



SBWMA FRANCHISE AGREEMENT EXTENSION

Board of
Directors
Presentation
April 27, 2017



RECOLOGY TRANSITION



Sea of
Blue & Green



- Delivery of over 350,000 Carts and 100,000 Kitchen Pails
- Purchase of 140 Collection Vehicles
- 8 Months of Scheduled Customer Data Transfer
- Comprehensive training for Drivers, Mechanics and Customer Service Representatives
- Customer calls received in January 2011: **56,228** (January 2017: 15,177)

ACCOMPLISHMENTS

- Dedicated Recology Team
- Increased Diversion
- Support of Recycling Mandates (AB939, AB341, AB1826)
- Customer Satisfaction
- Ongoing Collaboration and Support of Member Agencies and City Staff
- Department of Transportation
 - Passed all State of California BIT Inspections
 - Recology Directed BIT Inspection Program
- Maintenance of Shoreway Facility
 - Stormwater Regulations Compliance



RECOLOGY IN THE COMMUNITY



Community Partnerships with the following, just to name a few:

- Boys & Girls Club
- Chambers of Commerce
- HEART
- HIP Housing
- Leadership Programs
- Local Youth Athletic Leagues
- Police Activities Leagues
- Relay for Life
- Rotary
- Second Harvest
- Sequoia Awards
- Sheriff's Activities League
- SAMCEDA
- SSMC
- St. Anthony's Dining Room
- YMCA



HIGHLIGHTS OF AMENDED FRANCHISE

Meets the Goals of the FAX and TAC Committees

- **Rate Setting Stability and Predictability**
 - Shared Inflation Risk on Vehicle Purchases
 - No Inflation Risk to MAs on CBA Wages & Benefits
- **Simplified Rate Setting Process**
 - Fixed Allocations
- **Clear Performance Measures and Tracking**
 - Collaborative Public Education and Technical Assistance Plans
- **Long-Term Cost Projections**
 - CPI Based Contract
 - Continued Cost Savings from Collection Efficiencies
- **15-Year Term**
 - Extended use of Collection Vehicles
 - Lower Annual Depreciation Costs
- **5.9% Projected Increase in Operating Costs**



Recology: a world without waste™