pulls current year	2,513	778	2,901	90,461
SBWMA # of lifts/pulls prior year	2,513	778	2,901	90,461
Change in accounts	-	-	-	-
Percentage Change in Accounts	0.00%	0.00%	0.00%	0.00%
100% of Change	0.00%	0.00%	0.00%	0.00%
65% of Change	0.00%	0.00%	0.00%	0.00%
Fixed Cost - No Change				

MEMBER AGENCY SERVICES

2011 Agency Costs of Operations with Indirect Increase

2011 Cost & Indirect Cost adjusted to 2012

COLLECTION COSTS	2011 Cost & Indirect Cost adjusted to 2012				
	Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	TOTAL
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

2011 Agency Costs of Operations with Service level changes

2011 Costs, except indirect Costs, adjusted to 2012 Cost

COLLECTION COSTS	2011 Costs, except indirect Costs, adjusted to 2012 Cost				
	Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	TOTAL
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Operations	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Vehicle Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
Container Maintenance	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
%	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

0.00%

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 4 - COST CHANGE DUE TO INDEXED COST CHANGES

Increase Updated Cost of Operations for increases in Attachment K indices (Step 4)

SINGLE FAMILY DWELLING

data from B2 (Step 3)

2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES

COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,497	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,055,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation - Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
Depreciation - Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Depreciation for Collection Equipment	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative Operations	\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491
Vehicle Maintenance	\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252
Container Maintenance	\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,408,287
	\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894
Total Indirect Costs excluding Depreciation and Interest	\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024
Total Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization (Form)	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,729,115	\$8,021,373	\$7,625,023	\$40,931	\$40,931	\$1,291,964	\$25,749,337
Profit (Operating Ratio below)	\$916,315.98	\$842,022.54	\$800,416.75	\$4,296.67	\$4,296.67	\$135,620.51	\$2,702,969.12
Total Operating Costs before Pass-Through	\$9,645,431	\$8,863,395	\$8,425,439	\$45,228	\$45,228	\$1,427,584	\$28,452,307

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Drivers benefits adjustment for rate year 2011, add above 10,611
 Approved total drivers benefits rate year 2011 5,122,097
 Allocation to Single Family Dwelling 0.57 6,031
 Allocation to Multi-Family Dwelling/Commercial 0.42 4,452
 Allocation to Member Agency 0.01 128
 Total drivers benefits adjustment for rate year 2011 10,611

Change in CBA Wages	3.79%	Increase in wages - Drivers
Change in CBA Benefits	9.19%	Increase in Benefits - Drivers
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages for Direct Labor
Change in Series ciu203000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000a0	1.33%	Increase in Other Direct costs
Change in Series pecu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pecu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

2012 COST (Service Level Changes and Cost Indexed Changes)

COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
\$2,891,893	\$2,266,336	\$2,114,586	\$11,951	\$11,951	\$676,036	\$8,072,754	
\$1,105,870	\$944,378	\$823,978	\$4,770	\$4,770	\$300,972	\$3,184,737	
\$240,606	\$196,879	\$175,934	\$994	\$994	\$56,246	\$671,653	
\$257,562	\$210,746	\$188,325	\$1,064	\$1,064	\$60,209	\$718,970	
\$4,495,931	\$3,718,339	\$3,302,822	\$18,779	\$18,779	\$1,093,463	\$12,648,114	
\$645,289	\$655,217	\$571,586	\$3,309	\$3,309	\$67,538	\$1,946,249	
\$370,804	\$376,508	\$332,538	\$1,902	\$1,902	\$47,131	\$1,130,783	
\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057	
\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267	
\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	
\$1,272,891	\$1,312,669	\$1,325,928	\$6,630	\$6,630	\$52,743	\$3,977,491	
\$302,503	\$311,956	\$315,107	\$1,576	\$1,576	\$12,534	\$945,252	
\$514,722	\$530,807	\$536,169	\$2,681	\$2,681	\$21,328	\$1,408,287	
\$177,259	\$182,799	\$184,645	\$923	\$923	\$7,345	\$553,894	
\$2,267,375	\$2,338,231	\$2,361,849	\$11,809	\$11,809	\$93,950	\$7,085,024	
\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376	
\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719	
\$9,087,294	\$8,345,794	\$7,910,212	\$42,570	\$42,570	\$1,361,150	\$26,789,590	
\$953,915	\$876,078	\$830,354	\$4,469	\$4,469	\$142,883	\$2,812,167	
\$10,041,209	\$9,221,872	\$8,740,565	\$47,039	\$47,039	\$1,504,034	\$29,601,757	

2,094 1,788 1,560 9 9 570 6,031

Increase Updated Cost of Operations for increases in Attachment K indices (Step 4)

MULTI-FAMILY DWELLING/COMMERCIAL

data from B2 (Step 3)

2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES

COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	I	J	K	L
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$236,150	\$128,483	\$25,120	\$28,386	\$4,172	\$2,670	\$9,445	\$544,426
Total Direct Labor Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation - Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
Depreciation - Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Depreciation for Collection Equipment	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest								
General and Administrative Operations	\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
Vehicle Maintenance	\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
Container Maintenance	\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
	\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
Total Indirect Costs excluding Depreciation and Interest	\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
Total Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization (Form)	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,131,404	\$4,475,743	\$2,342,228	\$1,218,772	\$236,495	\$167,539	\$264,712	\$17,836,894
Profit (Operating Ratio below)	\$958,545.14	\$469,829	\$245,869	\$127,937	\$24,825	\$17,587	\$27,787	\$1,872,281
90.5%								
Total Operating Costs before Pass-Through	\$10,089,949	\$4,945,573	\$2,588,098	\$1,346,710	\$261,321	\$185,126	\$292,500	\$19,709,275

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4,452

Change in CBA Wages	3.79%	Increase in wages
Change in CBA Benefits	9.19%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series giu203000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	1.33%	Increase in Other Direct costs
Change in Series pcu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
E	F	G	H	I	J	K	L
\$3,878,183	\$1,482,310	\$405,259	\$327,520	\$48,136	\$30,899	\$108,969	\$6,281,186
\$1,530,619	\$549,561	\$105,572	\$90,521	\$18,626	\$11,921	\$44,361	\$2,351,182
\$322,665	\$123,328	\$33,718	\$27,250	\$4,005	\$2,563	\$9,066	\$522,595
\$345,396	\$122,016	\$36,096	\$29,167	\$4,287	\$2,714	\$9,705	\$559,410
\$6,076,863	\$2,287,216	\$580,644	\$474,458	\$75,054	\$48,037	\$172,101	\$9,714,372
\$782,320	\$316,882	\$115,230	\$62,797	\$12,922	\$8,270	\$25,052	\$1,323,473
\$469,796	\$222,576	\$60,996	\$52,007	\$10,677	\$6,863	\$15,044	\$837,959
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$685,526	\$706,727	\$706,727	\$336,613	\$66,003	\$46,204	\$21,684	\$2,569,483
\$162,915	\$167,954	\$167,954	\$79,996	\$15,686	\$10,980	\$5,153	\$610,638
\$277,207	\$285,781	\$285,781	\$136,117	\$26,690	\$18,683	\$8,768	\$1,039,027
\$95,465	\$98,417	\$98,417	\$46,876	\$9,191	\$6,434	\$3,020	\$357,820
\$1,221,113	\$1,258,879	\$1,258,878	\$599,602	\$117,570	\$82,301	\$38,625	\$4,576,969
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
\$9,597,851	\$4,655,334	\$2,393,557	\$1,254,303	\$242,998	\$171,701	\$278,611	\$18,594,355
\$1,007,509	\$488,682	\$251,257	\$131,667	\$25,508	\$18,024	\$29,246	\$1,951,894
\$10,605,361	\$5,144,016	\$2,644,814	\$1,385,970	\$268,506	\$189,725	\$307,857	\$20,546,249

2,898 1,041 200 171 35 23 84 4,452

Increase Updated Cost of Operations for increases in Attachment K indicies (Step 4)

AGENCY COSTS

Change in CBA Wages	3.79%	Increase in wages
Change in CBA Benefits	9.19%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series ciiu2030000000000a	2.75%	Increase in Workers Compensation
Change in Series wpu057303	26.93%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	1.33%	Increase in Other Direct costs
Change in Series pcu336211336211	0.00%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	0.00%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	0.00%	Increase in Direct Fuel

COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation - Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Lease	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest					
General and Administrative Operations	\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
Vehicle Maintenance	\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
Container Maintenance	\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
	\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
Total Indirect Costs excluding Depreciation and Interest	\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
Total Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization (Form)	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$485,813	\$121,452	\$178,209	\$44,553	\$830,028
Profit (Operating Ratio below)	\$50,997	\$12,749	\$18,707	\$4,677	\$87,130
90.5%					
Total Operating Costs before Pass-Through	\$536,810	\$134,201	\$196,916	\$49,230	\$917,158

Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
E	G	I	I	
\$101,085	\$25,270	\$38,891	\$9,723	\$174,969
\$39,114	\$9,778	\$15,049	\$3,762	\$67,703
\$8,410	\$2,102	\$3,236	\$809	\$14,557
\$9,002	\$2,250	\$3,463	\$866	\$15,582
\$157,612	\$39,402	\$60,639	\$15,160	\$272,812
\$27,135	\$6,784	\$10,439	\$2,610	\$46,968
\$22,333	\$5,583	\$8,592	\$2,148	\$38,657
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$112,103	\$28,025	\$40,921	\$10,230	\$191,280
\$26,641	\$6,660	\$9,725	\$2,431	\$45,458
\$45,331	\$11,333	\$16,547	\$4,137	\$77,348
\$15,611	\$3,903	\$5,699	\$1,425	\$26,637
\$199,687	\$49,921	\$72,892	\$18,223	\$340,723
\$2,990	\$748	\$997	\$249	\$4,984
\$4,016	\$1,004	\$1,339	\$335	\$6,694
\$499,467	\$124,865	\$183,462	\$45,867	\$853,661
\$52,430	\$13,107	\$19,258	\$4,815	\$89,611
\$551,897	\$137,973	\$202,721	\$50,682	\$943,272

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RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs							Total
City # of accounts	2,359	2,357	2,343	2,357	2,357	372	2,359
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	2,343.32	1,685.92	3,452.63	8.43	8.43	304.23	7,803
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,984.67	1,504.60	2,986.37	7.52	7.52	304.23	6,795
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	2,552	2,414	5,327	2,414	2,414	372	15,493
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,335.90	1,232.40	7,712.50	0.70	0.70	51.10	11,333
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$109,824	\$71,596	\$146,938	\$362	\$362	\$11,509	\$340,589
Benefits for CBAs	\$41,997	\$28,573	\$57,256	\$144	\$144	\$5,124	\$133,239
Payroll Taxes	\$9,137	\$5,957	\$12,225	\$30	\$30	\$958	\$28,337
Workers Compensation Insurance	\$9,781	\$6,376	\$13,086	\$32	\$32	\$1,025	\$30,333
Total Direct Labor Related-Costs	\$170,739	\$112,502	\$229,506	\$568	\$568	\$18,615	\$532,498
Direct Fuel Costs	\$23,673	\$20,131	\$39,758	\$102	\$102	\$1,150	\$84,915
Other Direct Costs	\$13,603	\$11,568	\$23,130	\$58	\$58	\$802	\$49,221
Depreciation - Collection Vehicles	\$29,628	\$23,046	\$51,621	\$116	\$116	\$879	\$105,407
Depreciation - Containers	\$11,548	\$11,289	\$30,368	\$57	\$57	\$0	\$53,319
Depreciation for Collection Equipment	\$41,176	\$34,335	\$81,988	\$173	\$173	\$879	\$158,726
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$32,255	\$33,368	\$34,846	\$169	\$169	\$898	\$101,704
Operations	\$11,098	\$9,585	\$21,918	\$48	\$48	\$213	\$42,911
Vehicle Maintenance	\$18,883	\$16,309	\$37,294	\$82	\$82	\$363	\$73,014
Container Maintenance	\$4,772	\$4,716	\$10,573	\$24	\$24	\$125	\$20,234
Total Allocated Indirect Costs excluding Depreciation and Interest	\$67,008	\$63,977	\$104,632	\$323	\$323	\$1,599	\$237,863
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,131	\$977	\$2,235	\$5	\$5	\$22	\$4,375
Annual Implementation Cost Amortization (Form A)	\$1,486	\$1,169	\$2,561	\$19	\$19	\$104	\$5,358
Total Annual Cost of Operations	\$318,818	\$244,659	\$483,810	\$1,249	\$1,249	\$23,172	\$1,072,956
Profit (insert Operating Ratio below)	\$33,467	\$25,682	\$50,787	\$131	\$131	\$2,432	\$112,631
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$352,285	\$270,342	\$534,596	\$1,380	\$1,380	\$25,604	\$1,185,586
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$17,251	\$14,385	\$34,350	\$73	\$73	\$368	\$66,499
Interest Expense on Implementation Cost	\$629	\$495	\$1,085	\$8	\$8	\$44	\$2,269
Total Contractor Pass-Through Costs	\$17,880	\$14,880	\$35,434	\$81	\$81	\$413	\$68,769
TOTAL CONTRACTOR'S COMPENSATION	\$370,165	\$285,222	\$570,031	\$1,460	\$1,460	\$26,017	\$1,254,355

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs								Total
City # of Accounts	26	20	11	1	1	1	372	60
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	504.67	179.45	73.45	0.00	0.00	25.60	304.23	783
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	293.80	165.43	69.87	0.00	0.00	25.60	304.23	555
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	28	73	37	3	3	3	372	147
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	509.28	140.40	269.16	0.00	0.00	0.00	51.10	919
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.14	0.08	0.07	0.00	0.01	0.00	0.07	0.38

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$25,141	\$6,209	\$4,771	\$0	\$0	\$1,034	\$1,855	\$39,011
Benefits for CBAs	\$9,923	\$2,302	\$1,243	\$0	\$0	\$400	\$755	\$14,623
Payroll Taxes	\$2,092	\$517	\$397	\$0	\$0	\$86	\$154	\$3,246
Workers Compensation Insurance	\$2,239	\$553	\$425	\$0	\$0	\$92	\$165	\$3,474
Total Direct Labor Related-Costs	\$39,395	\$9,581	\$6,836	\$0	\$0	\$1,613	\$2,930	\$60,355
Direct Fuel Costs	\$4,840	\$1,395	\$1,479	\$0	\$0	\$278	\$426	\$8,418
Other Direct Costs	\$2,907	\$980	\$783	\$0	\$0	\$230	\$256	\$5,156
Depreciation - Collection Vehicles	\$4,887	\$1,785	\$2,860	\$0	\$0	\$838	\$337	\$10,706
Depreciation - Containers	\$287	\$569	\$3,582	\$0	\$0	\$0	\$102	\$4,540
Depreciation for Collection Equipment	\$5,174	\$2,354	\$6,442	\$0	\$0	\$838	\$439	\$15,246
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$1,737	\$1,485	\$6,131	\$2,172	\$426	\$298	\$369	\$12,617
Operations	\$1,008	\$739	\$2,156	\$0	\$0	\$369	\$88	\$4,360
Vehicle Maintenance	\$1,715	\$1,258	\$3,669	\$0	\$0	\$627	\$149	\$7,418
Container Maintenance	\$142	\$385	\$2,577	\$591	\$116	\$81	\$51	\$3,943
Total Allocated Indirect Costs excluding Depreciation and Interest	\$4,602	\$3,867	\$14,533	\$2,763	\$542	\$1,375	\$658	\$28,338
Total Allocated Indirect Depreciation Costs (Form 9)	\$106	\$78	\$226	\$0	\$0	\$41	\$9	\$460
Annual Implementation Cost Amortization (Form A)	\$296	\$5	\$8	\$0	\$0	\$2	\$26	\$336
Total Annual Cost of Operations	\$57,319	\$18,259	\$30,307	\$2,763	\$542	\$4,377	\$4,743	\$118,308
Profit (insert Operating Ratio below)	\$6,016.88	\$1,917	\$3,181	\$290	\$57	\$459	\$498	\$12,419
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$63,336	\$20,175	\$33,488	\$3,053	\$599	\$4,837	\$5,241	\$130,727
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,904	\$1,321	\$3,616	\$0	\$0	\$470	\$246	\$8,557
Interest Expense on Implementation Cost	\$191	\$3	\$5	\$0	\$0	\$1	\$17	\$217
Total Contractor Pass-Through Costs	\$3,095	\$1,324	\$3,621	\$0	\$0	\$471	\$263	\$8,775
TOTAL CONTRACTOR'S COMPENSATION	\$66,431	\$21,500	\$37,109	\$3,053	\$599	\$5,308	\$5,504	\$139,502

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Atherton Allocated Costs

2012 Costs					Totals
City # of Lifts per year	494	156	819	2,359	1,469.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	17.13	8.08	38.07	63.28	63.28
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	9.45	6.82	33.85	63.28	50.12
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	8	3	15	2,552	11.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.02	0.02	0.00	0.00	0.04

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$278	\$790	\$941	\$76	\$2,085
Benefits for CBAs	\$108	\$306	\$364	\$30	\$807
Payroll Taxes	\$23	\$66	\$78	\$6	\$173
Workers Compensation Insurance	\$25	\$70	\$84	\$7	\$186
Total Direct Labor Related-Costs	\$433	\$1,232	\$1,467	\$119	\$3,251
Direct Fuel Costs	\$75	\$212	\$253	\$20	\$559
Other Direct Costs	\$61	\$174	\$208	\$17	\$460
Depreciation - Collection Vehicles	\$235	\$669	\$691	\$56	\$1,652
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$235	\$669	\$691	\$56	\$1,652
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative (using lifts for Agency Costs)	\$308	\$876	\$990	\$259	\$2,433
Operations	\$73	\$208	\$235	\$19	\$536
Vehicle Maintenance	\$125	\$354	\$400	\$32	\$911
Container Maintenance (using lifts for Agency Costs)	\$43	\$122	\$138	\$36	\$339
Total Allocated Indirect Costs excluding Depreciation and Interest	\$549	\$1,560	\$1,763	\$347	\$4,219
Total Allocated Indirect Depreciation Costs (Form 9)	\$8	\$23	\$24	\$2	\$58
Annual Implementation Cost Amortization (Form A)	\$11	\$31	\$32	\$3	\$77
Total Annual Cost of Operations	\$1,373	\$3,902	\$4,439	\$564	\$10,277
Profit (insert Operating Ratio below)	\$144	\$410	\$466	\$59	\$1,079
90.5%					
Total Operating Costs before Pass-Through Cost Allocation	\$1,517	\$4,311	\$4,904	\$623	\$11,356
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$91	\$259	\$267	\$22	\$639
Interest Expense on Implementation Cost	\$3	\$9	\$9	\$1	\$21
Total Contractor Pass-Through Costs	\$94	\$268	\$276	\$22	\$660
TOTAL CONTRACTOR'S COMPENSATION	\$1,611	\$4,579	\$5,181	\$645	\$12,016

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs							Total
City # of accounts	6,677	6,647	6,409	6,647	6,647	1,776	6,677
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,116.90	3,558.85	3,589.50	17.79	17.79	1,452.44	12,753
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	3,712.35	2,977.22	3,032.68	14.89	14.89	1,452.44	11,204
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,672	6,648	6,418	6,648	6,648	1,776	34,810
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,831.60	2,427.20	4,321.00	6.60	6.60	225.50	9,819
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$192,946	\$151,133	\$152,763	\$763	\$763	\$54,944	\$553,313
Benefits for CBAs	\$73,783	\$60,315	\$59,526	\$305	\$305	\$24,461	\$218,695
Payroll Taxes	\$16,053	\$12,574	\$12,710	\$64	\$64	\$4,571	\$46,036
Workers Compensation Insurance	\$17,184	\$13,460	\$13,605	\$68	\$68	\$4,893	\$49,279
Total Direct Labor Related-Costs	\$299,966	\$237,482	\$238,604	\$1,199	\$1,199	\$88,870	\$867,322
Direct Fuel Costs	\$44,281	\$39,834	\$40,374	\$201	\$201	\$5,489	\$130,381
Other Direct Costs	\$25,445	\$22,890	\$23,489	\$116	\$116	\$3,831	\$75,886
Depreciation - Collection Vehicles	\$55,419	\$45,603	\$52,421	\$230	\$230	\$4,197	\$158,101
Depreciation - Containers	\$30,192	\$31,089	\$36,587	\$157	\$157	\$0	\$98,182
Depreciation for Collection Equipment	\$85,611	\$76,692	\$89,008	\$387	\$387	\$4,197	\$256,283
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$91,297	\$94,101	\$95,318	\$475	\$475	\$4,287	\$285,953
Operations	\$20,759	\$18,965	\$22,258	\$96	\$96	\$1,019	\$63,192
Vehicle Maintenance	\$35,321	\$32,270	\$37,873	\$163	\$163	\$1,733	\$107,524
Container Maintenance	\$12,476	\$12,989	\$12,738	\$66	\$66	\$597	\$38,931
Total Allocated Indirect Costs excluding Depreciation and Interest	\$159,853	\$158,325	\$168,187	\$800	\$800	\$7,636	\$495,600
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,116	\$1,934	\$2,269	\$10	\$10	\$105	\$6,443
Annual Implementation Cost Amortization (Form A)	\$2,779	\$2,313	\$2,601	\$37	\$37	\$499	\$8,266
Total Annual Cost of Operations	\$620,052	\$539,470	\$564,533	\$2,750	\$2,750	\$110,626	\$1,840,182
Profit (insert Operating Ratio below)	\$65,088.35	\$56,629.49	\$59,260.32	\$288.68	\$288.68	\$11,612.72	\$193,168.25
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$685,141	\$596,100	\$623,793	\$3,039	\$3,039	\$122,239	\$2,033,350
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$35,867	\$32,131	\$37,291	\$162	\$162	\$1,759	\$107,372
Interest Expense on Implementation Cost	\$1,177	\$980	\$1,102	\$16	\$16	\$211	\$3,501
Total Contractor Pass-Through Costs	\$37,044	\$33,110	\$38,392	\$178	\$178	\$1,970	\$110,873
TOTAL CONTRACTOR'S COMPENSATION	\$722,185	\$629,210	\$662,185	\$3,217	\$3,217	\$124,209	\$2,144,223

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs								Total
City # of Accounts	432	416	40	6	6	6	1,776	906
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	5,077.50	3,051.02	269.35	156.90	0.00	22.40	1,452.44	8,577
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	2,984.07	2,753.88	242.37	156.90	0.00	22.40	1,452.44	6,160
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	822	1,040	46	6	6	6	1,776	1,926
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	3,901.68	1,045.32	315.96	482.40	0.00	0.00	225.50	5,745
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.54	0.92	0.09	0.07	0.00	0.00	0.33	2.96

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$252,949	\$105,569	\$17,496	\$13,768	\$0	\$905	\$8,856	\$399,544
Benefits for CBAs	\$99,833	\$39,139	\$4,558	\$3,805	\$0	\$350	\$3,605	\$151,291
Payroll Taxes	\$21,045	\$8,783	\$1,456	\$1,146	\$0	\$75	\$737	\$33,242
Workers Compensation Insurance	<u>\$22,528</u>	<u>\$9,402</u>	<u>\$1,558</u>	<u>\$1,226</u>	<u>\$0</u>	<u>\$81</u>	<u>\$789</u>	<u>\$35,584</u>
Total Direct Labor Related-Costs	\$396,355	\$162,893	\$25,068	\$19,945	\$0	\$1,411	\$13,987	\$619,660
Direct Fuel Costs	\$49,159	\$23,218	\$5,131	\$2,640	\$0	\$243	\$2,036	\$82,428
Other Direct Costs	\$29,521	\$16,308	\$2,716	\$2,186	\$0	\$202	\$1,223	\$52,156
Depreciation - Collection Vehicles	\$49,634	\$29,711	\$9,921	\$2,098	\$0	\$733	\$1,608	\$93,704
Depreciation - Containers	\$8,436	\$8,106	\$4,454	\$0	\$0	\$0	\$485	\$21,481
Depreciation for Collection Equipment	\$58,070	\$37,817	\$14,374	\$2,098	\$0	\$733	\$2,094	\$115,185
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$28,853	\$30,885	\$22,294	\$13,030	\$2,555	\$1,789	\$1,762	\$101,169
Operations	\$10,237	\$12,306	\$7,479	\$3,363	\$0	\$323	\$419	\$34,127
Vehicle Maintenance	\$17,419	\$20,939	\$12,726	\$5,722	\$0	\$549	\$713	\$58,068
Container Maintenance	<u>\$4,173</u>	<u>\$5,483</u>	<u>\$3,204</u>	<u>\$1,182</u>	<u>\$232</u>	<u>\$162</u>	<u>\$245</u>	<u>\$14,681</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$60,682	\$69,614	\$45,703	\$23,297	\$2,787	\$2,822	\$3,139	\$208,044
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,073	\$1,290	\$784	\$378	\$0	\$36	\$43	\$3,605
Annual Implementation Cost Amortization (Form A)	\$3,003	\$87	\$27	\$276	\$0	\$1	\$122	\$3,516
Total Annual Cost of Operations	\$597,864	\$311,227	\$93,804	\$50,820	\$2,787	\$5,449	\$22,644	\$1,084,594
Profit (insert Operating Ratio below)	\$62,759.22	\$32,670	\$9,847	\$5,335	\$293	\$572	\$2,377	\$113,852
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$660,623	\$343,898	\$103,651	\$56,154	\$3,079	\$6,021	\$25,021	\$1,198,447
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$32,592	\$21,225	\$8,068	\$1,177	\$0	\$411	\$1,175	\$64,649
Interest Expense on Implementation Cost	\$1,944	\$56	\$18	\$179	\$0	\$1	\$79	\$2,276
Total Contractor Pass-Through Costs	\$34,537	\$21,281	\$8,085	\$1,356	\$0	\$412	\$1,254	\$66,925
TOTAL CONTRACTOR'S COMPENSATION	\$695,160	\$365,179	\$111,736	\$57,510	\$3,079	\$6,433	\$26,275	\$1,265,372

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Belmont Allocated Costs

2012 Costs					Totals
City # of Lifts per week	1,716	52	1,352	6,677	3,120.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	59.52	2.70	62.83	125.05	125.05
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	32.85	2.27	55.88	125.05	91.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	20	1	24	6,672	21.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.09	0.01	0.00	0.00	0.10

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$966	\$264	\$1,553	\$151	\$2,934
Benefits for CBAs	\$374	\$102	\$601	\$58	\$1,135
Payroll Taxes	\$80	\$22	\$129	\$13	\$244
Workers Compensation Insurance	\$86	\$24	\$138	\$13	\$261
Total Direct Labor Related-Costs	\$1,506	\$412	\$2,422	\$235	\$4,574
Direct Fuel Costs	\$259	\$71	\$417	\$40	\$787
Other Direct Costs	\$213	\$58	\$343	\$33	\$648
Depreciation - Collection Vehicles	\$818	\$223	\$1,141	\$111	\$2,293
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$818	\$223	\$1,141	\$111	\$2,293
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$1,071	\$292	\$1,634	\$734	\$3,731
Operations	\$254	\$69	\$388	\$38	\$750
Vehicle Maintenance	\$433	\$118	\$661	\$64	\$1,276
Container Maintenance	\$149	\$41	\$228	\$102	\$520
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,907	\$520	\$2,911	\$938	\$6,276
Total Allocated Indirect Depreciation Costs (Form 9)	\$29	\$8	\$40	\$4	\$80
Annual Implementation Cost Amortization (Form A)	\$38	\$10	\$53	\$5	\$107
Total Annual Cost of Operations	\$4,770	\$1,301	\$7,327	\$1,367	\$14,764
Profit (insert Operating Ratio below)	\$501	\$137	\$769	\$143	\$1,550
90.5%					
Total Operating Costs before Pass-Through Cost Allocation	\$5,271	\$1,437	\$8,096	\$1,510	\$16,314
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$317	\$86	\$441	\$43	\$887
Interest Expense on Implementation Cost	\$10	\$3	\$15	\$1	\$29
Total Contractor Pass-Through Costs	\$327	\$89	\$456	\$44	\$917
TOTAL CONTRACTOR'S COMPENSATION	\$5,598	\$1,526	\$8,552	\$1,554	\$17,231

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs							Total
City # of accounts	6,511	6,462	6,404	6,462	6,462	1,920	6,511
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,237.83	3,238.68	3,740.32	16.19	16.19	1,570.20	12,819
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	3,893.52	2,796.55	3,325.07	13.98	13.98	1,570.20	11,613
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,570	6,499	6,437	6,499	6,499	1,920	34,424
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	4,055.60	2,881.10	5,639.40	6.50	6.50	274.60	12,864
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$198,613	\$137,536	\$159,182	\$695	\$695	\$59,399	\$556,120
Benefits for CBAs	\$75,950	\$54,889	\$62,027	\$277	\$277	\$26,444	\$219,866
Payroll Taxes	\$16,525	\$11,443	\$13,244	\$58	\$58	\$4,942	\$46,269
Workers Compensation Insurance	<u>\$17,689</u>	<u>\$12,249</u>	<u>\$14,177</u>	<u>\$62</u>	<u>\$62</u>	<u>\$5,290</u>	<u>\$49,529</u>
Total Direct Labor Related-Costs	\$308,778	\$216,117	\$248,630	\$1,092	\$1,092	\$96,076	\$871,784
Direct Fuel Costs	\$46,442	\$37,417	\$44,267	\$189	\$189	\$5,934	\$134,438
Other Direct Costs	\$26,687	\$21,501	\$25,754	\$109	\$109	\$4,141	\$78,300
Depreciation - Collection Vehicles	\$58,124	\$42,836	\$57,475	\$216	\$216	\$4,538	\$163,405
Depreciation - Containers	\$29,730	\$30,393	\$36,695	\$153	\$153	\$0	\$97,125
Depreciation for Collection Equipment	\$87,854	\$73,228	\$94,171	\$370	\$370	\$4,538	\$260,530
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$89,027	\$91,482	\$95,244	\$462	\$462	\$4,634	\$281,311
Operations	\$21,772	\$17,815	\$24,404	\$90	\$90	\$1,101	\$65,271
Vehicle Maintenance	\$37,045	\$30,312	\$41,524	\$153	\$153	\$1,874	\$111,062
Container Maintenance	\$12,285	\$12,698	\$12,776	\$64	\$64	\$645	<u>\$38,532</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$160,129	\$152,306	\$173,947	\$769	\$769	\$8,255	\$496,176
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,220	\$1,816	\$2,488	\$9	\$9	\$113	<u>\$6,655</u>
Annual Implementation Cost Amortization (Form A)	\$2,915	\$2,172	\$2,851	\$35	\$35	\$539	\$8,548
Total Annual Cost of Operations	\$635,024	\$504,558	\$592,108	\$2,572	\$2,572	\$119,596	\$1,856,430
Profit (insert Operating Ratio below)	\$66,660.02	\$52,964.64	\$62,154.97	\$270.01	\$270.01	\$12,554.25	\$194,873.91
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$701,684	\$557,523	\$654,263	\$2,842	\$2,842	\$132,150	\$2,051,304
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$36,807	\$30,679	\$39,453	\$155	\$155	\$1,901	\$109,151
Interest Expense on Implementation Cost	\$1,235	\$920	\$1,208	\$15	\$15	\$228	\$3,621
Total Contractor Pass-Through Costs	\$38,042	\$31,600	\$40,661	\$170	\$170	\$2,130	\$112,771
TOTAL CONTRACTOR'S COMPENSATION	\$739,726	\$589,122	\$694,924	\$3,012	\$3,012	\$134,279	\$2,164,076

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs

								Total
City # of Accounts	1,345	1,253	152	17	17	17	1,920	2,801
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	9,601.85	4,640.38	939.13	578.30	65.50	501.90	1,570.20	16,327
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	5,384.47	3,885.70	798.82	578.30	65.50	501.90	1,570.20	11,215
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	2,607	2,324	175	20	20	20	1,920	5,166
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	12,550.32	2,397.24	1,780.92	8,994.36	139.32	270.84	274.60	26,133
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	3.69	2.28	0.33	0.70	0.08	0.01	0.31	7.41

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$478,342	\$160,562	\$61,002	\$50,747	\$4,856	\$20,282	\$9,574	\$785,366
Benefits for CBAs	\$188,789	\$59,528	\$15,891	\$14,026	\$1,879	\$7,848	\$3,898	\$291,859
Payroll Taxes	\$39,798	\$13,359	\$5,075	\$4,222	\$404	\$1,687	\$797	\$65,342
Workers Compensation Insurance	<u>\$42,602</u>	<u>\$14,300</u>	<u>\$5,433</u>	<u>\$4,519</u>	<u>\$432</u>	<u>\$1,806</u>	<u>\$853</u>	<u>\$69,946</u>
Total Direct Labor Related-Costs	\$749,531	\$247,749	\$87,403	\$73,515	\$7,571	\$31,623	\$15,121	\$1,212,513
Direct Fuel Costs	\$88,703	\$32,761	\$16,912	\$9,730	\$1,304	\$5,444	\$2,201	\$157,055
Other Direct Costs	\$53,268	\$23,011	\$8,952	\$8,058	\$1,077	\$4,518	\$1,322	\$100,206
Depreciation - Collection Vehicles	\$89,559	\$41,922	\$32,697	\$7,731	\$2,517	\$16,424	\$1,739	\$192,590
Depreciation - Containers	\$26,756	\$18,113	\$16,943	\$0	\$0	\$0	\$524	\$62,337
Depreciation for Collection Equipment	\$116,316	\$60,035	\$49,640	\$7,731	\$2,517	\$16,424	\$2,263	\$254,927
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$89,832	\$93,028	\$84,718	\$36,919	\$7,239	\$5,067	\$1,905	\$318,708
Operations	\$18,472	\$17,364	\$24,650	\$12,395	\$1,582	\$7,228	\$453	\$82,144
Vehicle Maintenance	\$31,431	\$29,545	\$41,943	\$21,091	\$2,692	\$12,300	\$770	\$139,772
Container Maintenance	<u>\$13,234</u>	<u>\$12,252</u>	<u>\$12,189</u>	<u>\$3,939</u>	<u>\$772</u>	<u>\$541</u>	<u>\$265</u>	<u>\$43,192</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$152,969	\$152,189	\$163,500	\$74,344	\$12,286	\$25,136	\$3,394	\$583,817
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,937	\$1,821	\$2,584	\$1,392	\$178	\$812	\$46	\$8,769
Annual Implementation Cost Amortization (Form A)	\$5,419	\$122	\$90	\$1,016	\$7	\$31	\$132	\$6,818
Total Annual Cost of Operations	\$1,168,142	\$517,687	\$329,081	\$175,786	\$24,939	\$83,989	\$24,480	\$2,324,104
Profit (insert Operating Ratio below)	\$122,622.65	\$54,343	\$34,544	\$18,453	\$2,618	\$8,817	\$2,570	\$243,967
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,290,765	\$572,030	\$363,625	\$194,239	\$27,557	\$92,806	\$27,049	\$2,568,071
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$65,283	\$33,695	\$27,861	\$4,339	\$1,413	\$9,218	\$1,270	\$143,080
Interest Expense on Implementation Cost	\$3,508	\$79	\$58	\$658	\$4	\$20	\$85	\$4,413
Total Contractor Pass-Through Costs	\$68,791	\$33,774	\$27,919	\$4,997	\$1,417	\$9,239	\$1,356	\$147,493
TOTAL CONTRACTOR'S COMPENSATION	\$1,359,556	\$605,804	\$391,544	\$199,236	\$28,974	\$102,045	\$28,405	\$2,715,564

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Burlingame Allocated Costs

2012 Costs					Totals
City # of Lifts per week	19,890	520	2,210	6,511	22,620.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	689.77	26.93	102.72	819.42	819.42
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	380.78	22.73	91.35	819.42	494.86
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	73	3	28	6,570	76.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.01	0.01	0.39	0.00	0.41

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,191	\$2,633	\$2,539	\$988	\$17,351
Benefits for CBAs	\$4,330	\$1,019	\$983	\$382	\$6,714
Payroll Taxes	\$931	\$219	\$211	\$82	\$1,444
Workers Compensation Insurance	\$997	\$234	\$226	\$88	\$1,545
Total Direct Labor Related-Costs	\$17,449	\$4,105	\$3,959	\$1,541	\$27,053
Direct Fuel Costs	\$3,004	\$706	\$681	\$265	\$4,657
Other Direct Costs	\$2,472	\$581	\$561	\$218	\$3,833
Depreciation - Collection Vehicles	\$9,486	\$2,231	\$1,865	\$726	\$14,307
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$9,486	\$2,231	\$1,865	\$726	\$14,307
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$12,410	\$2,919	\$2,672	\$716	\$18,716
Operations	\$2,949	\$693	\$635	\$247	\$4,525
Vehicle Maintenance	\$5,018	\$1,180	\$1,080	\$420	\$7,699
Container Maintenance	\$1,728	\$407	\$372	\$100	\$2,606
Total Allocated Indirect Costs excluding Depreciation and Interest	\$22,106	\$5,199	\$4,759	\$1,483	\$33,546
Total Allocated Indirect Depreciation Costs (Form 9)	\$331	\$78	\$65	\$25	\$499
Annual Implementation Cost Amortization (Form A)	\$445	\$105	\$87	\$34	\$671
Total Annual Cost of Operations	\$55,292	\$13,004	\$11,977	\$4,292	\$84,566
Profit (insert Operating Ratio below)	\$5,804	\$1,365	\$1,257	\$451	\$8,877
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$61,097	\$14,370	\$13,234	\$4,743	\$93,443
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,672	\$863	\$722	\$281	\$5,538
Interest Expense on Implementation Cost	\$121	\$28	\$24	\$9	\$183
Total Contractor Pass-Through Costs	\$3,793	\$892	\$746	\$290	\$5,720
TOTAL CONTRACTOR'S COMPENSATION	\$64,889	\$15,261	\$13,980	\$5,033	\$99,164

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

2012 Costs							Total
City # of accounts	4,173	4,166	4,171	4,166	4,166	732	4,173
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,022.10	2,199.92	2,045.92	11.00	11.00	598.64	7,889
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,686.08	1,938.93	1,841.53	9.69	9.69	598.64	7,085
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	4,210	4,195	4,213	4,195	4,195	732	21,740
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	6,453.50	1,313.40	3,731.30	4.10	4.10	112.60	11,619
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$141,636	\$93,424	\$87,071	\$472	\$472	\$22,646	\$345,720
Benefits for CBAs	\$54,162	\$37,284	\$33,928	\$188	\$188	\$10,082	\$135,833
Payroll Taxes	\$11,784	\$7,773	\$7,244	\$39	\$39	\$1,884	\$28,764
Workers Compensation Insurance	<u>\$12,615</u>	<u>\$8,320</u>	<u>\$7,755</u>	<u>\$42</u>	<u>\$42</u>	<u>\$2,017</u>	<u>\$30,790</u>
Total Direct Labor Related-Costs	\$220,197	\$146,801	\$135,998	\$741	\$741	\$36,629	\$541,108
Direct Fuel Costs	\$32,040	\$25,942	\$24,517	\$131	\$131	\$2,262	\$85,023
Other Direct Costs	\$18,411	\$14,907	\$14,263	\$75	\$75	\$1,579	\$49,311
Depreciation - Collection Vehicles	\$40,099	\$29,699	\$31,832	\$150	\$150	\$1,730	\$103,659
Depreciation - Containers	\$19,051	\$19,618	\$24,017	\$99	\$99	\$0	\$62,884
Depreciation for Collection Equipment	\$59,149	\$49,317	\$55,849	\$249	\$249	\$1,730	\$166,543
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$57,059	\$58,978	\$62,033	\$298	\$298	\$1,767	\$180,432
Operations	\$15,020	\$12,351	\$13,516	\$62	\$62	\$420	\$41,431
Vehicle Maintenance	\$25,557	\$21,016	\$22,997	\$106	\$106	\$714	\$70,497
Container Maintenance	\$7,872	\$8,196	\$8,362	\$41	\$41	\$246	<u>\$24,759</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$105,508	\$100,541	\$106,908	\$508	\$508	\$3,147	\$317,120
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,531	\$1,259	\$1,378	\$6	\$6	\$43	<u>\$4,224</u>
Annual Implementation Cost Amortization (Form A)	\$2,011	\$1,506	\$1,579	\$24	\$24	\$206	\$5,350
Total Annual Cost of Operations	\$438,847	\$340,274	\$340,492	\$1,735	\$1,735	\$45,596	\$1,168,679
Profit (insert Operating Ratio below)	\$46,066.84	\$35,719.37	\$35,742.22	\$182.14	\$182.14	\$4,786.32	\$122,679.04
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$484,914	\$375,993	\$376,234	\$1,917	\$1,917	\$50,382	\$1,291,358
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$24,781	\$20,662	\$23,398	\$104	\$104	\$725	\$69,774
Interest Expense on Implementation Cost	\$852	\$638	\$669	\$10	\$10	\$87	\$2,266
Total Contractor Pass-Through Costs	<u>\$25,633</u>	<u>\$21,300</u>	<u>\$24,067</u>	<u>\$115</u>	<u>\$115</u>	<u>\$812</u>	<u>\$72,041</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$510,547</u>	<u>\$397,293</u>	<u>\$400,301</u>	<u>\$2,032</u>	<u>\$2,032</u>	<u>\$51,194</u>	<u>\$1,363,399</u>

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

2012 Costs								Total
City # of Accounts	331	320	145	6	6	6	732	814
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	3,036.40	725.93	61.34	84.40	0.00	0.00	598.64	3,908
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	1,942.82	630.47	58.85	84.40	0.00	0.00	598.64	2,717
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	527	588	148	10	10	10	732	1,293
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	4,743.00	398.52	300.12	618.24	56.28	0.00	112.60	6,116
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.05	0.37	0.11	0.02	0.00	0.00	0.24	1.79

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$151,266	\$25,118	\$3,984	\$7,406	\$0	\$0	\$3,650	\$191,425
Benefits for CBAs	\$59,701	\$9,312	\$1,038	\$2,047	\$0	\$0	\$1,486	\$73,584
Payroll Taxes	\$12,585	\$2,090	\$332	\$616	\$0	\$0	\$304	\$15,927
Workers Compensation Insurance	<u>\$13,472</u>	<u>\$2,237</u>	<u>\$355</u>	<u>\$660</u>	<u>\$0</u>	<u>\$0</u>	<u>\$325</u>	<u>\$17,049</u>
Total Direct Labor Related-Costs	\$237,025	\$38,757	\$5,709	\$10,729	\$0	\$0	\$5,765	\$297,985
Direct Fuel Costs	\$32,006	\$5,316	\$1,246	\$1,420	\$0	\$0	\$839	\$40,827
Other Direct Costs	\$19,220	\$3,734	\$660	\$1,176	\$0	\$0	\$504	\$25,293
Depreciation - Collection Vehicles	\$32,315	\$6,802	\$2,409	\$1,128	\$0	\$0	\$663	\$43,317
Depreciation - Containers	\$5,409	\$4,583	\$14,329	\$0	\$0	\$0	\$200	\$24,520
Depreciation for Collection Equipment	\$37,724	\$11,385	\$16,738	\$1,128	\$0	\$0	\$863	\$67,837
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$22,107	\$23,758	\$80,817	\$13,030	\$2,555	\$1,789	\$726	\$144,782
Operations	\$6,665	\$2,817	\$1,816	\$1,809	\$0	\$0	\$173	\$13,280
Vehicle Maintenance	\$11,341	\$4,794	\$3,090	\$3,078	\$0	\$0	\$294	\$22,597
Container Maintenance	<u>\$2,675</u>	<u>\$3,100</u>	<u>\$10,308</u>	<u>\$1,970</u>	<u>\$386</u>	<u>\$270</u>	<u>\$101</u>	<u>\$18,811</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$42,788	\$34,469	\$96,031	\$19,887	\$2,941	\$2,059	\$1,294	\$199,469
Total Allocated Indirect Depreciation Costs (Form 9)	\$699	\$295	\$190	\$203	\$0	\$0	\$18	\$1,405
Annual Implementation Cost Amortization (Form A)	\$1,955	\$20	\$7	\$148	\$0	\$0	\$50	<u>\$2,180</u>
Total Annual Cost of Operations	\$371,417	\$93,976	\$120,580	\$34,692	\$2,941	\$2,059	\$9,333	\$634,997
Profit (insert Operating Ratio below)	\$38,988.49	\$9,865	\$12,658	\$3,642	\$309	\$216	\$980	<u>\$66,657</u>
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$410,405	\$103,841	\$133,237	\$38,334	\$3,250	\$2,275	\$10,313	\$701,654
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$21,173	\$6,390	\$9,394	\$633	\$0	\$0	\$484	\$38,074
Interest Expense on Implementation Cost	\$1,266	\$13	\$4	\$96	\$0	\$0	\$33	\$1,411
Total Contractor Pass-Through Costs	<u>\$22,438</u>	<u>\$6,403</u>	<u>\$9,398</u>	<u>\$729</u>	<u>\$0</u>	<u>\$0</u>	<u>\$517</u>	<u>\$39,486</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$432,843</u>	<u>\$110,243</u>	<u>\$142,636</u>	<u>\$39,063</u>	<u>\$3,250</u>	<u>\$2,275</u>	<u>\$10,829</u>	<u>\$741,140</u>

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of East Palo Alto Allocated Costs

2012 Costs					Totals
City # of Lifts per week	884	156	676	4,173	1,716.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	30.65	8.08	31.42	70.15	70.15
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	16.92	6.82	27.95	70.15	51.69
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	17	3	13	4,210	20.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C

	0.14	0.05	0.02	0.00	0.21
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Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$497	\$790	\$777	\$85	\$2,148
Benefits for CBAs	\$192	\$306	\$301	\$33	\$831
Payroll Taxes	\$41	\$66	\$65	\$7	\$179
Workers Compensation Insurance	\$44	\$70	\$69	\$8	\$191
Total Direct Labor Related-Costs	\$775	\$1,232	\$1,211	\$132	\$3,350
Direct Fuel Costs	\$133	\$212	\$209	\$23	\$577
Other Direct Costs	\$110	\$174	\$172	\$19	\$475
Depreciation - Collection Vehicles	\$422	\$669	\$571	\$62	\$1,723
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$422	\$669	\$571	\$62	\$1,723
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$552	\$876	\$817	\$459	\$2,703
Operations	\$131	\$208	\$194	\$21	\$555
Vehicle Maintenance	\$223	\$354	\$331	\$36	\$944
Container Maintenance	\$77	\$122	\$114	\$64	\$376
Total Allocated Indirect Costs excluding Depreciation and Interest	\$982	\$1,560	\$1,456	\$580	\$4,578
Total Allocated Indirect Depreciation Costs (Form 9)	\$15	\$23	\$20	\$2	\$60
Annual Implementation Cost Amortization (Form A)	\$20	\$31	\$27	\$3	\$81
Total Annual Cost of Operations	\$2,457	\$3,902	\$3,664	\$820	\$10,843
Profit (insert Operating Ratio below)	\$258	\$410	\$385	\$86	\$1,138
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$2,715	\$4,311	\$4,049	\$906	\$11,981
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$163	\$259	\$221	\$24	\$667
Interest Expense on Implementation Cost	\$5	\$9	\$7	\$1	\$22
Total Contractor Pass-Through Costs	\$169	\$268	\$228	\$25	\$689
TOTAL CONTRACTOR'S COMPENSATION	\$2,884	\$4,579	\$4,277	\$931	\$12,670

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs							Total
City # of accounts	6,700	6,661	5,182	6,661	6,661	1,524	6,700
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	2,614.30	2,548.28	2,860.85	12.74	12.74	1,246.35	9,295
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,326.76	2,357.92	2,360.32	11.79	11.79	1,246.35	8,315
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	6,704	6,660	5,181	6,660	6,660	1,524	33,389
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,962.30	2,264.80	2,918.90	6.50	6.50	182.20	8,341
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$122,524	\$108,217	\$121,753	\$547	\$547	\$47,148	\$400,735
Benefits for CBAs	\$46,854	\$43,188	\$47,443	\$218	\$218	\$20,990	\$158,911
Payroll Taxes	\$10,194	\$9,004	\$10,130	\$45	\$45	\$3,923	\$33,341
Workers Compensation Insurance	\$10,912	\$9,638	\$10,843	\$49	\$49	\$4,199	\$35,690
Total Direct Labor Related-Costs	\$190,484	\$170,047	\$190,169	\$859	\$859	\$76,260	\$628,677
Direct Fuel Costs	\$27,754	\$31,548	\$31,423	\$159	\$159	\$4,710	\$95,754
Other Direct Costs	\$15,948	\$18,128	\$18,281	\$92	\$92	\$3,287	\$55,828
Depreciation - Collection Vehicles	\$34,735	\$36,117	\$40,799	\$182	\$182	\$3,602	\$115,617
Depreciation - Containers	\$30,336	\$31,145	\$29,535	\$157	\$157	\$0	\$91,332
Depreciation for Collection Equipment	\$65,071	\$67,262	\$70,335	\$340	\$340	\$3,602	\$206,949
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$91,611	\$94,299	\$77,069	\$476	\$476	\$3,678	\$267,611
Operations	\$13,011	\$15,020	\$17,323	\$76	\$76	\$874	\$46,380
Vehicle Maintenance	\$22,138	\$25,558	\$29,476	\$129	\$129	\$1,487	\$78,918
Container Maintenance	\$12,536	\$13,012	\$10,283	\$66	\$66	\$512	\$36,475
Total Allocated Indirect Costs excluding Depreciation and Interest	\$139,296	\$147,889	\$134,152	\$747	\$747	\$6,552	\$429,383
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,326	\$1,531	\$1,766	\$8	\$8	\$90	\$4,729
Annual Implementation Cost Amortization (Form A)	\$1,742	\$1,832	\$2,024	\$30	\$30	\$428	\$6,085
Total Annual Cost of Operations	\$441,621	\$438,238	\$448,150	\$2,234	\$2,234	\$94,929	\$1,427,406
Profit (insert Operating Ratio below)	\$46,358.00	\$46,002.92	\$47,043.35	\$234.46	\$234.46	\$9,964.96	\$149,838.16
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$487,979	\$484,241	\$495,193	\$2,468	\$2,468	\$104,894	\$1,577,244
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$27,262	\$28,180	\$29,467	\$142	\$142	\$1,509	\$86,703
Interest Expense on Implementation Cost	\$738	\$776	\$857	\$13	\$13	\$181	\$2,577
Total Contractor Pass-Through Costs	\$28,000	\$28,956	\$30,324	\$155	\$155	\$1,690	\$89,280
TOTAL CONTRACTOR'S COMPENSATION	\$515,979	\$513,197	\$525,518	\$2,623	\$2,623	\$106,585	\$1,666,524

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs								Total
City # of Accounts	530	531	53	15	15	15	1,524	1,159
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	4,384.38	4,239.37	571.50	525.60	22.90	45.70	1,246.35	9,789
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	3,555.03	3,743.10	475.57	525.60	22.90	45.70	1,246.35	8,368
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	1,043	1,272	51	17	17	17	1,524	2,417
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	8,056.44	986.40	1,557.96	2,208.36	66.36	298.56	182.20	13,174
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	2.21	1.03	0.30	0.38	0.02	0.01	0.41	4.36

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$218,420	\$146,687	\$37,123	\$46,123	\$1,698	\$1,847	\$7,600	\$459,496
Benefits for CBAs	\$86,205	\$54,384	\$9,671	\$12,748	\$657	\$715	\$3,094	\$167,472
Payroll Taxes	\$18,173	\$12,204	\$3,089	\$3,837	\$141	\$154	\$632	\$38,230
Workers Compensation Insurance	\$19,453	\$13,064	\$3,306	\$4,107	\$151	\$164	\$677	\$40,923
Total Direct Labor Related-Costs	\$342,249	\$226,339	\$53,188	\$66,815	\$2,647	\$2,879	\$12,003	\$706,121
Direct Fuel Costs	\$58,565	\$31,558	\$10,068	\$8,843	\$456	\$496	\$1,747	\$111,734
Other Direct Costs	\$35,169	\$22,167	\$5,330	\$7,324	\$377	\$411	\$1,049	\$71,826
Depreciation - Collection Vehicles	\$59,130	\$40,383	\$19,466	\$7,027	\$880	\$1,496	\$1,380	\$129,762
Depreciation - Containers	\$10,705	\$9,914	\$4,938	\$0	\$0	\$0	\$416	\$25,973
Depreciation for Collection Equipment	\$69,835	\$50,297	\$24,403	\$7,027	\$880	\$1,496	\$1,797	\$155,735
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$35,398	\$39,423	\$29,540	\$32,575	\$6,387	\$4,471	\$1,512	\$149,308
Operations	\$12,196	\$16,727	\$14,675	\$11,265	\$553	\$658	\$359	\$56,434
Vehicle Maintenance	\$20,752	\$28,461	\$24,970	\$19,169	\$941	\$1,120	\$612	\$96,025
Container Maintenance	\$5,295	\$6,706	\$3,552	\$3,348	\$657	\$460	\$211	\$20,228
Total Allocated Indirect Costs excluding Depreciation and Interest	\$73,641	\$91,317	\$72,737	\$66,358	\$8,538	\$6,709	\$2,694	\$321,995
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,279	\$1,754	\$1,539	\$1,265	\$62	\$74	\$37	\$6,009
Annual Implementation Cost Amortization (Form A)	\$3,578	\$118	\$54	\$924	\$2	\$3	\$105	\$4,783
Total Annual Cost of Operations	\$584,317	\$423,550	\$167,319	\$158,556	\$12,962	\$12,068	\$19,431	\$1,378,202
Profit (insert Operating Ratio below)	\$61,337.10	\$44,461	\$17,564	\$16,644	\$1,361	\$1,267	\$2,040	\$144,673
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$645,654	\$468,011	\$184,883	\$175,200	\$14,323	\$13,335	\$21,471	\$1,522,875
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$39,196	\$28,230	\$13,697	\$3,944	\$494	\$839	\$1,008	\$87,408
Interest Expense on Implementation Cost	\$2,316	\$76	\$35	\$598	\$2	\$2	\$68	\$3,096
Total Contractor Pass-Through Costs	\$41,512	\$28,306	\$13,731	\$4,542	\$495	\$841	\$1,076	\$90,504
TOTAL CONTRACTOR'S COMPENSATION	\$687,165	\$496,317	\$198,615	\$179,742	\$14,818	\$14,176	\$22,547	\$1,613,379

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Foster City Allocated Costs

2012 Costs					Totals
City # of Lifts per week	3,068	312	2,132	6,700	5,512.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	106.40	16.15	99.08	221.63	221.63
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	58.73	13.65	88.13	221.63	160.51
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	9	4	21	6,704	13.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.04	0.01	0.05	0.00	0.09

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$1,726	\$1,579	\$2,449	\$267	\$6,021
Benefits for CBAs	\$668	\$611	\$948	\$103	\$2,330
Payroll Taxes	\$144	\$131	\$204	\$22	\$501
Workers Compensation Insurance	\$154	\$141	\$218	\$24	\$536
Total Direct Labor Related-Costs	\$2,692	\$2,462	\$3,819	\$417	\$9,389
Direct Fuel Costs	\$463	\$424	\$657	\$72	\$1,617
Other Direct Costs	\$381	\$349	\$541	\$59	\$1,331
Depreciation - Collection Vehicles	\$1,463	\$1,340	\$1,799	\$196	\$4,798
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,463	\$1,340	\$1,799	\$196	\$4,798
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$1,914	\$1,752	\$2,577	\$736	\$6,979
Operations	\$455	\$416	\$612	\$67	\$1,551
Vehicle Maintenance	\$774	\$709	\$1,042	\$114	\$2,638
Container Maintenance	\$267	\$244	\$359	\$103	\$972
Total Allocated Indirect Costs excluding Depreciation and Interest	\$3,410	\$3,121	\$4,591	\$1,019	\$12,140
Total Allocated Indirect Depreciation Costs (Form 9)	\$51	\$47	\$63	\$7	\$167
Annual Implementation Cost Amortization (Form A)	\$69	\$63	\$84	\$9	\$225
Total Annual Cost of Operations	\$8,529	\$7,804	\$11,554	\$1,779	\$29,666
Profit (insert Operating Ratio below)	\$895	\$819	\$1,213	\$187	\$3,114
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$9,424	\$8,624	\$12,767	\$1,966	\$32,780
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$566	\$518	\$696	\$76	\$1,857
Interest Expense on Implementation Cost	\$19	\$17	\$23	\$3	\$61
Total Contractor Pass-Through Costs	\$585	\$536	\$719	\$78	\$1,918
TOTAL CONTRACTOR'S COMPENSATION	\$10,009	\$9,159	\$13,486	\$2,045	\$34,699

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs							Total
City # of accounts	3,627	3,600	3,586	3,600	3,600	624	3,627
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	4,852.03	6,305.83	2,955.96	31.53	31.53	510.32	14,687
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,326.83	5,749.53	2,475.55	28.75	28.75	510.32	13,120
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	3,687	3,630	3,702	3,630	3,630	624	18,903
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,197.50	2,450.30	4,144.70	1.10	1.10	94.10	9,889
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$227,399	\$267,788	\$125,801	\$1,352	\$1,352	\$19,305	\$642,998
Benefits for CBAs	\$86,958	\$106,871	\$49,020	\$540	\$540	\$8,595	\$252,523
Payroll Taxes	\$18,920	\$22,280	\$10,467	\$113	\$113	\$1,606	\$53,497
Workers Compensation Insurance	<u>\$20,253</u>	<u>\$23,849</u>	<u>\$11,204</u>	<u>\$120</u>	<u>\$120</u>	<u>\$1,719</u>	<u>\$57,266</u>
Total Direct Labor Related-Costs	\$353,530	\$420,789	\$196,491	\$2,125	\$2,125	\$31,225	\$1,006,285
Direct Fuel Costs	\$51,611	\$76,926	\$32,957	\$389	\$389	\$1,929	\$164,200
Other Direct Costs	\$29,657	\$44,204	\$19,174	\$223	\$223	\$1,346	\$94,828
Depreciation - Collection Vehicles	\$64,592	\$88,067	\$42,791	\$445	\$445	\$1,475	\$197,815
Depreciation - Containers	\$16,684	\$16,976	\$21,104	\$86	\$86	\$0	\$54,935
Depreciation for Collection Equipment	\$81,276	\$105,043	\$63,895	\$530	\$530	\$1,475	\$252,750
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$49,593	\$50,965	\$53,333	\$257	\$257	\$1,506	\$155,912
Operations	\$24,195	\$36,626	\$18,169	\$185	\$185	\$358	\$79,717
Vehicle Maintenance	\$41,168	\$62,320	\$30,915	\$315	\$315	\$609	\$135,642
Container Maintenance	\$6,894	\$7,092	\$7,348	\$36	\$36	\$210	<u>\$21,616</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$121,850	\$157,002	\$109,764	\$793	\$793	\$2,683	\$392,886
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,467	\$3,734	\$1,852	\$19	\$19	\$37	<u>\$8,127</u>
Annual Implementation Cost Amortization (Form A)	\$3,239	\$4,466	\$2,123	\$72	\$72	\$175	\$10,148
Total Annual Cost of Operations	\$643,630	\$812,165	\$426,257	\$4,151	\$4,151	\$38,869	\$1,929,223
Profit (insert Operating Ratio below)	\$67,563.37	\$85,254.93	\$44,745.19	\$435.75	\$435.75	\$4,080.17	\$202,515.16
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$711,193	\$897,420	\$471,002	\$4,587	\$4,587	\$42,949	\$2,131,739
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$34,051	\$44,009	\$26,769	\$222	\$222	\$618	\$105,891
Interest Expense on Implementation Cost	\$1,372	\$1,892	\$899	\$31	\$31	\$74	\$4,298
Total Contractor Pass-Through Costs	\$35,423	\$45,900	\$27,668	\$253	\$253	\$692	\$110,190
TOTAL CONTRACTOR'S COMPENSATION	\$746,617	\$943,321	\$498,670	\$4,840	\$4,840	\$43,641	\$2,241,928

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs								Total
City # of Accounts	12	14	4	1	1	1	624	33
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	90.37	164.15	27.82	61.80	0.00	61.80	510.32	406
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	61.00	149.95	22.35	61.80	0.00	61.80	510.32	357
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	16	32	6	3	3	3	624	63
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	255.96	36.72	84.24	0.00	0.00	0.00	94.10	377
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.07	0.05	0.03	0.00	0.00	0.00	0.14	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$4,502	\$5,680	\$1,807	\$5,423	\$0	\$2,497	\$3,112	\$23,021
Benefits for CBAs	\$1,777	\$2,106	\$471	\$1,499	\$0	\$966	\$1,267	\$8,085
Payroll Taxes	\$375	\$473	\$150	\$451	\$0	\$208	\$259	\$1,915
Workers Compensation Insurance	<u>\$401</u>	<u>\$506</u>	<u>\$161</u>	<u>\$483</u>	<u>\$0</u>	<u>\$222</u>	<u>\$277</u>	<u>\$2,050</u>
Total Direct Labor Related-Costs	\$7,054	\$8,764	\$2,589	\$7,856	\$0	\$3,894	\$4,915	\$35,072
Direct Fuel Costs	\$1,005	\$1,264	\$473	\$1,040	\$0	\$670	\$715	\$5,168
Other Direct Costs	\$603	\$888	\$250	\$861	\$0	\$556	\$430	\$3,589
Depreciation - Collection Vehicles	\$1,015	\$1,618	\$915	\$826	\$0	\$2,022	\$565	\$6,961
Depreciation - Containers	\$164	\$249	\$581	\$0	\$0	\$0	\$170	\$1,165
Depreciation for Collection Equipment	\$1,179	\$1,867	\$1,496	\$826	\$0	\$2,022	\$736	\$8,126
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$801	\$1,039	\$2,229	\$2,172	\$426	\$298	\$619	\$7,585
Operations	\$209	\$670	\$690	\$1,325	\$0	\$890	\$147	\$3,931
Vehicle Maintenance	\$356	\$1,140	\$1,174	\$2,254	\$0	\$1,514	\$250	\$6,688
Container Maintenance	<u>\$81</u>	<u>\$169</u>	<u>\$418</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$86</u>	<u>\$1,542</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,448	\$3,018	\$4,511	\$6,341	\$542	\$2,784	\$1,103	\$19,746
Total Allocated Indirect Depreciation Costs (Form 9)	\$22	\$70	\$72	\$149	\$0	\$100	\$15	\$428
Annual Implementation Cost Amortization (Form A)	\$61	\$5	\$3	\$109	\$0	\$4	\$43	<u>\$224</u>
Total Annual Cost of Operations	\$11,373	\$15,877	\$9,394	\$17,182	\$542	\$10,030	\$7,956	\$72,353
Profit (insert Operating Ratio below)	\$1,193.84	\$1,667	\$986	\$1,804	\$87	\$1,053	\$835	\$7,595
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$12,566.79	\$17,543	\$10,380	\$18,985	\$599	\$11,083	\$8,791	\$79,948
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$662	\$1,048	\$839	\$464	\$0	\$1,135	\$413	\$4,561
Interest Expense on Implementation Cost	\$40	\$3	\$2	\$70	\$0	\$2	\$28	\$145
Total Contractor Pass-Through Costs	\$701	\$1,051	\$841	\$534	\$0	\$1,138	\$441	\$4,706
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs

2012 Costs					Totals
City # of Lifts per week	364	156	936	3,627	1,456.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	12.62	8.08	43.50	64.20	64.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	6.97	6.82	38.70	64.20	52.49
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	5	3	18	3,687	8.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C

	0.09	0.03	0.00	0.00	0.12
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Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$205	\$790	\$1,075	\$77	\$2,147
Benefits for CBAs	\$79	\$306	\$416	\$30	\$831
Payroll Taxes	\$17	\$66	\$89	\$6	\$179
Workers Compensation Insurance	\$18	\$70	\$96	\$7	\$191
Total Direct Labor Related-Costs	\$319	\$1,232	\$1,677	\$121	\$3,348
Direct Fuel Costs	\$55	\$212	\$289	\$21	\$576
Other Direct Costs	\$45	\$174	\$238	\$17	\$474
Depreciation - Collection Vehicles	\$174	\$669	\$790	\$57	\$1,690
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$174	\$669	\$790	\$57	\$1,690
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$227	\$876	\$1,131	\$399	\$2,633
Operations	\$54	\$208	\$269	\$19	\$550
Vehicle Maintenance	\$92	\$354	\$458	\$33	\$936
Container Maintenance	\$32	\$122	\$158	\$56	\$367
Total Allocated Indirect Costs excluding Depreciation and Interest	\$405	\$1,560	\$2,016	\$506	\$4,486
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$23	\$28	\$2	\$59
Annual Implementation Cost Amortization (Form A)	\$8	\$31	\$37	\$3	\$79
Total Annual Cost of Operations	\$1,012	\$3,902	\$5,073	\$727	\$10,713
Profit (insert Operating Ratio below)	\$106	\$410	\$533	\$76	\$1,125
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$1,118	\$4,311	\$5,606	\$803	\$11,838
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67	\$259	\$306	\$22	\$654
Interest Expense on Implementation Cost	\$2	\$9	\$10	\$1	\$22
Total Contractor Pass-Through Costs	\$69	\$268	\$316	\$23	\$676
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs

							Total
City # of accounts	7,856	7,840	7,497	7,840	7,840	1,644	7,856
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	5,154.35	4,817.92	4,481.95	24.09	24.09	1,344.48	15,847
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,379.92	4,182.88	4,057.20	20.91	20.91	1,344.48	14,006
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	8,082	7,967	7,674	7,967	7,967	1,644	41,301
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,709.30	3,224.50	7,688.00	7.70	7.70	238.10	14,875
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$241,568	\$204,602	\$190,744	\$1,033	\$1,033	\$50,860	\$689,840
Benefits for CBAs	\$92,376	\$81,654	\$74,326	\$412	\$412	\$22,643	\$271,824
Payroll Taxes	\$20,098	\$17,023	\$15,870	\$86	\$86	\$4,232	\$57,395
Workers Compensation Insurance	\$21,515	\$18,222	\$16,988	\$92	\$92	\$4,530	\$61,438
Total Direct Labor Related-Costs	\$375,557	\$321,500	\$297,928	\$1,624	\$1,624	\$82,265	\$1,080,498
Direct Fuel Costs	\$52,244	\$55,965	\$54,014	\$283	\$283	\$5,081	\$167,870
Other Direct Costs	\$30,021	\$32,159	\$31,424	\$162	\$162	\$3,546	\$97,476
Depreciation - Collection Vehicles	\$65,385	\$64,070	\$70,130	\$323	\$323	\$3,885	\$204,118
Depreciation - Containers	\$36,572	\$37,258	\$43,747	\$188	\$188	\$0	\$117,953
Depreciation for Collection Equipment	\$101,957	\$101,328	\$113,878	\$512	\$512	\$3,885	\$322,071
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$107,418	\$110,990	\$111,499	\$561	\$561	\$3,968	\$334,996
Operations	\$24,491	\$26,646	\$29,777	\$135	\$135	\$943	\$82,126
Vehicle Maintenance	\$41,673	\$45,339	\$50,667	\$229	\$229	\$1,605	\$139,742
Container Maintenance	\$15,113	\$15,566	\$15,231	\$79	\$79	\$553	\$46,619
Total Allocated Indirect Costs excluding Depreciation and Interest	\$188,695	\$198,540	\$207,175	\$1,003	\$1,003	\$7,068	\$603,483
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,497	\$2,717	\$3,036	\$14	\$14	\$97	\$8,373
Annual Implementation Cost Amortization (Form A)	\$3,279	\$3,249	\$3,479	\$52	\$52	\$462	\$10,574
Total Annual Cost of Operations	\$754,250	\$715,459	\$710,933	\$3,649	\$3,649	\$102,404	\$2,290,345
Profit (insert Operating Ratio below)	\$79,175.42	\$75,103.46	\$74,628.36	\$383.07	\$383.07	\$10,749.55	\$240,422.92
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$833,425	\$790,563	\$785,562	\$4,032	\$4,032	\$113,153	\$2,530,768
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$42,716	\$42,452	\$47,710	\$214	\$214	\$1,628	\$134,934
Interest Expense on Implementation Cost	\$1,389	\$1,376	\$1,474	\$22	\$22	\$196	\$4,479
Total Contractor Pass-Through Costs	\$44,104	\$43,829	\$49,184	\$237	\$237	\$1,823	\$139,413
TOTAL CONTRACTOR'S COMPENSATION	\$877,530	\$834,391	\$834,745	\$4,269	\$4,269	\$114,977	\$2,670,181

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs									Total
City # of Accounts	1,126	1,103	246	12	12	12	1,644		2,511
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852		21,516
City Total Route Labor hours year	9,305.95	4,778.38	908.83	353.30	97.50	12.20	1,344.48		15,456
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86		132,070
City # of route hours/year	5,831.23	4,131.63	873.87	353.30	97.50	12.20	1,344.48		11,300
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86		95,660
City Total Containers in Service	2,244	2,254	263	29	29	29	1,644		4,848
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852		39,601
City Tonnages	13,653.00	1,948.08	2,582.40	776.28	548.16	15.60	238.10		19,524
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60		157,090
	4.12	2.07	0.56	0.04	0.15	0.05	0.34		7.31

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$463,601	\$165,337	\$59,034	\$31,003	\$7,228	\$493	\$8,198	\$734,895
Benefits for CBAs	\$182,971	\$61,298	\$15,379	\$8,569	\$2,797	\$191	\$3,337	\$274,542
Payroll Taxes	\$38,572	\$13,756	\$4,912	\$2,579	\$601	\$41	\$682	\$61,143
Workers Compensation Insurance	<u>\$41,289</u>	<u>\$14,725</u>	<u>\$5,258</u>	<u>\$2,761</u>	<u>\$644</u>	<u>\$44</u>	<u>\$730</u>	<u>\$65,451</u>
Total Direct Labor Related-Costs	\$726,433	\$255,117	\$84,583	\$44,912	\$11,270	\$769	\$12,948	\$1,136,031
Direct Fuel Costs	\$96,063	\$34,834	\$18,501	\$5,944	\$1,940	\$132	\$1,885	\$159,300
Other Direct Costs	\$57,687	\$24,467	\$9,793	\$4,923	\$1,603	\$110	\$1,132	\$99,716
Depreciation - Collection Vehicles	\$96,990	\$44,575	\$35,769	\$4,723	\$3,746	\$399	\$1,489	\$187,692
Depreciation - Containers	\$23,031	\$17,568	\$25,463	\$0	\$0	\$0	\$449	\$66,511
Depreciation for Collection Equipment	\$120,021	\$62,143	\$61,232	\$4,723	\$3,746	\$399	\$1,938	\$254,203
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$75,205	\$81,891	\$137,109	\$26,060	\$5,110	\$3,577	\$1,631	\$330,584
Operations	\$20,005	\$18,463	\$26,966	\$7,572	\$2,355	\$176	\$388	\$75,925
Vehicle Maintenance	\$34,039	\$31,415	\$45,883	\$12,885	\$4,008	\$299	\$660	\$129,189
Container Maintenance	<u>\$11,391</u>	<u>\$11,883</u>	<u>\$18,318</u>	<u>\$5,712</u>	<u>\$1,120</u>	<u>\$784</u>	<u>\$227</u>	<u>\$49,435</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$140,640	\$143,652	\$228,277	\$52,229	\$12,593	\$4,836	\$2,906	\$585,133
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,098	\$1,936	\$2,827	\$850	\$264	\$20	\$40	\$8,035
Annual Implementation Cost Amortization (Form A)	\$5,869	\$130	\$99	\$621	\$10	\$1	\$113	<u>\$6,842</u>
Total Annual Cost of Operations	\$1,148,810	\$522,279	\$405,311	\$114,204	\$31,428	\$6,266	\$20,961	\$2,249,258
Profit (insert Operating Ratio below)	\$120,593.33	\$54,825	\$42,546	\$11,988	\$3,299	\$658	\$2,200	<u>\$236,110</u>
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$1,269,403	\$577,104	\$447,857	\$126,192	\$34,727	\$6,924	\$23,161	\$2,485,368
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67,363	\$34,878	\$34,367	\$2,651	\$2,103	\$224	\$1,088	\$142,674
Interest Expense on Implementation Cost	\$3,799	\$84	\$64	\$402	\$6	\$0	\$73	\$4,429
Total Contractor Pass-Through Costs	<u>\$71,162</u>	<u>\$34,962</u>	<u>\$34,431</u>	<u>\$3,053</u>	<u>\$2,109</u>	<u>\$225</u>	<u>\$1,161</u>	<u>\$147,102</u>
TOTAL CONTRACTOR'S COMPENSATION	\$1,340,565	\$612,066	\$482,288	\$129,245	\$36,836	\$7,149	\$24,322	\$2,632,470

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Menlo Park Allocated Costs

2012 Costs					Totals
City # of Lifts per week	54,925	884	12,064	7,856	67,873.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	1,904.75	45.77	560.68	2,511.20	2,511.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	1,051.50	38.67	498.70	2,511.20	1,588.87
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers (Lifts for example)	349	17	143	8,082	366.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.01 0.01 0.12 0.00 0.14

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$30,903	\$4,474	\$13,860	\$3,028	\$52,265
Benefits for CBAs	\$11,958	\$1,731	\$5,363	\$1,172	\$20,224
Payroll Taxes	\$2,571	\$372	\$1,153	\$252	\$4,348
Workers Compensation Insurance	\$2,752	\$398	\$1,234	\$270	\$4,654
Total Direct Labor Related-Costs	\$48,183	\$6,976	\$21,610	\$4,722	\$81,491
Direct Fuel Costs	\$8,295	\$1,202	\$3,720	\$813	\$14,030
Other Direct Costs	\$6,827	\$989	\$3,062	\$669	\$11,547
Depreciation - Collection Vehicles	\$26,196	\$3,795	\$10,179	\$2,225	\$42,395
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$26,196	\$3,795	\$10,179	\$2,225	\$42,395
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$34,269	\$4,963	\$14,583	\$863	\$54,679
Operations	\$8,144	\$1,180	\$3,466	\$757	\$13,547
Vehicle Maintenance	\$13,858	\$2,007	\$5,897	\$1,288	\$23,050
Container Maintenance	\$4,772	\$691	\$2,031	\$120	\$7,615
Total Allocated Indirect Costs excluding Depreciation and Interest	\$61,043	\$8,841	\$25,977	\$3,029	\$98,890
Total Allocated Indirect Depreciation Costs (Form 9)	\$914	\$132	\$355	\$78	\$1,479
Annual Implementation Cost Amortization (Form A)	\$1,228	\$178	\$477	\$104	\$1,987
Total Annual Cost of Operations	\$152,686	\$22,113	\$65,381	\$11,639	\$251,820
Profit (insert Operating Ratio below)	\$16,028	\$2,321	\$6,863	\$1,222	\$26,434
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$168,714	\$24,434	\$72,244	\$12,861	\$278,254
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$10,139	\$1,469	\$3,940	\$861	\$16,408
Interest Expense on Implementation Cost	\$335	\$48	\$130	\$28	\$541
Total Contractor Pass-Through Costs	\$10,474	\$1,517	\$4,070	\$889	\$16,950
TOTAL CONTRACTOR'S COMPENSATION	\$179,188	\$25,952	\$76,314	\$13,751	\$295,204

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs							Total
City # of accounts	17,160	17,123	16,424	17,123	17,123	3,924	17,160
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	11,129.32	10,094.73	7,633.25	50.47	50.47	3,209.10	32,167
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	9,545.76	8,693.50	6,685.28	43.47	43.47	3,209.10	28,221
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	17,746	17,429	16,662	17,429	17,429	3,924	90,619
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	10,176.40	6,582.70	11,931.10	17.00	17.00	494.00	29,218
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$521,595	\$428,691	\$324,858	\$2,165	\$2,165	\$121,397	\$1,400,871
Benefits for CBAs	\$199,460	\$171,086	\$126,586	\$864	\$864	\$54,046	\$552,905
Payroll Taxes	\$43,397	\$35,667	\$27,028	\$180	\$180	\$10,100	\$116,552
Workers Compensation Insurance	<u>\$46,455</u>	<u>\$38,179</u>	<u>\$28,932</u>	<u>\$193</u>	<u>\$193</u>	<u>\$10,812</u>	<u>\$124,763</u>
Total Direct Labor Related-Costs	\$810,907	\$673,623	\$507,404	\$3,402	\$3,402	\$196,355	\$2,195,092
Direct Fuel Costs	\$113,863	\$116,316	\$89,002	\$587	\$587	\$12,128	\$332,483
Other Direct Costs	\$65,429	\$66,839	\$51,780	\$338	\$338	\$8,463	\$193,186
Depreciation - Collection Vehicles	\$142,502	\$133,161	\$115,558	\$672	\$672	\$9,274	\$401,840
Depreciation - Containers	\$80,303	\$81,507	\$94,985	\$412	\$412	\$0	\$257,618
Depreciation for Collection Equipment	\$222,805	\$214,668	\$210,543	\$1,084	\$1,084	\$9,274	\$659,458
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$234,634	\$242,408	\$244,266	\$1,224	\$1,224	\$9,471	\$733,228
Operations	\$53,377	\$55,379	\$49,066	\$280	\$280	\$2,251	\$160,632
Vehicle Maintenance	\$90,824	\$94,230	\$83,487	\$476	\$476	\$3,830	\$273,323
Container Maintenance	\$33,183	\$34,052	\$33,070	\$172	\$172	\$1,319	<u>\$101,969</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$412,019	\$426,070	\$409,889	\$2,152	\$2,152	\$16,871	\$1,269,152
Total Allocated Indirect Depreciation Costs (Form 9)	\$5,442	\$5,646	\$5,002	\$28	\$28	\$231	<u>\$16,378</u>
Annual Implementation Cost Amortization (Form A)	\$7,146	\$6,753	\$5,733	\$109	\$109	\$1,102	\$20,952
Total Annual Cost of Operations	\$1,637,611	\$1,509,913	\$1,279,352	\$7,700	\$7,700	\$244,424	\$4,686,701
Profit (insert Operating Ratio below)	\$171,903.89	\$158,499.20	\$134,296.65	\$808.32	\$808.32	\$25,657.77	\$491,974.15
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,809,515	\$1,668,413	\$1,413,649	\$8,509	\$8,509	\$270,082	\$5,178,675
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$93,346	\$89,937	\$88,209	\$454	\$454	\$3,885	\$276,284
Interest Expense on Implementation Cost	\$3,027	\$2,861	\$2,428	\$46	\$46	\$467	\$8,875
Total Contractor Pass-Through Costs	\$96,373	\$92,797	\$90,637	\$500	\$500	\$4,352	\$285,159
TOTAL CONTRACTOR'S COMPENSATION	\$1,905,887	\$1,761,210	\$1,504,286	\$9,009	\$9,009	\$274,434	\$5,463,834

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs								Total
City # of Accounts	2,071	1,772	200	33	33	33	3,924	4,142
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	13,527.37	7,772.32	1,051.62	861.20	110.20	80.10	3,209.10	23,403
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	8,564.38	6,755.58	933.65	861.20	110.20	80.10	3,209.10	17,305
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	3,637	3,197	247	55	55	55	3,924	7,246
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	20,043.48	4,432.44	1,831.08	4,474.56	147.76	832.68	494.00	31,762
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	5.24	3.27	0.52	0.67	0.18	0.04	0.91	10.83

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$673,902	\$268,931	\$68,309	\$75,573	\$8,170	\$3,237	\$19,568	\$1,117,689
Benefits for CBAs	\$265,972	\$99,705	\$17,795	\$20,887	\$3,161	\$1,252	\$7,966	\$416,739
Payroll Taxes	\$56,069	\$22,375	\$5,683	\$6,288	\$680	\$269	\$1,628	\$92,992
Workers Compensation Insurance	<u>\$60,019</u>	<u>\$23,951</u>	<u>\$6,084</u>	<u>\$6,730</u>	<u>\$728</u>	<u>\$288</u>	<u>\$1,743</u>	<u>\$99,543</u>
Total Direct Labor Related-Costs	\$1,055,961	\$414,962	\$97,872	\$109,477	\$12,738	\$5,047	\$30,905	\$1,726,963
Direct Fuel Costs	\$141,089	\$56,957	\$19,766	\$14,490	\$2,193	\$869	\$4,499	\$239,863
Other Direct Costs	\$84,726	\$40,006	\$10,463	\$12,000	\$1,812	\$721	\$2,702	\$152,430
Depreciation - Collection Vehicles	\$142,451	\$72,884	\$38,216	\$11,514	\$4,234	\$2,621	\$3,554	\$275,473
Depreciation - Containers	\$37,328	\$24,918	\$23,914	\$0	\$0	\$0	\$1,072	\$87,231
Depreciation for Collection Equipment	\$179,778	\$97,802	\$62,129	\$11,514	\$4,234	\$2,621	\$4,626	\$362,704
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$138,321	\$131,560	\$111,471	\$71,666	\$14,052	\$9,837	\$3,894	\$480,801
Operations	\$29,381	\$30,188	\$28,810	\$18,459	\$2,662	\$1,154	\$925	\$111,580
Vehicle Maintenance	\$49,993	\$51,367	\$49,022	\$31,408	\$4,530	\$1,963	\$1,575	\$189,858
Container Maintenance	<u>\$18,462</u>	<u>\$16,854</u>	<u>\$17,204</u>	<u>\$10,833</u>	<u>\$2,124</u>	<u>\$1,487</u>	<u>\$542</u>	<u>\$67,507</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$236,158	\$229,970	\$206,508	\$132,365	\$23,368	\$14,440	\$6,936	\$849,745
Total Allocated Indirect Depreciation Costs (Form 9)	\$3,081	\$3,165	\$3,021	\$2,072	\$299	\$130	\$95	\$11,862
Annual Implementation Cost Amortization (Form A)	\$8,619	\$212	\$105	\$1,514	\$11	\$5	\$269	\$10,736
Total Annual Cost of Operations	\$1,709,412	\$843,075	\$399,864	\$283,432	\$44,656	\$23,833	\$50,031	\$3,354,303
Profit (insert Operating Ratio below)	\$179,441.02	\$88,500	\$41,975	\$29,753	\$4,688	\$2,502	\$5,252	\$352,109
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,888,853	\$931,574	\$441,839	\$313,185	\$49,344	\$26,335	\$55,282	\$3,706,412
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$100,902	\$54,892	\$34,871	\$6,462	\$2,377	\$1,471	\$2,596	\$203,571
Interest Expense on Implementation Cost	\$5,579	\$137	\$68	\$980	\$7	\$3	\$174	\$6,950
Total Contractor Pass-Through Costs	\$106,482	\$55,030	\$34,939	\$7,442	\$2,384	\$1,474	\$2,771	\$210,521
TOTAL CONTRACTOR'S COMPENSATION	\$1,995,335	\$986,604	\$476,778	\$320,627	\$51,728	\$27,809	\$58,053	\$3,916,933

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of Redwood City Allocated Costs

2012 Costs					Totals
City # of Lifts per week	71,656	624	2,223	17,160	74,503.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	2,484.97	32.32	103.32	2,620.61	2,620.61
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	1,371.80	27.28	91.90	2,620.61	1,490.98
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	440	11	38	17,746	451.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.06 0.01 0.17 0.00 0.25

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$40,316	\$3,159	\$2,554	\$3,160	\$49,190
Benefits for CBAs	\$15,600	\$1,223	\$988	\$1,223	\$19,034
Payroll Taxes	\$3,354	\$263	\$212	\$263	\$4,093
Workers Compensation Insurance	\$3,590	\$281	\$227	\$281	\$4,381
Total Direct Labor Related-Costs	\$62,861	\$4,926	\$3,982	\$4,927	\$76,696
Direct Fuel Costs	\$10,822	\$848	\$686	\$848	\$13,203
Other Direct Costs	\$8,907	\$698	\$564	\$698	\$10,867
Depreciation - Collection Vehicles	\$34,176	\$2,677	\$1,876	\$2,321	\$41,050
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$34,176	\$2,677	\$1,876	\$2,321	\$41,050
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$44,708	\$3,503	\$2,687	\$1,886	\$52,784
Operations	\$10,625	\$832	\$639	\$790	\$12,886
Vehicle Maintenance	\$18,079	\$1,416	\$1,087	\$1,345	\$21,926
Container Maintenance	\$6,226	\$488	\$374	\$263	\$7,351
Total Allocated Indirect Costs excluding Depreciation and Interest	\$79,638	\$6,239	\$4,787	\$4,283	\$94,947
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,192	\$93	\$65	\$81	\$1,432
Annual Implementation Cost Amortization (Form A)	\$1,602	\$125	\$88	\$109	\$1,924
Total Annual Cost of Operations	\$199,197	\$15,607	\$12,048	\$13,269	\$240,120
Profit (insert Operating Ratio below)	\$20,910	\$1,638	\$1,265	\$1,393	\$25,206
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$220,107	\$17,245	\$13,313	\$14,661	\$265,327
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$13,227	\$1,036	\$726	\$898	\$15,888
Interest Expense on Implementation Cost	\$436	\$34	\$24	\$30	\$524
Total Contractor Pass-Through Costs	\$13,664	\$1,070	\$750	\$928	\$16,412
TOTAL CONTRACTOR'S COMPENSATION	\$233,771	\$18,316	\$14,063	\$15,590	\$281,739

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs							Total
City # of accounts	8,531	8,494	8,387	8,494	8,494	2,016	8,531
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	5,783.97	5,400.75	3,972.77	27.00	27.00	1,648.71	16,860
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	4,892.17	4,757.40	3,341.37	23.79	23.79	1,648.71	14,687
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service	8,547	8,514	8,421	8,514	8,514	2,016	44,526
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,960.20	3,703.40	6,896.00	8.40	8.40	259.10	14,836
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811

FTE Routes

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$271,076	\$229,352	\$169,074	\$1,158	\$1,158	\$62,369	\$734,188
Benefits for CBAs	\$103,660	\$91,532	\$65,882	\$462	\$462	\$27,767	\$289,766
Payroll Taxes	\$22,554	\$19,082	\$14,067	\$96	\$96	\$5,189	\$61,084
Workers Compensation Insurance	<u>\$24,143</u>	<u>\$20,426</u>	<u>\$15,058</u>	<u>\$103</u>	<u>\$103</u>	<u>\$5,555</u>	<u>\$65,388</u>
Total Direct Labor Related-Costs	\$421,433	\$360,393	\$264,081	\$1,820	\$1,820	\$100,880	\$1,150,427
Direct Fuel Costs	\$58,354	\$63,652	\$44,484	\$321	\$321	\$6,231	\$173,364
Other Direct Costs	\$33,532	\$36,576	\$25,880	\$185	\$185	\$4,348	\$100,706
Depreciation - Collection Vehicles	\$73,032	\$72,871	\$57,757	\$368	\$368	\$4,765	\$209,160
Depreciation - Containers	\$38,676	\$39,816	\$48,006	\$201	\$201	\$0	\$126,900
Depreciation for Collection Equipment	\$111,708	\$112,686	\$105,763	\$569	\$569	\$4,765	\$336,060
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$116,647	\$120,249	\$124,736	\$607	\$607	\$4,866	\$367,712
Operations	\$27,356	\$30,305	\$24,523	\$153	\$153	\$1,156	\$83,647
Vehicle Maintenance	\$46,547	\$51,566	\$41,728	\$260	\$260	\$1,968	\$142,329
Container Maintenance	\$15,982	\$16,634	\$16,714	\$84	\$84	\$678	<u>\$50,176</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$206,532	\$218,755	\$207,701	\$1,105	\$1,105	\$8,668	\$643,864
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,789	\$3,090	\$2,500	\$16	\$16	\$119	<u>\$8,529</u>
Annual Implementation Cost Amortization (Form A)	\$3,662	\$3,696	\$2,865	\$60	\$60	\$566	\$10,909
Total Annual Cost of Operations	\$838,011	\$798,847	\$653,274	\$4,075	\$4,075	\$125,576	\$2,423,858
Profit (insert Operating Ratio below)	\$87,967.98	\$83,856.92	\$68,575.72	\$427.80	\$427.80	\$13,181.96	\$254,438.17
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$925,979	\$882,704	\$721,850	\$4,503	\$4,503	\$138,757	\$2,678,297
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$46,801	\$47,211	\$44,310	\$238	\$238	\$1,996	\$140,795
Interest Expense on Implementation Cost	\$1,551	\$1,565	\$1,214	\$25	\$25	\$240	\$4,621
Total Contractor Pass-Through Costs	\$48,352	\$48,776	\$45,524	\$264	\$264	\$2,236	\$145,415
TOTAL CONTRACTOR'S COMPENSATION	\$974,331	\$931,481	\$767,373	\$4,767	\$4,767	\$140,993	\$2,823,712

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs								Total
City # of Accounts	1,128	1,127	110	12	12	12	2,016	2,401
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	6,319.23	4,206.18	403.27	164.70	50.70	12.70	1,648.71	11,157
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	4,130.13	3,685.12	336.80	164.70	50.70	12.70	1,648.71	8,380
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	1,744	1,895	87	26	26	26	2,016	3,804
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	5,459.04	1,850.40	549.96	1,533.24	316.68	53.16	259.10	9,762
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	2.35	1.73	0.17	0.15	0.12	0.04	0.47	5.04

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$314,809	\$145,538	\$26,195	\$14,453	\$3,759	\$513	\$10,053	\$515,321
Benefits for CBAs	\$124,247	\$53,958	\$6,824	\$3,995	\$1,454	\$199	\$4,093	\$194,769
Payroll Taxes	\$26,192	\$12,109	\$2,179	\$1,202	\$313	\$43	\$836	\$42,875
Workers Compensation Insurance	\$28,037	\$12,962	\$2,333	\$1,287	\$335	\$46	\$895	\$45,895
Total Direct Labor Related-Costs	\$493,286	\$224,567	\$37,531	\$20,937	\$5,860	\$800	\$15,878	\$798,860
Direct Fuel Costs	\$68,039	\$31,070	\$7,130	\$2,771	\$1,009	\$138	\$2,311	\$112,468
Other Direct Costs	\$40,859	\$21,823	\$3,774	\$2,295	\$834	\$114	\$1,388	\$71,087
Depreciation - Collection Vehicles	\$68,696	\$39,758	\$13,786	\$2,202	\$1,948	\$416	\$1,826	\$128,631
Depreciation - Containers	\$17,899	\$14,770	\$8,423	\$0	\$0	\$0	\$551	\$41,643
Depreciation for Collection Equipment	\$86,595	\$54,527	\$22,209	\$2,202	\$1,948	\$416	\$2,377	\$170,274
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$75,338	\$83,673	\$61,309	\$26,060	\$5,110	\$3,577	\$2,000	\$257,068
Operations	\$14,169	\$16,468	\$10,393	\$3,530	\$1,225	\$183	\$475	\$46,443
Vehicle Maintenance	\$24,109	\$28,020	\$17,684	\$6,007	\$2,084	\$311	\$809	\$79,024
Container Maintenance	\$8,853	\$9,990	\$6,060	\$5,121	\$1,004	\$703	\$279	\$32,010
Total Allocated Indirect Costs excluding Depreciation and Interest	\$122,469	\$138,151	\$95,446	\$40,718	\$9,423	\$4,774	\$3,563	\$414,544
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,486	\$1,727	\$1,090	\$396	\$138	\$21	\$49	\$4,905
Annual Implementation Cost Amortization (Form A)	\$4,157	\$116	\$38	\$289	\$5	\$1	\$138	\$4,744
Total Annual Cost of Operations	\$816,891	\$471,981	\$167,218	\$69,609	\$19,217	\$6,263	\$25,704	\$1,576,883
Profit (insert Operating Ratio below)	\$85,750.98	\$49,545	\$17,553	\$7,307	\$2,017	\$657	\$2,698	\$165,529
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$902,642	\$521,526	\$184,772	\$76,916	\$21,234	\$6,921	\$28,402	\$1,742,412
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$48,602	\$30,604	\$12,465	\$1,236	\$1,093	\$233	\$1,334	\$95,568
Interest Expense on Implementation Cost	\$2,691	\$75	\$25	\$187	\$3	\$1	\$90	\$3,071
Total Contractor Pass-Through Costs	\$51,293	\$30,679	\$12,490	\$1,423	\$1,097	\$234	\$1,423	\$98,639
TOTAL CONTRACTOR'S COMPENSATION	\$953,935	\$552,205	\$197,261	\$78,339	\$22,331	\$7,155	\$29,825	\$1,841,050

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Carlos Allocated Costs

2012 Costs					Totals
City # of Lifts per week	6,409	650	4,420	8,531	11,479.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	222.27	33.65	205.42	461.34	461.34
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	122.70	28.43	182.72	461.34	333.85
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	59	12	76	8,547	71.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.04 0.02 0.01 0.00 0.07

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$3,606	\$3,289	\$5,078	\$556	\$12,530
Benefits for CBAs	\$1,395	\$1,273	\$1,965	\$215	\$4,848
Payroll Taxes	\$300	\$274	\$422	\$46	\$1,042
Workers Compensation Insurance	\$321	\$293	\$452	\$50	\$1,116
Total Direct Labor Related-Costs	\$5,623	\$5,129	\$7,917	\$867	\$19,536
Direct Fuel Costs	\$968	\$883	\$1,363	\$149	\$3,364
Other Direct Costs	\$797	\$727	\$1,122	\$123	\$2,769
Depreciation - Collection Vehicles	\$3,057	\$2,790	\$3,730	\$409	\$9,985
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$3,057	\$2,790	\$3,730	\$409	\$9,985
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$3,999	\$3,649	\$5,343	\$938	\$13,928
Operations	\$950	\$867	\$1,270	\$139	\$3,227
Vehicle Maintenance	\$1,617	\$1,476	\$2,161	\$237	\$5,490
Container Maintenance	\$557	\$508	\$744	\$131	\$1,940
Total Allocated Indirect Costs excluding Depreciation and Interest	\$7,123	\$6,500	\$9,518	\$1,444	\$24,585
Total Allocated Indirect Depreciation Costs (Form 9)	\$107	\$97	\$130	\$14	\$348
Annual Implementation Cost Amortization (Form A)	\$143	\$131	\$175	\$19	\$468
Total Annual Cost of Operations	\$17,817	\$16,258	\$23,955	\$3,026	\$61,055
Profit (insert Operating Ratio below)	\$1,870	\$1,707	\$2,515	\$318	\$6,409
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$19,687	\$17,965	\$26,469	\$3,343	\$67,464
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$1,183	\$1,080	\$1,444	\$158	\$3,865
Interest Expense on Implementation Cost	\$39	\$36	\$48	\$5	\$128
Total Contractor Pass-Through Costs	\$1,222	\$1,115	\$1,491	\$163	\$3,992
TOTAL CONTRACTOR'S COMPENSATION	\$20,909	\$19,080	\$27,960	\$3,507	\$71,456

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs

								Total
City # of accounts	19,842	19,756	19,175	19,756	19,756	5,364		19,842
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852		93,093
City Total Route Labor hours year	12,179.43	9,768.25	9,407.40	48.84	48.84	4,386.75		35,840
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86		185,542
City # of route hours/year	11,012.35	8,637.22	7,954.55	43.19	43.19	4,386.75		32,077
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86		164,364
City Total Containers in Service	20,072	19,850	19,264	19,850	19,850	5,364		104,250
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852		490,365
City Tonnages	10,991.50	8,092.60	14,491.30	19.40	19.40	702.20		34,316
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60		175,811
FTE Routes								

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$570,810	\$414,826	\$400,363	\$2,095	\$2,095	\$165,946	\$1,556,136
Benefits for CBAs	\$218,280	\$165,552	\$156,007	\$836	\$836	\$73,879	\$615,391
Payroll Taxes	\$47,491	\$34,514	\$33,310	\$174	\$174	\$13,807	\$129,471
Workers Compensation Insurance	\$50,838	\$36,944	\$35,656	\$187	\$187	\$14,779	\$138,592
Total Direct Labor Related-Costs	\$887,420	\$651,836	\$625,336	\$3,292	\$3,292	\$268,412	\$2,439,589
Direct Fuel Costs	\$131,357	\$115,563	\$105,900	\$584	\$584	\$16,579	\$370,565
Other Direct Costs	\$75,482	\$66,406	\$61,611	\$335	\$335	\$11,569	\$215,738
Depreciation - Collection Vehicles	\$164,396	\$132,299	\$137,498	\$668	\$668	\$12,678	\$448,206
Depreciation - Containers	\$90,828	\$92,828	\$109,818	\$469	\$469	\$0	\$294,413
Depreciation for Collection Equipment	\$255,224	\$225,127	\$247,316	\$1,137	\$1,137	\$12,678	\$742,619
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$271,306	\$279,683	\$285,180	\$1,413	\$1,413	\$12,947	\$851,942
Operations	\$61,578	\$55,021	\$58,381	\$278	\$278	\$3,077	\$178,613
Vehicle Maintenance	\$104,778	\$93,620	\$99,338	\$473	\$473	\$5,235	\$303,917
Container Maintenance	\$37,533	\$38,782	\$38,235	\$196	\$196	\$1,803	<u>\$116,744</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$475,195	\$467,106	\$481,134	\$2,359	\$2,359	\$23,062	\$1,451,216
Total Allocated Indirect Depreciation Costs (Form 9)	\$6,278	\$5,609	\$5,952	\$28	\$28	\$316	<u>\$18,211</u>
Annual Implementation Cost Amortization (Form A)	\$8,244	\$6,710	\$6,821	\$108	\$108	\$1,506	\$23,497
Total Annual Cost of Operations	\$1,839,199	\$1,538,358	\$1,534,070	\$7,843	\$7,843	\$334,121	\$5,261,435
Profit (insert Operating Ratio below)	\$193,065.13	\$161,485.07	\$161,035.00	\$823.35	\$823.35	\$35,073.46	\$552,305.35
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$2,032,264	\$1,699,843	\$1,695,105	\$8,667	\$8,667	\$369,194	\$5,813,741
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$106,928	\$94,319	\$103,615	\$476	\$476	\$5,311	\$311,125
Interest Expense on Implementation Cost	\$3,492	\$2,842	\$2,889	\$46	\$46	\$638	\$9,953
Total Contractor Pass-Through Costs	\$110,420	\$97,161	\$106,504	\$522	\$522	\$5,949	\$321,078
TOTAL CONTRACTOR'S COMPENSATION	\$2,142,684	\$1,797,004	\$1,801,609	\$9,189	\$9,189	\$375,144	\$6,134,819

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs								Total
City # of Accounts	2,590	2,346	253	51	51	51	5,364	5,342
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	21,443.43	10,710.70	1,589.45	888.00	302.50	0.00	4,386.75	34,934
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	11,780.12	9,699.87	1,320.57	888.00	302.50	0.00	4,386.75	23,991
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	5,120	5,033	249	66	66	66	5,364	10,600
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	25,734.60	6,190.32	2,929.32	3,561.96	506.40	0.00	702.20	38,923
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	7.46	4.17	0.73	0.68	0.17	0.01	1.13	14.34

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$1,068,262	\$370,602	\$103,245	\$77,924	\$22,426	\$0	\$26,749	\$1,669,208
Benefits for CBAs	\$421,616	\$137,399	\$26,896	\$21,537	\$8,678	\$0	\$10,889	\$627,015
Payroll Taxes	\$88,879	\$30,834	\$8,590	\$6,483	\$1,866	\$0	\$2,225	\$138,878
Workers Compensation Insurance	\$95,141	\$33,006	\$9,196	\$6,939	\$1,997	\$0	\$2,382	\$148,662
Total Direct Labor Related-Costs	\$1,673,897	\$571,842	\$147,926	\$112,884	\$34,966	\$0	\$42,246	\$2,583,762
Direct Fuel Costs	\$194,064	\$81,781	\$27,958	\$14,941	\$6,020	\$0	\$6,150	\$330,913
Other Direct Costs	\$116,539	\$57,442	\$14,799	\$12,374	\$4,974	\$0	\$3,693	\$209,821
Depreciation - Collection Vehicles	\$195,938	\$104,649	\$54,053	\$11,872	\$11,623	\$0	\$4,858	\$382,993
Depreciation - Containers	\$52,548	\$39,227	\$24,107	\$0	\$0	\$0	\$1,465	\$117,348
Depreciation for Collection Equipment	\$248,486	\$143,877	\$78,160	\$11,872	\$11,623	\$0	\$6,323	\$500,341
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$172,984	\$174,176	\$141,011	\$110,757	\$21,717	\$15,202	\$5,323	\$641,170
Operations	\$40,413	\$43,345	\$40,750	\$19,033	\$7,308	\$0	\$1,265	\$152,114
Vehicle Maintenance	\$68,765	\$73,754	\$69,338	\$32,385	\$12,434	\$0	\$2,152	\$258,829
Container Maintenance	\$25,991	\$26,534	\$17,343	\$12,999	\$2,549	\$1,784	\$741	\$87,941
Total Allocated Indirect Costs excluding Depreciation and Interest	\$308,153	\$317,809	\$268,442	\$175,174	\$44,008	\$16,987	\$9,481	\$1,140,054
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,237	\$4,545	\$4,272	\$2,137	\$820	\$0	\$130	\$16,141
Annual Implementation Cost Amortization (Form A)	\$11,856	\$305	\$149	\$1,561	\$31	\$0	\$368	\$14,269
Total Annual Cost of Operations	\$2,557,232	\$1,177,600	\$541,707	\$330,943	\$102,443	\$16,987	\$68,390	\$4,795,303
Profit (insert Operating Ratio below)	\$268,438.77	\$123,616	\$56,864	\$34,740	\$10,754	\$1,783	\$7,179	\$503,374
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$2,825,671	\$1,301,216	\$598,571	\$365,682	\$113,197	\$18,770	\$75,569	\$5,298,677
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$139,465	\$80,752	\$43,868	\$6,663	\$6,524	\$0	\$3,549	\$280,822
Interest Expense on Implementation Cost	\$7,674	\$197	\$97	\$1,010	\$20	\$0	\$238	\$9,237
Total Contractor Pass-Through Costs	\$147,139	\$80,949	\$43,965	\$7,673	\$6,544	\$0	\$3,787	\$290,058
TOTAL CONTRACTOR'S COMPENSATION	\$2,972,811	\$1,382,165	\$642,536	\$373,356	\$119,741	\$18,770	\$79,357	\$5,588,735

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. City of San Mateo Allocated Costs

2012 Costs					Totals
City # of Lifts per week	20,267	1,326	6,916	19,842	28,509.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	702.56	68.67	321.42	1,092.65	1,092.65
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	388.00	58.00	285.90	1,092.65	731.90
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	118	32	73	20,072	150.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.24 0.04 0.23 0.00 0.52

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,398	\$6,713	\$7,945	\$1,318	\$27,374
Benefits for CBAs	\$4,410	\$2,597	\$3,074	\$510	\$10,592
Payroll Taxes	\$948	\$559	\$661	\$110	\$2,278
Workers Compensation Insurance	\$1,015	\$598	\$708	\$117	\$2,438
Total Direct Labor Related-Costs	\$17,772	\$10,467	\$12,388	\$2,054	\$42,682
Direct Fuel Costs	\$3,061	\$1,802	\$2,133	\$354	\$7,350
Other Direct Costs	\$2,519	\$1,483	\$1,755	\$291	\$6,049
Depreciation - Collection Vehicles	\$9,666	\$5,692	\$5,836	\$968	\$22,162
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$9,666	\$5,692	\$5,836	\$968	\$22,162
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$12,645	\$7,444	\$8,360	\$2,181	\$30,630
Operations	\$3,005	\$1,769	\$1,987	\$329	\$7,091
Vehicle Maintenance	\$5,113	\$3,011	\$3,381	\$561	\$12,066
Container Maintenance	\$1,761	\$1,037	\$1,164	\$304	\$4,266
Total Allocated Indirect Costs excluding Depreciation and Interest	\$22,525	\$13,261	\$14,892	\$3,374	\$54,052
Total Allocated Indirect Depreciation Costs (Form 9)	\$337	\$199	\$204	\$34	\$773
Annual Implementation Cost Amortization (Form A)	\$453	\$267	\$274	\$45	\$1,039
Total Annual Cost of Operations	\$56,333	\$33,171	\$37,482	\$7,121	\$134,106
Profit (insert Operating Ratio below)	\$5,913	\$3,482	\$3,935	\$747	\$14,077
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$62,247	\$36,653	\$41,416	\$7,868	\$148,184
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,741	\$2,203	\$2,259	\$375	\$8,577
Interest Expense on Implementation Cost	\$123	\$73	\$75	\$12	\$283
Total Contractor Pass-Through Costs	\$3,865	\$2,276	\$2,333	\$387	\$8,860
TOTAL CONTRACTOR'S COMPENSATION	\$66,111	\$38,928	\$43,749	\$8,255	\$157,044

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs							Total
City # of accounts	2,601	2,593	2,586	2,593	2,593	324	2,601
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	1,509.47	1,220.37	1,307.90	6.10	6.10	264.97	4,315
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,290.62	1,050.62	1,169.57	5.25	5.25	264.97	3,786
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	2,860	2,693	2,658	2,693	2,693	324	13,921
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,257.20	802.30	2,110.90	2.60	2.60	52.00	5,228
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$70,744	\$51,825	\$55,662	\$262	\$262	\$10,024	\$188,778
Benefits for CBAs	\$27,053	\$20,683	\$21,689	\$104	\$104	\$4,462	\$74,096
Payroll Taxes	\$5,886	\$4,312	\$4,631	\$22	\$22	\$834	\$15,706
Workers Compensation Insurance	<u>\$6,301</u>	<u>\$4,616</u>	<u>\$4,957</u>	<u>\$23</u>	<u>\$23</u>	<u>\$893</u>	<u>\$16,813</u>
Total Direct Labor Related-Costs	\$109,983	\$81,435	\$86,940	\$411	\$411	\$16,213	\$295,394
Direct Fuel Costs	\$15,395	\$14,057	\$15,571	\$71	\$71	\$1,001	\$46,166
Other Direct Costs	\$8,846	\$8,078	\$9,059	\$41	\$41	\$699	\$26,763
Depreciation - Collection Vehicles	\$19,267	\$16,093	\$20,217	\$81	\$81	\$766	\$56,504
Depreciation - Containers	\$12,942	\$12,594	\$15,152	\$64	\$64	\$0	\$40,815
Depreciation for Collection Equipment	\$32,209	\$28,686	\$35,369	\$145	\$145	\$766	\$97,320
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$35,564	\$36,709	\$38,460	\$185	\$185	\$782	\$111,886
Operations	\$7,217	\$6,693	\$8,584	\$34	\$34	\$186	\$22,747
Vehicle Maintenance	\$12,280	\$11,388	\$14,606	\$58	\$58	\$316	\$38,705
Container Maintenance	\$5,348	\$5,262	\$5,276	\$27	\$27	\$109	<u>\$16,047</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$60,409	\$60,051	\$66,926	\$303	\$303	\$1,393	\$189,385
Total Allocated Indirect Depreciation Costs (Form 9)	\$736	\$682	\$875	\$3	\$3	\$19	<u>\$2,319</u>
Annual Implementation Cost Amortization (Form A)	\$966	\$816	\$1,003	\$13	\$13	\$91	\$2,903
Total Annual Cost of Operations	\$228,544	\$193,806	\$215,742	\$988	\$988	\$20,182	\$660,248
Profit (insert Operating Ratio below)	\$23,990.76	\$20,344.23	\$22,646.92	\$103.69	\$103.69	\$2,118.52	\$69,307.81
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$252,534	\$214,150	\$238,389	\$1,092	\$1,092	\$22,300	\$729,556
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$13,494	\$12,018	\$14,818	\$61	\$61	\$321	\$40,773
Interest Expense on Implementation Cost	\$409	\$346	\$425	\$6	\$6	\$39	\$1,229
Total Contractor Pass-Through Costs	\$13,903	\$12,364	\$15,243	\$66	\$66	\$359	\$42,002
TOTAL CONTRACTOR'S COMPENSATION	\$266,438	\$226,514	\$253,632	\$1,158	\$1,158	\$22,660	\$771,558

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs								Total
City # of Accounts	461	409	30	0	0	0	324	900
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	3,077.78	1,402.93	168.12	0.00	0.00	0.00	264.97	4,649
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	1,975.00	1,122.93	161.65	0.00	0.00	0.00	264.97	3,260
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	743	559	50	0	0	0	324	1,352
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	1,426.20	518.40	379.32	0.00	0.00	0.00	52.00	2,324
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	1.10	0.62	0.21	0.00	0.03	0.03	0.09	2.09

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$153,328	\$48,543	\$10,920	\$0	\$0	\$0	\$1,616	\$214,407
Benefits for CBAs	\$60,515	\$17,997	\$2,845	\$0	\$0	\$0	\$658	\$82,014
Payroll Taxes	\$12,757	\$4,039	\$909	\$0	\$0	\$0	\$134	\$17,839
Workers Compensation Insurance	\$13,656	\$4,323	\$973	\$0	\$0	\$0	\$144	\$19,095
Total Direct Labor Related-Costs	\$240,255	\$74,902	\$15,647	\$0	\$0	\$0	\$2,552	\$333,355
Direct Fuel Costs	\$32,536	\$9,468	\$3,422	\$0	\$0	\$0	\$371	\$45,797
Other Direct Costs	\$19,538	\$6,650	\$1,812	\$0	\$0	\$0	\$223	\$28,223
Depreciation - Collection Vehicles	\$32,850	\$12,115	\$6,617	\$0	\$0	\$0	\$293	\$51,875
Depreciation - Containers	\$7,626	\$4,357	\$4,841	\$0	\$0	\$0	\$89	\$16,912
Depreciation for Collection Equipment	\$40,476	\$16,472	\$11,457	\$0	\$0	\$0	\$382	\$68,787
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$30,790	\$30,366	\$16,721	\$0	\$0	\$0	\$322	\$78,198
Operations	\$6,775	\$5,018	\$4,988	\$0	\$0	\$0	\$76	\$16,858
Vehicle Maintenance	\$11,529	\$8,538	\$8,488	\$0	\$0	\$0	\$130	\$28,685
Container Maintenance	\$3,772	\$2,947	\$3,483	\$0	\$0	\$0	\$45	\$10,246
Total Allocated Indirect Costs excluding Depreciation and Interest	\$52,866	\$46,869	\$33,679	\$0	\$0	\$0	\$573	\$133,987
Total Allocated Indirect Depreciation Costs (Form 9)	\$710	\$526	\$523	\$0	\$0	\$0	\$8	\$1,767
Annual Implementation Cost Amortization (Form A)	\$1,988	\$35	\$18	\$0	\$0	\$0	\$22	\$2,063
Total Annual Cost of Operations	\$388,369	\$154,922	\$66,558	\$0	\$0	\$0	\$4,131	\$613,980
Profit (insert Operating Ratio below)	\$40,767.98	\$16,263	\$6,987	\$0	\$0	\$0	\$434	\$64,451
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$429,137	\$171,185	\$73,545	\$0	\$0	\$0	\$4,565	\$678,431
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$22,717	\$9,245	\$6,431	\$0	\$0	\$0	\$214	\$38,607
Interest Expense on Implementation Cost	\$1,287	\$23	\$12	\$0	\$0	\$0	\$14	\$1,336
Total Contractor Pass-Through Costs	\$24,004	\$9,268	\$6,442	\$0	\$0	\$0	\$229	\$39,943
TOTAL CONTRACTOR'S COMPENSATION	\$453,141	\$180,452	\$79,987	\$0	\$0	\$0	\$4,793	\$718,374

D. County of San Mateo, North Fair Oaks Allocated Costs

2012 Costs					Totals
City # of Lifts per week	0	156	104	2,601	260.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	8.08	4.83	12.91	12.91
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	6.82	4.30	12.91	11.12
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers (Lifts for example)	16	3	2	2,860	19.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$790	\$119	\$16	\$925
Benefits for CBAs	\$0	\$306	\$46	\$6	\$358
Payroll Taxes	\$0	\$66	\$10	\$1	\$77
Workers Compensation Insurance	\$0	\$70	\$11	\$1	\$82
Total Direct Labor Related-Costs	\$0	\$1,232	\$186	\$24	\$1,442
Direct Fuel Costs	\$0	\$212	\$32	\$4	\$248
Other Direct Costs	\$0	\$174	\$26	\$3	\$204
Depreciation - Collection Vehicles	\$0	\$669	\$88	\$11	\$768
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$669	\$88	\$11	\$768
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$876	\$126	\$286	\$1,287
Operations	\$0	\$208	\$30	\$4	\$242
Vehicle Maintenance	\$0	\$354	\$51	\$7	\$411
Container Maintenance	\$0	\$122	\$18	\$40	\$179
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$1,560	\$224	\$336	\$2,120
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$23	\$3	\$0	\$27
Annual Implementation Cost Amortization (Form A)	\$0	\$31	\$4	\$1	\$36
Total Annual Cost of Operations	\$0	\$3,902	\$564	\$380	\$4,846
Profit (insert Operating Ratio below)	\$0	\$410	\$59	\$40	\$509
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$4,311	\$623	\$420	\$5,354
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$4,311	\$623	\$420	\$5,354

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs							Total
City # of accounts	2,119	2,107	2,094	2,107	2,107	576	2,119
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	1,408.10	1,558.48	1,407.10	7.79	7.79	471.06	4,860
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	1,185.23	1,334.52	1,225.55	6.67	6.67	471.06	4,230
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	2,136	2,134	2,149	2,134	2,134	576	11,263
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	1,058.30	1,055.90	2,296.70	2.00	2.00	67.30	4,482
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$65,993	\$66,184	\$59,884	\$334	\$334	\$17,820	\$210,549
Benefits for CBAs	\$25,236	\$26,413	\$23,335	\$133	\$133	\$7,933	\$83,184
Payroll Taxes	\$5,491	\$5,506	\$4,982	\$28	\$28	\$1,483	\$17,518
Workers Compensation Insurance	<u>\$5,878</u>	<u>\$5,894</u>	<u>\$5,333</u>	<u>\$30</u>	<u>\$30</u>	<u>\$1,587</u>	<u>\$18,752</u>
Total Direct Labor Related-Costs	\$102,597	\$103,998	\$93,534	\$525	\$525	\$28,823	\$330,002
Direct Fuel Costs	\$14,138	\$17,855	\$16,316	\$90	\$90	\$1,780	\$50,269
Other Direct Costs	\$8,124	\$10,260	\$9,492	\$52	\$52	\$1,242	\$29,222
Depreciation - Collection Vehicles	\$17,693	\$20,441	\$21,184	\$103	\$103	\$1,361	\$60,887
Depreciation - Containers	\$9,666	\$9,980	\$12,251	\$50	\$50	\$0	\$31,997
Depreciation for Collection Equipment	\$27,359	\$30,421	\$33,435	\$154	\$154	\$1,361	\$92,884
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$28,974	\$29,829	\$31,143	\$151	\$151	\$1,390	\$91,637
Operations	\$6,628	\$8,501	\$8,995	\$43	\$43	\$330	\$24,540
Vehicle Maintenance	\$11,277	\$14,465	\$15,305	\$73	\$73	\$562	\$41,755
Container Maintenance	\$3,994	\$4,169	\$4,265	\$21	\$21	\$194	<u>\$12,664</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$50,872	\$56,964	\$59,708	\$288	\$288	\$2,476	\$170,596
Total Allocated Indirect Depreciation Costs (Form 9)	\$676	\$867	\$917	\$4	\$4	\$34	<u>\$2,502</u>
Annual Implementation Cost Amortization (Form A)	\$887	\$1,037	\$1,051	\$17	\$17	\$162	\$3,170
Total Annual Cost of Operations	\$204,653	\$221,402	\$214,453	\$1,130	\$1,130	\$35,879	\$678,646
Profit (insert Operating Ratio below)	\$21,482.93	\$23,241.04	\$22,511.63	\$118.58	\$118.58	\$3,766.27	\$71,239.04
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$226,136	\$244,643	\$236,965	\$1,248	\$1,248	\$39,645	\$749,885
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$11,462	\$12,745	\$14,008	\$64	\$64	\$570	\$38,914
Interest Expense on Implementation Cost	\$376	\$439	\$445	\$7	\$7	\$69	\$1,343
Total Contractor Pass-Through Costs	\$11,838	\$13,184	\$14,453	\$71	\$71	\$639	\$40,257
TOTAL CONTRACTOR'S COMPENSATION	\$237,974	\$257,827	\$251,418	\$1,320	\$1,320	\$40,284	\$790,142

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs								Total
City # of Accounts	30	34	9	0	0	0	576	73
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	373.87	304.85	34.00	0.00	0.00	0.00	471.06	713
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	271.33	280.20	32.43	0.00	0.00	0.00	471.06	584
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service (Lifts for example)	25	94	30	0	0	0	576	149
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	533.16	115.44	40.92	0.00	0.00	0.00	67.30	690
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.18	0.10	0.03	0.00	0.00	0.00	0.12	0.44

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$18,625	\$10,548	\$2,209	\$0	\$0	\$0	\$2,872	\$34,254
Benefits for CBAs	\$7,351	\$3,911	\$575	\$0	\$0	\$0	\$1,169	\$13,006
Payroll Taxes	\$1,550	\$878	\$184	\$0	\$0	\$0	\$239	\$2,850
Workers Compensation Insurance	\$1,659	\$939	\$197	\$0	\$0	\$0	\$256	\$3,051
Total Direct Labor Related-Costs	\$29,185	\$16,276	\$3,164	\$0	\$0	\$0	\$4,536	\$53,161
Direct Fuel Costs	\$4,470	\$2,362	\$687	\$0	\$0	\$0	\$660	\$8,179
Other Direct Costs	\$2,684	\$1,659	\$363	\$0	\$0	\$0	\$397	\$5,104
Depreciation - Collection Vehicles	\$4,513	\$3,023	\$1,327	\$0	\$0	\$0	\$522	\$9,385
Depreciation - Containers	\$257	\$733	\$2,904	\$0	\$0	\$0	\$157	\$4,051
Depreciation for Collection Equipment	\$4,770	\$3,756	\$4,232	\$0	\$0	\$0	\$679	\$13,436
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$2,004	\$2,524	\$5,016	\$0	\$0	\$0	\$572	\$10,116
Operations	\$931	\$1,252	\$1,001	\$0	\$0	\$0	\$136	\$3,320
Vehicle Maintenance	\$1,584	\$2,131	\$1,703	\$0	\$0	\$0	\$231	\$5,648
Container Maintenance	\$127	\$496	\$2,090	\$0	\$0	\$0	\$80	\$2,792
Total Allocated Indirect Costs excluding Depreciation and Interest	\$4,645	\$6,403	\$9,809	\$0	\$0	\$0	\$1,018	\$21,875
Total Allocated Indirect Depreciation Costs (Form 9)	\$98	\$131	\$105	\$0	\$0	\$0	\$14	\$348
Annual Implementation Cost Amortization (Form A)	\$273	\$9	\$4	\$0	\$0	\$0	\$40	\$325
Total Annual Cost of Operations	\$46,124	\$30,596	\$18,364	\$0	\$0	\$0	\$7,344	\$102,428
Profit (insert Operating Ratio below)	\$4,841.78	\$3,212	\$1,928	\$0	\$0	\$0	\$771	\$10,752
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$50,966	\$33,808	\$20,292	\$0	\$0	\$0	\$8,115	\$113,180
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,677	\$2,108	\$2,375	\$0	\$0	\$0	\$381	\$7,541
Interest Expense on Implementation Cost	\$177	\$6	\$2	\$0	\$0	\$0	\$26	\$210
Total Contractor Pass-Through Costs	\$2,854	\$2,114	\$2,377	\$0	\$0	\$0	\$407	\$7,752
TOTAL CONTRACTOR'S COMPENSATION	\$53,820	\$35,921	\$22,669	\$0	\$0	\$0	\$8,522	\$120,932

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District Allocated Costs

2012 Costs					Totals
City # of Lifts per week	0	0	0	2,119	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	0	0	0	2,136	0.00
SBWMA # of Containers	1,114	92	452	94,796	
<i>excludes change to cost allocation, 9/30/2011 - see Schedule C</i>	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$233	\$233
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$32	\$32
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$265	\$265
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$265	\$265
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$28	\$28
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$293	\$293
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$0	\$293	\$293

**RECOLOGY SAN MATEO COUNTY
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Unincorporated County

2012 Costs

							Total
City # of accounts	4,937	4,917	4,895	4,917	4,917	1,056	4,937
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,353.45	3,324.07	2,831.25	16.62	16.62	863.61	10,406
SBWMA Total Route Labor hours year	61,704.57	55,722.05	49,686.80	278.61	278.61	17,870.86	185,542
City # of route hours/year	2,861.88	2,990.47	2,478.97	14.95	14.95	863.61	9,225
SBWMA # of route hours/year	54,098.14	48,971.36	42,934.01	244.86	244.86	17,870.86	164,364
City Total Containers in Service (Accounts for example)	4,958	4,929	4,925	4,929	4,929	1,056	25,726
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	2,460.50	2,129.30	4,270.90	4.90	4.90	121.00	8,992
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$157,165	\$141,163	\$120,493	\$713	\$713	\$32,669	\$452,916
Benefits for CBAs	\$60,101	\$56,336	\$46,952	\$285	\$285	\$14,544	\$178,502
Payroll Taxes	\$13,076	\$11,745	\$10,025	\$59	\$59	\$2,718	\$37,683
Workers Compensation Insurance	\$13,998	\$12,572	\$10,731	\$63	\$63	\$2,910	\$40,337
Total Direct Labor Related-Costs	\$244,340	\$221,816	\$188,201	\$1,120	\$1,120	\$52,842	\$709,439
Direct Fuel Costs	\$34,137	\$40,011	\$33,003	\$202	\$202	\$3,264	\$110,819
Other Direct Costs	\$19,616	\$22,992	\$19,200	\$116	\$116	\$2,278	\$64,318
Depreciation - Collection Vehicles	\$42,723	\$45,806	\$42,850	\$231	\$231	\$2,496	\$134,337
Depreciation - Containers	\$22,436	\$23,050	\$28,076	\$116	\$116	\$0	\$73,795
Depreciation for Collection Equipment	\$65,159	\$68,856	\$70,926	\$348	\$348	\$2,496	\$208,132
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$67,505	\$69,609	\$72,801	\$352	\$352	\$2,549	\$213,167
Operations	\$16,003	\$19,050	\$18,194	\$96	\$96	\$606	\$54,045
Vehicle Maintenance	\$27,230	\$32,414	\$30,958	\$164	\$164	\$1,031	\$91,960
Container Maintenance	\$9,271	\$9,630	\$9,775	\$49	\$49	\$355	\$29,128
Total Allocated Indirect Costs excluding Depreciation and Interest	\$120,009	\$130,703	\$131,728	\$660	\$660	\$4,540	\$388,300
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,631	\$1,942	\$1,855	\$10	\$10	\$62	<u>\$5,510</u>
Annual Implementation Cost Amortization (Form A)	\$2,142	\$2,323	\$2,126	\$37	\$37	\$297	\$6,963
Total Annual Cost of Operations	\$487,034	\$488,644	\$447,039	\$2,494	\$2,494	\$65,778	\$1,493,481
Profit (insert Operating Ratio below)	\$51,125.11	\$51,294.09	\$46,926.73	\$261.75	\$261.75	\$6,904.84	\$156,774.27
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$538,159	\$539,938	\$493,966	\$2,755	\$2,755	\$72,682	\$1,650,256
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$27,299	\$28,848	\$29,715	\$146	\$146	\$1,046	\$87,198
Interest Expense on Implementation Cost	\$907	\$984	\$900	\$16	\$16	\$126	\$2,949
Total Contractor Pass-Through Costs	\$28,206	\$29,832	\$30,615	\$162	\$162	\$1,171	\$90,148
TOTAL CONTRACTOR'S COMPENSATION	\$566,365	\$569,770	\$524,581	\$2,917	\$2,917	\$73,854	\$1,740,403

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County

2012 Costs								Total
City # of Accounts	182	174	15	1	1	1	1,056	374
SBWMA # Accounts	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	1,104.73	664.30	141.07	58.10	0.00	0.00	863.61	1,968
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	715.13	580.95	116.02	58.10	0.00	0.00	863.61	1,470
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service (Lifts for example)	250	307	24	3	3	3	1,056	590
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	1,299.96	217.80	123.60	0.00	0.00	0.00	121.00	1,641
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.29	0.00	0.00	0.00	0.00	0.00	0.00	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$55,035	\$22,986	\$9,163	\$5,098	\$0	\$0	\$5,266	\$97,548
Benefits for CBAs	\$21,721	\$8,522	\$2,387	\$1,409	\$0	\$0	\$2,144	\$36,183
Payroll Taxes	\$4,579	\$1,912	\$762	\$424	\$0	\$0	\$438	\$8,116
Workers Compensation Insurance	<u>\$4,901</u>	<u>\$2,047</u>	<u>\$816</u>	<u>\$454</u>	<u>\$0</u>	<u>\$0</u>	<u>\$469</u>	<u>\$8,688</u>
Total Direct Labor Related-Costs	\$86,236	\$35,467	\$13,129	\$7,386	\$0	\$0	\$8,317	\$150,535
Direct Fuel Costs	\$11,781	\$4,898	\$2,456	\$978	\$0	\$0	\$1,211	\$21,323
Other Direct Costs	\$7,075	\$3,440	\$1,300	\$810	\$0	\$0	\$727	\$13,352
Depreciation - Collection Vehicles	\$11,895	\$6,268	\$4,749	\$777	\$0	\$0	\$956	\$24,644
Depreciation - Containers	\$2,566	\$2,393	\$2,324	\$0	\$0	\$0	\$288	\$7,571
Depreciation for Collection Equipment	\$14,461	\$8,660	\$7,072	\$777	\$0	\$0	\$1,245	\$32,215
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$12,156	\$12,918	\$8,360	\$2,172	\$426	\$298	\$1,048	\$37,378
Operations	\$2,453	\$2,596	\$3,580	\$1,245	\$0	\$0	\$249	\$10,124
Vehicle Maintenance	\$4,174	\$4,417	\$6,092	\$2,119	\$0	\$0	\$424	\$17,226
Container Maintenance	<u>\$1,269</u>	<u>\$1,618</u>	<u>\$1,672</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$146</u>	<u>\$5,493</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$20,053	\$21,550	\$19,704	\$6,127	\$542	\$379	\$1,867	\$70,221
Total Allocated Indirect Depreciation Costs (Form 9)	\$257	\$272	\$375	\$140	\$0	\$0	\$26	\$1,070
Annual Implementation Cost Amortization (Form A)	\$720	\$18	\$13	\$102	\$0	\$0	\$72	\$926
Total Annual Cost of Operations	\$140,582	\$74,306	\$44,050	\$16,318	\$542	\$379	\$13,464	\$289,642
Profit (insert Operating Ratio below)	\$14,757.23	\$7,800	\$4,624	\$1,713	\$57	\$40	\$1,413	\$30,404
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$155,339	\$82,107	\$48,674	\$18,031	\$599	\$419	\$14,877	\$320,046
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$8,116	\$4,861	\$3,969	\$436	\$0	\$0	\$699	\$18,081
Interest Expense on Implementation Cost	\$466	\$12	\$8	\$66	\$0	\$0	\$47	\$599
Total Contractor Pass-Through Costs	\$8,582	\$4,873	\$3,978	\$502	\$0	\$0	\$746	\$18,680
TOTAL CONTRACTOR'S COMPENSATION	\$163,921	\$86,979	\$52,652	\$18,533	\$599	\$419	\$15,623	\$338,727

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County

2012 Costs					Totals
City # of Lifts per week	0	0.00	0	4,937	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	0	0	0	4,958	0.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C 0.00 0.00 0.00 0.00 0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$543	\$543
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$76	\$76
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$618	\$618
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$618	\$618
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$65	\$65
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$683	\$683
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Interest Expense on Implementation Cost	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Contractor Pass-Through Costs	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TOTAL CONTRACTOR'S COMPENSATION	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

RECOLOGY SAN MATEO COUNTY

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

SBWMA ADJUSTED

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs							Total
City # of accounts	3,627	3,600	3,586	3,600	3,600	624	3,627
SBWMA # of accounts	93,093	92,723	89,153	92,723	92,723	21,852	93,093
City Total Route Labor hours year	3,357.32	3,759.32	2,740.50	31.53	31.53	510.32	10,431
SBWMA Total Route Labor hours year	60,209.86	53,175.54	49,471.34	278.61	278.61	17,870.86	181,285
City # of route hours/year	3,066.33	3,210.95	2,394.58	28.75	28.75	510.32	9,240
SBWMA # of route hours/year	52,837.64	46,432.78	42,853.04	244.86	244.86	17,870.86	160,484
City Total Containers in Service	3,687	3,630	3,702	3,630	3,630	624	18,903
SBWMA Total Containers in Service	94,796	93,562	93,031	93,562	93,562	21,852	490,365
City Tonnages	3,197.50	2,450.30	4,144.70	1.10	1.10	94.10	9,889
SBWMA Tonnages	56,449.90	38,159.90	78,152.80	87.60	87.60	2,873.60	175,811

FTE Routes

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$161,253	\$167,291	\$117,139	\$1,352	\$1,352	\$19,305	\$467,693
Benefits for CBAs	\$61,664	\$66,764	\$45,645	\$540	\$540	\$8,595	\$183,747
Payroll Taxes	\$13,416	\$13,919	\$9,746	\$113	\$113	\$1,606	\$38,912
Workers Compensation Insurance	<u>\$14,362</u>	<u>\$14,899</u>	<u>\$10,432</u>	<u>\$120</u>	<u>\$120</u>	<u>\$1,719</u>	<u>\$41,653</u>
Total Direct Labor Related-Costs	\$250,694	\$262,873	\$182,962	\$2,125	\$2,125	\$31,225	\$732,005
Direct Fuel Costs	\$37,448	\$45,310	\$31,940	\$389	\$389	\$1,929	\$117,403
Other Direct Costs	\$29,657	\$44,204	\$19,174	\$223	\$223	\$1,346	\$94,828
Depreciation - Collection Vehicles Deduction	(\$16,509)	(\$31,519)	(\$1,145)				(\$49,173)
Depreciation - Collection Vehicles	\$48,083	\$56,548	\$41,646	\$445	\$445	\$1,475	\$148,642
Depreciation - Containers	\$16,684	\$16,976	\$21,104	\$86	\$86	\$0	\$54,935
Depreciation for Collection Equipment	\$64,767	\$73,524	\$62,750	\$530	\$530	\$1,475	\$203,577
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$49,593	\$50,965	\$53,333	\$257	\$257	\$1,506	\$155,912
Operations	\$24,195	\$36,626	\$18,169	\$185	\$185	\$358	\$79,717
Vehicle Maintenance	\$41,168	\$62,320	\$30,915	\$315	\$315	\$609	\$135,642
Container Maintenance	\$6,894	\$7,092	\$7,348	\$36	\$36	\$210	\$21,616
Total Allocated Indirect Costs excluding Depreciation and Interest	\$121,850	\$157,002	\$109,764	\$793	\$793	\$2,683	\$392,886
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,467	\$3,734	\$1,852	\$19	\$19	\$37	\$8,127
Annual Implementation Cost Amortization (Form A)	\$3,239	\$4,466	\$2,123	\$72	\$72	\$175	\$10,148
Total Annual Cost of Operations	\$510,123	\$591,114	\$410,565	\$4,151	\$4,151	\$38,869	\$1,558,974
Profit (insert Operating Ratio below)	\$53,548.82	\$62,050.68	\$43,098.01	\$435.75	\$435.75	\$4,080.17	\$163,649.19
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$563,672	\$653,165	\$453,663	\$4,587	\$4,587	\$42,949	\$1,722,623
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$34,051	\$44,009	\$26,769	\$222	\$222	\$618	\$105,891
Interest Expense on Implementation Cost	\$1,372	\$1,892	\$899	\$31	\$31	\$74	\$4,298
Total Contractor Pass-Through Costs	\$35,423	\$45,901	\$27,668	\$253	\$253	\$692	\$110,190
TOTAL CONTRACTOR'S COMPENSATION	\$599,095	\$699,066	\$481,332	\$4,840	\$4,840	\$43,641	\$1,832,813
All Hours	\$746,617	\$943,321	\$498,670	\$4,840	\$4,840	\$43,641	\$2,241,928
	(\$147,522)	(\$244,255)	(\$17,339)	\$0	\$0	\$0	(\$409,115)

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs								Total
City # of Lifts per week	12	14	4	1	1	1	624	33
SBWMA # Lifts per week	10,264	9,519	1,268	155	155	155	21,852	21,516
City Total Route Labor hours year	90.37	164.15	27.82	61.80	0.00	61.80	510.32	406
SBWMA Total Route Labor hours year	77,847.53	42,839.96	6,238.95	3,732.30	649.30	762.40	17,870.86	132,070
City # of route hours/year	61.00	149.95	22.35	61.80	0.00	61.80	510.32	357
SBWMA # of route hours/year	47,488.51	37,584.81	5,442.82	3,732.30	649.30	762.40	17,870.86	95,660
City Total Containers in Service	16	32	6	3	3	3	624	63
SBWMA Total Containers in Service	18,806	18,668	1,413	238	238	238	21,852	39,601
City Tonnages	255.96	36.72	84.24	0.00	0.00	0.00	94.10	377
SBWMA Tonnages	98,166.12	20,277.48	12,744.96	22,649.40	1,780.96	1,470.84	2,873.60	157,090
	0.07	0.05	0.03	0.00	0.00	0.00	0.14	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$4,502	\$5,680	\$1,807	\$5,423	\$0	\$2,497	\$3,112	\$23,021
Benefits for CBAs	\$1,777	\$2,106	\$471	\$1,499	\$0	\$966	\$1,267	\$8,085
Payroll Taxes	\$375	\$473	\$150	\$451	\$0	\$208	\$259	\$1,915
Workers Compensation Insurance	<u>\$401</u>	<u>\$506</u>	<u>\$161</u>	<u>\$483</u>	<u>\$0</u>	<u>\$222</u>	<u>\$277</u>	<u>\$2,050</u>
Total Direct Labor Related-Costs	\$7,054	\$8,764	\$2,589	\$7,856	\$0	\$3,894	\$4,915	\$35,072
Direct Fuel Costs	\$1,005	\$1,264	\$473	\$1,040	\$0	\$670	\$715	\$5,168
Other Direct Costs	\$603	\$888	\$250	\$861	\$0	\$556	\$430	\$3,589
Depreciation - Collection Vehicles	\$1,015	\$1,618	\$915	\$826	\$0	\$2,022	\$565	\$6,961
Depreciation - Containers	\$164	\$249	\$581	\$0	\$0	\$0	\$170	\$1,165
Depreciation for Collection Equipment	\$1,179	\$1,867	\$1,496	\$826	\$0	\$2,022	\$736	\$8,126
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$801	\$1,039	\$2,229	\$2,172	\$426	\$298	\$619	\$7,585
Operations	\$209	\$670	\$690	\$1,325	\$0	\$890	\$147	\$3,931
Vehicle Maintenance	\$356	\$1,140	\$1,174	\$2,254	\$0	\$1,514	\$250	\$6,688
Container Maintenance	<u>\$81</u>	<u>\$162</u>	<u>\$418</u>	<u>\$591</u>	<u>\$116</u>	<u>\$81</u>	<u>\$86</u>	<u>\$1,542</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,448	\$3,018	\$4,511	\$6,341	\$542	\$2,784	\$1,103	\$19,746
Total Allocated Indirect Depreciation Costs (Form 9)	\$22	\$70	\$72	\$149	\$0	\$100	\$15	\$428
Annual Implementation Cost Amortization (Form A)	\$61	\$5	\$3	\$109	\$0	\$4	\$43	<u>\$224</u>
Total Annual Cost of Operations	\$11,373	\$15,877	\$9,394	\$17,182	\$542	\$10,030	\$7,956	\$72,353
Profit (insert Operating Ratio below)	\$1,193.84	\$1,667	\$986	\$1,804	\$57	\$1,053	\$835	\$7,595
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$12,566.79	\$17,543	\$10,380	\$18,985	\$599	\$11,083	\$8,791	\$79,948
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$662	\$1,048	\$839	\$464	\$0	\$1,135	\$413	\$4,561
Interest Expense on Implementation Cost	\$40	\$3	\$2	\$70	\$0	\$2	\$28	\$145
Total Contractor Pass-Through Costs	\$701	\$1,051	\$841	\$534	\$0	\$1,138	\$441	\$4,706
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654
TOTAL CONTRACTOR'S COMPENSATION	\$13,268	\$18,594	\$11,221	\$19,519	\$599	\$12,221	\$9,232	\$84,654
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Town of Hillsborough Allocated Costs Adjusted for Backyard Service Changes

2012 Costs					Totals
City # of Lifts per week	364	156	936	3,627	1,456.00
SBWMA # Lifts per year (Accounts for Venues/Events)	179,673	4,992	33,852	93,093	
City Total Route Labor hours year	12.62	8.08	43.50	64.20	64.20
SBWMA Total Route Labor hours year	6,230.64	258.51	1,573.29	8,062.44	
City # of route hours/year	6.97	6.82	38.70	64.20	52.49
SBWMA # of route hours/year	3,439.70	218.31	1,399.38	8,062.44	
City # of Containers	5	3	18	3,687	8.00
SBWMA # of Containers	1,114	92	452	94,796	

excludes change to cost allocation, 9/30/2011 - see Schedule C

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$205	\$790	\$1,075	\$77	\$2,147
Benefits for CBAs	\$79	\$306	\$416	\$30	\$831
Payroll Taxes	\$17	\$66	\$89	\$6	\$179
Workers Compensation Insurance	\$18	\$70	\$96	\$7	\$191
Total Direct Labor Related-Costs	\$319	\$1,232	\$1,677	\$121	\$3,348
Direct Fuel Costs	\$55	\$212	\$289	\$21	\$576
Other Direct Costs	\$45	\$174	\$238	\$17	\$474
Depreciation - Collection Vehicles	\$174	\$669	\$790	\$57	\$1,690
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$174	\$669	\$790	\$57	\$1,690
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$227	\$876	\$1,131	\$399	\$2,633
Operations	\$54	\$208	\$269	\$19	\$550
Vehicle Maintenance	\$92	\$354	\$458	\$33	\$936
Container Maintenance	\$32	\$122	\$158	\$56	\$367
Total Allocated Indirect Costs excluding Depreciation and Interest	\$405	\$1,560	\$2,016	\$506	\$4,486
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$23	\$28	\$2	\$59
Annual Implementation Cost Amortization (Form A)	\$8	\$31	\$37	\$3	\$79
Total Annual Cost of Operations	\$1,012	\$3,902	\$5,073	\$727	\$10,713
Profit (insert Operating Ratio below)	\$106	\$410	\$533	\$76	\$1,125
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$1,118	\$4,311	\$5,606	\$803	\$11,838
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$67	\$259	\$306	\$22	\$654
Interest Expense on Implementation Cost	\$2	\$9	\$10	\$1	\$22
Total Contractor Pass-Through Costs	\$69	\$268	\$316	\$23	\$676
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513
TOTAL CONTRACTOR'S COMPENSATION	\$1,188	\$4,579	\$5,921	\$826	\$12,513
	\$0	\$0	\$0	\$0	\$0

**SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS**

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$84,383,775	\$86,254,588				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%	Rate impact from Shoreway tip fee increase is 1.25%.
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%	Increase in agencies fees and change in calculation method.
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%	
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%	c
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%		
2011 Estimated Revenue Reconciliation	(\$3,398,277)					
2012 Rate Adjustment		(\$5,041,267)				
Rate Adjustment		5.8%			5.8%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Atherton					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$ 2,032,328	\$ 2,439,707				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$216,334)		8.9%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,529,988	\$1,389,129	(\$140,858)	-9.2%	-5.8%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$902,866	\$966,819	\$63,953	7.1%	2.6%	Rate impact from Shoreway tip fee increase is 3.2%.
Agency Franchise & Other Fees	\$223,187	\$260,925	\$37,738	16.9%	1.5%	Increase in revenue.
Subtotal Other Pass-Through Costs	\$1,126,053	\$1,227,744	\$101,692	9.0%	4.2%	c
TOTAL REVENUE REQUIREMENT	\$2,656,040	\$2,616,874	(\$39,167)	-1.5%		
Total Change			\$177,167			
2011 Estimated Revenue Reconciliation	(\$623,712)					
2012 Rate Adjustment		(\$177,167)				
Rate Adjustment		7.3%			7.3%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

**SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS**

2012 COLLECTION RATE VARIANCE ANALYSIS		Belmont				Percent Rate Impact	Comments
		2012 Variance					
		2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %		
Estimated Net Revenue		\$5,292,299	\$5,250,933				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>				\$2,829		-0.1%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²		\$2,964,813	\$3,463,921	\$499,108	16.8%	9.5%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees		\$1,156,775	\$1,190,587	\$33,812	2.9%	0.6%	Rate impact from Shoreway tip fee increase is 0.9%.
Agency Franchise Fees		\$1,126,516	\$1,412,871	\$286,355	25.4%	5.5%	Increase in revenue and change in calculation method.
Subtotal Other Pass-Through Costs		\$2,283,291	\$2,603,459	\$320,167	14.0%	6.1%	c
TOTAL REVENUE REQUIREMENT		\$5,248,104	\$6,067,379	\$819,275	15.6%		
2011 Estimated Revenue Reconciliatic		\$44,195					
2012 Rate Adjustment			(\$816,447)				
Rate Adjustment			15.5%			15.5%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Burlingame					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$8,196,127	\$8,175,809				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$700,465)		8.6%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$4,982,914	\$4,972,386	(\$10,528)	-0.2%	-0.1%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$2,866,083	\$2,880,613	\$14,531	0.5%	0.2%	Rate impact from Shoreway tip fee increase is 1.2%.
Agency Franchise Fees	\$1,027,277	\$1,038,405	\$11,128	1.1%	0.1%	Increase in revenue.
Subtotal Other Pass-Through Costs	\$3,893,360	\$3,919,019	\$25,659	0.7%	0.3%	c
TOTAL REVENUE REQUIREMENT	\$8,876,274	\$8,891,405	\$15,131	0.2%		
2011 Estimated Revenue Reconciliation	(\$680,147)					
2012 Rate Adjustment		(\$715,596)				
Rate Adjustment		8.8%			8.8%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	East Palo Alto					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$4,599,361	\$4,593,991					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$504,625			-11.0%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$2,047,591	\$2,231,889	\$184,298	9.0%		4.0%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$1,322,034	\$1,356,588	\$34,553	2.6%		0.8%	Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$719,740	\$725,902	\$6,162	0.9%		0.1%	Fees will be reviewed
Subtotal Other Pass-Through Costs	\$2,041,775	\$2,082,490	\$40,715	2.0%		0.9%	c
TOTAL REVENUE REQUIREMENT	\$4,089,366	\$4,314,379	\$225,013	5.5%			
2011 Estimated Revenue Reconciliation	\$509,995						
2012 Rate Adjustment		\$279,612					
Rate Adjustment		-6.1%				-6.1%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Foster City						Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact		
Estimated Net Revenue	\$5,312,841	\$5,274,808				a	Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$216,982)		4.1%		2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$3,491,936	\$3,330,527	(\$161,409)	-4.6%	-3.1%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$1,626,620	\$1,702,751	\$76,131	4.7%	1.4%		Rate impact from Shoreway tip fee increase is 1.4%.
Agency Franchise Fees	\$373,233	\$385,054	\$11,821	3.2%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$1,999,853	\$2,087,804	\$87,951	4.4%	1.7%	c	
TOTAL REVENUE REQUIREMENT	\$5,491,790	\$5,418,332	(\$73,458)	-1.3%			
2011 Estimated Revenue Reconciliation	(\$178,948)						
2012 Rate Adjustment		(\$143,524)					
Rate Adjustment		2.7%			2.7%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Hillsborough					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,456,792	\$2,519,401					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$574,499)		22.8%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$2,141,603	\$1,965,006	(\$148,911)	-7.0%	-5.9%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$735,830	\$769,536	\$33,707	4.6%	1.3%		Rate impact from Shoreway tip fee increase is 1.6%.
Agency Franchise Fees	\$244,153	\$250,401	\$6,248	2.6%	0.2%		Increase in revenue.
Agency Contract Changes	(\$27,687)	(\$31,562)	(\$31,562)		1.3%		Miscellaneous consultants for recycling projects
Subtotal Other Pass-Through Costs	\$952,296	\$988,376	\$8,393	0.9%	0.3%	c	
TOTAL REVENUE REQUIREMENT	\$3,093,900	\$2,953,381	(\$140,518)	-4.5%			
2011 Estimated Revenue Reconciliation	(\$637,108)						
2012 Rate Adjustment		(\$433,981)					
Rate Adjustment		17.2%			17.2%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Menlo Park				Percent Rate Impact		Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$9,800,222	\$9,824,869					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$57,512)		0.6%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$5,172,918	\$5,340,936	\$145,318	2.8%	1.5%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$2,670,882	\$2,845,806	\$174,924	6.5%	1.8%		Rate impact from Shoreway tip fee increase is 1.5%.
Agency Franchise Fees	\$2,015,882	\$2,161,267	\$145,386	7.2%	1.5%		Change in agency's fees.
Agency Contract Changes	\$22,700	\$23,002	\$23,002		0.2%		
Subtotal Other Pass-Through Costs	\$4,709,464	\$5,030,076	\$343,312	7.3%	3.5%	c	
TOTAL REVENUE REQUIREMENT	\$9,882,382	\$10,371,012	\$488,630	4.9%			
2011 Estimated Revenue Reconciliation	(\$82,159)						
2012 Rate Adjustment		(\$546,142)					
Rate Adjustment		5.6%			5.6%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	North Fair Oaks					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,474,605	\$2,480,309					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$135,450		-5.5%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,610,040	\$1,477,912	(\$132,128)	-8.2%	-5.3%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$616,955	\$646,481	\$29,526	4.8%	1.2%		Rate impact from Shoreway tip fee increase is 1.3%.
Agency Franchise Fees	\$117,864	\$130,962	\$13,098	11.1%	-0.5%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$734,819	\$777,443	\$42,624	5.8%	1.7%	c	
TOTAL REVENUE REQUIREMENT	\$2,344,859	\$2,255,355	(\$89,504)	-3.8%			
2011 Estimated Revenue Reconciliation	\$129,746						
2012 Rate Adjustment		\$224,955					
Rate Adjustment		-9.1%			-9.1%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Redwood City					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$15,522,193	\$16,066,119					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$134,831		-0.8%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$9,281,023	\$9,491,901	\$210,878	2.3%	1.3%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$4,483,109	\$4,707,280	\$224,171	5.0%	1.4%		Rate impact from Shoreway tip fee increase is 1.1%.
Agency Franchise Fees	\$2,167,157	\$2,193,025	\$25,869	1.2%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$6,650,265	\$6,900,305	\$250,040	3.8%	1.6%	c	
TOTAL REVENUE REQUIREMENT	\$15,931,288	\$16,392,206	\$460,918	2.9%			
2011 Estimated Revenue Reconciliation	(\$409,095)						
2012 Rate Adjustment		(\$326,087)					
Rate Adjustment		2.0%			2.0%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	San Carlos					Comments
	2012 Variance					
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact	
Estimated Net Revenue	\$6,728,391	\$7,162,752				Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$196,171		-2.7%	a 2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$4,147,397	\$4,659,859	\$519,390	12.5%	7.3%	b 2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs						
Disposal & Processing Fees	\$1,845,331	\$1,937,774	\$92,443	5.0%	1.3%	Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$980,780	\$916,431	(\$64,349)	-6.6%	-0.9%	2011 fee estimate overstated
Agency Contract Changes	(\$6,928)	(\$6,731)	(\$6,731)		-0.1%	
Subtotal Other Pass-Through Costs	\$2,819,183	\$2,847,474	\$21,363	0.8%	0.3%	c
TOTAL REVENUE REQUIREMENT	\$6,966,580	\$7,507,333	\$540,753	7.8%		
2011 Estimated Revenue Reconciliation	(\$238,189)					
2012 Rate Adjustment		(\$344,581)				
Rate Adjustment		4.8%			4.8%	a+b+c Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval						
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)						
² 2012 collection cost adjusted for Agency Facility cost allocation change						

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	San Mateo					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$18,330,628	\$18,771,080					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$731,083)		3.9%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$11,520,053	\$12,001,417	\$481,364	4.2%	2.6%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$5,237,111	\$5,399,265	\$162,154	3.1%	0.9%		Rate impact from Shoreway tip fee increase is 1.0%.
Agency Franchise Fees	\$2,744,998	\$2,811,613	\$66,615	2.4%	0.4%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$7,982,109	\$8,210,878	\$228,769	2.9%	1.2%	c	
TOTAL REVENUE REQUIREMENT	\$19,502,162	\$20,212,295	\$710,132	3.6%			
2011 Estimated Revenue Reconciliation	(\$1,171,534)						
2012 Rate Adjustment		(\$1,441,215)					
Rate Adjustment		7.7%			7.7%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	West Bay					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$1,061,665	\$1,103,248					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			(\$80,102)		7.3%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$781,687	\$911,365	\$129,678	16.6%	11.8%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$330,904	\$356,716	\$25,812	7.8%	2.3%		Rate impact from Shoreway tip fee increase is 1.8%.
Agency Franchise Fees	\$70,759	\$73,373	\$2,615	3.7%	0.2%		Increase in revenue.
Subtotal Other Pass-Through Costs	\$401,663	\$430,089	\$28,426	7.1%	2.6%	c	
TOTAL REVENUE REQUIREMENT	\$1,183,350	\$1,341,454	\$158,104	13.4%			
2011 Estimated Revenue Reconciliation	(\$121,686)						
2012 Rate Adjustment		(\$238,206)					
Rate Adjustment		21.6%			21.6%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							

SBWMA
REVENUE REQUIREMENT VARIANCE ANALYSIS

2012 COLLECTION RATE VARIANCE ANALYSIS	Unincorporated					Percent Rate Impact	Comments
	2012 Variance						
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %			
Estimated Net Revenue	\$2,576,322	\$2,591,563					Gross revenue less portion for Allied Balancing Account
2012 Base Revenue Surplus / <Shortfall>			\$75,606		-2.9%	a	2012 estimated revenue vs. 2011 Revenue Requirement
Total Contractor's Compensation ²	\$1,711,790	\$2,080,137	\$368,348	21.5%	14.2%	b	2012 Recology collection costs vs 2011 collection costs.
Other Pass-Through Costs							
Disposal & Processing Fees	\$681,299	\$724,586	\$43,286	6.4%	1.7%		Rate impact from Shoreway tip fee increase is 1.5%.
Agency Franchise Fees	\$ 122,867	\$149,727	\$26,860	21.9%	1.0%		Change in agency's fees.
Subtotal Other Pass-Through Costs	\$804,167	\$874,313	\$70,146	8.7%	2.7%	c	
TOTAL REVENUE REQUIREMENT	\$2,515,957	\$2,954,450	\$438,494	17.4%			
2011 Estimated Revenue Reconciliation	\$60,366						
2012 Rate Adjustment		(\$362,888)					
Rate Adjustment		14.0%			14.0%	a+b+c	Total rate impact of all above.
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval							
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)							
² 2012 collection cost adjusted for Agency Facility cost allocation change							



STAFF REPORT

To: SBWMA Board Members
From: Kevin McCarthy, Executive Director
Marshall Moran, Finance Manager
Date: October 6, 2011 Special Board of Director's Meeting
Subject: Consolidated 2012 Rate Report

Recommendation

This staff report is for discussion purposes only and no formal action is requested of the Board of Directors. **Attachment A** is a model staff report for use by Member Agencies for their 2012 solid waste rate setting. Staff looks forward to working with you individually to tailor this report as each Member Agency has a different rate scenario.

Analysis

The 2012 rate year is another transition year as the new collection services Franchise Agreement(s) with Recology San Mateo County (Recology) commences its second year and the final Allied Waste/Republic Services balancing account is finalized. The rate adjustment for 2012 covers the contractually required revenue requirement for Recology and also includes revenues sufficient to pay off the Allied Waste balancing account in its entirety. There is some discretion on the timing or frequency of the payment (e.g., quarterly payment, one lump sum, etc.) to Allied based on each Agency's review of this issue; however, this payment is due within twelve months after approval by the Board of Allied's final compensation. Therefore, payments will need to be made in total by October 2012. In addition, it is important to note that the Recology Franchise Agreement does not provide for a balancing account as did the Allied agreement. Thus depending on how each Agency set rates in the past, there may be some "catching up" with rates to generate revenues sufficient to pay off the old balance owed to Allied.

The rate adjustment for 2012 has two main components as shown in **Attachment B**: 1) the 2012 collection rate adjustment for Recology (section A); and 2) the Final 2010 Allied Waste/Republic Services Balancing Account (section B).

Attachment B can be summarized as follows

- a. 2012 Recology Collection Services Rate Adjustment (Section A). The 2012 total SBWMA collection rate adjustment of **6.6%**.
- b. Final 2010 Allied Balancing Account (Section B). The total shortfall needed to reconcile the final 2010 balancing account with Allied is \$2,507,643 or a **2.9%** rate impact.
- c. 2012 Required Revenue Adjustment (Section C of spreadsheet). Delineates the total 2012 Required Revenue Adjustment or the revenue required by totaling sections A and B.
- d. 2011 Estimated Revenue Reconciliation (Section D). Provides an estimate of the 2011 Recology Revenue Reconciliation, which is not required to be paid until 2013 after it is reconciled in 2012. The company will provide a report to the SBWMA by March 31, 2012 noting the shortfall or surplus of compensation to Recology in 2011 and the net amount shall be included in the company's 2013 compensation application due on July 1, 2012.
- e. Residential Cart Migration (Section E). This has been provided for Agency's to include a revenue impact associated with additional cart migration in 2012.

f. Total Rate Impact (Section F). Denotes the total 2012 rate impact by combining sections C, D and E.

Table 1 (below) provides a detailed break out of section A in Attachment B. This table provides a detailed SBWMA-wide variance analysis comparing the 2012 revenue requirement with the approved 2011 revenue requirement. It shows the variance and percent change in revenue for the cost categories that comprise the Collection Services rate impact. The variance is converted to a percent rate impact required for 2012 by category and in total.

Table 1

2012 COLLECTION RATE VARIANCE ANALYSIS	SBWMA				
	2012 Variance				
	2011 Estimated ¹	2012 Estimated	2011 vs 2012 Change	2011 vs 2012 %	Percent Rate Impact
Estimated Net Revenue	\$84,383,775	\$86,254,588			
2012 Base Revenue Surplus / <Shortfall>			(\$1,527,463)		1.8%
Total Contractor's Compensation ²	\$51,383,754	\$53,316,386	\$1,932,632	3.8%	2.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$24,475,800	\$25,484,802	\$1,009,003	4.1%	1.2%
Agency Franchise Fees	\$11,934,413	\$12,509,958	\$575,545	4.8%	0.7%
Agency Contract Changes	(\$11,915)	(\$15,291)	(\$3,376)		0.0%
Subtotal Other Pass-Through Costs	\$36,398,298	\$37,979,469	\$1,581,171	4.3%	1.8%
TOTAL REVENUE REQUIREMENT	\$87,782,051	\$91,295,855	\$3,513,804	4.0%	
2011 Estimated Revenue Reconciliation	(\$3,398,277)				
2012 Rate Adjustment		(\$5,041,267)			
Rate Adjustment		5.8%			5.8%
All numbers above are current estimates except 2011 Contractor's (Recology) Compensation and 2012 Contractor's Compensation which is subject to Board approval					
¹ Current 2011 Estimate Data (July YTD plus projection Aug-Dec)					
² 2012 collection cost adjusted for Agency Facility cost allocation change					

It is important to note that Table 1 above does not include the rate impact (i.e., 0.9% or \$754,737) associated with Member Agency fees collected on the additional rate revenue, as this is shown in Attachment B, A.2, SBWMA-wide Components of 2012 Rate Adjustment (Variance Analysis). Similar detail as provided in Table 1 can be found for each Member Agency in Appendix D to the SBWMA Final Report on Review of the 2012 Recology Compensation Application (see agenda item 3A).

Background

On September 23, 2010 the Board approved the 2011 South Bay Recycling Compensation Application and the 2011 Recology San Mateo County Compensation Application. The 2012 compensation applications for these companies were considered by the Board on September 22, 2011. The SBR application was approved but the Recology application was deferred and will be considered again at the special Board meeting on October 6, 2011. The approved 2012 Recology application is binding on the Member Agencies in terms of establishing the final revenue requirement by Member Agency for setting 2012 solid waste rates.

On October 8, 2010 SBWMA staff sent all Member Agencies the 2010 Allied Waste preliminary balancing account figures. Revised final balancing account figures were included in the September 22, 2011 staff report for agenda

item 4B, Allied Waste/Republic Services 2010 Collection Rate Application; these figures were approved by the Board.

During 2011, Allied's actual revenue and expenses were compared to the projected revenue and expenses to determine the final year's (2010) operating surplus/shortfall, by Member Agency. In accordance with Section VI.J of Exhibit D – SBWMA Compensation Adjustment Guidelines of the agreement "Any surplus owed to the Member Agencies shall be paid by [Allied] to the [Member Agency] over a one-year period. Any shortfall owed to [Allied] will be paid to [Allied] over a one-year period."

Attachments:

Attachment A – Model Staff Report

Attachment B – Total Collection Rate Impact by Member Agency – 2012



MODEL STAFF REPORT

To:

From:

Date:

Subject: **APPROVAL OF RESOLUTION NO. ____ AUTHORIZING AN INCREASE IN SOLID WASTE RATES FOR 2012**

Recommendation

It is recommended that the {Council/Board} approve Resolution No. [REDACTED] attached (**Attachment A**) hereto authorizing...

Background

The South Bayside Waste Management Authority (SBWMA or RethinkWaste) and its Member Agencies are closing the first year of the new Collection Services provided by Recology San Mateo County. The transition to these new services in 2011 has been significant in not just the expanded scope of services but also on diversion as residential recycling has increased 30%, organic materials collection has increased 30% and solid waste generation is down 19%. In addition to the roll-out of new services with Recology, 2011 has marked the grand opening of the Shoreway Environmental Center in San Carlos. The new collection services now include more convenient weekly collection of single stream recycling, organic materials (yard trimmings and food scraps) and solid waste. The Shoreway Environmental Center which is now operated by South Bay Recycling has undergone substantial capital improvements to facilitate single stream recycling service provided by Recology, enhance onsite public recycling activities and greatly improve traffic circulation. These new contractors and the services they provide, and Shoreway facility upgrades were selected by the SBWMA Board of Director's and approved by the Member Agencies after an arduous and competitive contractor procurement process which commenced in 2005.

Compensation Methodology

Notably, the 2012 rate year also signifies a substantial change in the contractor compensation approach with the final transition from the cost-plus methodology of the prior collection services franchise agreement with Allied Waste/Republic Services to a fixed cost (i.e., base cost plus index adjustments) methodology included in the Franchise Agreement with Recology San Mateo County. The cost-plus compensation method which required a costly annual review of Allied's costs which guaranteed profit above allowable expenses has been concluded. However, the final 2010 Allied Balancing account portion that is unfunded needs to be included in the rates in 2012 to provide funds to meet this prior contractual obligation with Allied.

As described in the 2012 SBWMA Final Report on the Recology Compensation Application approved by the SBWMA Board on September 22, 2011, Recology's compensation adjustment for 2012 followed the new adjustment process. To arrive at the 2012 collection contractor compensation, four cost categories of the 2011 collection costs are adjusted by applicable indexes, depreciation expense is fixed after the first year, and collective bargaining agreement (CBA) cost categories are adjusted by actual cost changes required in the current CBA agreements until the current CBAs expire or are amended.

2012 Collection Rates

Adjustments to 2011 solid waste rates for rate year 2012 will cover the contractually required revenue requirement for Recology to deliver collection services effective January 1, 2012. Included within this revenue requirement are other pass-through costs (i.e., *{Agency}* franchise and other fees and charges billed by the SBWMA for processing and disposal of materials delivered by RSMC and *{Agency}* to the Shoreway facility). *{Agency}* is also obligated to adjust rates to compensate for estimated lost revenue associated with customers migrating to smaller carts (e.g., 64-gallons to 32 gallons) at lower rates. The new Recology services offer fewer sizes of collection containers/service levels than those historically offered by Allied (i.e., 4 cart sizes with Recology vs. 15 with Allied) and with the transition to weekly recycling and organic material collection service, a reduction in revenue has been experienced. Specifically, the enhanced recycling and moving to weekly service now allows residents to reduce their garbage service level to a lower rate and many customers may continue to subscribe to smaller cart can sizes given the reduced rates for smaller carts and the need for less garbage volume due to the convenience of the new weekly recycling and organics collection services.

On September 22, 2011, the SBWMA Board approved the 2012 compensation applications for both Recology and SBR, and the final 2010 Allied Balancing Account. The SBR contract is between the SBWMA (which owns the Shoreway Environmental Center) and SBR, while the Recology Franchise Agreement is between the *{Agency}* and Recology. In addition, the now expired Franchise Agreement with Allied was also between the *{Agency}* and Allied.

The Recology Franchise Agreement includes a provision whereby the compensation application approved annually by the SBWMA Board becomes binding between Recology and each individual SBWMA Member Agency. This provision therefore requires the *{Agency}* to raise rates sufficient to generate revenue to cover the total revenue requirement identified in the SBWMA report approved by the Board. If Agency's establish rates after January 1, 2012 or do not set rates sufficient to cover the revenue requirement in 2012, Recology will be entitled to charge the *{Agency}* interest on the shortfall experienced in 2012.

Allied Waste Balancing Account

{Agency} also has a balancing account with Allied Waste/Republic Services for final 2010 costs (i.e., January-December 2010), thus a final adjustment will be needed in 2012 to close the books with Allied Waste/Republic Services. Each Agency has been provided with the final balancing account figure for 2010.

During 2011, Allied's actual revenue and expenses were compared to the projected revenue and expenses to determine the final year's (2010) operating surplus/shortfall. *{Agency's}* final 2010 operating surplus/shortfall has been added to *{or subtracted}* from the current balancing account balance. In accordance with Section VI.J of Exhibit D – SBWMA Compensation Adjustment Guidelines of the Franchise Agreement with Allied Waste/Republic Services, "any surplus owed to the Member Agencies shall be paid by Allied to the [Agency] over a one-year period. Any shortfall owed to [Allied] will be paid by [Agency] over a one-year period." This language does not specify the frequency or timing of payments other than stating that the balance is settled "over a one-year period."

Analysis

The rate adjustment that is contractually required is determined by comparing the amount of projected revenue and the total relevant cost obligations of *{Agency}*. The difference or shortfall determines the amount of the rate adjustment. The required 2012 rate increase is comprised of two categories of cost or revenue adjustments which include:

1. The 2012 Rate Year Revenue Requirement. This is the difference between the 2012 Revenue Requirement including Recology contractor compensation, disposal fees at Shoreway, and Agency franchise and other fees and the estimated revenue based on 2011 rates. Attachment B provides a detailed breakout of the Recology revenue requirement.
2. The Final 2010 Allied Waste/Republic Services Balancing Account. The final 2010 Allied Waste Balancing Account approved by the SBWMA Board of Director's has also been included.

Attachment B shows the detail of collection rate impact from collection cost changes and other pass-throughs of disposal expense and agency fees. Attachment C shows the Cumulative Rate Impact from these two rate adjustments.

Since *{Agency}* has accrued a *{deficit or surplus}* of \$ [REDACTED] in the balancing account with Allied through 2010, including an supplemental rate adjustment to create additional revenue and begin paying back this amount to Allied in the 2012 rates is *{recommended/not recommended}*. This rate adjustment is based on the balancing account accrual due *{to/from}* Allied for 2010 and prior service. As described above, since the final 2010 Allied Rate Application was approved in the fall of 2011, payment to Allied must be completed by in October 2012.

The Estimated 2011 Revenue Reconciliation is shown in Section D of this attachment. It is an estimate of the 2011 Recology Revenue Reconciliation, which is not required to be paid until 2013 after it is reconciled in 2012. However, it may be prudent to begin including this shortfall in the 2012 rates to avoid a larger future deficit.

Fiscal Impact

Attachments:

Attachment A - Resolution [REDACTED]

Attachment B – Collection Rate Variance - 2011

Attachment C – Cumulative Rate Impact



RESOLUTION NO. _____

RESOLUTION OF THE {AGENCY COUNCIL/BOARD}

WHEREAS, On _____, 2010, {Agency} executed a Franchise Agreement with Recology San Mateo County for Collection of Recyclable Materials, Organic Materials and Solid Waste commencing on January 1, 2011; and

WHEREAS, On July 30, 2009 the South Bayside Waste Management Authority executed a contract with South Bay Recycling to operate the Shoreway Environmental Center; and

WHEREAS, On December 31, 2010, the {Agency} Franchise Agreement with Allied Waste/Republic Services for Solid Waste, Recyclable Materials and Plant Materials Collection Service expired; and

WHEREAS, On December 31, 2010, the South Bayside Waste Management Authority's contract with Allied Waste/Republic Services to operate the Shoreway facility expired, and

WHEREAS, On September 22, 2011, the South Bayside Waste Management Authority Board of Directors approved the 2012 Compensation Applications for Recology San Mateo County and South Bay Recycling; and

WHEREAS, On September 22, 2011, the South Bayside Waste Management Authority Board of Directors approved the final 2010 Allied Waste/Republic Services Rate Report.

NOW, THEREFORE BE IT RESOLVED that the {Agency Council/Board} hereby approves

PASSED AND ADOPTED by the {Agency Council/Board}, County of San Mateo, State of California on this ____ day of _____, 2011, by the following vote:

I HEREBY CERTIFY that the foregoing Resolution No. _____ was duly and regularly adopted at a regular meeting of the {Agency Council/Board} on _____, 2011.

ATTEST:

City Clerk

SBWMA								
TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012								
(Includes Allied 2010 Balancing Account)								
2012 Rate Year								
	2012 Total	Atherton	Belmont	Burlingame	East Palo Alto	Foster City	Hillsborough	Menlo Park
2012 Collection Revenue @ 2011 Rates	\$ 87,425,024	\$ 2,439,707	\$ 5,250,933	\$ 8,570,031	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ (1,170,436)	\$ -	\$ -	\$ (394,221)	\$ -	\$ -	\$ -	\$ -
2012 Net Collection Revenue	\$ 86,254,588	\$ 2,439,707	\$ 5,250,933	\$ 8,175,809	\$ 4,593,991	\$ 5,274,808	\$ 2,519,401	\$ 9,824,869
Total Contractor's Compensation - 9/22/2011	\$ 53,316,386	\$ 1,375,804	\$ 3,408,173	\$ 4,947,591	\$ 2,112,040	\$ 3,314,602	\$ 1,894,549	\$ 5,572,422
Change to Agency Facility Services	\$ -	\$ 13,325	\$ 55,747	\$ 24,796	\$ 119,849	\$ 15,926	\$ 70,457	\$ (231,486)
Total Contractor's Compensation - Adjusted	\$ 53,316,386	\$ 1,389,129	\$ 3,463,921	\$ 4,972,386	\$ 2,231,889	\$ 3,330,527	\$ 1,965,006	\$ 5,340,936
Other Pass-Through Costs								
Disposal & Processing Fees	\$ 25,484,802	\$ 966,819	\$ 1,190,587	\$ 2,880,613	\$ 1,356,588	\$ 1,702,751	\$ 769,536	\$ 2,845,806
Agency Franchise Fees	\$ 12,509,958	\$ 260,925	\$ 1,412,871	\$ 1,038,405	\$ 725,902	\$ 365,054	\$ 250,401	\$ 2,161,267
Agency Specific Contract Changes	\$ (15,291)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (31,562)	\$ 23,002
Total Other Pass-Through Costs	\$37,979,469	\$1,227,744	\$2,603,459	\$3,919,019	\$2,082,490	\$2,087,804	\$988,376	\$5,030,076
RSMC REVENUE REQUIREMENT	\$91,295,855	\$2,616,874	\$6,067,379	\$8,891,405	\$4,314,379	\$5,418,332	\$2,953,381	\$10,371,012
A. 2012 RATE YEAR REVENUE REQUIREMENT								
A.1 Subtotal Year Surplus/(Shortfall)	(\$5,041,267)	(\$177,167)	(\$816,447)	(\$715,596)	\$279,612	(\$143,524)	(\$433,981)	(\$546,142)
A.2 Agency Fees on A.1	(\$754,737)	(\$17,717)	(\$212,276)	(\$124,514)	\$16,497	(\$7,176)	(\$43,398)	(\$70,999)
A.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail.)</i>	6.6%	8.0%		9.8%	-6.4%	2.9%	18.9%	6.3%
B. ALLIED 2010 BALANCING ACCOUNT	<i>(Paid back over one year after final balance approved in 2011)</i>							
B.1 Allied Balancing Account	(\$10,617,000)	(\$337,000)	(\$1,019,000)	(\$682,000)	(\$976,000)	(\$502,000)	(\$341,000)	(\$737,000)
B.2 Less Agency Funds	\$5,335,524				\$509,995	\$502,000	\$200,000	
B.3 Less Estimated Revenue in 2011 Rates (2 years)	\$2,773,832	\$ -	\$ -	\$ 670,361	\$ -	\$ -	\$ -	
B.4 Net Unfunded Allied Balance	(\$2,507,643)	(\$337,000)	(\$1,019,000)	(\$11,639)	(\$466,005)		(\$141,000)	(\$737,000)
B.5 Rate Adjustment Percentage	2.9%	13.8%	19.4%	0.1%	10.1%		5.6%	7.5%
C. 2012 REQUIRED REVENUE ADJUSTMENT (A+B)								
C.1 Cumulative Revenue Requirement	\$94,558,235	\$2,971,590	\$7,298,655	\$9,027,558	\$4,763,887	\$5,425,508	\$3,137,780	\$11,179,010
C.2 SubTotal Year Surplus/(Shortfall)	(\$8,303,647)	(\$531,884)	(\$2,047,723)	(\$851,748)	(\$169,896)	(\$150,700)	(\$618,379)	(\$1,354,141)
C.3 Rate Adjustment Percentage	9.5%	21.8%		9.9%	3.7%	2.9%	24.5%	13.8%
D. 2011 ESTIMATED REVENUE RECONCILIATION*								
D.1 Subtotal Year Surplus/(Shortfall)	(\$3,908,272)	(\$623,712)	\$44,195	(\$680,147)		(\$178,948)	(\$637,108)	(\$82,159)
D.2 Agency Fees on B.1	(\$488,530)	(\$62,371)	\$11,491	(\$118,346)		(\$8,947)	(\$63,711)	(\$10,681)
D.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail)</i> <i>*2011 actual revenue reconciliation covered in 2013 rates</i>	5.0%	28.1%		9.3%	surplus moved to B.2	3.6%	27.8%	0.9%
E. RESIDENTIAL CART MIGRATION ESTIMATED FUTURE REVENUE SHORTFALL								
E.1 Can Migration Impact								
E.2 Rate Adjustment Percentage								
F. TOTAL RATE IMPACT (C+D+E)**								
F.1 TOTAL REVENUE IMPACT	\$98,955,036	\$3,657,674	\$7,242,970	\$9,826,050	\$4,763,887	\$5,613,404	\$3,838,598	\$11,271,850
F.2 Total Year Surplus/(Shortfall)	(\$12,700,448)	(\$1,217,967)	(\$1,992,038)	(\$1,650,240)	(\$169,896)	(\$338,596)	(\$1,319,197)	(\$1,446,981)
F.3 Cumulative Rate Adjustment Percentage	14.5%	49.9%		19.3%	3.7%	6.4%	52.4%	14.7%

SBWMA TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2012 (Includes Allied 2010 Balancing Account)						
	2012 Rate Year					
	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
2012 Collection Revenue @ 2011 Rates	\$ 2,480,309	\$ 16,066,119	\$ 7,217,752	\$ 19,492,294	\$ 1,103,248	\$ 2,591,563
Less Estimated Revenue for Allied Balancing Account in 2011 Rates	\$ -	\$ -	\$ (55,000)	\$ (721,215)	\$ -	\$ -
2012 Net Collection Revenue	\$ 2,480,309	\$ 16,066,119	\$ 7,162,752	\$ 18,771,080	\$ 1,103,248	\$ 2,591,563
Total Contractor's Compensation - 9/22/2011	\$ 1,482,955	\$ 9,652,984	\$ 4,683,489	\$ 11,880,599	\$ 911,367	\$ 2,079,813
Change to Agency Facility Services	\$ (5,044)	\$ (161,083)	\$ (23,630)	\$ 120,818	\$ (1)	\$ 324
Total Contractor's Compensation	\$ 1,477,912	\$ 9,491,901	\$ 4,659,859	\$ 12,001,417	\$ 911,365	\$ 2,080,137
Other Pass-Through Costs						
Disposal & Processing Fees	\$ 646,481	\$ 4,707,280	\$ 1,937,774	\$ 5,399,265	\$ 356,716	\$ 724,586
Agency Franchise Fees	\$ 130,962	\$ 2,193,025	\$ 916,431	\$ 2,811,613	\$ 73,373	\$ 149,727
Agency Specific Contract Changes			\$ (6,731)			
Total Other Pass-Through Costs	\$777,443	\$6,900,305	\$2,847,474	\$8,210,878	\$430,089	\$874,313
RSMC REVENUE REQUIREMENT	\$2,255,355	\$16,392,206	\$7,507,333	\$20,212,295	\$1,341,454	\$2,954,450
A. 2012 RATE YEAR REVENUE REQUIREMENT						
A.1 Subtotal Year Surplus/(Shortfall)	\$224,955	(\$326,087)	(\$344,581)	(\$1,441,215)	(\$238,206)	(\$362,888)
A.2 Agency Fees on A.1	\$11,248	(\$44,511)	(\$34,458)	(\$194,996)	(\$14,292)	(\$18,144)
A.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail)</i>	-9.5%	2.3%	5.3%	8.4%	22.9%	14.7%
B. ALLIED 2010 BALANCING ACCOUNT	<i>(Paid back over one year after final balance approved in 2011)</i>					n/a
B.1 Allied Balancing Account	\$15,000	(\$2,136,000)	(\$540,000)	(\$3,551,000)	\$189,000	
B.2 Less Agency Funds		\$1,711,589		\$2,411,940		
B.3 Less Estimated Revenue in 2011 Rates (2 years)		\$424,411	\$540,000	\$1,139,060		
B.4 Net Unfunded Allied Balance	\$15,000			\$0	\$189,000	
B.5 Rate Adjustment Percentage	-0.6%			0.0%	-17.1%	
C. 2012 REQUIRED REVENUE ADJUSTMENT (A+B)						
C.1 Cumulative Revenue Requirement	\$2,229,107	\$16,436,717	\$7,541,791	\$20,407,291	\$1,166,747	\$2,972,595
C.2 Total Year Surplus/(Shortfall)	\$251,202	(\$370,598)	(\$379,039)	(\$1,636,211)	(\$63,499)	(\$381,032)
C.3 Rate Adjustment Percentage	-10.1%	2.3%	5.3%	8.4%	5.8%	14.7%
D. 2011 ESTIMATED REVENUE RECONCILIATION*						
D.1 Subtotal Year Surplus/(Shortfall)	\$129,746	(\$409,095)	(\$238,189)	(\$1,171,534)	(\$121,686)	\$60,366
D.2 Agency Fees on b.1	\$6,487	(\$55,841)	(\$23,819)	(\$158,509)	(\$7,301)	\$3,018
D.3 Rate Adjustment Percentage <i>(See Rate Variance Analysis for detail)</i> <i>*2011 actual revenue reconciliation covered in 2013 rates</i>	-5.5%	2.9%	5.6%	6.8%	11.7%	-2.4%
RESIDENTIAL CART MIGRATION ESTIMATED						
E. FUTURE REVENUE SHORTFALL						
E.1 Can Migration Impact						
E.2 Rate Adjustment Percentage						
F. TOTAL RATE IMPACT (C+D+E)**						
F.1 TOTAL REVENUE IMPACT	\$2,092,874	\$16,901,653	\$7,803,799	\$21,737,334	\$1,295,733	\$2,909,210
F.2 Total Year Surplus/(Shortfall)	\$387,436	(\$835,534)	(\$641,047)	(\$2,966,254)	(\$192,485)	(\$317,648)
F.3 Total Rate Adjustment Percentage	-15.6%	5.2%	8.9%	15.2%	17.4%	12.3%
**If include estimated 2011 revenue reconciliation						
SBWMA TOTAL COLLECTION RATE IMPACT BY MEMBER AGENCY - 2011 (Includes Allied 2010 Balancing Account)						
<p>Note: Revenue is based on 2011 monthly revenue since the last rate increase through June 2011. Revenue and Collection Cost exclude Attachment O services. Agencies need to add revenue to cover any unbilled Att. O services. This rate adjustment assumes a January 1, 2012 rate change date. The rate adjustment will need to be prorated for a later start date. Agencies are encouraged to consider additional Residential cart migration and adjust rates accordingly. Does not include any "surplus" funds available from Allied Balancing Account to use for other purposes.</p>						