



Proposal for Shoreway Environmental Center Operations

Presentation to the South Bayside Waste Management Authority
Board of Directors

South Bay Recycling | Nov. 17, 2022

Financial Stability vs. Risks



	SBR	ACI
Annual CBA increase pass through	\$0	\$3.5 M
Commodity Guarantee to SBWMA	\$4.7 M	\$0
Corporate Guarantee	Yes	No
Expanded Special Circumstances	No	Yes
SBWMA obligation to purchase equipment	No	Yes

Operational Stability vs. Risks



	SBR	ACI
Adequately staffed	Yes	No
More MRF sorters = higher material quality	Yes	No
Operator transition risk	No	Yes
Corporate support (inc. environmental)	Large	Small
Established entity	Yes	No

Rate Impact & CBA Cap Risk



\$0.65 average difference per home per month*

-\$0.67 ACI annual CBA pass through**

-\$0.02 SBR average difference per home per month

* Based on data presented in Figure 2 of the Staff Report

**Based on explanation of Figure 2 cost estimates, footnote 6 on Page 118



Personal relationships are key to advancing recycling operations at Rethink Waste, San Carlos, California

Recycling Today
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